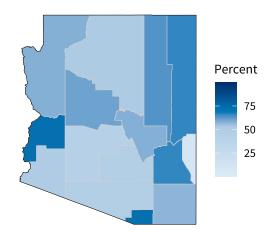
2023 Small Business Profile

Arizona

650,151 small businesses **99.5** percent of Arizona businesses

1.1 million small business employees **42.2 percent** of Arizona employees



Share of employees working at small businesses by county

Source of original data: Statistics of US Businesses (Census)

Business dynamics

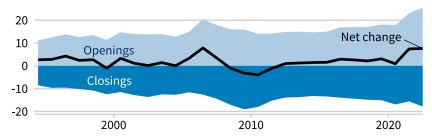
Establishments

Between March 2021 and March 2022, 25,424 Arizona establishments opened and 17,808 closed, for a net increase of 7,616. Employment expanded at 42,044 establishments and contracted at 29,033. Small businesses accounted for 23,949 openings and 16,778 closings.

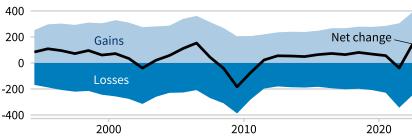
Employment

Opening and expanding Arizona establishments added 391,866 jobs, while closing and contracting establishments lost 246,102, for a net increase of 145,764 jobs. Small businesses contributed a net increase of 98,128 jobs, or 67.3 percent of that total.

Thousands of establishments



Thousands of jobs



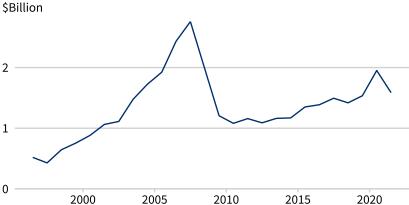
Counts include temporary closures and reopenings Source: <u>Business Employment Dynamics</u> (BLS)

Small business loans

The Community Reinvestment Act requires large banks to report new small business loans. In 2021, reporting banks issued \$1.6 billion in loans to Arizona businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$2.2 billion. Total reported new lending to businesses through loans of \$1 million or less was \$5.8 billion.

Source: <u>CRA Aggregate Data</u> (FFIEC)

New lending to businesses with revenues under \$1 million



Small business count by size and industry

		T		
	Without	1-19	20-499	All small
Industry	employees	employees	employees	businesses
Professional, Scientific, and Technical Services	75,627	16,237	1,148	93,012
Real Estate and Rental and Leasing	67,400	8,853	345	76,598
Transportation and Warehousing	63,425	2,429	489	66,343
Other Services (except Public Administration)	54,706	9,927	866	65,499
Construction	49,863	11,544	1,575	62,982
Administrative, Support, and Waste Management	51,367	6,347	922	58,636
Health Care and Social Assistance	40,578	12,754	1,828	55,160
Retail Trade	44,383	8,471	973	53,827
Arts, Entertainment, and Recreation	25,946	1,596	315	27,857
Finance and Insurance	14,946	4,853	331	20,130
Accommodation and Food Services	9,209	6,549	2,389	18,147
Educational Services	14,848	1,561	440	16,849
Wholesale Trade	7,318	3,762	870	11,950
Manufacturing	7,392	2,818	888	11,098
Information	6,058	1,077	245	7,380
Agriculture, Forestry, Fishing and Hunting	2,886	191	29	3,106
Mining, Quarrying, and Oil and Gas Extraction	935	94	34	1,063
Utilities	329	123	21	473
Management of Companies and Enterprises	*	114	231	345
Industries not classified	*	242	3	245
Total	537,216	99,466	13,469	650,151

^{*} Not reported by the Census Bureau

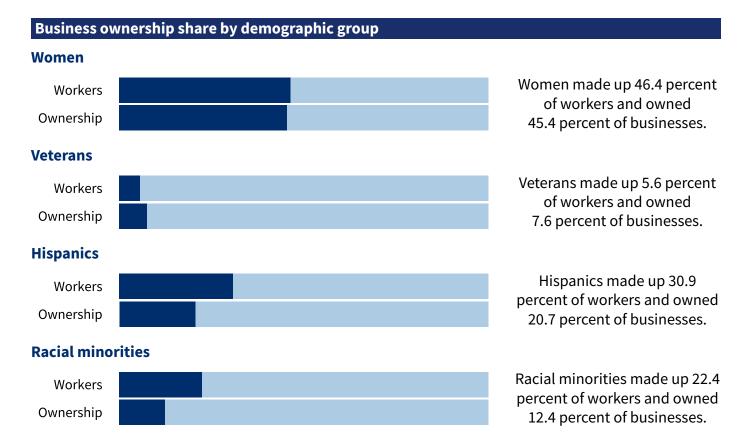
Sources: Nonemployer Statistics, 2020 (Census); Statistics of US Businesses, 2020 (Census)



Small business exports

A total of 7,621 identified firms exported goods worth \$21.9 billion from Arizona in 2021. Of those exporters, 6,612—or 86.8 percent—were small. Exports by small firms reached \$6.1 billion, making up 27.8 percent of exports by identified firms.

Source: A profile of US importing and exporting companies, 2020-2021 (Census)



Ownership shares include equal and majority ownership

Sources of original data: <u>American Community Survey</u>, 2019 5-Year Data (Census); <u>Annual Business Survey</u>, 2019 (Census); <u>Nonemployer Statistics by Demographics</u>, 2019 (Census)

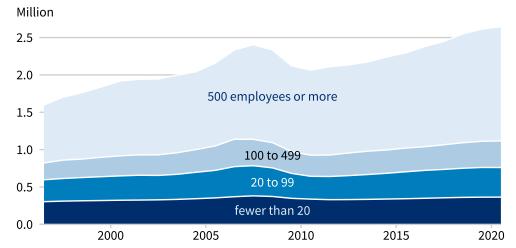
Business count by owner demographic group			
Ownership	Without employees	With employees	Total businesses
Female	223,000	22,679	245,679
Male	281,000	58,299	339,299
Owned equally by both groups	14,500	21,669	36,169
Veteran	34,500	6,508	41,008
Not Veteran	482,000	92,342	574,342
Owned equally by both groups	2,500	3,797	6,297
Hispanic	116,000	8,759	124,759
Not Hispanic	401,000	91,697	492,697
Owned equally by both groups	1,700	2,191	3,891
American Indian and Alaska Native	14,500	637	15,137
Asian	31,000	6,813	37,813
Black or African American	30,500	1,247	31,747
Native Hawaiian and Other Pacific Islander	1,900	168	2,068
White	451,000	93,614	544,614
Hispanic or Racial Minority	178,000	17,171	195,171
White and Not Hispanic	338,000	82,208	420,208
Owned equally by both groups	2,700	3,270	5,970

Counts include only businesses classifiable by owner demographic group

Sources: Annual Business Survey, 2019 (Census); Nonemployer Statistics by Demographics, 2019 (Census)

Total Arizona employment by business size

Source of original data: Statistics of US Businesses (Census)





Arizona small business employment grew by 35.9 percent between 1996 and 2020, which exceeded the national small business employment growth rate.



Small business employment and payroll by industry										
	Employers		Employee	Employees		Payroll (\$1,000s)				
Industry	Small	%	Small	%	Small	%				
Professional, Scientific, and Technical Services	17,385	97.5	91,977	54.4	6,528,356	48.4				
Health Care and Social Assistance	14,582	98.0	180,236	45.5	8,344,315	39.7				
Construction	13,119	98.7	138,694	76.8	7,586,427	70.6				
Other Services (except Public Administration)	10,793	98.6	79,085	82.6	2,547,321	77.2				
Retail Trade	9,444	95.6	82,321	24.6	3,313,913	29.2				
Real Estate and Rental and Leasing	9,198	98.1	31,220	56.5	1,723,731	57.6				
Accommodation and Food Services	8,938	96.9	165,077	52.3	2,989,489	50.8				
Administrative, Support, and Waste Management	7,269	94.5	84,151	29.8	3,229,617	29.8				
Finance and Insurance	5,184	92.9	29,053	16.1	2,540,834	16.5				
Wholesale Trade	4,632	89.9	46,554	46.7	2,772,824	38.6				
Manufacturing	3,706	92.5	66,225	42.4	3,449,356	33.2				
Transportation and Warehousing	2,918	91.6	30,857	27.8	1,315,421	23.8				
Educational Services	2,001	96.7	35,451	51.6	1,248,425	45.2				
Arts, Entertainment, and Recreation	1,911	96.8	27,928	50.6	922,521	54.4				
Information	1,322	87.3	15,238	27.0	1,099,184	25.8				
Management of Companies and Enterprises	345	53.2	5,739	9.3	433,284	8.7				
Industries not classified	245	100.0	330	100.0	15,087	100.0				
Agriculture, Forestry, Fishing and Hunting	220	98.7	2,514	82.8	91,519	92.0				
Utilities	144	83.7	2,616	21.0	216,121	15.9				
Mining, Quarrying, and Oil and Gas Extraction	128	84.8	1,898	18.0	153,344	20.3				
+										

Source: Statistics of US Businesses, 2020 (Census)

About this profile

Total

Small businesses are generally defined here as firms with fewer than 500 employees. Figures or statistics may involve approximations because of missing or problematic data. Where notes identify the source of "original data," a value is approximate in at least one profile. The Technical Notes provide details on data, methods, and definitions. Electronic versions of this and other geographic profiles are available online. Visit advocacy.sba.gov for additional resources.

112,935 97.0

1,117,164 42.2

50,521,089 37.7