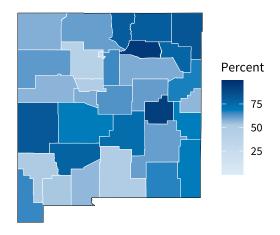
# **2024 Small Business Profile**

# **New Mexico**

**166,301** small businesses **99.0** percent of New Mexico businesses **322,131** small business employees **53.1 percent** of New Mexico employees



## Share of employees working at small businesses by county

Sources of original data: Nonemployer Statistics (Census), Statistics of U.S. Businesses (Census)

# **Employer and employment dynamics**

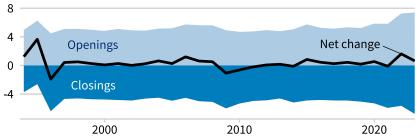
#### **Establishments**

Between March 2022 and March 2023, 7,411 New Mexico establishments opened and 6,777 closed, for a net increase of 634. Employment expanded at 12,938 establishments and contracted at 10,902. Small businesses accounted for 6,883 openings and for 6,382 closings.

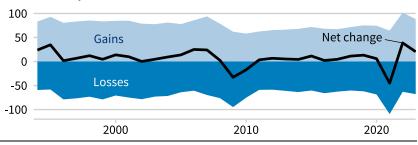
#### **Employment**

Opening and expanding New Mexico establishments added 88,288 jobs, while closing and contracting establishments lost 67,905, for a net increase of 20,383 jobs. Small businesses contributed a net increase of 17,884 jobs, or 87.7 percent of that total.

Thousands of establishments



Thousands of jobs

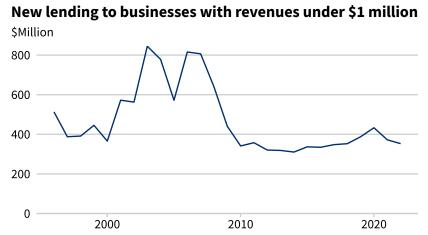


Counts include temporary closures and reopenings.

Source: <u>Business Employment Dynamics</u> (Bureau of Labor Statistics)

#### **Small business loans**

The Community Reinvestment Act requires large banks to report new small business loans. In 2022, reporting banks issued \$352.9 million in loans to New Mexico businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$386.6 million. Total reported new lending to businesses through loans of \$1 million or less was \$967.0 million. Source: CRA Aggregate Data (FFIEC)



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# Small business count by size and industry

|  |           | T         |           |            |
|--|-----------|-----------|-----------|------------|
|  | Without   | 1-19      | 20-499    | All small  |
| Industry   | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 17,505    | 3,707     | 325       | 21,537     |
| Construction                                     | 12,157    | 3,910     | 448       | 16,515     |
| Other Services (except Public Administration)    | 12,670    | 3,581     | 241       | 16,492     |
| Health Care and Social Assistance                | 12,467    | 3,262     | 658       | 16,387     |
| Real Estate and Rental and Leasing               | 13,330    | 1,833     | 95        | 15,258     |
| Retail Trade                                     | 11,501    | 2,956     | 381       | 14,838     |
| Transportation and Warehousing                   | 13,086    | 981       | 145       | 14,212     |
| Administrative, Support, and Waste Management    | 10,362    | 1,446     | 199       | 12,007     |
| Arts, Entertainment, and Recreation              | 9,406     | 588       | 65        | 10,059     |
| Educational Services                             | 5,740     | 424       | 99        | 6,263      |
| Accommodation and Food Services                  | 2,848     | 2,373     | 728       | 5,949      |
| Finance and Insurance                            | 2,893     | 1,097     | 115       | 4,105      |
| Manufacturing                                    | 2,468     | 998       | 212       | 3,678      |
| Wholesale Trade                                  | 2,110     | 824       | 247       | 3,181      |
| Information                                      | 1,808     | 312       | 52        | 2,172      |
| Agriculture, Forestry, Fishing and Hunting       | 1,882     | 102       | 3         | 1,987      |
| Mining, Quarrying, and Oil and Gas Extraction    | 997       | 356       | 137       | 1,490      |
| Utilities  | 120       | 102       | 20        | 242        |
| Management of Companies and Enterprises          | *         | 24        | 81        | 105        |
| Industries not classified                        | *         | 58        | 0         | 58         |
| All industries                                   | 133,350   | 28,891    | 4,060     | 166,301    |

<sup>\*</sup> Not reported by the Census Bureau

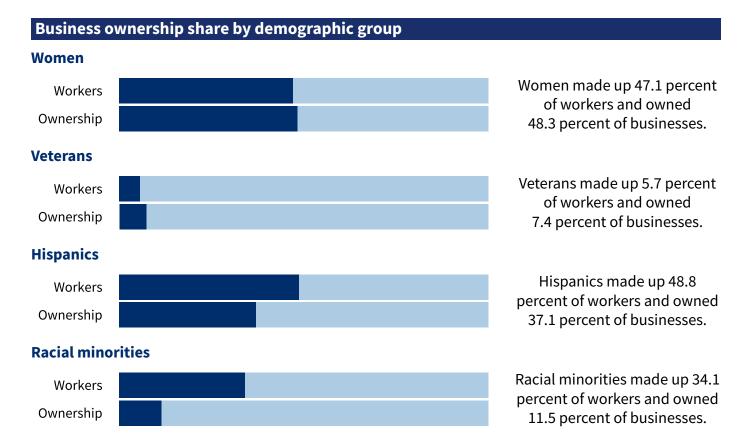
Sources: Nonemployer Statistics, 2021 (Census); Statistics of U.S. Businesses, 2021 (Census)



### **Small business exports**

A total of 1,332 identified firms exported goods worth \$4.6 billion from New Mexico in 2022. Of those exporters, 1,115—or 83.7 percent—were small. Exports by small firms reached \$3.0 billion, making up 66.1 percent of exports by identified firms.

Source: A profile of U.S. importing and exporting companies, 2021-2022 (Census)



Ownership shares include equal and majority ownership.

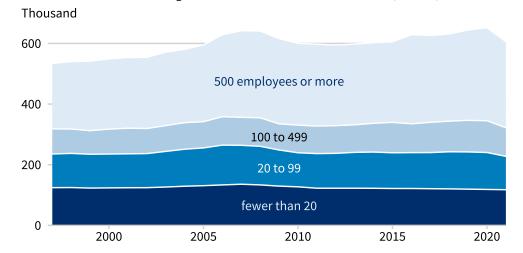
Sources of original data: <u>American Community Survey</u>, 2021 5-Year Data (Census); <u>Annual Business Survey</u>, 2021 (Census); <u>Nonemployer Statistics by Demographics</u>, 2021 (Census)

| Business count by owner demographic group  |           |           |            |
|--|-----------|-----------|------------|
|  | Without   | With      | Total      |
| Ownership                                  | employees | employees | businesses |
| Female                                     | 61,500    | 7,008     | 68,508     |
| Male                                       | 66,500    | 16,602    | 83,102     |
| Owned equally by both groups               | 2,800     | 6,184     | 8,984      |
| Veteran                                    | 8,000     | 2,344     | 10,344     |
| Not Veteran                                | 122,000   | 26,474    | 148,474    |
| Owned equally by both groups               | 600       | 977       | 1,577      |
| Hispanic                                   | 51,000    | 5,911     | 56,911     |
| Not Hispanic                               | 79,000    | 22,101    | 101,101    |
| Owned equally by both groups               | 750       | *         | *          |
| American Indian and Alaska Native          | 9,200     | 403       | 9,603      |
| Asian                                      | 5,100     | 1,650     | 6,750      |
| Black or African American                  | 4,100     | 370       | 4,470      |
| Native Hawaiian and Other Pacific Islander | 300       | 13        | 313        |
| White                                      | 115,000   | 27,332    | 142,332    |
| Hispanic or Racial Minority                | 65,000    | 8,172     | 73,172     |
| White and Not Hispanic                     | 65,000    | 19,672    | 84,672     |
| Owned equally by both groups               | 900       | *         | 2,850      |

<sup>\*</sup> Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group. Sources: <u>Annual Business Survey</u>, 2021 (Census); <u>Nonemployer Statistics by Demographics</u>, 2021 (Census)

#### **Total New Mexico employment by business size**

Source of original data: Statistics of U.S. Businesses (Census)





Small businesses accounted for 53.1 percent of New Mexico employment in 2021, which exceeded the national small business employment share.



|  | Employers |       | Employees |       | Payroll (\$1,000s) |       |
|--|-----------|-------|-----------|-------|--------------------|-------|
|  | Small     | %     | Small     | %     | Small              | %     |
| Construction                                     | 4,358     | 99.0  | 38,008    | 89.4  | 1,967,365          | 83.2  |
| Professional, Scientific, and Technical Services | 4,032     | 95.5  | 24,367    | 41.2  | 1,742,372          | 36.2  |
| Health Care and Social Assistance                | 3,920     | 96.3  | 60,605    | 48.8  | 2,517,217          | 41.7  |
| Other Services (except Public Administration)    | 3,822     | 98.2  | 22,063    | 91.0  | 773,817            | 88.9  |
| Retail Trade                                     | 3,337     | 92.7  | 29,982    | 33.1  | 1,194,868          | 40.2  |
| Accommodation and Food Services                  | 3,101     | 96.2  | 51,171    | 64.0  | 1,234,604          | 66.8  |
| Real Estate and Rental and Leasing               | 1,928     | 96.0  | 6,366     | 72.6  | 290,616            | 69.1  |
| Administrative, Support, and Waste Management    | 1,645     | 91.0  | 16,695    | 46.8  | 656,719            | 42.6  |
| Finance and Insurance                            | 1,212     | 87.1  | 10,267    | 41.1  | 739,505            | 41.5  |
| Manufacturing                                    | 1,210     | 94.3  | 15,087    | 56.9  | 747,894            | 49.4  |
| Transportation and Warehousing                   | 1,126     | 91.4  | 8,996     | 49.4  | 447,419            | 47.9  |
| Wholesale Trade                                  | 1,071     | 81.5  | 10,235    | 51.5  | 553,573            | 40.8  |
| Arts, Entertainment, and Recreation              | 653       | 96.7  | 6,603     | 70.6  | 232,996            | 79.4  |
| Educational Services                             | 523       | 95.6  | 7,367     | 92.8  | 284,163            | 86.9  |
| Mining, Quarrying, and Oil and Gas Extraction    | 493       | 91.0  | 7,879     | 57.0  | 601,010            | 47.1  |
| Information                                      | 364       | 80.7  | 3,061     | 34.5  | 199,069            | 35.5  |
| Utilities  | 122       | 89.1  | 1,374     | 31.1  | 84,257             | 20.9  |
| Agriculture, Forestry, Fishing and Hunting       | 105       | 99.1  | 387       | 90.8  | 18,175             | 93.7  |
| Management of Companies and Enterprises          | 105       | 60.7  | 1,544     | 24.0  | 99,305             | 22.7  |
| Industries not classified                        | 58        | 100.0 | 74        | 100.0 | 2,148              | 100.0 |
| All industries                                   | 32,951    | 95.2  | 322,131   | 53.1  | 14,387,092         | 48.3  |

Source: Statistics of U.S. Businesses, 2021 (Census)

# **About this profile**

Small businesses are generally defined here as firms with fewer than 500 employees. Figures or statistics may involve approximations because of missing or problematic data. Where notes identify the source of "original data," a value is approximate in at least one profile. The Technical Notes provide details on data, methods, and definitions. Electronic versions of this and other geographic profiles are available online. Visit advocacy.sba.gov for additional resources.