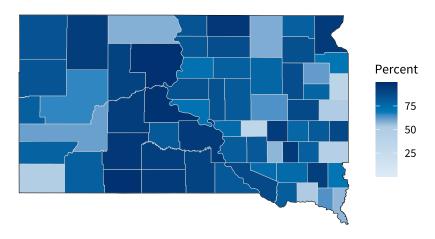
2023 Small Business Profile

South Dakota

89,679 small businesses **98.9** percent of South Dakota businesses

209,638 small business employees **57.5** percent of South Dakota employees



Share of employees working at small businesses by county

Source of original data: Statistics of US Businesses (Census)

Business dynamics

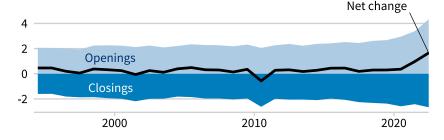
Establishments

Between March 2021 and March 2022, 4,321 South Dakota establishments opened and 2,664 closed, for a net increase of 1,657. Employment expanded at 8,001 establishments and contracted at 6,335. Small businesses accounted for 4,082 openings and 2,524 closings.

Employment

Opening and expanding South Dakota establishments added 41,717 jobs, while closing and contracting establishments lost 28,338, for a net increase of 13,379 jobs. Small businesses contributed a net increase of 10,787 jobs, or 80.6 percent of that total.

Thousands of establishments



Thousands of jobs



Counts include temporary closures and reopenings Source: <u>Business Employment Dynamics</u> (BLS)

Small business loans

The Community Reinvestment Act requires large banks to report new small business loans. In 2021, reporting banks issued \$586.8 million in loans to South Dakota businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$373.8 million. Total reported new lending to businesses through loans of \$1 million or less was \$1.3 billion. Source: CRA Aggregate Data (FFIEC)

New lending to businesses with revenues under \$1 million \$Million \$400 \$200

2010

2015

2020

2005

Small business count by size and industry 1 - 1920-499 All small Without Industry employees employees employees businesses Construction 7,678 11,060 3,170 212 Retail Trade 8,370 2,137 341 10,848 Real Estate and Rental and Leasing 9,770 960 51 10,781 Other Services (except Public Administration) 6,496 2,535 135 9,166 Professional, Scientific, and Technical Services 7,018 1,657 134 8,809 Health Care and Social Assistance 4,626 6,421 1,463 332 Administrative, Support, and Waste Management 5,047 968 93 6,108 **Transportation and Warehousing** 4,884 1,009 78 5,971 Arts, Entertainment, and Recreation 3,721 548 61 4,330 Finance and Insurance 2,839 987 120 3,946 Accommodation and Food Services 1,138 1,590 452 3,180 Agriculture, Forestry, Fishing and Hunting 2,340 4 2,481 137 **Educational Services** 1,644 172 61 1,877 Manufacturing 1,012 618 213 1,843 Wholesale Trade 865 709 249 1,823 Information 195 618 48 861 Mining, Quarrying, and Oil and Gas Extraction 33 9 83 125 Utilities 54 35 23 112 Management of Companies and Enterprises 12 77 89 Industries not classified 58 0 58

2000

Sources: Nonemployer Statistics, 2020 (Census); Statistics of US Businesses, 2020 (Census)



Total

Small business exports

A total of 938 identified firms exported goods worth \$1.6 billion from South Dakota in 2021. Of those exporters, 735—or 78.4 percent—were small. Exports by small firms reached \$555.0 million, making up 34.1 percent of exports by identified firms.

68,203

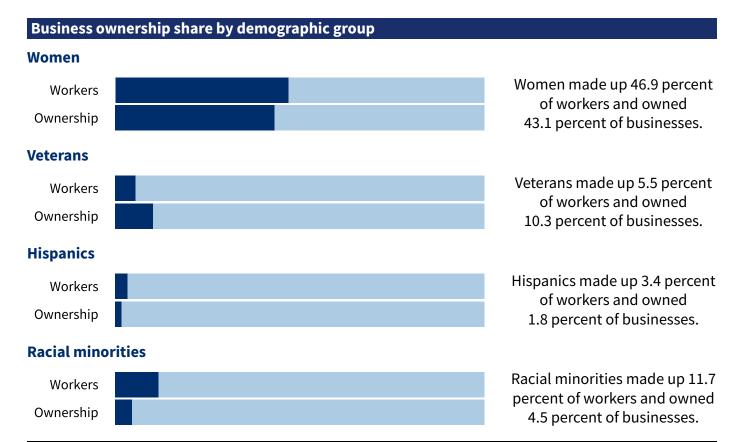
18,971

2,505

89,679

Source: A profile of US importing and exporting companies, 2020-2021 (Census)

^{*} Not reported by the Census Bureau



Ownership shares include equal and majority ownership

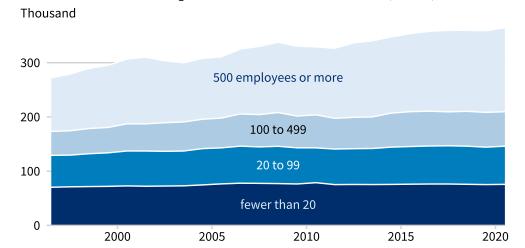
Sources of original data: <u>American Community Survey</u>, 2019 5-Year Data (Census); <u>Annual Business Survey</u>, 2019 (Census); <u>Nonemployer Statistics by Demographics</u>, 2019 (Census)

Business count by owner demographic group			
	Without	With	Total
Ownership	employees	employees	businesses
Female	26,500	2,958	29,458
Male	38,000	11,867	49,867
Owned equally by both groups	3,100	*	*
Veteran	5,800	1,520	7,320
Not Veteran	61,000	17,523	78,523
Owned equally by both groups	750	*	*
Hispanic	1,200	*	*
Not Hispanic	66,000	19,719	85,719
Owned equally by both groups	50	*	*
American Indian and Alaska Native	2,100	118	2,218
Asian	800	280	1,080
Black or African American	950	35	985
Native Hawaiian and Other Pacific Islander	40	*	*
White	64,000	19,554	83,554
Hispanic or Racial Minority	4,900	608	5,508
White and Not Hispanic	62,500	19,192	81,692
Owned equally by both groups	150	*	*

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2019 (Census); <u>Nonemployer Statistics by Demographics</u>, 2019 (Census)

Total South Dakota employment by business size

Source of original data: <u>Statistics of US Businesses</u> (Census)





South Dakota small business employment grew by 21.0 percent between 1996 and 2020, which exceeded the national small business employment growth rate.



Small	business	s employm	ient and	payroll by	inaustry
					Emplo

	Employers		Employees		Payroll (\$1,000s)	
Industry	Small	%	Small	%	Small	%
Construction	3,382	99.4	20,149	91.7	1,142,003	91.1
Other Services (except Public Administration)	2,670	98.9	14,081	96.9	403,942	94.8
Retail Trade	2,478	93.2	25,389	49.2	837,367	55.0
Accommodation and Food Services	2,042	97.2	31,344	79.1	526,501	80.4
Health Care and Social Assistance	1,795	96.8	32,182	43.9	1,329,085	32.3
Professional, Scientific, and Technical Services	1,791	95.1	10,006	72.9	583,944	78.0
Finance and Insurance	1,107	89.8	9,295	37.0	651,414	36.7
Transportation and Warehousing	1,087	94.8	6,490	61.1	280,815	59.9
Administrative, Support, and Waste Management	1,061	94.0	7,332	66.6	263,659	66.3
Real Estate and Rental and Leasing	1,011	96.6	3,673	87.9	148,857	86.7
Wholesale Trade	958	85.1	12,127	62.7	654,802	58.2
Manufacturing	831	89.4	18,180	39.8	828,295	36.2
Arts, Entertainment, and Recreation	609	98.4	5,869	82.1	117,578	88.9
Information	243	80.7	3,464	54.7	157,602	49.5
Educational Services	233	95.5	6,609	80.0	188,333	84.8
Agriculture, Forestry, Fishing and Hunting	141	99.3	448	99.6	19,456	99.1
Management of Companies and Enterprises	89	73.0	1,320	18.3	86,754	15.2
Utilities	58	80.6	1,153	41.5	91,173	34.2
Industries not classified	58	100.0	54	100.0	1,360	100.0
Mining, Quarrying, and Oil and Gas Extraction	42	82.4	473	35.7	28,296	25.6
Total	21,476	95.6	209,638	57.5	8,341,236	50.3

Source: Statistics of US Businesses, 2020 (Census)

About this profile

Small businesses are generally defined here as firms with fewer than 500 employees. Figures or statistics may involve approximations because of missing or problematic data. Where notes identify the source of "original data," a value is approximate in at least one profile. The Technical Notes provide details on data, methods, and definitions. Electronic versions of this and other geographic profiles are available online. Visit advocacy.sba.gov for additional resources.