



OFFICE OF ADVOCACY

advocacy.sba.gov



FIRST YEAR R E P O R T

2025 / 2026



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DEREGULATORY ACTIVITY IN TRUMP 47

 The Office of Advocacy (Advocacy) is the independent voice in the executive branch tasked with ensuring small businesses' concerns are heard in the regulatory process and that regulations do not hurt the ability of small businesses to compete, innovate, or comply with federal law.

Trump 47 has committed to unleashing American prosperity through eliminating over-regulation. During the Biden Administration, bureaucrats finalized 12,000 rules that would cost \$6 trillion economy-wide. President Trump came into office seeking solutions, and Advocacy has led the charge in slashing red tape for small businesses.

In the first year of Trump 47, Advocacy has:

- Cut **\$110 billion** in regulatory burden on small businesses, including savings from the ACA program integrity rule.
- Flagged **350+** regulatory issues in public comment letters.
- Changed **23** regulations through effective agency engagement.

BY THE NUMBERS

- 350+** Regulatory issues flagged for agencies
- 23** Regulations changed
- 462** Red Tape Hotline submissions
- 12** RFA training sessions
- 466** RFA training participants
- 35** Comment letters submitted to agencies
- 25** Regulatory roundtables
- 2,130** Regulatory roundtable attendees
- 783** Regulations reviewed and analyzed

ADVOCACY'S REGULATORY COST SAVINGS

 Year-1 regulatory cost savings for small businesses surpassed \$110 billion. On an annualized basis, Trump 47 Year 1 savings were over 35 times larger than Biden's Year 1.

**\$110 billion
SAVED**

Cost Savings in Trump 47 Year 1, annualized

\$15.7 billion

Cost savings in Biden Year 1, annualized

\$425.8 million

THE RED TAPE HOTLINE



In March, Advocacy established the Red Tape Hotline to provide an accessible opportunity for small businesses to share their pain points and seek regulatory relief.

The Hotline received **462 submissions** on dozens of regulatory issues.



OUTREACH HIGHLIGHTS

Advocacy staff met with small businesses across the country to discuss their regulatory burdens. These meetings have led to increased awareness, new regulatory issues, and success stories.

Arizona

Advocacy spoke to hundreds of farmers about the harms caused by the protected Mexican gray wolf, triggering engagement from the White House and two federal agencies.

Massachusetts

A regional advocate's contact with fishermen in New Bedford, MA, led to multiple areas of regulatory rollback and informed Chief Counsel Mulligan's Senate testimony.

Maine

A small business in Maine was faced an import charge on lumber because he was forced to take a road through Canada. Advocacy rallied federal agencies to stop the fee.

Wisconsin

An agency was erroneously subjecting small businesses to an environmental review. Advocacy produced a full policy analysis advocating for change within the week.

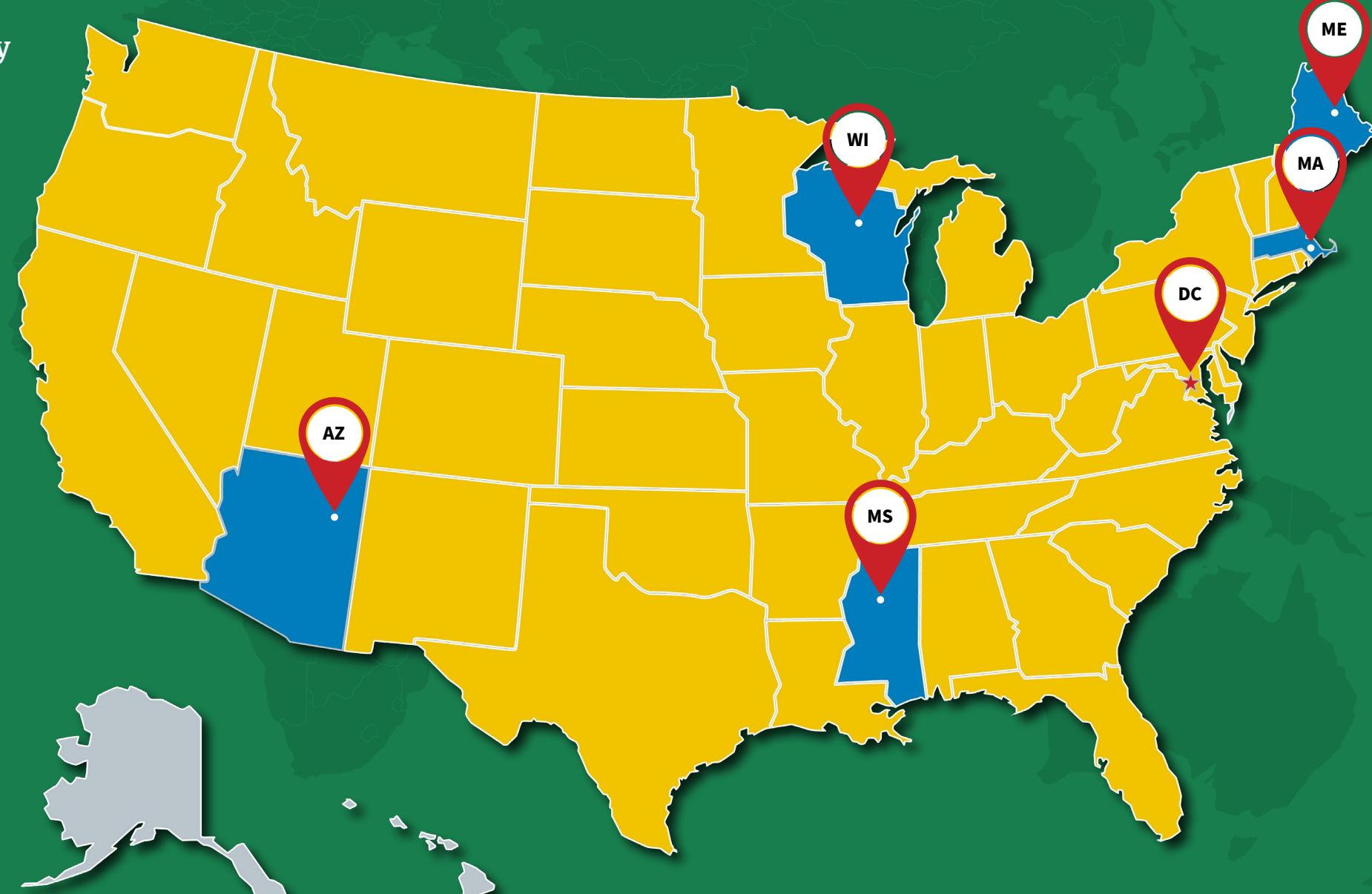
Mississippi

Thanks to a Red Tape Hotline request, Advocacy freed up two shipments of children's toys in time for the holidays. The small business credited Advocacy with "literally saving Christmas."

District of Columbia

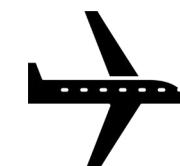
Advocacy headquarters staff held 25 roundtables online to reach small businesses across the country.

Advocacy has visited all **48 states** in the continental United States



39,659

Small business stakeholder meeting attendees



124,870

Miles traveled



12,340

Small businesses met with



4,269

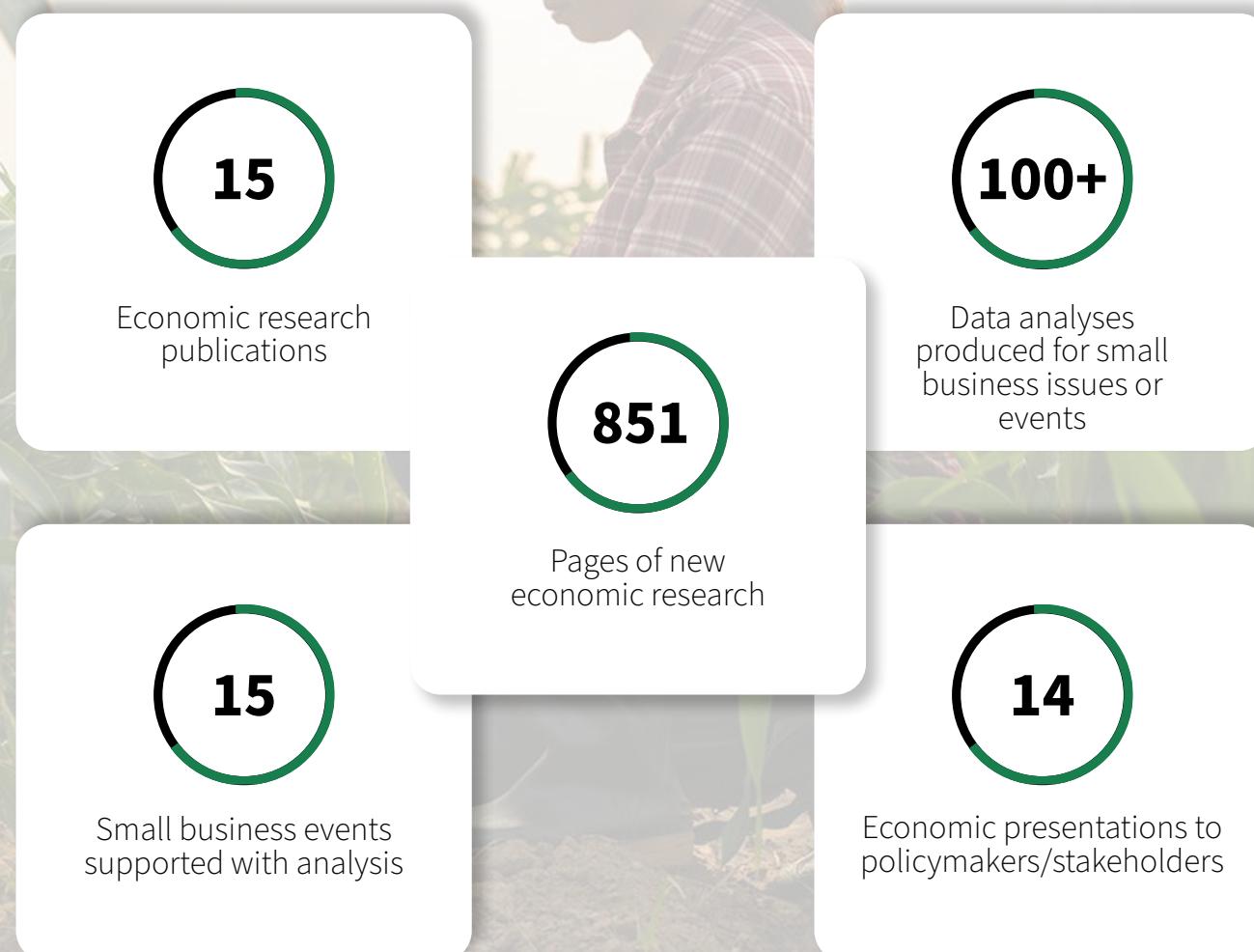
Hours talking with small businesses

RESEARCH EFFORTS

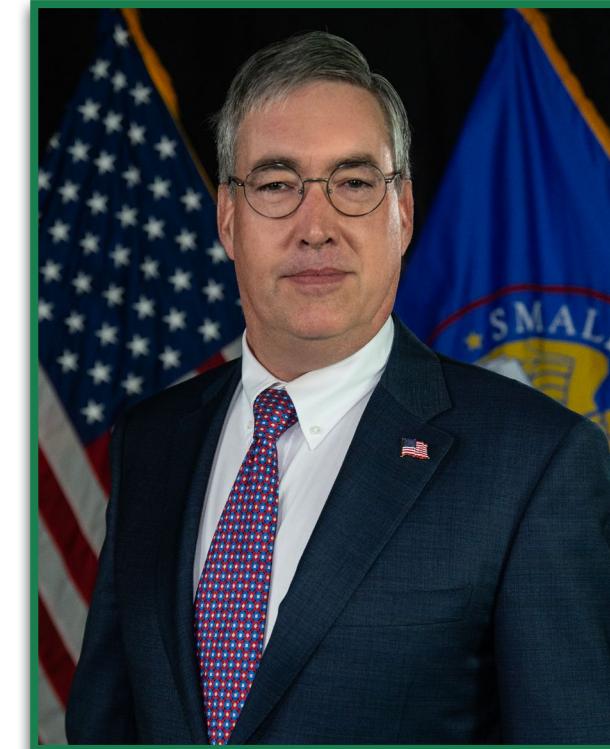
Advocacy's Office of Economic Research (OER) conducts in-depth analysis of the economic impacts of regulation on small businesses and produces research on emergent small business issues. These efforts highlight the economic contributions and challenges of small businesses, ensuring they are heard in Washington D.C. and beyond.

Since January 2025, OER has produced fifteen novel research products and hundreds of new analyses that inform policy developments. OER has generated 851 pages of new research on small businesses, with the "AI In Business: Small Firms Closing In" research spotlight and "Facts About Small Business: Manufacturing Statistics" infographics being among the most impactful.

This past year, Advocacy products have been used by Congress, the White House, dozens of federal agencies, trade organizations, and thousands of small businesses.



FROM THE DESK OF THE CHIEF COUNSEL



As Chief Counsel, I have three priorities. The first is to listen to small businesses, wherever they are. The second is to be their voice at the table where federal policies are made, guided by the framework Congress provided through the Regulatory Flexibility Act. The third priority is to produce and curate accurate data on American small businesses.

This report provides a "by the numbers" look at our first year under President Trump's second administration. The work has just begun, but the Office of Advocacy is reinvigorated and ready to tackle red tape for America's small businesses in the years ahead.

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For too long, small businesses have been overlooked in the federal rulemaking process.

Dr. Casey B. Mulligan
CHIEF COUNSEL, SBA OFFICE OF ADVOCACY





ABOUT ADVOCACY



Created by Congress in 1976, our office is led by the Chief Counsel for Advocacy, who is appointed by the President and confirmed by the U.S. Senate. The office relies on small business outreach, economic research, and policy analysis, to identify issues of small business concern. Ten regional advocates around the country and an office in Washington, D.C. support the Chief Counsel's efforts.

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