Small Business Profiles for the States, Territories, and Nation 2022



The Office of Advocacy at the Small Business Administration was created by Congress in 1976 and provides an independent voice for small business within the federal government. Appointed by the President and confirmed by the Senate, the Chief Counsel for Advocacy directs the office. The Chief Counsel advances the views, concerns, and interests of small business before Congress, the White House, federal agencies, federal courts, and state policy makers. Regional advocates and an office in Washington, DC, support the Chief Counsel's efforts.

The statutory mission of the Office of Advocacy includes examining the role of small business in the economy. Led by Director Patrick Delehanty, the Office of Economic Research accomplishes this objective by publishing small business research products and sponsoring and disseminating small business data and statistics. This report uses the latest government data to profile the small businesses in each state, each territory, the District of Columbia, and the nation. It was prepared by Research Economist Daniel Wilmoth with editorial support by Senior Editor David Tokarz and Junior Editor Akira Loring.

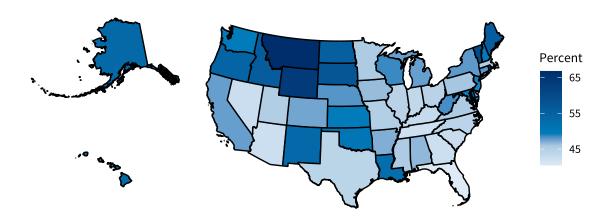
The Office of Advocacy regularly releases other research products, ranging from short fact sheets that use new data to show emerging trends to lengthy reports that use sophisticated statistical techniques to explore complex issues. To receive notifications about new publications, along with updates about regulatory issues and news about the Office of Advocacy, subscribe at advocacy.subscribe.

August 2022

United States

33.2 million small businesses **99.9 percent** of US businesses

61.7 million small business employees **46.4 percent** of US employees



Share of employees working at small businesses by state

Source of data: Statistics of US Businesses (Census)

Business dynamics

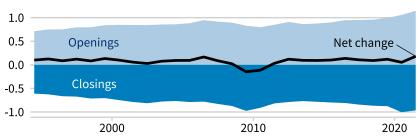
Establishments

Between March 2020 and March 2021, 1.1 million US establishments opened and 965,995 closed, for a net increase of 180,528. Employment expanded at 1.8 million establishments and contracted at 2.3 million. Small businesses accounted for 1.0 million openings and 833,458 closings.

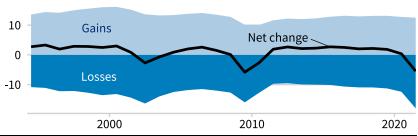
Employment

Opening and expanding US establishments added 12.5 million jobs, while closing and contracting establishments lost 18.0 million, for a net decrease of 5.5 million jobs. Small businesses gained 8.7 million jobs and lost 11.7 million, for a net decrease of 3.0 million jobs.

Millions of establishments

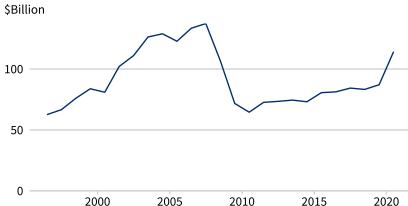


Millions of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$114.3 billion in loans to US businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$144.1 billion. Total reported new lending to businesses through loans of \$1 million or less was \$448.5 billion. Source: CRA Aggregate Data (FFIEC)

New lending to businesses with revenues under \$1 million



Small business count by size and industry

| | | TT. | | |
|--|------------|-----------|-----------|------------|
| | No | 1-19 | 20-499 | All small |
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 3,772,571 | 770,708 | 51,473 | 4,594,752 |
| Other Services (except Public Administration) | 2,851,688 | 656,723 | 45,887 | 3,554,298 |
| Construction | 2,753,720 | 668,863 | 60,494 | 3,483,077 |
| Real Estate and Rental and Leasing | 2,942,243 | 313,387 | 13,134 | 3,268,764 |
| Transportation and Warehousing | 2,856,417 | 174,386 | 20,538 | 3,051,341 |
| Administrative, Support, and Waste Management | 2,595,841 | 311,741 | 39,171 | 2,946,753 |
| Retail Trade | 2,100,019 | 578,829 | 55,456 | 2,734,304 |
| Health Care and Social Assistance | 2,062,908 | 569,629 | 91,229 | 2,723,766 |
| Arts, Entertainment, and Recreation | 1,563,262 | 119,700 | 17,238 | 1,700,200 |
| Accommodation and Food Services | 497,339 | 423,347 | 127,881 | 1,048,567 |
| Finance and Insurance | 755,320 | 220,761 | 15,770 | 991,851 |
| Educational Services | 894,698 | 76,161 | 19,614 | 990,473 |
| Wholesale Trade | 391,670 | 243,976 | 40,191 | 675,837 |
| Manufacturing | 354,198 | 181,091 | 58,560 | 593,849 |
| Information | 363,625 | 71,486 | 10,242 | 445,353 |
| Agriculture, Forestry, Fishing and Hunting | 255,354 | 20,670 | 1,366 | 277,390 |
| Mining, Quarrying, and Oil and Gas Extraction | 78,854 | 15,132 | 3,136 | 97,122 |
| Utilities | 14,279 | 4,676 | 1,221 | 20,176 |
| Management of Companies and Enterprises | * | 4,786 | 13,450 | 18,236 |
| Industries not classified | * | 11,370 | 36 | 11,406 |
| Total | 27,104,006 | 5,431,541 | 650,003 | 33,185,550 |

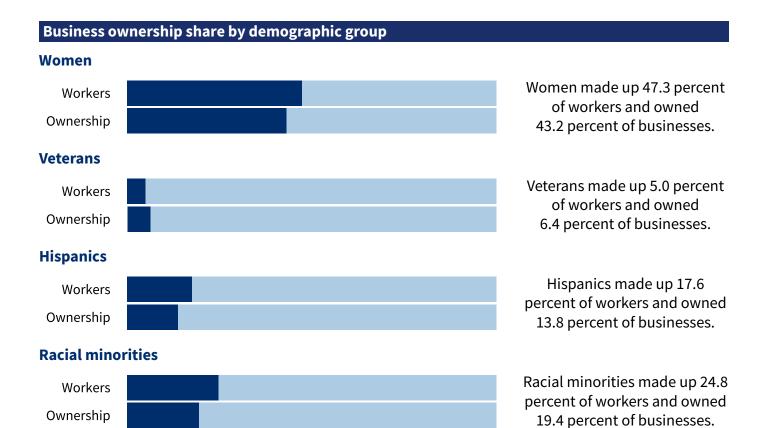
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 271,705 identified firms exported goods worth \$1.3 trillion from the United States in 2020. Of those exporters, 264,366—or 97.3 percent—were small. Exports by small firms reached \$413.3 billion, making up 32.6 percent of exports by identified firms. Source: A profile of US importing and exporting companies, 2019-2020 (Census)



Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

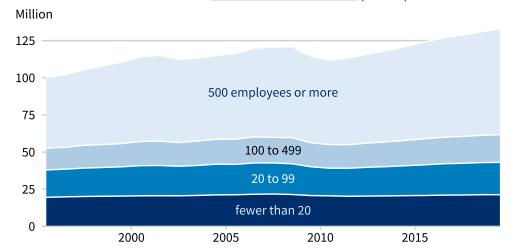
| Business count by owner demographic group | | | |
|--|------------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 10,860,000 | 1,141,410 | 12,001,410 |
| Male | 14,300,000 | 3,496,959 | 17,796,959 |
| Owned equally by both groups | 647,000 | 860,754 | 1,507,754 |
| Veteran | 1,406,000 | 337,934 | 1,743,934 |
| Not Veteran | 24,300,000 | 5,015,409 | 29,315,409 |
| Owned equally by both groups | 102,000 | 145,782 | 247,782 |
| Hispanic | 3,897,000 | 331,625 | 4,228,625 |
| Not Hispanic | 21,860,000 | 5,118,211 | 26,978,211 |
| Owned equally by both groups | 48,500 | 49,285 | 97,785 |
| American Indian and Alaska Native | 89,000 | 24,433 | 113,433 |
| Asian | 2,074,000 | 577,835 | 2,651,835 |
| Black or African American | 3,115,000 | 124,551 | 3,239,551 |
| Native Hawaiian and Other Pacific Islander | 40,000 | 6,653 | 46,653 |
| White | 20,450,000 | 4,769,883 | 25,219,883 |
| Hispanic or Racial Minority | 8,661,000 | 1,048,323 | 9,709,323 |
| White and Not Hispanic | 17,070,000 | 4,364,169 | 21,434,169 |
| Owned equally by both groups | 80,500 | 86,633 | 167,133 |

Counts include only businesses classifiable by owner demographic group

Sources: Annual Business Survey, 2018 (Census); Nonemployer Statistics by Demographics, 2018 (Census)

Total US employment by business size

Source of data: Statistics of US Businesses (Census)





Between 1995 and 2019, US small business employment grew by 17.2 percent, reaching 61.7 million employees in 2019.



| Small business employment and payroll by industry | | | | | | | |
|---|---------------------|-------|--------------------|-------|---------------|-------|--|
| | Employers Employees | | Payroll (\$1,000s) | | | | |
| Industry | Small | % | Small | % | Small | % | |
| Professional, Scientific, and Technical Services | 822,181 | 99.6 | 5,339,687 | 57.5 | 422,868,156 | 50.0 | |
| Construction | 729,357 | 99.8 | 5,694,355 | 80.8 | 346,600,283 | 75.8 | |
| Other Services (except Public Administration) | 702,610 | 99.8 | 4,750,090 | 84.5 | 157,428,291 | 79.9 | |
| Health Care and Social Assistance | 660,858 | 99.3 | 9,153,169 | 43.9 | 392,262,811 | 36.0 | |
| Retail Trade | 634,285 | 99.6 | 5,439,291 | 34.7 | 192,888,667 | 41.0 | |
| Accommodation and Food Services | 551,228 | 99.6 | 8,789,153 | 60.6 | 176,789,199 | 57.9 | |
| Administrative, Support, and Waste Management | 350,912 | 98.8 | 3,804,585 | 30.1 | 157,119,369 | 28.5 | |
| Real Estate and Rental and Leasing | 326,521 | 99.6 | 1,499,044 | 66.9 | 81,473,426 | 62.4 | |
| Wholesale Trade | 284,167 | 98.9 | 3,362,014 | 54.4 | 215,956,100 | 46.5 | |
| Manufacturing | 239,651 | 98.3 | 5,093,618 | 42.1 | 263,138,281 | 35.5 | |
| Finance and Insurance | 236,531 | 99.3 | 1,889,886 | 28.8 | 167,971,590 | 24.0 | |
| Transportation and Warehousing | 194,924 | 98.8 | 1,771,748 | 32.8 | 82,440,647 | 29.1 | |
| Arts, Entertainment, and Recreation | 136,938 | 99.4 | 1,488,720 | 59.4 | 56,512,032 | 60.0 | |
| Educational Services | 95,775 | 98.6 | 1,719,209 | 45.1 | 60,823,249 | 38.7 | |
| Information | 81,728 | 98.5 | 979,093 | 27.4 | 80,439,311 | 20.0 | |
| Agriculture, Forestry, Fishing and Hunting | 22,036 | 99.6 | 137,357 | 83.5 | 6,283,680 | 82.6 | |
| Mining, Quarrying, and Oil and Gas Extraction | 18,268 | 98.1 | 276,837 | 44.2 | 23,049,007 | 38.8 | |
| Management of Companies and Enterprises | 18,236 | 69.9 | 379,728 | 10.8 | 31,614,507 | 7.8 | |
| Industries not classified | 11,406 | 100.0 | 14,738 | 100.0 | 466,900 | 100.0 | |
| Utilities | 5,897 | 96.7 | 111,586 | 17.4 | 9,269,079 | 12.9 | |
| Total | 6,081,544 | 99.7 | 61,693,908 | 46.4 | 2,925,394,585 | 39.4 | |

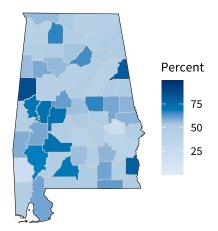
Source: Statistics of US Businesses, 2019 (Census)

About this profile

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

Alabama

417,092 small businesses **99.4** percent of Alabama businesses **822,668** small business employees **46.8** percent of Alabama employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

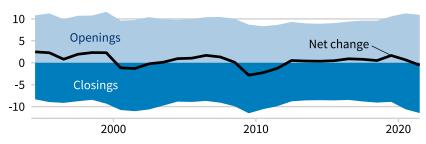
Establishments

Between March 2020 and March 2021, 10,923 Alabama establishments opened and 11,477 closed, for a net decrease of 554. Employment expanded at 24,833 establishments and contracted at 30,245. Small businesses accounted for 9,949 openings and 10,331 closings.

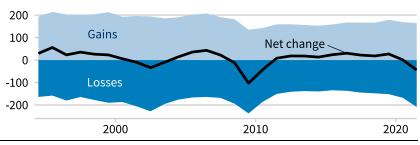
Employment

Opening and expanding Alabama establishments added 164,695 jobs, while closing and contracting establishments lost 208,886, for a net decrease of 44,191 jobs. Small businesses gained 114,107 jobs and lost 133,728, for a net decrease of 19,621 jobs.

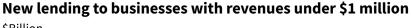
Thousands of establishments

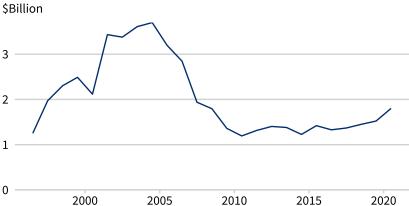


Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$1.8 billion in loans to Alabama businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$1.7 billion. Total reported new lending to businesses through loans of \$1 million or less was \$6.2 billion.





Small business count by size and industry

Source: CRA Aggregate Data (FFIEC)

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Other Services (except Public Administration) | 49,424 | 9,335 | 740 | 59,499 |
| Construction | 43,491 | 6,660 | 897 | 51,048 |
| Administrative, Support, and Waste Management | 47,239 | 3,039 | 531 | 50,809 |
| Professional, Scientific, and Technical Services | 36,783 | 7,320 | 759 | 44,862 |
| Retail Trade | 30,243 | 9,362 | 998 | 40,603 |
| Real Estate and Rental and Leasing | 34,548 | 2,993 | 230 | 37,771 |
| Health Care and Social Assistance | 24,446 | 6,349 | 1,306 | 32,101 |
| Transportation and Warehousing | 20,975 | 1,991 | 390 | 23,356 |
| Arts, Entertainment, and Recreation | 14,798 | 934 | 177 | 15,909 |
| Accommodation and Food Services | 6,654 | 4,545 | 1,591 | 12,790 |
| Educational Services | 10,538 | 621 | 190 | 11,349 |
| Finance and Insurance | 8,366 | 2,572 | 304 | 11,242 |
| Wholesale Trade | 4,787 | 2,587 | 760 | 8,134 |
| Manufacturing | 4,820 | 2,257 | 1,013 | 8,090 |
| Agriculture, Forestry, Fishing and Hunting | 4,355 | 710 | 56 | 5,121 |
| Information | 3,145 | 559 | 127 | 3,831 |
| Mining, Quarrying, and Oil and Gas Extraction | 321 | 81 | 44 | 446 |
| Utilities | 162 | 63 | 29 | 254 |
| Management of Companies and Enterprises | * | 52 | 202 | 254 |
| Industries not classified | * | 128 | 1 | 129 |
| Total | 345,095 | 62,098 | 9,899 | 417,092 |

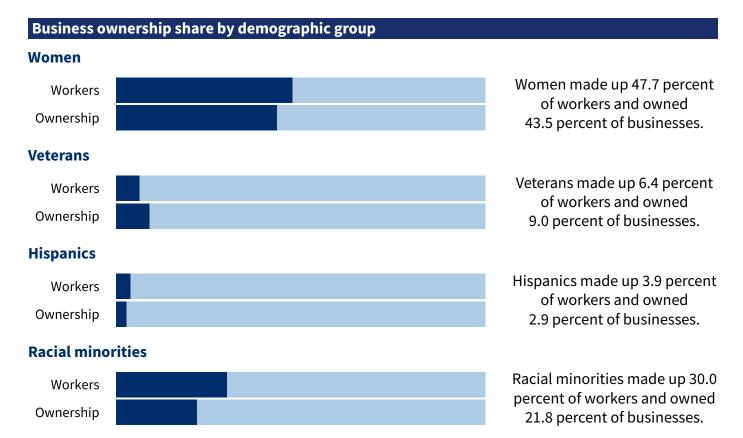
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 4,105 identified firms exported goods worth \$16.5 billion from Alabama in 2020. Of those exporters, 3,277—or 79.8 percent—were small. Exports by small firms reached \$2.4 billion, making up 14.7 percent of exports by identified firms.



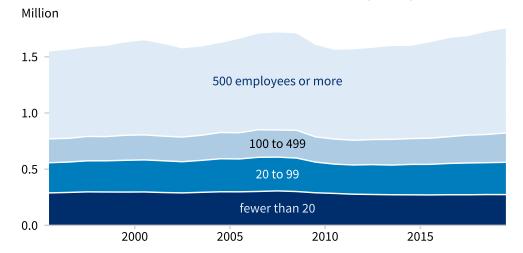
Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 145,000 | 12,112 | 157,112 |
| Male | 179,000 | 43,746 | 222,746 |
| Owned equally by both groups | 7,400 | 6,925 | 14,325 |
| Veteran | 26,500 | 5,252 | 31,752 |
| Not Veteran | 303,000 | 55,506 | 358,506 |
| Owned equally by both groups | 1,800 | 2,024 | 3,824 |
| Hispanic | 10,000 | 1,033 | 11,033 |
| Not Hispanic | 321,000 | 61,608 | 382,608 |
| Owned equally by both groups | 200 | * | * |
| American Indian and Alaska Native | 900 | 441 | 1,341 |
| Asian | 8,300 | 5,005 | 13,305 |
| Black or African American | 70,000 | 1,972 | 71,972 |
| Native Hawaiian and Other Pacific Islander | 150 | * | * |
| White | 252,000 | 55,801 | 307,801 |
| Hispanic or Racial Minority | 88,000 | 8,178 | 96,178 |
| White and Not Hispanic | 243,000 | 54,316 | 297,316 |
| Owned equally by both groups | 550 | * | * |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Alabama employment by business size

Source of data: Statistics of US Businesses (Census)





Small businesses accounted for 46.8 percent of Alabama employment in 2019, which exceeded the national share.



| Small business emp | loyment and payrol | ll by industry |
|--------------------|--------------------|----------------|
| | | |

| | Employers | | Employee | es | Payroll (\$1,0 | 00s) |
|--|-----------|-------|----------|-------|----------------|-------|
| | Small | % | Small | % | Small | % |
| Retail Trade | 10,360 | 96.5 | 86,404 | 37.9 | 2,785,549 | 44.4 |
| Other Services (except Public Administration) | 10,075 | 98.9 | 68,919 | 84.4 | 1,813,144 | 76.6 |
| Professional, Scientific, and Technical Services | 8,079 | 96.9 | 64,936 | 60.0 | 4,657,696 | 54.6 |
| Health Care and Social Assistance | 7,655 | 97.6 | 120,596 | 45.6 | 5,431,709 | 41.9 |
| Construction | 7,557 | 98.8 | 73,357 | 80.2 | 3,814,341 | 76.4 |
| Accommodation and Food Services | 6,136 | 96.7 | 109,512 | 56.2 | 1,741,242 | 54.8 |
| Administrative, Support, and Waste Management | 3,570 | 93.3 | 47,952 | 30.0 | 1,635,153 | 31.9 |
| Wholesale Trade | 3,347 | 88.5 | 42,964 | 57.0 | 2,429,572 | 54.6 |
| Manufacturing | 3,270 | 88.5 | 86,298 | 32.7 | 3,899,381 | 26.9 |
| Real Estate and Rental and Leasing | 3,223 | 97.0 | 17,279 | 73.5 | 767,825 | 72.2 |
| Finance and Insurance | 2,876 | 92.1 | 25,134 | 35.8 | 1,499,963 | 27.6 |
| Transportation and Warehousing | 2,381 | 91.5 | 26,300 | 37.8 | 1,128,528 | 34.5 |
| Arts, Entertainment, and Recreation | 1,111 | 97.4 | 14,054 | 66.2 | 289,297 | 74.4 |
| Educational Services | 811 | 95.9 | 14,713 | 57.9 | 414,452 | 53.7 |
| Agriculture, Forestry, Fishing and Hunting | 766 | 98.6 | 5,770 | 90.0 | 251,796 | 87.7 |
| Information | 686 | 84.6 | 9,523 | 29.4 | 537,630 | 27.5 |
| Management of Companies and Enterprises | 254 | 58.9 | 4,233 | 21.6 | 273,004 | 15.1 |
| Industries not classified | 129 | 100.0 | 186 | 100.0 | 3,886 | 100.0 |
| Mining, Quarrying, and Oil and Gas Extraction | 125 | 80.1 | 2,477 | 40.9 | 179,958 | 36.7 |
| Utilities | 92 | 86.0 | 2,061 | 12.9 | 163,669 | 9.6 |
| Total | 71,997 | 96.4 | 822,668 | 46.8 | 33,717,795 | 42.4 |

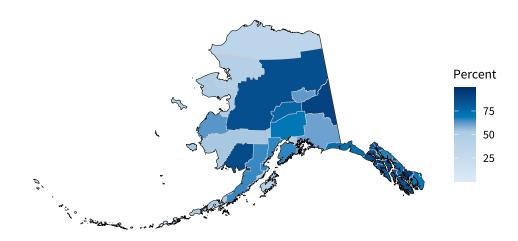
Source: Statistics of US Businesses, 2019 (Census)

About this profile

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Alaska

74,587 small businesses **99.1** percent of Alaska businesses **138,517** small business employees **52.3** percent of Alaska employees



Share of employees working at small businesses by borough or census area

Source of data: Statistics of US Businesses (Census)

Business dynamics

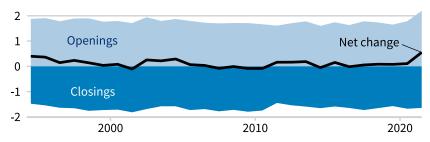
Establishments

Between March 2020 and March 2021, 2,198 Alaska establishments opened and 1,646 closed, for a net increase of 552. Employment expanded at 4,276 establishments and contracted at 5,276. Small businesses accounted for 2,096 establishment openings and 1,534 closings.

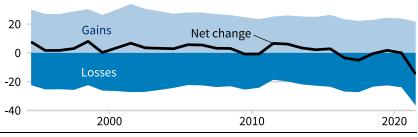
Employment

Opening and expanding Alaska establishments added 21,723 jobs, while closing and contracting establishments lost 36,517, for a net decrease of 14,794 jobs. Small businesses gained 18,185 jobs and lost 25,880, for a net decrease of 7,695 jobs.

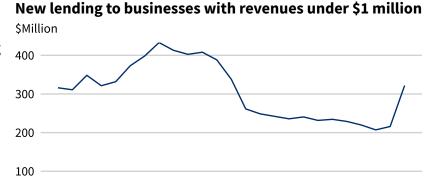
Thousands of establishments



Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$321.9 million in loans to Alaska businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$311.9 million. Total reported new lending to businesses through loans of \$1 million or less was \$989.8 million. Source: CRA Aggregate Data (FFIEC)



2010

2015

2020

2005

Small business count by size and industry

| | No | 1–19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Agriculture, Forestry, Fishing and Hunting | 8,555 | 460 | 6 | 9,021 |
| Professional, Scientific, and Technical Services | 7,183 | 1,476 | 136 | 8,795 |
| Construction | 4,501 | 2,284 | 147 | 6,932 |
| Real Estate and Rental and Leasing | 5,608 | 806 | 44 | 6,458 |
| Retail Trade | 4,488 | 1,511 | 193 | 6,192 |
| Other Services (except Public Administration) | 4,429 | 1,574 | 94 | 6,097 |
| Health Care and Social Assistance | 3,590 | 1,864 | 269 | 5,723 |
| Transportation and Warehousing | 4,046 | 733 | 103 | 4,882 |
| Administrative, Support, and Waste Management | 3,839 | 826 | 87 | 4,752 |
| Arts, Entertainment, and Recreation | 3,706 | 512 | 45 | 4,263 |
| Accommodation and Food Services | 2,017 | 1,575 | 286 | 3,878 |
| Educational Services | 2,030 | 198 | 37 | 2,265 |
| Finance and Insurance | 1,343 | 310 | 37 | 1,690 |
| Manufacturing | 1,198 | 403 | 44 | 1,645 |
| Wholesale Trade | 529 | 301 | 100 | 930 |
| Information | 526 | 139 | 33 | 698 |
| Mining, Quarrying, and Oil and Gas Extraction | 272 | 74 | 25 | 371 |
| Utilities | 36 | 35 | 21 | 92 |
| Management of Companies and Enterprises | * | 23 | 51 | 74 |
| Industries not classified | * | 48 | 0 | 48 |
| Total | 57,896 | 15,107 | 1,584 | 74,587 |

2000

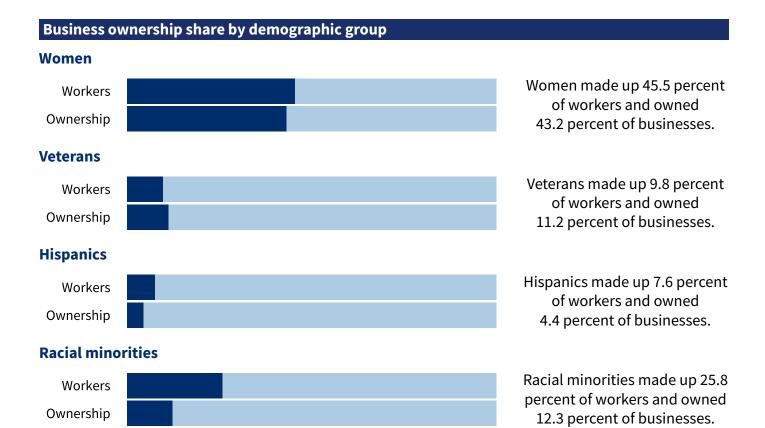
Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 705 identified firms exported goods worth \$4.3 billion from Alaska in 2020. Of those exporters, 498—or 70.6 percent—were small. Exports by small firms reached \$1.7 billion, making up 39.9 percent of exports by identified firms.

^{*} Not reported by the Census Bureau



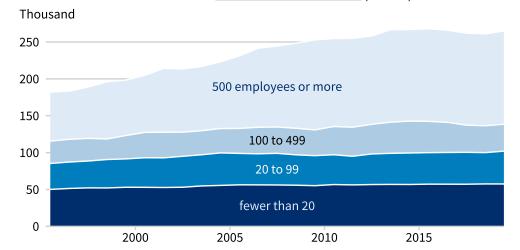
Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 23,000 | 3,391 | 26,391 |
| Male | 31,500 | 8,573 | 40,073 |
| Owned equally by both groups | 1,800 | * | * |
| Veteran | 5,800 | 1,134 | 6,934 |
| Not Veteran | 50,000 | 12,599 | 62,599 |
| Owned equally by both groups | 450 | 478 | 928 |
| Hispanic | 2,600 | 392 | 2,992 |
| Not Hispanic | 54,000 | 13,755 | 67,755 |
| Owned equally by both groups | 90 | * | * |
| American Indian and Alaska Native | 3,500 | 455 | 3,955 |
| Asian | 2,700 | 775 | 3,475 |
| Black or African American | 1,300 | 212 | 1,512 |
| Native Hawaiian and Other Pacific Islander | 300 | 22 | 322 |
| White | 49,000 | 13,035 | 62,035 |
| Hispanic or Racial Minority | 10,000 | 1,776 | 11,776 |
| White and Not Hispanic | 46,500 | 12,239 | 58,739 |
| Owned equally by both groups | 200 | 196 | 396 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Alaska employment by business size

Source of data: <u>Statistics of US Businesses</u> (Census)





Alaska small business employment grew by 19.8 percent between 1995 and 2019, which exceeded the national small business employment growth rate.



| | Employer | S | Employees | | Payroll (\$1,0 | 00s) |
|--|----------|-------|-----------|-------|----------------|-------|
| Industry | Small | % | Small | % | Small | % |
| Construction | 2,431 | 98.7 | 13,048 | 81.0 | 1,142,757 | 76.5 |
| Health Care and Social Assistance | 2,133 | 97.8 | 27,840 | 54.0 | 1,586,185 | 48.4 |
| Accommodation and Food Services | 1,861 | 97.9 | 20,700 | 76.5 | 582,272 | 74.0 |
| Retail Trade | 1,704 | 93.9 | 13,724 | 41.0 | 501,818 | 43.6 |
| Other Services (except Public Administration) | 1,668 | 97.3 | 9,157 | 92.2 | 342,997 | 90.8 |
| Professional, Scientific, and Technical Services | 1,612 | 93.4 | 9,716 | 50.3 | 732,476 | 48.3 |
| Administrative, Support, and Waste Management | 913 | 92.4 | 7,732 | 35.4 | 363,583 | 32.1 |
| Real Estate and Rental and Leasing | 850 | 95.9 | 3,577 | 78.5 | 176,656 | 71.1 |
| Transportation and Warehousing | 836 | 92.3 | 6,928 | 35.3 | 459,026 | 27.4 |
| Arts, Entertainment, and Recreation | 557 | 98.6 | 3,378 | 61.2 | 98,747 | 82.8 |
| Agriculture, Forestry, Fishing and Hunting | 466 | 99.1 | 481 | 93.2 | 43,463 | 92.9 |
| Manufacturing | 447 | 93.7 | 3,923 | 31.8 | 242,047 | 32.3 |
| Wholesale Trade | 401 | 76.5 | 4,694 | 54.7 | 290,705 | 49.9 |
| Finance and Insurance | 347 | 82.8 | 3,148 | 43.3 | 220,099 | 37.6 |
| Educational Services | 235 | 94.8 | 2,761 | 91.2 | 77,920 | 95.6 |
| Information | 172 | 85.6 | 2,168 | 33.1 | 113,875 | 24.0 |
| Mining, Quarrying, and Oil and Gas Extraction | 99 | 79.8 | 2,634 | 25.3 | 300,475 | 22.9 |
| Management of Companies and Enterprises | 74 | 59.7 | 1,106 | 21.5 | 87,019 | 11.7 |
| Utilities | 56 | 93.3 | 1,771 | 84.7 | 179,919 | 82.7 |
| Industries not classified | 48 | 100.0 | 31 | 100.0 | 1,807 | 100.0 |
| Total | 16,691 | 96.1 | 138,517 | 52.3 | 7,543,846 | 45.5 |

Source: Statistics of US Businesses, 2019 (Census)

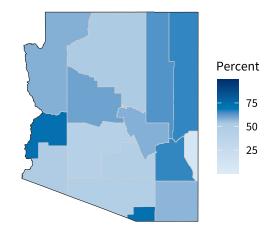
About this profile

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

Arizona

641,025 small businesses **99.5** percent of Arizona businesses

1.1 million small business employees **42.5 percent** of Arizona employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

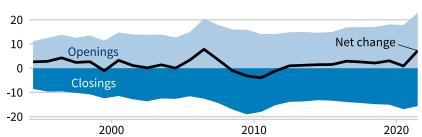
Establishments

Between March 2020 and March 2021, 22,894 Arizona establishments opened and 15,665 closed, for a net increase of 7,229. Employment expanded at 32,685 establishments and contracted at 35,948. Small businesses accounted for 21,668 openings and 14,497 closings.

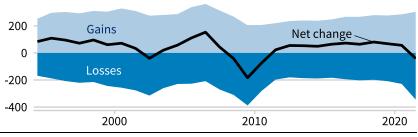
Employment

Opening and expanding Arizona establishments added 303,760 jobs, while closing and contracting establishments lost 345,016, for a net decrease of 41,256 jobs. Small businesses gained 199,949 jobs and lost 206,192, for a net decrease of 6,243 jobs.

Thousands of establishments



Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$2.0 billion in loans to Arizona businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$2.9 billion. Total reported new lending to businesses through loans of \$1 million or less was \$8.1 billion.

Source: CRA Aggregate Data (FFIEC)

New lending to businesses with revenues under \$1 million



Small business count by size and industry

| | No | 1–19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 76,222 | 15,731 | 1,131 | 93,084 |
| Real Estate and Rental and Leasing | 66,503 | 8,257 | 345 | 75,105 |
| Other Services (except Public Administration) | 55,041 | 9,648 | 875 | 65,564 |
| Construction | 46,900 | 11,201 | 1,535 | 59,636 |
| Administrative, Support, and Waste Management | 52,189 | 6,261 | 945 | 59,395 |
| Transportation and Warehousing | 53,396 | 2,344 | 463 | 56,203 |
| Health Care and Social Assistance | 41,775 | 12,497 | 1,802 | 56,074 |
| Retail Trade | 42,388 | 8,295 | 995 | 51,678 |
| Arts, Entertainment, and Recreation | 29,129 | 1,534 | 332 | 30,995 |
| Finance and Insurance | 14,738 | 4,725 | 337 | 19,800 |
| Educational Services | 17,538 | 1,523 | 441 | 19,502 |
| Accommodation and Food Services | 9,136 | 6,515 | 2,450 | 18,101 |
| Wholesale Trade | 7,525 | 3,857 | 879 | 12,261 |
| Manufacturing | 7,344 | 2,841 | 912 | 11,097 |
| Information | 6,544 | 1,071 | 232 | 7,847 |
| Agriculture, Forestry, Fishing and Hunting | 2,866 | 185 | 26 | 3,077 |
| Mining, Quarrying, and Oil and Gas Extraction | 1,098 | 91 | 33 | 1,222 |
| Utilities | 290 | 129 | 21 | 440 |
| Management of Companies and Enterprises | * | 101 | 241 | 342 |
| Industries not classified | * | 176 | 1 | 177 |
| Total | 530,622 | 96,911 | 13,492 | 641,025 |

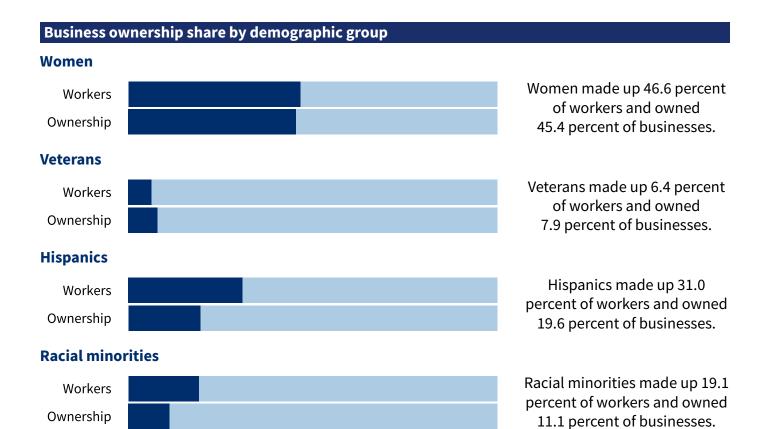
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 7,265 identified firms exported goods worth \$18.1 billion from Arizona in 2020. Of those exporters, 6,251—or 86.0 percent—were small. Exports by small firms reached \$4.6 billion, making up 25.3 percent of exports by identified firms.



Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

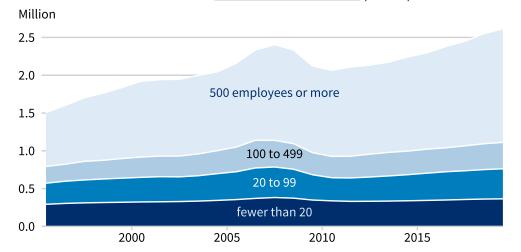
| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 211,000 | 21,252 | 232,252 |
| Male | 267,000 | 56,902 | 323,902 |
| Owned equally by both groups | 14,500 | 22,985 | 37,485 |
| Veteran | 34,000 | 7,155 | 41,155 |
| Not Veteran | 455,000 | 90,925 | 545,925 |
| Owned equally by both groups | 2,700 | 3,059 | 5,759 |
| Hispanic | 105,000 | 7,665 | 112,665 |
| Not Hispanic | 385,000 | 91,411 | 476,411 |
| Owned equally by both groups | 1,700 | 2,060 | 3,760 |
| American Indian and Alaska Native | 3,400 | 610 | 4,010 |
| Asian | 26,500 | 6,790 | 33,290 |
| Black or African American | 24,500 | 1,647 | 26,147 |
| Native Hawaiian and Other Pacific Islander | 1,000 | 149 | 1,149 |
| White | 435,000 | 92,103 | 527,103 |
| Hispanic or Racial Minority | 152,000 | 16,438 | 168,438 |
| White and Not Hispanic | 337,000 | 81,885 | 418,885 |
| Owned equally by both groups | 2,400 | 2,812 | 5,212 |

Counts include only businesses classifiable by owner demographic group

Sources: Annual Business Survey, 2018 (Census); Nonemployer Statistics by Demographics, 2018 (Census)

Total Arizona employment by business size

Source of data: Statistics of US Businesses (Census)



Small business employment and payroll by industry



Arizona small business employment grew by 40.2 percent between 1995 and 2019, which exceeded the national small business employment growth rate.



| | Employers | | Employee | S | Payroll (\$1,00 | 00s) |
|--|-----------|------|----------|------|-----------------|------|
| Industry | Small | % | Small | % | Small | % |
| Professional, Scientific, and Technical Services | 16,862 | 97.5 | 87,344 | 54.2 | 5,997,532 | 46.3 |
| Health Care and Social Assistance | 14,299 | 98.0 | 176,121 | 45.7 | 7,967,104 | 39.3 |
| Construction | 12,736 | 98.8 | 134,309 | 77.4 | 6,982,304 | 70.4 |
| Other Services (except Public Administration) | 10,523 | 98.6 | 78,700 | 82.8 | 2,511,087 | 76.6 |
| Retail Trade | 9,290 | 95.4 | 82,935 | 25.3 | 3,068,856 | 29.2 |
| Accommodation and Food Services | 8,965 | 97.0 | 170,381 | 53.6 | 3,326,528 | 49.7 |
| Real Estate and Rental and Leasing | 8,602 | 98.0 | 31,497 | 58.9 | 1,635,997 | 57.6 |
| Administrative, Support, and Waste Management | 7,206 | 94.5 | 87,526 | 28.9 | 3,208,970 | 29.0 |
| Finance and Insurance | 5,062 | 93.0 | 28,942 | 16.4 | 2,196,264 | 15.8 |
| Wholesale Trade | 4,736 | 90.2 | 46,696 | 46.7 | 2,725,979 | 38.5 |
| Manufacturing | 3,753 | 92.6 | 67,795 | 43.8 | 3,268,306 | 32.8 |
| Transportation and Warehousing | 2,807 | 91.6 | 28,837 | 28.0 | 1,245,946 | 23.1 |
| Educational Services | 1,964 | 96.6 | 35,128 | 53.7 | 1,224,610 | 46.9 |
| Arts, Entertainment, and Recreation | 1,866 | 96.6 | 28,333 | 51.7 | 1,006,886 | 51.1 |
| Information | 1,303 | 86.6 | 14,425 | 24.7 | 1,001,655 | 23.1 |
| Management of Companies and Enterprises | 342 | 52.5 | 6,152 | 10.6 | 434,125 | 9.1 |
| Agriculture, Forestry, Fishing and Hunting | 211 | 98.6 | 1,948 | 85.0 | 70,727 | 92.2 |

Source: Statistics of US Businesses, 2019 (Census)

Mining, Quarrying, and Oil and Gas Extraction

About this profile

Industries not classified

Utilities

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177 100.0

150 85.2

124 84.4

110,403 97.0

317 100.0

2,344 18.7

1,762 16.5

1,111,492 42.5

6,799 100.0

37.2

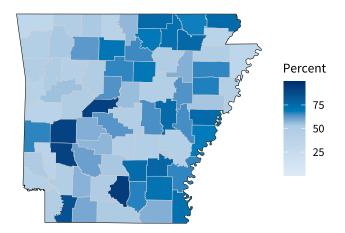
183,358 14.0

141,676 17.8

48,204,709

Arkansas

264,245 small businesses **99.3** percent of Arkansas businesses **497,605** small business employees **47.2 percent** of Arkansas employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

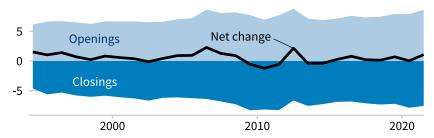
Establishments

Between March 2020 and March 2021, 8,644 Arkansas establishments opened and 7,558 closed, for a net increase of 1,086. Employment expanded at 16,633 establishments and contracted at 18,294. Small businesses accounted for 8,172 openings and 7,086 closings.

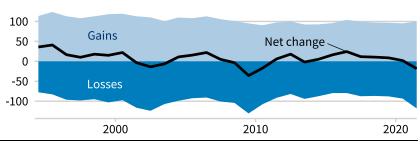
Employment

Opening and expanding Arkansas establishments added 99,893 jobs, while closing and contracting establishments lost 118,221, for a net decrease of 18,328 jobs. Small businesses gained 72,165 jobs and lost 77,537, for a net decrease of 5,372 jobs.

Thousands of establishments



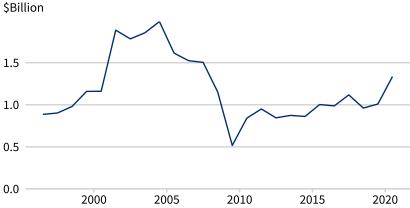
Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$1.3 billion in loans to Arkansas businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$1.1 billion. Total reported new lending to businesses through loans of \$1 million or less was \$3.8 billion.

Source: CRA Aggregate Data (FFIEC)

New lending to businesses with revenues under \$1 million



Small business count by size and industry

| | | TI | | |
|--|-----------|-----------|-----------|------------|
| | No | 1-19 | 20-499 | All small |
| Industry | employees | employees | employees | businesses |
| Construction | 31,492 | 4,936 | 493 | 36,921 |
| Other Services (except Public Administration) | 28,810 | 5,878 | 385 | 35,073 |
| Administrative, Support, and Waste Management | 25,031 | 1,978 | 273 | 27,282 |
| Professional, Scientific, and Technical Services | 20,503 | 5,050 | 323 | 25,876 |
| Retail Trade | 19,087 | 5,718 | 596 | 25,401 |
| Health Care and Social Assistance | 17,842 | 4,943 | 949 | 23,734 |
| Real Estate and Rental and Leasing | 20,481 | 2,367 | 130 | 22,978 |
| Transportation and Warehousing | 13,538 | 1,622 | 247 | 15,407 |
| Arts, Entertainment, and Recreation | 8,377 | 671 | 98 | 9,146 |
| Accommodation and Food Services | 4,196 | 3,334 | 1,135 | 8,665 |
| Finance and Insurance | 5,858 | 2,110 | 185 | 8,153 |
| Educational Services | 6,041 | 434 | 127 | 6,602 |
| Agriculture, Forestry, Fishing and Hunting | 4,949 | 571 | 39 | 5,559 |
| Wholesale Trade | 2,701 | 1,570 | 535 | 4,806 |
| Manufacturing | 2,752 | 1,409 | 524 | 4,685 |
| Information | 1,807 | 363 | 87 | 2,257 |
| Mining, Quarrying, and Oil and Gas Extraction | 1,319 | 186 | 34 | 1,539 |
| Utilities | 140 | 97 | 23 | 260 |
| Management of Companies and Enterprises | * | 31 | 136 | 167 |
| Industries not classified | * | 84 | 0 | 84 |
| Total | 214,924 | 43,308 | 6,013 | 264,245 |

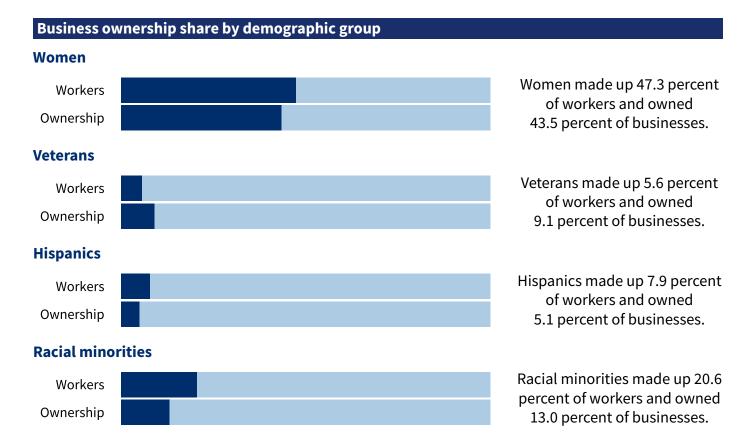
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 2,168 identified firms exported goods worth \$4.8 billion from Arkansas in 2020. Of those exporters, 1,676—or 77.3 percent—were small. Exports by small firms reached \$934.0 million, making up 19.6 percent of exports by identified firms.



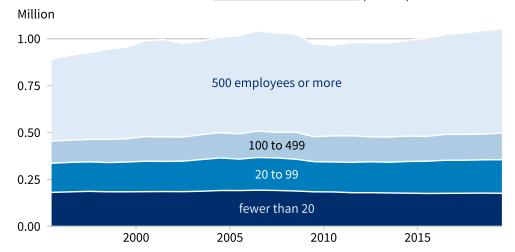
Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 85,000 | 8,168 | 93,168 |
| Male | 114,000 | 26,877 | 140,877 |
| Owned equally by both groups | 6,600 | 8,481 | 15,081 |
| Veteran | 16,000 | 3,600 | 19,600 |
| Not Veteran | 189,000 | 38,048 | 227,048 |
| Owned equally by both groups | 1,300 | 1,879 | 3,179 |
| Hispanic | 11,500 | 737 | 12,237 |
| Not Hispanic | 194,000 | 42,630 | 236,630 |
| Owned equally by both groups | 200 | * | * |
| American Indian and Alaska Native | 650 | 338 | 988 |
| Asian | 4,500 | * | * |
| Black or African American | 23,000 | 641 | 23,641 |
| Native Hawaiian and Other Pacific Islander | 250 | * | * |
| White | 177,000 | 39,965 | 216,965 |
| Hispanic or Racial Minority | 39,000 | 4,229 | 43,229 |
| White and Not Hispanic | 166,000 | 38,563 | 204,563 |
| Owned equally by both groups | 400 | * | * |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Arkansas employment by business size

Source of data: Statistics of US Businesses (Census)





Small businesses accounted for 47.2 percent of Arkansas employment in 2019, which exceeded the national share.



| | Employers | | Employee | 25 | Payroll (\$1,0 | 00s) |
|--|-----------|----------------|----------|-------|----------------|-------|
| Industry | Small | - % | Small | % | Small | % |
| Retail Trade | 6,314 | 95.5 | 50,619 | 36.6 | 1,573,435 | 41.4 |
| Other Services (except Public Administration) | 6,263 | 98.8 | 38,759 | 92.1 | 1,024,285 | 87.5 |
| Health Care and Social Assistance | 5,892 | 97.5 | 91,409 | 49.0 | 3,537,858 | 40.1 |
| Construction | 5,429 | 99.0 | 42,523 | 85.4 | 2,012,056 | 79.2 |
| Professional, Scientific, and Technical Services | 5,373 | 97.1 | 29,172 | 73.5 | 1,657,179 | 70.0 |
| Accommodation and Food Services | 4,469 | 96.8 | 74,311 | 67.5 | 1,211,741 | 67.2 |
| Real Estate and Rental and Leasing | 2,497 | 97.4 | 9,799 | 74.2 | 378,727 | 71.5 |
| Finance and Insurance | 2,295 | 93.4 | 17,032 | 42.6 | 960,970 | 35.2 |
| Administrative, Support, and Waste Management | 2,251 | 93.0 | 22,508 | 34.6 | 766,850 | 43.1 |
| Wholesale Trade | 2,105 | 85.6 | 26,935 | 55.0 | 1,445,178 | 53.3 |
| Manufacturing | 1,933 | 86.8 | 40,922 | 25.3 | 1,745,107 | 22.5 |
| Transportation and Warehousing | 1,869 | 92.4 | 17,030 | 29.9 | 712,907 | 26.3 |
| Arts, Entertainment, and Recreation | 769 | 97.8 | 8,244 | 77.6 | 174,418 | 74.8 |
| Agriculture, Forestry, Fishing and Hunting | 610 | 98.2 | 4,145 | 87.9 | 180,186 | 79.4 |
| Educational Services | 561 | 96.4 | 11,616 | 71.3 | 322,377 | 75.8 |
| Information | 450 | 81.5 | 5,376 | 25.7 | 306,879 | 21.1 |
| Mining, Quarrying, and Oil and Gas Extraction | 220 | 85.3 | 1,943 | 48.6 | 128,065 | 45.7 |
| Management of Companies and Enterprises | 167 | 59.2 | 2,626 | 7.1 | 155,008 | 3.7 |
| Utilities | 120 | 88.9 | 2,524 | 33.8 | 178,125 | 24.9 |
| Industries not classified | 84 | 100.0 | 112 | 100.0 | 2,455 | 100.0 |
| - | 40.051 | | 407.005 | 47.6 | | |

Source: Statistics of US Businesses, 2019 (Census)

About this profile

Total

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

49,321 96.3

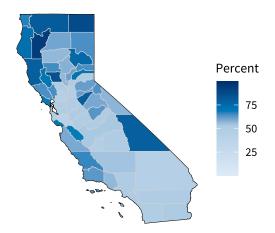
497,605 47.2

18,473,806 39.9

California

4.2 million small businesses **99.8 percent** of California businesses

7.4 million small business employees 47.9 percent of California employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Thousands of establishments

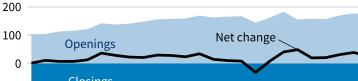
Business dynamics

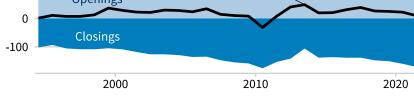
Establishments

Between March 2020 and March 2021, 180,829 California establishments opened and 171,061 closed, for a net increase of 9,768. Employment expanded at 206,972 establishments and contracted at 295,970. Small businesses accounted for 115,067 openings and 104,693 closings.

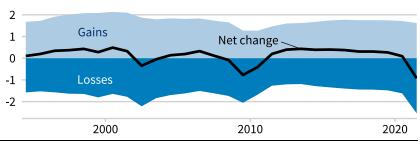
Employment

Opening and expanding California establishments added 1.6 million jobs, while closing and contracting establishments lost 2.5 million, for a net decrease of 923,649 jobs. Small businesses gained 1.1 million jobs and lost 1.6 million, for a net decrease of 579,931 jobs.



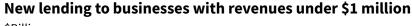


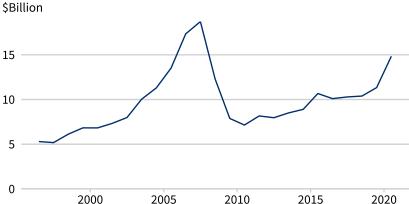
Millions of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$14.8 billion in loans to California businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$22.1 billion. Total reported new lending to businesses through loans of \$1 million or less was \$60.2 billion.

Source: CRA Aggregate Data (FFIEC)





Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 583,377 | 113,720 | 8,002 | 705,099 |
| Transportation and Warehousing | 430,900 | 19,650 | 2,424 | 452,974 |
| Other Services (except Public Administration) | 350,973 | 65,194 | 5,032 | 421,199 |
| Real Estate and Rental and Leasing | 342,061 | 44,784 | 2,031 | 388,876 |
| Health Care and Social Assistance | 274,106 | 86,320 | 9,145 | 369,571 |
| Administrative, Support, and Waste Management | 298,898 | 33,978 | 4,900 | 337,776 |
| Construction | 246,911 | 70,799 | 7,291 | 325,001 |
| Retail Trade | 244,491 | 62,193 | 6,251 | 312,935 |
| Arts, Entertainment, and Recreation | 233,994 | 25,887 | 2,021 | 261,902 |
| Accommodation and Food Services | 61,291 | 53,811 | 16,004 | 131,106 |
| Educational Services | 107,856 | 10,858 | 2,784 | 121,498 |
| Finance and Insurance | 90,187 | 26,796 | 1,927 | 118,910 |
| Wholesale Trade | 60,139 | 41,553 | 6,461 | 108,153 |
| Information | 69,348 | 16,702 | 2,097 | 88,147 |
| Manufacturing | 45,211 | 25,930 | 7,337 | 78,478 |
| Agriculture, Forestry, Fishing and Hunting | 14,442 | 1,691 | 229 | 16,362 |
| Mining, Quarrying, and Oil and Gas Extraction | 3,227 | 337 | 93 | 3,657 |
| Management of Companies and Enterprises | * | 450 | 1,449 | 1,899 |
| Utilities | 1,255 | 458 | 53 | 1,766 |
| Industries not classified | * | 1,363 | 6 | 1,369 |
| Total | 3,458,667 | 701,859 | 82,086 | 4,242,612 |

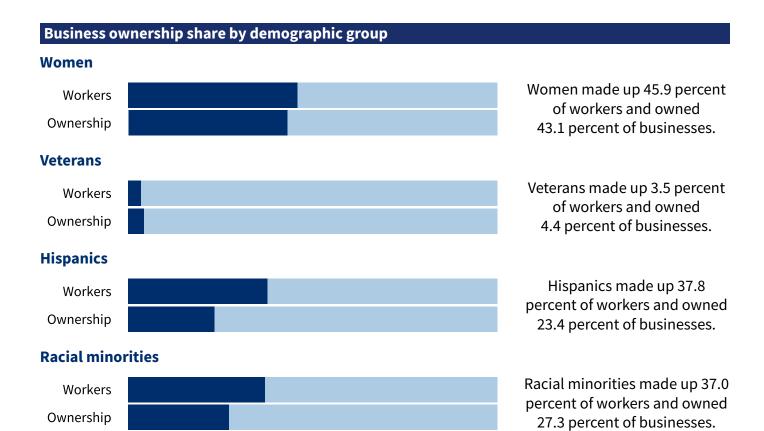
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 63,416 identified firms exported goods worth \$146.2 billion from California in 2020. Of those exporters, 60,154—or 94.9 percent—were small. Exports by small firms reached \$58.3 billion, making up 39.9 percent of exports by identified firms.



Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

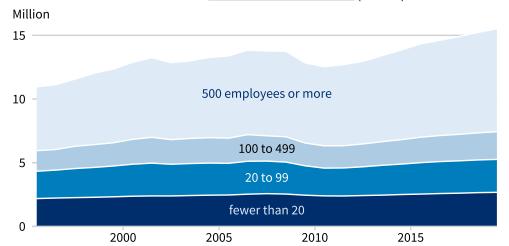
| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 1,422,000 | 149,927 | 1,571,927 |
| Male | 1,883,000 | 436,714 | 2,319,714 |
| Owned equally by both groups | 60,500 | 122,196 | 182,696 |
| Veteran | 122,000 | 33,427 | 155,427 |
| Not Veteran | 3,238,000 | 658,934 | 3,896,934 |
| Owned equally by both groups | 6,300 | 16,474 | 22,774 |
| Hispanic | 860,000 | 71,739 | 931,739 |
| Not Hispanic | 2,498,000 | 624,721 | 3,122,721 |
| Owned equally by both groups | 7,900 | 12,378 | 20,278 |
| American Indian and Alaska Native | 15,000 | 3,573 | 18,573 |
| Asian | 686,000 | 154,495 | 840,495 |
| Black or African American | 213,000 | 13,016 | 226,016 |
| Native Hawaiian and Other Pacific Islander | 13,000 | 1,939 | 14,939 |
| White | 2,428,000 | 535,852 | 2,963,852 |
| Hispanic or Racial Minority | 1,647,000 | 240,558 | 1,887,558 |
| White and Not Hispanic | 1,706,000 | 447,535 | 2,153,535 |
| Owned equally by both groups | 13,000 | 20,747 | 33,747 |

Counts include only businesses classifiable by owner demographic group

Sources: Annual Business Survey, 2018 (Census); Nonemployer Statistics by Demographics, 2018 (Census)

Total California employment by business size

Source of data: Statistics of US Businesses (Census)





California small business employment grew by 25.0 percent between 1995 and 2019, which exceeded the national small business employment growth rate.



| | Employer | S | Employee | !S | Payroll (\$1,000 | |
|--|----------|-------|-----------|-------|------------------|-------|
| Industry | Small | % | Small | % | Small | % |
| Professional, Scientific, and Technical Services | 121,722 | 99.0 | 748,973 | 59.0 | 70,818,592 | 49.8 |
| Health Care and Social Assistance | 95,465 | 99.4 | 966,917 | 46.0 | 47,069,682 | 35.1 |
| Construction | 78,090 | 99.6 | 678,247 | 81.0 | 44,920,020 | 75.0 |
| Other Services (except Public Administration) | 70,226 | 99.5 | 486,563 | 79.6 | 17,771,134 | 77.6 |
| Accommodation and Food Services | 69,815 | 99.3 | 1,132,302 | 62.9 | 26,846,871 | 59.9 |
| Retail Trade | 68,444 | 99.0 | 597,596 | 35.6 | 23,929,844 | 41.2 |
| Wholesale Trade | 48,014 | 97.7 | 492,541 | 59.5 | 33,830,389 | 45.9 |
| Real Estate and Rental and Leasing | 46,815 | 99.3 | 219,031 | 70.1 | 13,654,312 | 64.9 |
| Administrative, Support, and Waste Management | 38,878 | 98.0 | 451,100 | 26.4 | 20,626,482 | 23.8 |
| Manufacturing | 33,267 | 96.8 | 587,931 | 50.0 | 33,429,449 | 38.8 |
| Finance and Insurance | 28,723 | 97.9 | 196,593 | 31.4 | 21,723,274 | 26.8 |
| Arts, Entertainment, and Recreation | 27,908 | 99.4 | 184,797 | 49.9 | 12,954,202 | 62.5 |
| Transportation and Warehousing | 22,074 | 97.1 | 185,156 | 31.1 | 9,334,737 | 26.9 |
| Information | 18,799 | 97.5 | 192,381 | 27.6 | 22,555,920 | 17.8 |
| Educational Services | 13,642 | 98.6 | 239,482 | 53.8 | 9,738,755 | 48.5 |
| Agriculture, Forestry, Fishing and Hunting | 1,920 | 98.5 | 19,425 | 66.7 | 1,001,900 | 74.3 |
| Management of Companies and Enterprises | 1,899 | 62.6 | 40,812 | 11.5 | 3,751,166 | 7.0 |
| Industries not classified | 1,369 | 100.0 | 2,303 | 100.0 | 88,887 | 100.0 |
| Utilities | 511 | 91.6 | 3,757 | 6.6 | 342,845 | 4.4 |
| Mining, Quarrying, and Oil and Gas Extraction | 430 | 88.1 | 7,536 | 41.7 | 655,018 | 37.1 |
| Total | 783,945 | 99.2 | 7,433,443 | 47.9 | 415,043,479 | 38.5 |

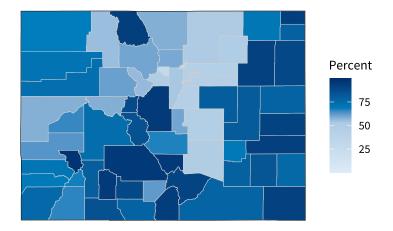
Source: Statistics of US Businesses, 2019 (Census)

About this profile

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Colorado

691,230 small businesses **99.5** percent of Colorado businesses **1.2 million** small business employees **47.6 percent** of Colorado employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

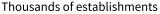
Business dynamics

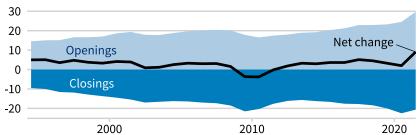
Establishments

Between March 2020 and March 2021, 29,709 Colorado establishments opened and 20,641 closed, for a net increase of 9,068. Employment expanded at 39,342 establishments and contracted at 44,472. Small businesses accounted for 28,555 openings and 19,231 closings.

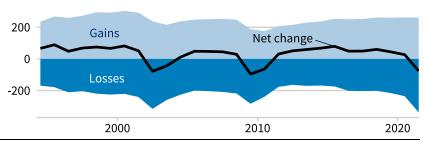
Employment

Opening and expanding Colorado establishments added 261,683 jobs, while closing and contracting establishments lost 338,568, for a net decrease of 76,885 jobs. Small businesses gained 198,433 jobs and lost 229,018, for a net decrease of 30,585 jobs.





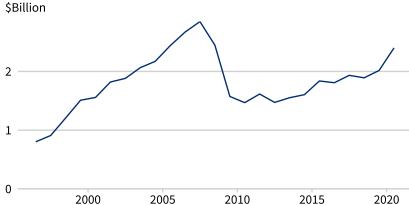
Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$2.4 billion in loans to Colorado businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$3.2 billion. Total reported new lending to businesses through loans of \$1 million or less was \$9.7 billion.

Source: CRA Aggregate Data (FFIEC)

New lending to businesses with revenues under \$1 million



Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 95,451 | 23,234 | 1,609 | 120,294 |
| Construction | 60,817 | 17,650 | 1,478 | 79,945 |
| Real Estate and Rental and Leasing | 68,879 | 10,683 | 383 | 79,945 |
| Other Services (except Public Administration) | 46,313 | 12,648 | 979 | 59,940 |
| Transportation and Warehousing | 50,879 | 2,874 | 363 | 54,116 |
| Retail Trade | 38,763 | 10,724 | 1,157 | 50,644 |
| Health Care and Social Assistance | 36,796 | 11,695 | 1,703 | 50,194 |
| Administrative, Support, and Waste Management | 41,776 | 7,059 | 930 | 49,765 |
| Arts, Entertainment, and Recreation | 34,614 | 2,629 | 353 | 37,596 |
| Educational Services | 20,200 | 2,105 | 437 | 22,742 |
| Finance and Insurance | 15,266 | 5,653 | 395 | 21,314 |
| Accommodation and Food Services | 9,330 | 7,768 | 2,814 | 19,912 |
| Manufacturing | 7,586 | 3,756 | 885 | 12,227 |
| Wholesale Trade | 6,590 | 4,390 | 892 | 11,872 |
| Information | 7,980 | 1,743 | 307 | 10,030 |
| Agriculture, Forestry, Fishing and Hunting | 5,135 | 320 | 18 | 5,473 |
| Mining, Quarrying, and Oil and Gas Extraction | 3,885 | 760 | 160 | 4,805 |
| Utilities | 308 | 143 | 44 | 495 |
| Management of Companies and Enterprises | * | 111 | 253 | 364 |
| Industries not classified | * | 175 | 1 | 176 |
| Total | 550,568 | 126,038 | 14,624 | 691,230 |

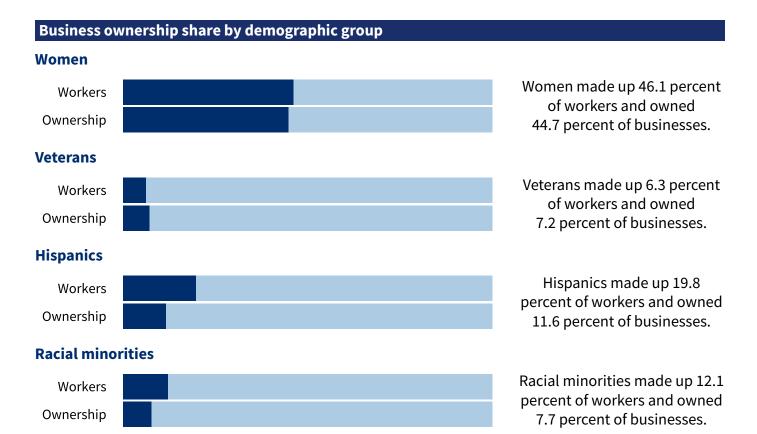
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 5,481 identified firms exported goods worth \$7.8 billion from Colorado in 2020. Of those exporters, 4,795—or 87.5 percent—were small. Exports by small firms reached \$2.3 billion, making up 29.6 percent of exports by identified firms.



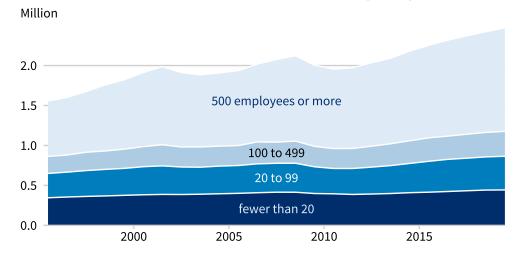
Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| O and in | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 222,000 | 30,479 | 252,479 |
| Male | 282,000 | 79,111 | 361,111 |
| Owned equally by both groups | 19,000 | 20,460 | 39,460 |
| Veteran | 33,000 | 8,229 | 41,229 |
| Not Veteran | 487,000 | 119,021 | 606,021 |
| Owned equally by both groups | 3,100 | 2,802 | 5,902 |
| Hispanic | 66,000 | 6,539 | 72,539 |
| Not Hispanic | 455,000 | 122,181 | 577,181 |
| Owned equally by both groups | 1,600 | 1,334 | 2,934 |
| American Indian and Alaska Native | 1,800 | 838 | 2,638 |
| Asian | 20,000 | 6,515 | 26,515 |
| Black or African American | 19,500 | * | * |
| Native Hawaiian and Other Pacific Islander | 600 | * | * |
| White | 481,000 | 121,868 | 602,868 |
| Hispanic or Racial Minority | 104,000 | 14,985 | 118,985 |
| White and Not Hispanic | 417,000 | 113,144 | 530,144 |
| Owned equally by both groups | 2,400 | 1,926 | 4,326 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Colorado employment by business size

Source of data: Statistics of US Businesses (Census)





Colorado small business employment grew by 36.3 percent between 1995 and 2019, which exceeded the national small business employment growth rate.



| Small business employment and payroll by industry | | | | | | | | |
|---|----------|-----------|---------|-------------|-----------|------|----------------|------|
| | Employer | Employers | | Employers E | | s | Payroll (\$1,0 | 00s) |
| Industry | Small | % | Small | % | Small | % | | |
| Professional, Scientific, and Technical Services | 24,843 | 97.9 | 120,973 | 58.7 | 9,902,974 | 52.5 | | |
| Construction | 19,128 | 99.2 | 135,510 | 77.4 | 8,147,699 | 70.8 | | |
| Other Services (except Public Administration) | 13,627 | 98.8 | 91,230 | 80.2 | 3,217,143 | 76.2 | | |
| Health Care and Social Assistance | 13,398 | 98.2 | 158,919 | 49.5 | 7,174,383 | 41.6 | | |
| Retail Trade | 11,881 | 96.4 | 98,692 | 35.2 | 3,608,145 | 39.7 | | |
| Real Estate and Rental and Leasing | 11,066 | 98.4 | 33,201 | 68.9 | 1,872,306 | 68.1 | | |
| Accommodation and Food Services | 10,582 | 97.4 | 182,761 | 59.9 | 4,122,073 | 59.0 | | |
| Administrative, Support, and Waste Management | 7,989 | 95.7 | 75,609 | 27.2 | 3,329,703 | 23.4 | | |
| Finance and Insurance | 6,048 | 94.1 | 31,463 | 26.1 | 2,812,410 | 25.2 | | |
| Wholesale Trade | 5,282 | 90.4 | 48,471 | 46.7 | 3,137,836 | 37.4 | | |
| Manufacturing | 4,641 | 94.4 | 63,388 | 49.3 | 3,346,413 | 40.9 | | |
| Transportation and Warehousing | 3,237 | 93.0 | 25,172 | 30.1 | 1,152,476 | 23.6 | | |
| Arts, Entertainment, and Recreation | 2,982 | 97.9 | 30,831 | 52.2 | 1,104,273 | 50.7 | | |
| Educational Services | 2,542 | 97.6 | 33,642 | 62.9 | 1,187,854 | 62.1 | | |
| Information | 2,050 | 89.0 | 22,569 | 23.5 | 1,806,042 | 18.3 | | |
| Mining, Quarrying, and Oil and Gas Extraction | 920 | 91.6 | 11,667 | 46.2 | 1,353,894 | 46.6 | | |
| Management of Companies and Enterprises | 364 | 53.1 | 7,001 | 11.0 | 660,822 | 9.5 | | |
| Agriculture, Forestry, Fishing and Hunting | 338 | 99.1 | 1,739 | 96.7 | 75,700 | 94.4 | | |
| Utilities | 187 | 91.2 | 3,250 | 33.9 | 325,469 | 32.3 | | |
| | | | | | | | | |

Source: Statistics of US Businesses, 2019 (Census)

About this profile

Industries not classified

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176 100.0

140,662 97.6

224 100.0

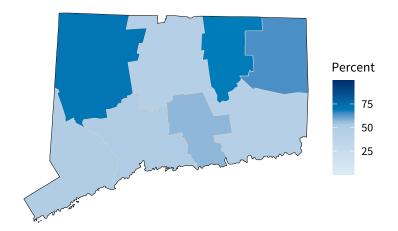
1,176,312 47.6

10,554 100.0

58,348,169 41.0

Connecticut

360,127 small businesses 99.4 percent of Connecticut businesses **741,920** small business employees **48.2 percent** of Connecticut employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

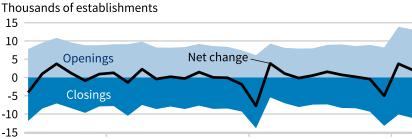
Business dynamics

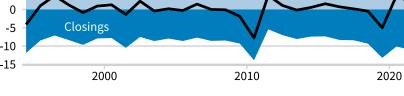
Establishments

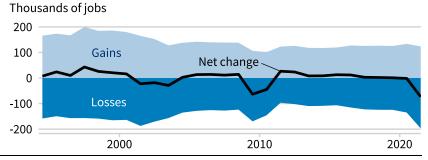
Between March 2020 and March 2021, 13,128 Connecticut establishments opened and 11,092 closed, for a net increase of 2,036. Employment expanded at 19,750 establishments and contracted at 28,870. Small businesses accounted for 12,583 openings and 10,265 closings.

Employment

Opening and expanding Connecticut establishments added 123,727 jobs, while closing and contracting establishments lost 197,266, for a net decrease of 73,539 jobs. Small businesses gained 86,586 jobs and lost 139,344, for a net decrease of 52,758 jobs.

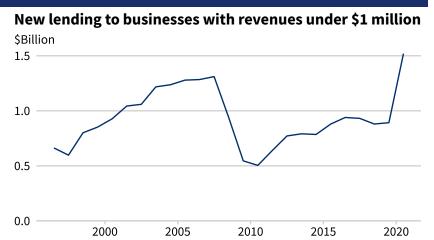






The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$1.5 billion in loans to Connecticut businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$2.0 billion. Total reported new lending to businesses through loans of \$1 million or less was \$5.9 billion.

Source: CRA Aggregate Data (FFIEC)



Small business count by size and industry

| | | TI. | | |
|--|-----------|-----------|-----------|------------|
| | No | 1-19 | 20-499 | All small |
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 48,433 | 7,149 | 703 | 56,285 |
| Real Estate and Rental and Leasing | 37,927 | 2,223 | 162 | 40,312 |
| Construction | 32,030 | 7,249 | 580 | 39,859 |
| Health Care and Social Assistance | 25,769 | 5,694 | 1,419 | 32,882 |
| Other Services (except Public Administration) | 22,698 | 8,312 | 515 | 31,525 |
| Administrative, Support, and Waste Management | 23,140 | 4,114 | 469 | 27,723 |
| Retail Trade | 19,273 | 6,890 | 794 | 26,957 |
| Transportation and Warehousing | 23,004 | 1,031 | 210 | 24,245 |
| Arts, Entertainment, and Recreation | 18,676 | 1,286 | 300 | 20,262 |
| Educational Services | 12,612 | 1,082 | 282 | 13,976 |
| Finance and Insurance | 10,945 | 2,569 | 346 | 13,860 |
| Accommodation and Food Services | 4,554 | 5,716 | 1,591 | 11,861 |
| Wholesale Trade | 4,022 | 2,334 | 638 | 6,994 |
| Manufacturing | 3,373 | 2,554 | 933 | 6,860 |
| Information | 4,109 | 720 | 155 | 4,984 |
| Agriculture, Forestry, Fishing and Hunting | 1,226 | 72 | 2 | 1,300 |
| Management of Companies and Enterprises | * | 71 | 153 | 224 |
| Utilities | 152 | 20 | 10 | 182 |
| Mining, Quarrying, and Oil and Gas Extraction | 66 | 24 | 6 | 96 |
| Industries not classified | * | 93 | 0 | 93 |
| Total | 292,009 | 59,149 | 8,969 | 360,127 |

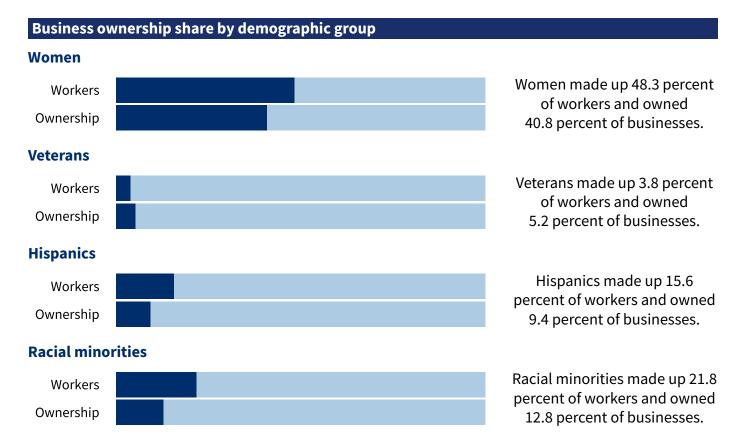
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 5,265 identified firms exported goods worth \$13.0 billion from Connecticut in 2020. Of those exporters, 4,621—or 87.8 percent—were small. Exports by small firms reached \$5.8 billion, making up 44.9 percent of exports by identified firms.



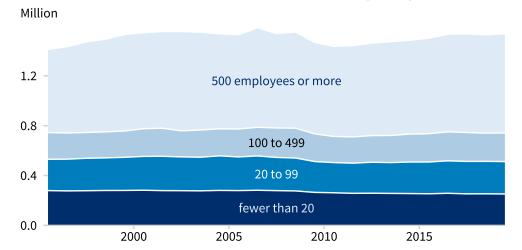
Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

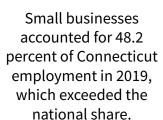
| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 113,000 | 11,409 | 124,409 |
| Male | 158,000 | 43,797 | 201,797 |
| Owned equally by both groups | 8,500 | 6,243 | 14,743 |
| Veteran | 12,000 | 3,717 | 15,717 |
| Not Veteran | 267,000 | 56,705 | 323,705 |
| Owned equally by both groups | 1,100 | * | * |
| Hispanic | 29,000 | 2,067 | 31,067 |
| Not Hispanic | 250,000 | 59,144 | 309,144 |
| Owned equally by both groups | 600 | 241 | 841 |
| American Indian and Alaska Native | 500 | * | * |
| Asian | 12,000 | 5,960 | 17,960 |
| Black or African American | 23,500 | * | * |
| Native Hawaiian and Other Pacific Islander | 150 | 18 | 168 |
| White | 243,000 | 54,623 | 297,623 |
| Hispanic or Racial Minority | 61,500 | 8,700 | 70,200 |
| White and Not Hispanic | 218,000 | 52,243 | 270,243 |
| Owned equally by both groups | 900 | 504 | 1,404 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Connecticut employment by business size

Source of data: Statistics of US Businesses (Census)







| Small business employment and payroll by industry | | | | | | | | | |
|---|-----------|-------|-----------|-------|--------------------|-------|--|--|--|
| | Employers | | Employees | | Payroll (\$1,000s) | | | | |
| | Small | % | Small | % | Small | % | | | |
| Other Services (except Public Administration) | 8,827 | 98.9 | 53,838 | 88.5 | 1,824,540 | 85.1 | | | |
| Professional, Scientific, and Technical Services | 7,852 | 96.2 | 55,646 | 52.4 | 4,800,599 | 45.8 | | | |
| Construction | 7,829 | 99.2 | 50,128 | 86.6 | 3,600,134 | 83.9 | | | |
| Retail Trade | 7,684 | 95.4 | 67,170 | 37.4 | 2,741,206 | 47.0 | | | |
| Accommodation and Food Services | 7,307 | 98.3 | 101,644 | 68.2 | 2,159,969 | 62.9 | | | |
| Health Care and Social Assistance | 7,113 | 97.4 | 144,051 | 48.8 | 6,210,761 | 40.7 | | | |
| Administrative, Support, and Waste Management | 4,583 | 95.3 | 42,518 | 47.9 | 1,989,107 | 47.4 | | | |
| Manufacturing | 3,487 | 94.3 | 72,455 | 45.4 | 4,433,893 | 36.9 | | | |
| Wholesale Trade | 2,972 | 89.2 | 37,985 | 52.3 | 2,966,291 | 46.3 | | | |
| Finance and Insurance | 2,915 | 91.0 | 27,631 | 25.7 | 4,287,114 | 24.3 | | | |
| Real Estate and Rental and Leasing | 2,385 | 96.0 | 12,608 | 61.7 | 801,598 | 64.0 | | | |
| Arts, Entertainment, and Recreation | 1,586 | 97.7 | 22,022 | 73.3 | 668,888 | 79.5 | | | |
| Educational Services | 1,364 | 96.9 | 24,952 | 30.9 | 1,121,331 | 28.3 | | | |
| Transportation and Warehousing | 1,241 | 90.2 | 13,744 | 29.2 | 727,215 | 32.7 | | | |
| Information | 875 | 86.5 | 10,073 | 24.7 | 726,985 | 16.6 | | | |
| Management of Companies and Enterprises | 224 | 51.7 | 3,886 | 11.9 | 348,016 | 7.1 | | | |
| Industries not classified | 93 | 100.0 | 127 | 100.0 | 7,093 | 100.0 | | | |
| Agriculture, Forestry, Fishing and Hunting | 74 | 100.0 | 334 | 100.0 | 14,483 | 100.0 | | | |
| Mining, Quarrying, and Oil and Gas Extraction | 30 | 85.7 | 299 | 43.5 | 24,229 | 47.1 | | | |
| Utilities | 30 | 56.6 | 809 | 10.4 | 86,195 | 9.1 | | | |
| Total | 68,118 | 96.7 | 741,920 | 48.2 | 39,539,647 | 39.4 | | | |

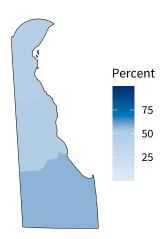
Source: Statistics of US Businesses, 2019 (Census)

About this profile

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Delaware

93,686 small businesses **98.5** percent of Delaware businesses **195,792** small business employees **47.4 percent** of Delaware employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

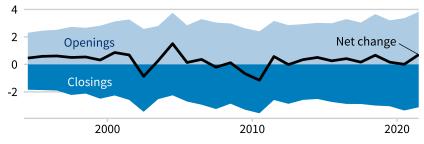
Establishments

Between March 2020 and March 2021, 3,829 Delaware establishments opened and 3,123 closed, for a net increase of 706. Employment expanded at 5,009 establishments and contracted at 6,544. Small businesses accounted for 3,640 establishment openings and 2,908 closings.

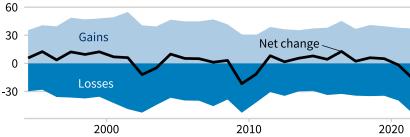
Employment

Opening and expanding Delaware establishments added 37,254 jobs, while closing and contracting establishments lost 53,487, for a net decrease of 16,233 jobs. Small businesses gained 26,059 jobs and lost 33,327, for a net decrease of 7,268 jobs.

Thousands of establishments



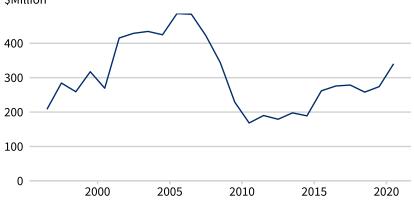
Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$340.3 million in loans to Delaware businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$428.5 million. Total reported new lending to businesses through loans of \$1 million or less was \$1.4 billion.

Source: CRA Aggregate Data (FFIEC)

New lending to businesses with revenues under \$1 million \$Million



Small business count by size and industry

| | No | 1–19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 10,895 | 2,607 | 311 | 13,813 |
| Real Estate and Rental and Leasing | 10,970 | 921 | 80 | 11,971 |
| Construction | 6,694 | 2,059 | 240 | 8,993 |
| Other Services (except Public Administration) | 6,388 | 1,929 | 168 | 8,485 |
| Retail Trade | 6,215 | 1,916 | 226 | 8,357 |
| Transportation and Warehousing | 7,373 | 539 | 93 | 8,005 |
| Administrative, Support, and Waste Management | 5,703 | 1,106 | 181 | 6,990 |
| Health Care and Social Assistance | 4,635 | 1,443 | 363 | 6,441 |
| Arts, Entertainment, and Recreation | 4,247 | 387 | 64 | 4,698 |
| Finance and Insurance | 3,299 | 838 | 134 | 4,271 |
| Accommodation and Food Services | 1,165 | 1,323 | 475 | 2,963 |
| Educational Services | 2,433 | 234 | 64 | 2,731 |
| Wholesale Trade | 1,293 | 725 | 179 | 2,197 |
| Information | 1,228 | 335 | 37 | 1,600 |
| Manufacturing | 818 | 362 | 129 | 1,309 |
| Agriculture, Forestry, Fishing and Hunting | 503 | 30 | 0 | 533 |
| Management of Companies and Enterprises | * | 215 | 95 | 310 |
| Utilities | 47 | 11 | 5 | 63 |
| Industries not classified | * | 54 | 0 | 54 |
| Mining, Quarrying, and Oil and Gas Extraction | 12 | 10 | 7 | 29 |
| Total | 73,918 | 17,017 | 2,751 | 93,686 |

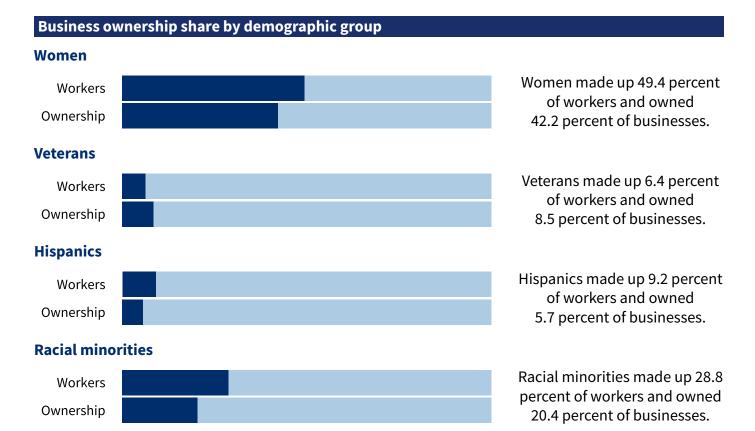
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 2,174 identified firms exported goods worth \$3.4 billion from Delaware in 2020. Of those exporters, 1,905—or 87.6 percent—were small. Exports by small firms reached \$662.0 million, making up 19.6 percent of exports by identified firms.

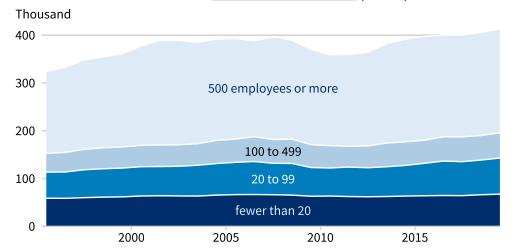


| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 25,000 | 3,499 | 28,499 |
| Male | 35,000 | 11,355 | 46,355 |
| Owned equally by both groups | 2,700 | 2,614 | 5,314 |
| Veteran | 4,300 | 1,506 | 5,806 |
| Not Veteran | 58,000 | 15,425 | 73,425 |
| Owned equally by both groups | 450 | 540 | 990 |
| Hispanic | 3,900 | 429 | 4,329 |
| Not Hispanic | 59,000 | 16,965 | 75,965 |
| Owned equally by both groups | 150 | * | * |
| American Indian and Alaska Native | 150 | 25 | 175 |
| Asian | 3,500 | 1,851 | 5,351 |
| Black or African American | 10,000 | * | * |
| Native Hawaiian and Other Pacific Islander | 30 | * | * |
| White | 49,000 | 15,091 | 64,091 |
| Hispanic or Racial Minority | 17,000 | 2,830 | 19,830 |
| White and Not Hispanic | 45,500 | 14,467 | 59,967 |
| Owned equally by both groups | 350 | 173 | 523 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Delaware employment by business size

Source of data: Statistics of US Businesses (Census)



Small business employment and payroll by industry



Delaware small business employment grew by 28.2 percent between 1995 and 2019, which exceeded the national small business employment growth rate.



| | Employer | Employers | | es. | Payroll (\$1,0 | 00s) |
|--|----------|-----------|--------|-------|----------------|-------|
| Industry | Small | % | Small | % | Small | % |
| Professional, Scientific, and Technical Services | 2,918 | 95.0 | 19,002 | 60.2 | 1,901,210 | 55.4 |
| Construction | 2,299 | 99.1 | 21,404 | 92.3 | 1,235,408 | 87.5 |
| Retail Trade | 2,142 | 88.6 | 18,026 | 31.6 | 674,724 | 41.7 |
| Other Services (except Public Administration) | 2,097 | 97.5 | 13,701 | 90.7 | 435,271 | 87.3 |
| Health Care and Social Assistance | 1,806 | 94.0 | 29,384 | 40.7 | 1,423,729 | 35.1 |
| Accommodation and Food Services | 1,798 | 95.6 | 30,471 | 70.7 | 599,639 | 68.5 |
| Administrative, Support, and Waste Management | 1,287 | 91.1 | 14,157 | 45.7 | 598,237 | 50.2 |
| Real Estate and Rental and Leasing | 1,001 | 93.2 | 4,885 | 81.2 | 251,320 | 77.1 |
| Finance and Insurance | 972 | 82.9 | 6,262 | 15.0 | 534,646 | 12.7 |
| Wholesale Trade | 904 | 85.0 | 7,733 | 45.9 | 492,741 | 28.6 |
| Transportation and Warehousing | 632 | 90.8 | 5,147 | 37.3 | 232,015 | 36.4 |
| Manufacturing | 491 | 89.4 | 9,906 | 33.3 | 582,610 | 30.5 |
| Arts, Entertainment, and Recreation | 451 | 96.4 | 5,123 | 56.7 | 138,348 | 58.8 |
| Information | 372 | 85.3 | 2,793 | 44.2 | 228,168 | 45.6 |
| Management of Companies and Enterprises | 310 | 61.0 | 1,146 | 17.6 | 94,101 | 14.2 |
| Educational Services | 298 | 94.9 | 5,694 | 81.8 | 177,322 | 65.3 |
| Industries not classified | 54 | 100.0 | 62 | 100.0 | 3,091 | 100.0 |
| Agriculture, Forestry, Fishing and Hunting | 30 | 96.8 | 121 | 94.5 | 5,822 | 94.3 |
| Mining, Quarrying, and Oil and Gas Extraction | 17 | 89.5 | 231 | 60.9 | 20,638 | 55.4 |

Source: Statistics of US Businesses, 2019 (Census)

About this profile

Utilities

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had impacts on businesses that have differed by industry, geography, and demographic group. Electronic versions of this and other geographic profiles are available online. Visit advocacy.sba.gov for additional resources.

16 69.6

19,768 93.4

544 18.8

195,792 47.4

61,352 17.9

9,690,392 40.5



District of Columbia

79,047 small businesses 98.2 percent of DC businesses **257,236** small business employees **48.6 percent** of DC employees



Business dynamics

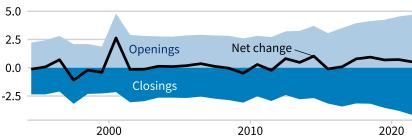
Establishments

Between March 2020 and March 2021, 4,703 DC establishments opened and 4,186 closed, for a net increase of 517. Employment expanded at 5,353 establishments and contracted at 8,573. Small businesses accounted for 4,295 establishment openings and 3,737 closings.

Employment

Opening and expanding DC establishments added 41,316 jobs, while closing and contracting establishments lost 113,102, for a net decrease of 71,786 jobs. Small businesses gained 30,928 jobs and lost 73,455, for a net decrease of 42,527 jobs.

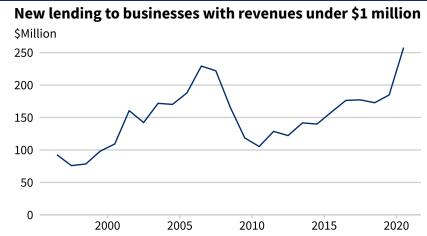
Thousands of establishments



Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$257.7 million in loans to DC businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$328.0 million. Total reported new lending to businesses through loans of \$1 million or less was \$1.2 billion. Source: CRA Aggregate Data (FFIEC)



Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 17,031 | 3,799 | 785 | 21,615 |
| Other Services (except Public Administration) | 5,008 | 2,938 | 845 | 8,791 |
| Transportation and Warehousing | 7,738 | 95 | 25 | 7,858 |
| Real Estate and Rental and Leasing | 6,174 | 683 | 117 | 6,974 |
| Health Care and Social Assistance | 4,422 | 1,356 | 324 | 6,102 |
| Arts, Entertainment, and Recreation | 5,557 | 257 | 76 | 5,890 |
| Administrative, Support, and Waste Management | 3,726 | 464 | 196 | 4,386 |
| Educational Services | 3,460 | 365 | 188 | 4,013 |
| Accommodation and Food Services | 1,433 | 1,325 | 691 | 3,449 |
| Retail Trade | 1,930 | 1,045 | 142 | 3,117 |
| Construction | 2,129 | 363 | 94 | 2,586 |
| Information | 1,416 | 335 | 119 | 1,870 |
| Finance and Insurance | 1,046 | 272 | 101 | 1,419 |
| Wholesale Trade | 296 | 188 | 38 | 522 |
| Manufacturing | 269 | 86 | 14 | 369 |
| Management of Companies and Enterprises | * | 21 | 26 | 47 |
| Utilities | 39 | 6 | 0 | 45 |
| Agriculture, Forestry, Fishing and Hunting | 42 | * | * | 42 |
| Industries not classified | * | 28 | 0 | 28 |
| Mining, Quarrying, and Oil and Gas Extraction | 5 | * | * | 5 |
| Total | 61,721 | 13,612 | 3,714 | 79,047 |

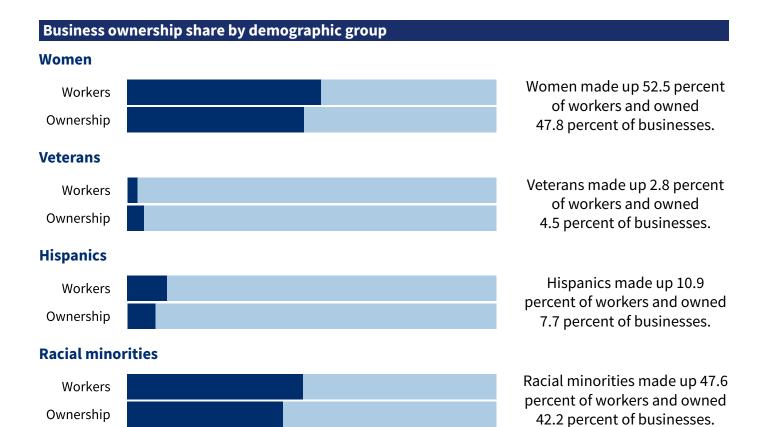
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 517 identified firms exported goods worth \$900.0 million from the District in 2020. Of those exporters, 390—or 75.4 percent—were small. Exports by small firms reached \$873.0 million, making up 97.0 percent of exports by identified firms.

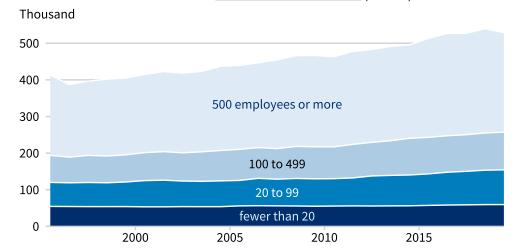


| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 30,000 | 2,849 | 32,849 |
| Male | 30,000 | 8,103 | 38,103 |
| Owned equally by both groups | 750 | 1,326 | 2,076 |
| Veteran | 2,100 | 807 | 2,907 |
| Not Veteran | 58,500 | 11,160 | 69,660 |
| Owned equally by both groups | 100 | * | * |
| Hispanic | 4,900 | 513 | 5,413 |
| Not Hispanic | 55,500 | 11,675 | 67,175 |
| Owned equally by both groups | 100 | 91 | 191 |
| American Indian and Alaska Native | 150 | 21 | 171 |
| Asian | 2,800 | 2,046 | 4,846 |
| Black or African American | 24,500 | 1,666 | 26,166 |
| Native Hawaiian and Other Pacific Islander | 30 | * | * |
| White | 33,500 | 8,582 | 42,082 |
| Hispanic or Racial Minority | 30,500 | 4,164 | 34,664 |
| White and Not Hispanic | 30,000 | 7,921 | 37,921 |
| Owned equally by both groups | 200 | 195 | 395 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total DC employment by business size

Source of data: Statistics of US Businesses (Census)





DC small business
employment grew by 32.7
percent between 1995
and 2019, which
exceeded the national
small business
employment growth rate.



| | Employer | s | Employee | es. | Payroll (\$1,0 | 00s) |
|--|----------|-------|----------|-------|----------------|-------|
| Industry | Small | % | Small | % | Small | % |
| Professional, Scientific, and Technical Services | 4,584 | 92.3 | 49,469 | 48.4 | 6,157,481 | 43.6 |
| Other Services (except Public Administration) | 3,783 | 98.0 | 61,641 | 83.5 | 5,765,016 | 83.6 |
| Accommodation and Food Services | 2,016 | 94.9 | 41,851 | 55.4 | 1,190,553 | 49.2 |
| Health Care and Social Assistance | 1,680 | 94.6 | 30,588 | 41.7 | 1,466,872 | 31.8 |
| Retail Trade | 1,187 | 87.8 | 7,450 | 34.5 | 277,461 | 38.2 |
| Real Estate and Rental and Leasing | 800 | 92.1 | 6,142 | 59.0 | 569,374 | 60.5 |
| Administrative, Support, and Waste Management | 660 | 84.2 | 14,049 | 46.2 | 705,419 | 46.5 |
| Educational Services | 553 | 92.6 | 16,224 | 29.4 | 875,965 | 27.8 |
| Construction | 457 | 95.8 | 7,708 | 77.6 | 522,595 | 70.6 |
| Information | 454 | 77.9 | 7,741 | 31.1 | 792,688 | 24.9 |
| Finance and Insurance | 373 | 69.3 | 3,913 | 19.3 | 545,889 | 16.2 |
| Arts, Entertainment, and Recreation | 333 | 93.5 | 6,030 | 51.1 | 210,917 | 24.2 |
| Wholesale Trade | 226 | 73.6 | 1,756 | 49.3 | 140,155 | 45.6 |
| Transportation and Warehousing | 120 | 79.5 | 1,117 | 25.8 | 45,462 | 9.2 |
| Manufacturing | 100 | 91.7 | 874 | 79.3 | 42,078 | 75.2 |
| Management of Companies and Enterprises | 47 | 29.2 | 621 | 7.6 | 62,704 | 6.2 |
| Industries not classified | 28 | 100.0 | 35 | 100.0 | 1,438 | 100.0 |
| Utilities | 6 | 17.6 | 26 | 1.2 | 1,644 | 0. |
| Total | 17,326 | 92.3 | 257,236 | 48.6 | 19,373,743 | 43. |

Source: Statistics of US Businesses, 2019 (Census)

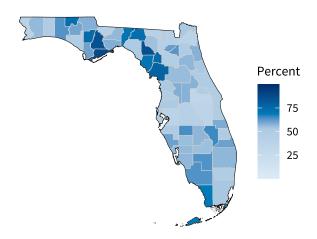
About this profile

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Florida

3.0 million small businesses **99.8 percent** of Florida businesses

3.6 million small business employees **40.5 percent** of Florida employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

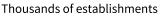
Business dynamics

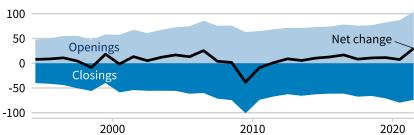
Establishments

Between March 2020 and March 2021, 103,868 Florida establishments opened and 73,913 closed, for a net increase of 29,955. Employment expanded at 124,895 establishments and contracted at 141,927. Small businesses accounted for 97,004 openings and 66,198 closings.

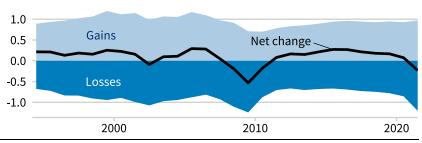
Employment

Opening and expanding Florida establishments added 972,118 jobs, while closing and contracting establishments lost 1.2 million, for a net decrease of 233,102 jobs. Small businesses gained 696,045 jobs and lost 720,145, for a net decrease of 24,100 jobs.





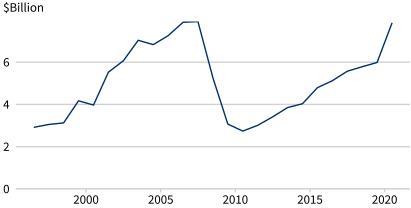
Millions of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$7.9 billion in loans to Florida businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$11.9 billion. Total reported new lending to businesses through loans of \$1 million or less was \$30.6 billion.

Source: CRA Aggregate Data (FFIEC)

New lending to businesses with revenues under \$1 million



Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 303,927 | 72,165 | 3,523 | 379,615 |
| Administrative, Support, and Waste Management | 313,229 | 30,918 | 2,800 | 346,947 |
| Real Estate and Rental and Leasing | 301,944 | 31,670 | 980 | 334,594 |
| Other Services (except Public Administration) | 287,381 | 42,940 | 2,719 | 333,040 |
| Construction | 244,676 | 53,225 | 4,403 | 302,304 |
| Transportation and Warehousing | 284,756 | 12,759 | 1,195 | 298,710 |
| Health Care and Social Assistance | 206,290 | 44,368 | 4,776 | 255,434 |
| Retail Trade | 167,087 | 43,491 | 3,079 | 213,657 |
| Arts, Entertainment, and Recreation | 103,187 | 7,563 | 1,078 | 111,828 |
| Finance and Insurance | 75,914 | 17,683 | 1,101 | 94,698 |
| Accommodation and Food Services | 46,589 | 24,414 | 7,739 | 78,742 |
| Educational Services | 61,748 | 5,610 | 1,188 | 68,546 |
| Wholesale Trade | 41,670 | 22,601 | 2,619 | 66,890 |
| Manufacturing | 26,252 | 9,865 | 2,070 | 38,187 |
| Information | 27,119 | 4,760 | 546 | 32,425 |
| Agriculture, Forestry, Fishing and Hunting | 14,816 | 996 | 73 | 15,885 |
| Utilities | 1,010 | 258 | 45 | 1,313 |
| Mining, Quarrying, and Oil and Gas Extraction | 957 | 104 | 33 | 1,094 |
| Management of Companies and Enterprises | * | 416 | 594 | 1,010 |
| Industries not classified | * | 719 | 1 | 720 |
| Total | 2,508,552 | 426,273 | 39,221 | 2,974,046 |

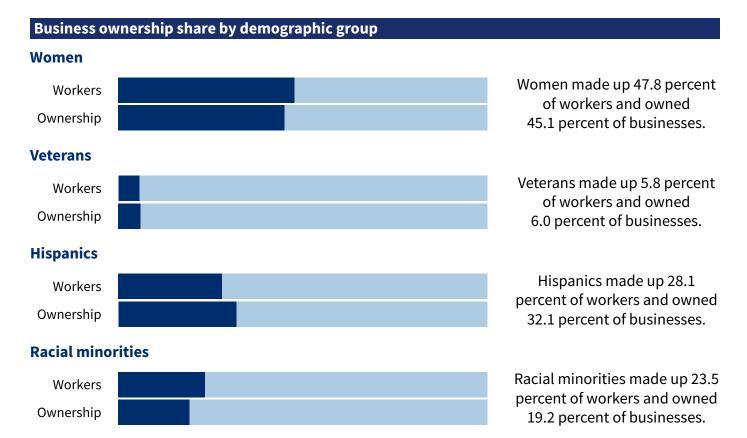
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 54,553 identified firms exported goods worth \$41.7 billion from Florida in 2020. Of those exporters, 51,548—or 94.5 percent—were small. Exports by small firms reached \$23.8 billion, making up 57.1 percent of exports by identified firms.

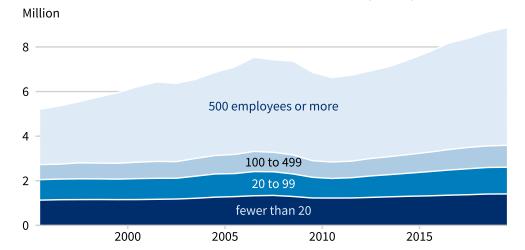


| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 994,000 | 99,013 | 1,093,013 |
| Male | 1,226,000 | 267,301 | 1,493,301 |
| Owned equally by both groups | 65,000 | 67,807 | 132,807 |
| Veteran | 116,000 | 27,411 | 143,411 |
| Not Veteran | 2,160,000 | 394,328 | 2,554,328 |
| Owned equally by both groups | 8,600 | 12,379 | 20,979 |
| Hispanic | 787,000 | 68,164 | 855,164 |
| Not Hispanic | 1,487,000 | 358,681 | 1,845,681 |
| Owned equally by both groups | 9,800 | 7,273 | 17,073 |
| American Indian and Alaska Native | 4,200 | 1,520 | 5,720 |
| Asian | 95,500 | 28,280 | 123,780 |
| Black or African American | 371,000 | 13,521 | 384,521 |
| Native Hawaiian and Other Pacific Islander | 1,900 | * | * |
| White | 1,804,000 | 390,894 | 2,194,894 |
| Hispanic or Racial Minority | 1,170,000 | 109,298 | 1,279,298 |
| White and Not Hispanic | 1,102,000 | 315,367 | 1,417,367 |
| Owned equally by both groups | 12,500 | 9,451 | 21,951 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Florida employment by business size

Source of data: <u>Statistics of US Businesses</u> (Census)





Florida small business employment grew by 31.8 percent between 1995 and 2019, which exceeded the national small business employment growth rate.



| Small business employment and payroll by in | ndustry | | | | | _ | | |
|--|---------|-----------|-----------|---------------|-------------|-------|----------------|------|
| | | Employers | | ers Employees | | !S | Payroll (\$1,0 | 00s) |
| Industry | Small | % | Small | % | Small | % | | |
| Professional, Scientific, and Technical Services | 75,688 | 99.1 | 343,837 | 64.2 | 23,721,872 | 59.1 | | |
| Construction | 57,628 | 99.6 | 404,296 | 85.4 | 19,515,293 | 79.1 | | |
| Health Care and Social Assistance | 49,144 | 99.1 | 500,269 | 42.7 | 22,801,780 | 36.6 | | |
| Retail Trade | 46,570 | 98.7 | 328,362 | 30.1 | 11,928,326 | 37.4 | | |
| Other Services (except Public Administration) | 45,659 | 99.5 | 264,285 | 79.5 | 7,921,181 | 75.8 | | |
| Administrative, Support, and Waste Management | 33,718 | 98.0 | 272,733 | 13.9 | 9,900,875 | 11.0 | | |
| Real Estate and Rental and Leasing | 32,650 | 99.2 | 107,930 | 58.4 | 5,128,852 | 55.5 | | |
| Accommodation and Food Services | 32,153 | 98.6 | 535,325 | 53.2 | 10,747,111 | 49.8 | | |
| Wholesale Trade | 25,220 | 97.0 | 190,000 | 57.1 | 11,100,305 | 51.8 | | |
| Finance and Insurance | 18,784 | 97.3 | 108,603 | 28.9 | 7,936,433 | 24.2 | | |
| Transportation and Warehousing | 13,954 | 96.8 | 91,612 | 30.7 | 4,122,566 | 27.0 | | |
| Manufacturing | 11,935 | 96.1 | 170,615 | 52.6 | 8,012,391 | 43.3 | | |
| Arts, Entertainment, and Recreation | 8,641 | 98.5 | 104,003 | 46.9 | 3,765,804 | 50.4 | | |
| Educational Services | 6,798 | 98.3 | 95,119 | 53.2 | 3,318,191 | 46.1 | | |
| Information | 5,306 | 95.0 | 43,762 | 24.6 | 3,016,445 | 19.6 | | |
| Agriculture, Forestry, Fishing and Hunting | 1,069 | 99.2 | 6,761 | 83.7 | 235,005 | 82.7 | | |
| Management of Companies and Enterprises | 1,010 | 60.6 | 15,170 | 9.6 | 1,222,353 | 8.2 | | |
| Industries not classified | 720 | 100.0 | 731 | 100.0 | 23,145 | 100.0 | | |
| Utilities | 303 | 92.4 | 5,477 | 19.9 | 410,891 | 13.7 | | |
| Mining, Quarrying, and Oil and Gas Extraction | 137 | 87.8 | 1,490 | 40.1 | 85,050 | 30.8 | | |
| Total | 465,494 | 98.9 | 3,590,380 | 40.5 | 154,913,869 | 36.3 | | |

Source: Statistics of US Businesses, 2019 (Census)

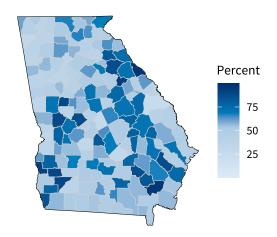
About this profile

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Georgia

1.2 million small businesses **99.6 percent** of Georgia businesses

1.7 million small business employees **42.5 percent** of Georgia employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

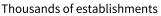
Business dynamics

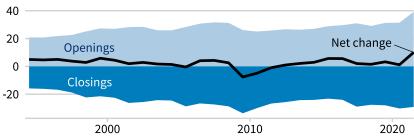
Establishments

Between March 2020 and March 2021, 39,234 Georgia establishments opened and 29,153 closed, for a net increase of 10,081. Employment expanded at 53,917 establishments and contracted at 63,078. Small businesses accounted for 36,829 openings and 26,517 closings.

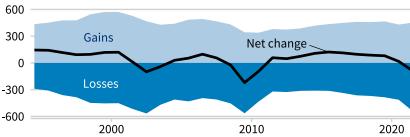
Employment

Opening and expanding Georgia establishments added 452,061 jobs, while closing and contracting establishments lost 540,968, for a net decrease of 88,907 jobs. Small businesses gained 305,805 jobs and lost 330,039, for a net decrease of 24,234 jobs.





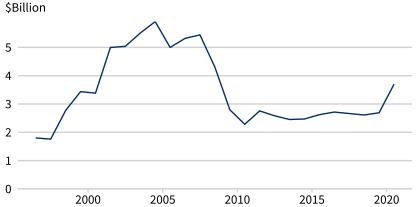
Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$3.7 billion in loans to Georgia businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$4.4 billion. Total reported new lending to businesses through loans of \$1 million or less was \$13.0 billion.

Source: <u>CRA Aggregate Data</u> (FFIEC)

New lending to businesses with revenues under \$1 million



Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Other Services (except Public Administration) | 136,343 | 19,012 | 1,507 | 156,862 |
| Professional, Scientific, and Technical Services | 119,634 | 25,566 | 1,855 | 147,055 |
| Administrative, Support, and Waste Management | 125,214 | 9,082 | 1,285 | 135,581 |
| Construction | 115,041 | 17,262 | 1,729 | 134,032 |
| Transportation and Warehousing | 102,494 | 4,724 | 792 | 108,010 |
| Real Estate and Rental and Leasing | 86,856 | 9,496 | 480 | 96,832 |
| Retail Trade | 70,960 | 19,326 | 1,552 | 91,838 |
| Health Care and Social Assistance | 72,263 | 16,580 | 2,610 | 91,453 |
| Arts, Entertainment, and Recreation | 49,289 | 2,930 | 383 | 52,602 |
| Accommodation and Food Services | 21,809 | 11,606 | 4,105 | 37,520 |
| Educational Services | 32,199 | 2,305 | 558 | 35,062 |
| Finance and Insurance | 23,640 | 6,980 | 624 | 31,244 |
| Wholesale Trade | 12,473 | 7,796 | 1,737 | 22,006 |
| Manufacturing | 11,556 | 4,387 | 1,631 | 17,574 |
| Information | 13,126 | 2,053 | 403 | 15,582 |
| Agriculture, Forestry, Fishing and Hunting | 6,636 | 800 | 88 | 7,524 |
| Utilities | 482 | 77 | 55 | 614 |
| Management of Companies and Enterprises | * | 151 | 357 | 508 |
| Industries not classified | * | 445 | 1 | 446 |
| Mining, Quarrying, and Oil and Gas Extraction | 169 | 66 | 24 | 259 |
| Total | 1,000,184 | 160,525 | 21,011 | 1,181,720 |

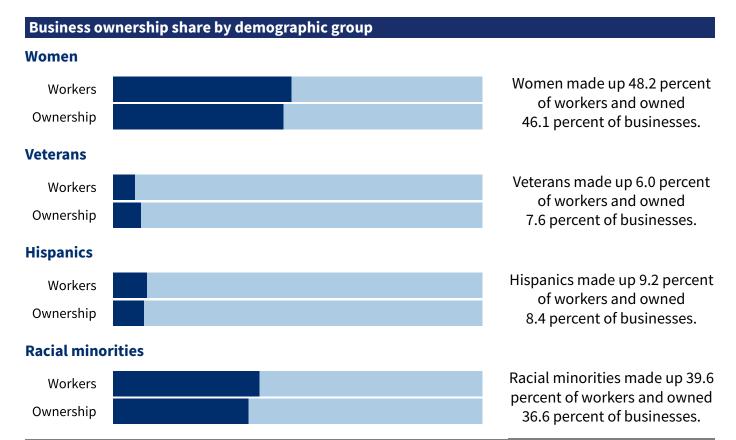
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 14,048 identified firms exported goods worth \$36.3 billion from Georgia in 2020. Of those exporters, 12,288—or 87.5 percent—were small. Exports by small firms reached \$11.5 billion, making up 31.7 percent of exports by identified firms.

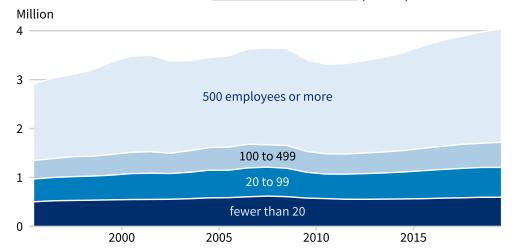


| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 436,000 | 36,913 | 472,913 |
| Male | 486,000 | 109,447 | 595,447 |
| Owned equally by both groups | 16,500 | 20,051 | 36,551 |
| Veteran | 63,500 | 13,261 | 76,761 |
| Not Veteran | 872,000 | 149,226 | 1,021,226 |
| Owned equally by both groups | 3,300 | 3,923 | 7,223 |
| Hispanic | 84,500 | 6,211 | 90,711 |
| Not Hispanic | 853,000 | 159,327 | 1,012,327 |
| Owned equally by both groups | 950 | * | * |
| American Indian and Alaska Native | 1,800 | 410 | 2,210 |
| Asian | 60,000 | 21,378 | 81,378 |
| Black or African American | 310,000 | 9,300 | 319,300 |
| Native Hawaiian and Other Pacific Islander | 650 | 164 | 814 |
| White | 565,000 | 135,651 | 700,651 |
| Hispanic or Racial Minority | 436,000 | 36,976 | 472,976 |
| White and Not Hispanic | 501,000 | 127,683 | 628,683 |
| Owned equally by both groups | 1,900 | 1,752 | 3,652 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Georgia employment by business size

Source of data: Statistics of US Businesses (Census)



Small business employment and payroll by industry



Georgia small business employment grew by 27.3 percent between 1995 and 2019, which exceeded the national small business employment growth rate.



| | Employers | | Employee | Employees | | 00s) |
|--|-----------|------|----------|-----------|------------|------|
| Industry | Small | % | Small | % | Small | % |
| Professional, Scientific, and Technical Services | 27,421 | 97.9 | 156,342 | 53.1 | 11,368,259 | 47.0 |
| Retail Trade | 20,878 | 97.6 | 145,360 | 30.4 | 5,043,811 | 37.9 |
| Other Services (except Public Administration) | 20,519 | 99.1 | 139,082 | 84.6 | 4,266,276 | 80.5 |
| Health Care and Social Assistance | 19,190 | 98.4 | 230,354 | 43.5 | 10,314,624 | 36.7 |
| Construction | 18,991 | 99.1 | 153,565 | 77.1 | 8,672,267 | 71.2 |
| Accommodation and Food Services | 15,711 | 98.1 | 272,291 | 59.4 | 4,703,528 | 57.6 |
| Administrative, Support, and Waste Management | 10,367 | 95.3 | 113,950 | 28.6 | 4,539,294 | 30.6 |
| Real Estate and Rental and Leasing | 9,976 | 97.9 | 40,389 | 58.9 | 2,265,247 | 46.7 |
| Wholesale Trade | 9,533 | 92.4 | 102,527 | 49.6 | 6,424,486 | 44.4 |
| Finance and Insurance | 7,604 | 94.8 | 52,383 | 28.6 | 3,807,216 | 22.3 |
| Manufacturing | 6,018 | 90.7 | 128,927 | 32.8 | 6,150,453 | 29.2 |
| Transportation and Warehousing | 5,516 | 92.5 | 47,980 | 22.3 | 2,198,529 | 18.5 |
| Arts, Entertainment, and Recreation | 3,313 | 98.1 | 32,561 | 57.5 | 858,503 | 43.4 |
| Educational Services | 2,863 | 97.5 | 48,759 | 53.3 | 1,568,054 | 40.3 |
| Information | 2,456 | 89.8 | 29,332 | 24.4 | 2,232,308 | 19.4 |
| Agriculture, Forestry, Fishing and Hunting | 888 | 98.8 | 6,781 | 91.0 | 305,013 | 89.6 |
| Management of Companies and Enterprises | 508 | 50.4 | 9,599 | 6.6 | 899,650 | 5.4 |

Source: Statistics of US Businesses, 2019 (Census)

Mining, Quarrying, and Oil and Gas Extraction

About this profile

Industries not classified

Utilities

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

446 100.0

132 86.8

90 82.6

181,536 97.6

474 100.0

28.8

6,821 27.5

1,485

1,718,962 42.5

16,078 100.0

95,522 26.2

35.9

566,969 23.4

76,296,087

Hawaii

141,460 small businesses **99.3 percent** of Hawaii businesses

272,459 small business employees **49.3 percent** of Hawaii employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

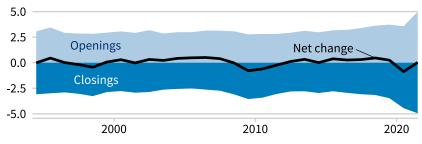
Establishments

Between March 2020 and March 2021, 4,978 Hawaii establishments opened and 4,947 closed, for a net increase of 31. Employment expanded at 6,886 establishments and contracted at 11,340. Small businesses accounted for 4,584 establishment openings and 4,464 closings.

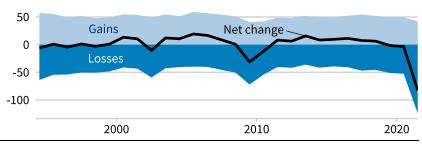
Employment

Opening and expanding Hawaii establishments added 42,149 jobs, while closing and contracting establishments lost 124,454, for a net decrease of 82,305 jobs. Small businesses gained 31,091 jobs and lost 76,539, for a net decrease of 45,448 jobs.

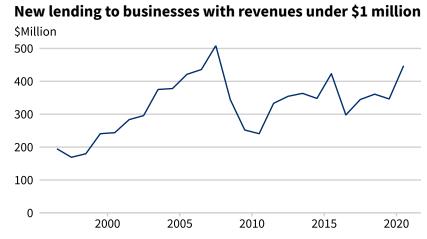
Thousands of establishments



Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$447.5 million in loans to Hawaii businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$802.2 million. Total reported new lending to businesses through loans of \$1 million or less was \$2.4 billion. Source: CRA Aggregate Data (FFIEC)



Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 16,664 | 2,618 | 240 | 19,522 |
| Other Services (except Public Administration) | 12,219 | 2,880 | 262 | 15,361 |
| Real Estate and Rental and Leasing | 13,424 | 1,497 | 99 | 15,020 |
| Administrative, Support, and Waste Management | 11,901 | 1,307 | 230 | 13,438 |
| Retail Trade | 10,602 | 2,211 | 293 | 13,106 |
| Construction | 9,172 | 2,496 | 305 | 11,973 |
| Health Care and Social Assistance | 8,648 | 2,560 | 296 | 11,504 |
| Transportation and Warehousing | 9,266 | 518 | 170 | 9,954 |
| Arts, Entertainment, and Recreation | 7,475 | 377 | 109 | 7,961 |
| Accommodation and Food Services | 2,683 | 2,222 | 751 | 5,656 |
| Educational Services | 3,912 | 381 | 114 | 4,407 |
| Finance and Insurance | 3,034 | 574 | 90 | 3,698 |
| Wholesale Trade | 2,324 | 953 | 192 | 3,469 |
| Manufacturing | 1,950 | 590 | 126 | 2,666 |
| Agriculture, Forestry, Fishing and Hunting | 1,987 | 33 | 3 | 2,023 |
| Information | 1,304 | 226 | 44 | 1,574 |
| Utilities | 202 | 15 | 5 | 222 |
| Management of Companies and Enterprises | * | 17 | 84 | 101 |
| Industries not classified | * | 45 | 0 | 45 |
| Mining, Quarrying, and Oil and Gas Extraction | 16 | 3 | 3 | 22 |
| Total | 116,783 | 21,491 | 3,186 | 141,460 |

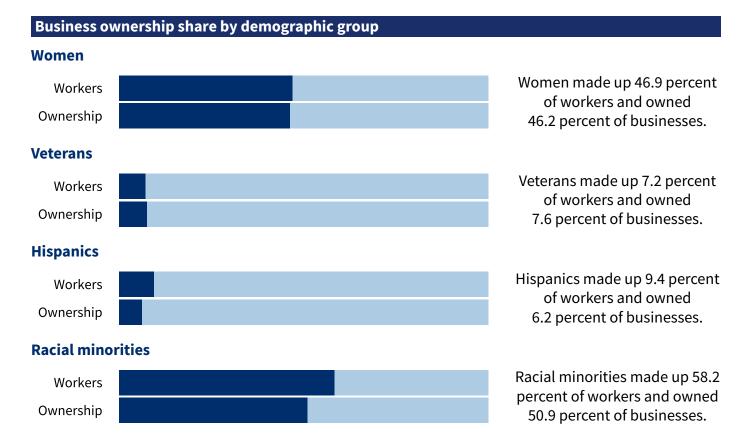
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 647 identified firms exported goods worth \$265.0 million from Hawaii in 2020. Of those exporters, 562—or 86.9 percent—were small. Exports by small firms reached \$163.0 million, making up 61.5 percent of exports by identified firms.

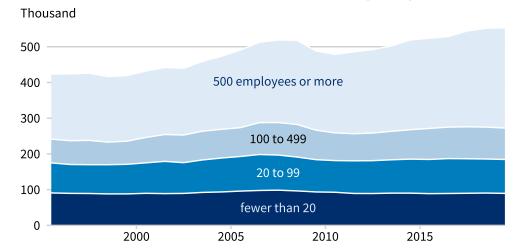


| Business count by owner demographic group | VAC'AL. | \A/*+ - | Takal |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 49,000 | 5,861 | 54,861 |
| Male | 58,000 | 12,453 | 70,453 |
| Owned equally by both groups | 2,500 | 3,245 | 5,745 |
| Veteran | 7,900 | 968 | 8,868 |
| Not Veteran | 102,000 | 19,886 | 121,886 |
| Owned equally by both groups | 450 | 707 | 1,157 |
| Hispanic | 7,000 | * | * |
| Not Hispanic | 103,000 | 20,695 | 123,695 |
| Owned equally by both groups | 250 | * | * |
| American Indian and Alaska Native | 450 | 199 | 649 |
| Asian | 48,000 | 10,883 | 58,883 |
| Black or African American | 1,600 | * | * |
| Native Hawaiian and Other Pacific Islander | 7,100 | 1,505 | 8,605 |
| White | 54,000 | 10,554 | 64,554 |
| Hispanic or Racial Minority | 61,000 | 12,534 | 73,534 |
| White and Not Hispanic | 48,000 | 8,304 | 56,304 |
| Owned equally by both groups | 850 | 721 | 1,571 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Hawaii employment by business size

Source of data: <u>Statistics of US Businesses</u> (Census)







| Small business employment and payroll by in | | | | | - 11/4. | \ |
|--|----------|-------|----------|-------|--------------------|-------|
| <u> </u> | Employer | S | Employee | 28 | Payroll (\$1,000s) | |
| Industry | Small | % | Small | % | Small | % |
| Other Services (except Public Administration) | 3,142 | 98.2 | 21,472 | 81.0 | 738,291 | 84.3 |
| Accommodation and Food Services | 2,973 | 97.3 | 55,528 | 50.0 | 1,372,377 | 37.4 |
| Professional, Scientific, and Technical Services | 2,858 | 95.6 | 16,714 | 72.5 | 1,173,264 | 71.5 |
| Health Care and Social Assistance | 2,856 | 98.0 | 35,212 | 48.1 | 1,655,338 | 38.6 |
| Construction | 2,801 | 98.5 | 24,993 | 80.9 | 1,757,900 | 76.6 |
| Retail Trade | 2,504 | 92.8 | 25,945 | 36.2 | 868,281 | 38.2 |
| Real Estate and Rental and Leasing | 1,596 | 96.5 | 8,171 | 56.6 | 430,643 | 53.7 |
| Administrative, Support, and Waste Management | 1,537 | 93.2 | 19,979 | 30.3 | 688,914 | 27.2 |
| Wholesale Trade | 1,145 | 88.9 | 12,295 | 65.7 | 610,684 | 58.2 |
| Manufacturing | 716 | 96.8 | 9,405 | 75.7 | 377,247 | 68.4 |
| Transportation and Warehousing | 688 | 90.1 | 11,759 | 35.6 | 515,721 | 31.2 |
| Finance and Insurance | 664 | 83.2 | 7,636 | 35.6 | 530,323 | 33.2 |
| Educational Services | 495 | 95.6 | 8,549 | 46.7 | 292,732 | 43.4 |
| Arts, Entertainment, and Recreation | 486 | 97.2 | 9,447 | 78.4 | 283,647 | 81.4 |
| Information | 270 | 82.6 | 2,566 | 30.2 | 118,267 | 22.7 |
| Management of Companies and Enterprises | 101 | 59.1 | 2,000 | 24.9 | 137,803 | 20.8 |
| Industries not classified | 45 | 100.0 | 93 | 100.0 | 2,520 | 100.0 |
| Agriculture, Forestry, Fishing and Hunting | 36 | 100.0 | 130 | 100.0 | 4,327 | 100.0 |
| Utilities | 20 | 62.5 | 406 | 11.0 | 35,192 | 9.0 |
| Mining, Quarrying, and Oil and Gas Extraction | 6 | 100.0 | 159 | 100.0 | 11,089 | 100.0 |
| Total | 24,677 | 96.0 | 272,459 | 49.3 | 11,604,560 | 44.9 |

Source: Statistics of US Businesses, 2019 (Census)

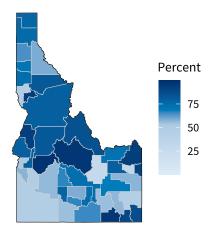
About this profile

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

Idaho

183,972 small businesses **99.2 percent** of Idaho businesses

347,193 small business employees **56.3 percent** of Idaho employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

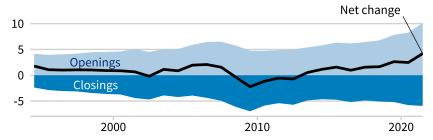
Establishments

Between March 2020 and March 2021, 10,143 Idaho establishments opened and 5,944 closed, for a net increase of 4,199. Employment expanded at 14,559 establishments and contracted at 12,886. Small businesses accounted for 9,685 establishment openings and 5,595 closings.

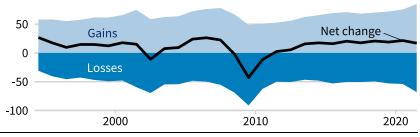
Employment

Opening and expanding Idaho establishments added 85,006 jobs, while closing and contracting establishments lost 68,099, for a net increase of 16,907 jobs. Small businesses gained 68,579 jobs and lost 51,669, for a net increase of 16,910 jobs.

Thousands of establishments

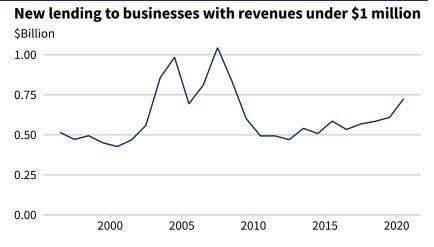


Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$724.8 million in loans to Idaho businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$783.9 million. Total reported new lending to businesses through loans of \$1 million or less was \$2.5 billion.

Source: CRA Aggregate Data (FFIEC)



111

Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Construction | 16,557 | 7,469 | 472 | 24,498 |
| Professional, Scientific, and Technical Services | 19,404 | 4,255 | 292 | 23,951 |
| Real Estate and Rental and Leasing | 19,080 | 2,574 | 77 | 21,731 |
| Retail Trade | 14,854 | 3,469 | 482 | 18,805 |
| Other Services (except Public Administration) | 14,745 | 3,212 | 203 | 18,160 |
| Health Care and Social Assistance | 9,701 | 3,945 | 650 | 14,296 |
| Administrative, Support, and Waste Management | 10,943 | 2,165 | 219 | 13,327 |
| Transportation and Warehousing | 8,875 | 1,477 | 166 | 10,518 |
| Arts, Entertainment, and Recreation | 7,345 | 713 | 104 | 8,162 |
| Educational Services | 5,340 | 415 | 93 | 5,848 |
| Accommodation and Food Services | 2,233 | 2,360 | 756 | 5,349 |
| Finance and Insurance | 3,857 | 1,356 | 120 | 5,333 |
| Manufacturing | 2,972 | 1,342 | 360 | 4,674 |
| Agriculture, Forestry, Fishing and Hunting | 2,937 | 456 | 31 | 3,424 |
| Wholesale Trade | 1,941 | 1,015 | 336 | 3,292 |
| Information | 1,717 | 351 | 93 | 2,161 |
| Mining, Quarrying, and Oil and Gas Extraction | 174 | 76 | 20 | 270 |
| Utilities | 123 | 104 | 12 | 239 |
| Management of Companies and Enterprises | * | 32 | 86 | 118 |
| Industries not classified | * | 64 | 0 | 64 |
| Total | 142,798 | 36,814 | 4,360 | 183,972 |

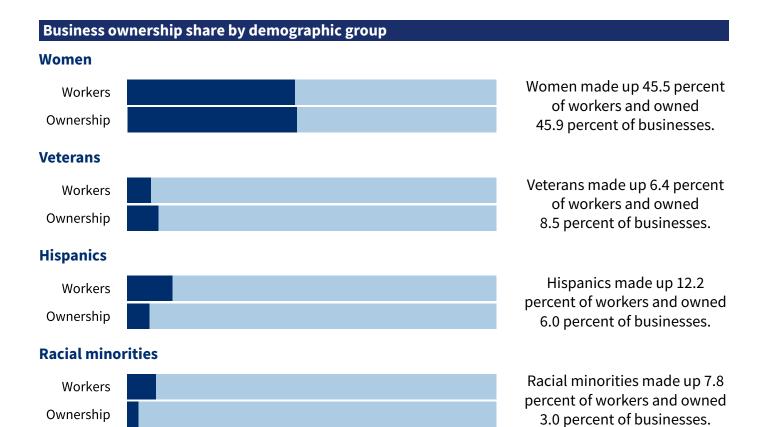
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 1,635 identified firms exported goods worth \$3.2 billion from Idaho in 2020. Of those exporters, 1,400—or 85.6 percent—were small. Exports by small firms reached \$1.2 billion, making up 38.1 percent of exports by identified firms.

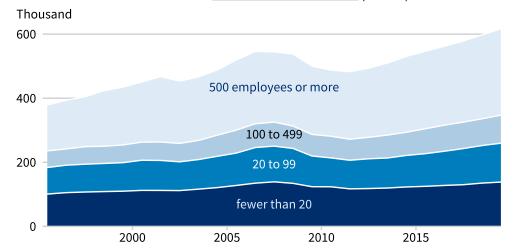


| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 55,500 | 6,635 | 62,135 |
| Male | 72,500 | 19,695 | 92,195 |
| Owned equally by both groups | 5,800 | 10,319 | 16,119 |
| Veteran | 9,900 | 2,000 | 11,900 |
| Not Veteran | 123,000 | 32,986 | 155,986 |
| Owned equally by both groups | 950 | 1,666 | 2,616 |
| Hispanic | 7,900 | 1,686 | 9,586 |
| Not Hispanic | 125,000 | 34,612 | 159,612 |
| Owned equally by both groups | 300 | 354 | 654 |
| American Indian and Alaska Native | 400 | * | * |
| Asian | 2,100 | * | * |
| Black or African American | 950 | 92 | 1,042 |
| Native Hawaiian and Other Pacific Islander | 150 | * | * |
| White | 130,000 | 35,454 | 165,454 |
| Hispanic or Racial Minority | 11,500 | 2,990 | 14,490 |
| White and Not Hispanic | 122,000 | 33,116 | 155,116 |
| Owned equally by both groups | 400 | 545 | 945 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Idaho employment by business size

Source of data: Statistics of US Businesses (Census)





Idaho small business
employment grew by 47.3
percent between 1995
and 2019, which
exceeded the national
small business
employment growth rate.



| Small b | ousines | s emplo | yment | and pa | ayroll | by i | ndustry |
|---------|---------|---------|-------|--------|--------|------|---------|
| | | | | | | | |

| | Employers | | Employee | !S | Payroll (\$1,0 | 00s) |
|--|-----------|-------|----------|-------|----------------|-------|
| Industry | Small | % | Small | % | Small | % |
| Construction | 7,941 | 99.6 | 46,846 | 96.4 | 2,251,551 | 93.8 |
| Health Care and Social Assistance | 4,595 | 97.6 | 57,323 | 55.7 | 2,148,477 | 44.3 |
| Professional, Scientific, and Technical Services | 4,547 | 96.7 | 22,134 | 60.3 | 1,198,034 | 50.2 |
| Retail Trade | 3,951 | 94.1 | 34,821 | 41.4 | 1,117,609 | 43.7 |
| Other Services (except Public Administration) | 3,415 | 98.2 | 19,517 | 88.4 | 561,087 | 84.7 |
| Accommodation and Food Services | 3,116 | 96.9 | 48,380 | 68.4 | 813,690 | 67.0 |
| Real Estate and Rental and Leasing | 2,651 | 98.1 | 7,573 | 86.3 | 312,791 | 86.4 |
| Administrative, Support, and Waste Management | 2,384 | 95.2 | 19,847 | 44.7 | 647,630 | 41.1 |
| Manufacturing | 1,702 | 93.5 | 27,701 | 43.6 | 1,206,384 | 32.3 |
| Transportation and Warehousing | 1,643 | 95.2 | 12,445 | 58.3 | 513,819 | 56.8 |
| Finance and Insurance | 1,476 | 89.7 | 8,839 | 37.8 | 469,500 | 31.2 |
| Wholesale Trade | 1,351 | 84.1 | 16,187 | 49.2 | 808,508 | 38.7 |
| Arts, Entertainment, and Recreation | 817 | 98.3 | 8,139 | 75.7 | 176,641 | 85.8 |
| Educational Services | 508 | 96.2 | 5,495 | 35.5 | 163,272 | 45.3 |
| Agriculture, Forestry, Fishing and Hunting | 487 | 98.8 | 3,143 | 82.7 | 132,171 | 88.2 |
| Information | 444 | 83.8 | 4,955 | 38.2 | 276,140 | 38.6 |
| Management of Companies and Enterprises | 118 | 59.6 | 1,482 | 17.3 | 105,545 | 13.5 |
| Utilities | 116 | 89.2 | 685 | 17.9 | 45,358 | 12.0 |
| Mining, Quarrying, and Oil and Gas Extraction | 96 | 94.1 | 1,602 | 89.0 | 109,224 | 85.1 |
| Industries not classified | 64 | 100.0 | 79 | 100.0 | 1,835 | 100.0 |
| Total | 41,174 | 96.6 | 347,193 | 56.3 | 13,059,266 | 48.4 |

Source: Statistics of US Businesses, 2019 (Census)

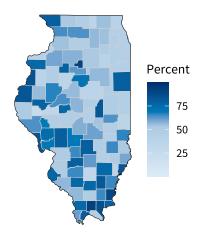
About this profile

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Illinois

1.2 million small businesses **99.6 percent** of Illinois businesses

2.5 million small business employees **44.7 percent** of Illinois employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

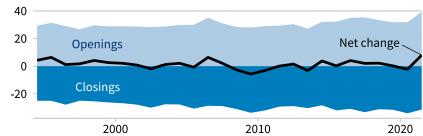
Establishments

Between March 2020 and March 2021, 39,354 Illinois establishments opened and 31,400 closed, for a net increase of 7,954. Employment expanded at 59,543 establishments and contracted at 80,019. Small businesses accounted for 38,231 openings and 29,458 closings.

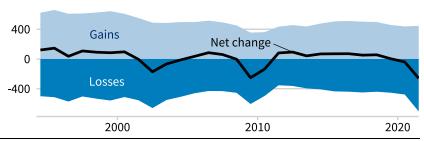
Employment

Opening and expanding Illinois establishments added 445,975 jobs, while closing and contracting establishments lost 705,518, for a net decrease of 259,543 jobs. Small businesses gained 307,975 jobs and lost 452,955, for a net decrease of 144,980 jobs.

Thousands of establishments

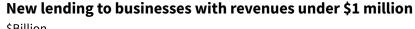


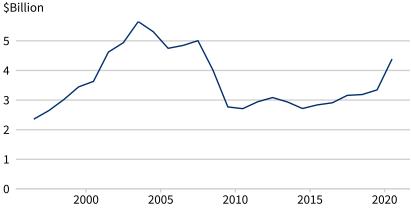
Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$4.4 billion in loans to Illinois businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$5.3 billion. Total reported new lending to businesses through loans of \$1 million or less was \$19.1 billion.

Source: CRA Aggregate Data (FFIEC)





Small business count by size and industry

| | | T | | |
|--|-----------|-----------|-----------|------------|
| | No | 1-19 | 20-499 | All small |
| Industry | employees | employees | employees | businesses |
| Transportation and Warehousing | 155,590 | 14,671 | 1,165 | 171,426 |
| Professional, Scientific, and Technical Services | 131,194 | 32,511 | 2,647 | 166,352 |
| Other Services (except Public Administration) | 105,671 | 27,752 | 2,150 | 135,573 |
| Construction | 92,380 | 26,936 | 1,873 | 121,189 |
| Real Estate and Rental and Leasing | 97,742 | 9,858 | 651 | 108,251 |
| Health Care and Social Assistance | 81,081 | 21,596 | 3,444 | 106,121 |
| Administrative, Support, and Waste Management | 86,416 | 12,477 | 1,661 | 100,554 |
| Retail Trade | 68,361 | 19,790 | 2,285 | 90,436 |
| Arts, Entertainment, and Recreation | 55,191 | 4,030 | 668 | 59,889 |
| Finance and Insurance | 28,677 | 10,326 | 1,161 | 40,164 |
| Educational Services | 34,404 | 3,051 | 882 | 38,337 |
| Accommodation and Food Services | 16,025 | 17,153 | 4,964 | 38,142 |
| Wholesale Trade | 12,647 | 10,369 | 2,628 | 25,644 |
| Manufacturing | 10,191 | 7,803 | 3,263 | 21,257 |
| Information | 11,550 | 2,487 | 522 | 14,559 |
| Agriculture, Forestry, Fishing and Hunting | 5,276 | 279 | 12 | 5,567 |
| Mining, Quarrying, and Oil and Gas Extraction | 1,515 | 303 | 50 | 1,868 |
| Management of Companies and Enterprises | * | 159 | 575 | 734 |
| Utilities | 322 | 113 | 44 | 479 |
| Industries not classified | * | 241 | 0 | 241 |
| Total | 994,233 | 221,725 | 29,382 | 1,245,340 |

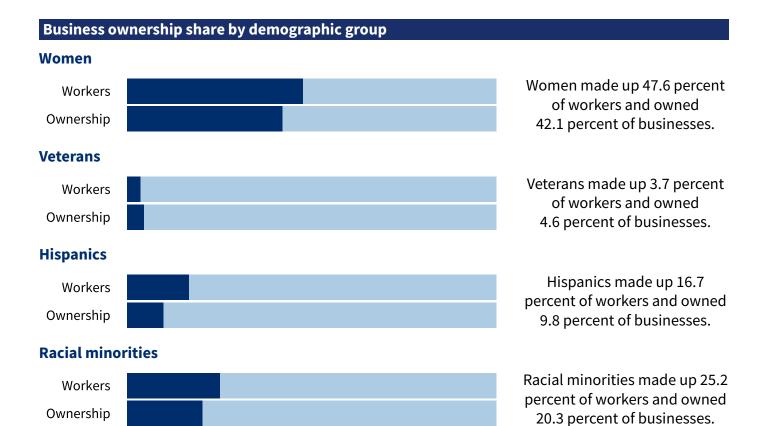
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 21,836 identified firms exported goods worth \$49.7 billion from Illinois in 2020. Of those exporters, 19,445—or 89.1 percent—were small. Exports by small firms reached \$12.2 billion, making up 24.6 percent of exports by identified firms.



Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

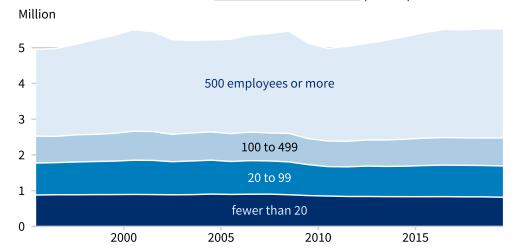
| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 408,000 | 47,362 | 455,362 |
| Male | 539,000 | 155,819 | 694,819 |
| Owned equally by both groups | 19,500 | 29,923 | 49,423 |
| Veteran | 37,000 | 10,726 | 47,726 |
| Not Veteran | 927,000 | 217,353 | 1,144,353 |
| Owned equally by both groups | 2,600 | 5,025 | 7,625 |
| Hispanic | 103,000 | 12,566 | 115,566 |
| Not Hispanic | 862,000 | 219,324 | 1,081,324 |
| Owned equally by both groups | 1,200 | 1,212 | 2,412 |
| American Indian and Alaska Native | 1,800 | 526 | 2,326 |
| Asian | 76,500 | 22,192 | 98,692 |
| Black or African American | 137,000 | 4,221 | 141,221 |
| Native Hawaiian and Other Pacific Islander | 500 | 67 | 567 |
| White | 750,000 | 206,265 | 956,265 |
| Hispanic or Racial Minority | 304,000 | 39,213 | 343,213 |
| White and Not Hispanic | 661,000 | 191,527 | 852,527 |
| Owned equally by both groups | 2,300 | 2,362 | 4,662 |

Counts include only businesses classifiable by owner demographic group

Sources: Annual Business Survey, 2018 (Census); Nonemployer Statistics by Demographics, 2018 (Census)

Total Illinois employment by business size

Source of data: <u>Statistics of US Businesses</u> (Census)





Illinois small businesses employed 2.5 million workers in 2019, accounting for 44.7 percent of total employment.



| Small business employment and payroll by i | ndustry | | | | | |
|--|----------|------------|-----------|-------|-------------------|-------|
| | Employer | S | Employees | | Payroll (\$1,000s | |
| Industry | Small | Small % Sm | | % | Small | % |
| Professional, Scientific, and Technical Services | 35,158 | 98.1 | 219,486 | 54.7 | 18,334,419 | 47.1 |
| Other Services (except Public Administration) | 29,902 | 99.3 | 207,220 | 83.8 | 7,538,578 | 76.5 |
| Construction | 28,809 | 99.5 | 176,827 | 81.1 | 13,093,238 | 77.1 |
| Health Care and Social Assistance | 25,040 | 98.4 | 346,139 | 42.3 | 15,101,424 | 36.9 |
| Accommodation and Food Services | 22,117 | 98.4 | 341,614 | 62.8 | 6,745,160 | 58.8 |
| Retail Trade | 22,075 | 97.5 | 192,673 | 33.1 | 7,027,419 | 41.5 |
| Transportation and Warehousing | 15,836 | 97.2 | 86,388 | 29.6 | 4,187,656 | 27.4 |
| Administrative, Support, and Waste Management | 14,138 | 96.2 | 145,214 | 29.1 | 6,864,410 | 34.1 |
| Wholesale Trade | 12,997 | 93.8 | 166,996 | 51.6 | 11,488,230 | 43.6 |
| Finance and Insurance | 11,487 | 95.7 | 96,801 | 28.3 | 9,536,784 | 25.9 |
| Manufacturing | 11,066 | 93.7 | 251,234 | 45.9 | 13,840,374 | 39.9 |
| Real Estate and Rental and Leasing | 10,509 | 98.0 | 53,903 | 65.5 | 3,461,545 | 62.9 |
| Arts, Entertainment, and Recreation | 4,698 | 98.2 | 56,716 | 63.3 | 2,095,965 | 64.6 |
| Educational Services | 3,933 | 97.2 | 67,791 | 39.0 | 2,364,371 | 31.2 |
| Information | 3,009 | 90.9 | 40,645 | 31.2 | 3,190,002 | 26.2 |
| Management of Companies and Enterprises | 734 | 53.2 | 17,054 | 8.5 | 1,524,742 | 6.2 |
| Mining, Quarrying, and Oil and Gas Extraction | 353 | 92.2 | 4,402 | 59.0 | 308,527 | 54.1 |
| Agriculture, Forestry, Fishing and Hunting | 291 | 97.3 | 1,154 | 61.7 | 47,324 | 54.7 |
| Industries not classified | 241 | 100.0 | 305 | 100.0 | 7,846 | 100.0 |
| Utilities | 157 | 84.4 | 2,262 | 7.8 | 190,505 | 5.5 |
| Total | 251,107 | 98.1 | 2,474,824 | 44.7 | 126,948,519 | 39.0 |

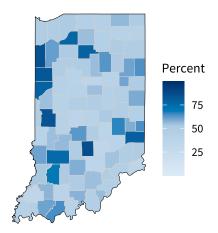
Source: Statistics of US Businesses, 2019 (Census)

About this profile

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

Indiana

534,640 small businesses **99.4 percent** of Indiana businesses **1.2 million** small business employees **43.8 percent** of Indiana employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

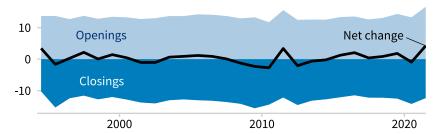
Establishments

Between March 2020 and March 2021, 16,607 Indiana establishments opened and 12,378 closed, for a net increase of 4,229. Employment expanded at 34,055 establishments and contracted at 42,525. Small businesses accounted for 15,441 openings and 11,275 closings.

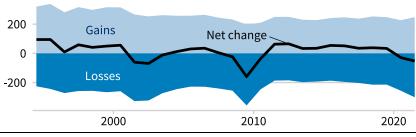
Employment

Opening and expanding Indiana establishments added 248,183 jobs, while closing and contracting establishments lost 300,815, for a net decrease of 52,632 jobs. Small businesses gained 164,763 jobs and lost 189,214, for a net decrease of 24,451 jobs.

Thousands of establishments

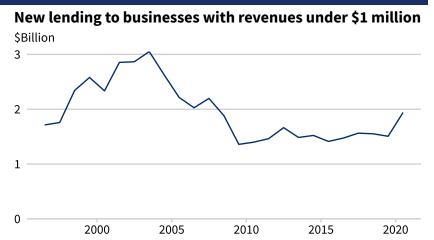


Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$1.9 billion in loans to Indiana businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$2.1 billion. Total reported new lending to businesses through loans of \$1 million or less was \$8.3 billion.

Source: CRA Aggregate Data (FFIEC)



111

Small business count by size and industry

| | | T | | |
|--|-----------|-----------|-----------|------------|
| | No | 1-19 | 20-499 | All small |
| Industry | employees | employees | employees | businesses |
| Other Services (except Public Administration) | 50,531 | 13,569 | 1,201 | 65,301 |
| Construction | 50,109 | 12,139 | 1,245 | 63,493 |
| Professional, Scientific, and Technical Services | 49,596 | 10,556 | 1,017 | 61,169 |
| Real Estate and Rental and Leasing | 46,854 | 4,633 | 309 | 51,796 |
| Retail Trade | 40,059 | 9,996 | 1,335 | 51,390 |
| Administrative, Support, and Waste Management | 42,085 | 5,278 | 795 | 48,158 |
| Transportation and Warehousing | 41,176 | 3,781 | 648 | 45,605 |
| Health Care and Social Assistance | 28,588 | 8,218 | 1,770 | 38,576 |
| Arts, Entertainment, and Recreation | 23,187 | 1,764 | 339 | 25,290 |
| Accommodation and Food Services | 6,961 | 6,929 | 2,526 | 16,416 |
| Educational Services | 14,793 | 1,178 | 316 | 16,287 |
| Finance and Insurance | 11,559 | 4,077 | 385 | 16,021 |
| Manufacturing | 6,898 | 4,200 | 2,085 | 13,183 |
| Wholesale Trade | 5,610 | 3,904 | 1,221 | 10,735 |
| Information | 4,717 | 765 | 196 | 5,678 |
| Agriculture, Forestry, Fishing and Hunting | 4,657 | 247 | 11 | 4,915 |
| Mining, Quarrying, and Oil and Gas Extraction | 465 | 91 | 35 | 591 |
| Utilities | 207 | 120 | 48 | 375 |
| Management of Companies and Enterprises | * | 59 | 280 | 339 |
| Industries not classified | * | 150 | 0 | 150 |
| Total | 428,052 | 91,553 | 15,035 | 534,640 |

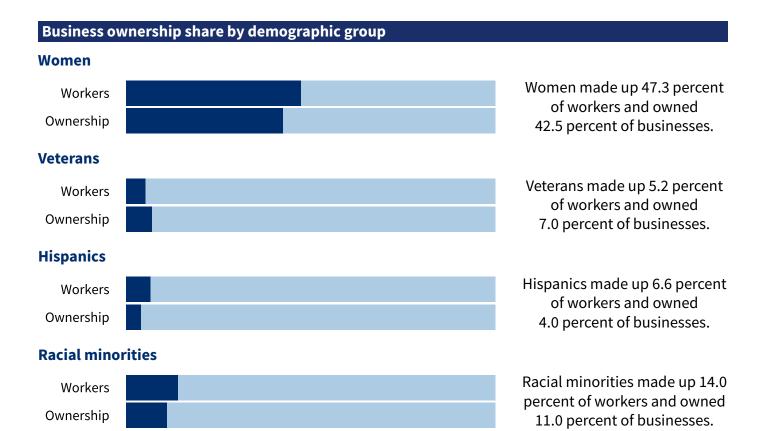
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 8,194 identified firms exported goods worth \$33.4 billion from Indiana in 2020. Of those exporters, 6,880—or 84.0 percent—were small. Exports by small firms reached \$4.6 billion, making up 13.9 percent of exports by identified firms.

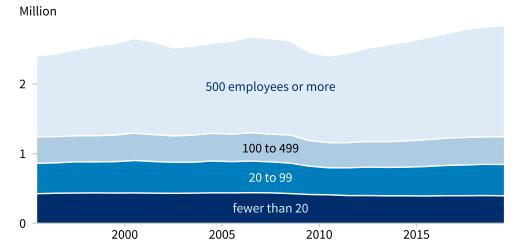


| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 172,000 | 18,915 | 190,915 |
| Male | 232,000 | 62,237 | 294,237 |
| Owned equally by both groups | 12,000 | 14,535 | 26,535 |
| Veteran | 25,500 | 6,116 | 31,616 |
| Not Veteran | 388,000 | 87,331 | 475,331 |
| Owned equally by both groups | 2,000 | 2,240 | 4,240 |
| Hispanic | 18,000 | 2,010 | 20,010 |
| Not Hispanic | 398,000 | 93,461 | 491,461 |
| Owned equally by both groups | 350 | 217 | 567 |
| American Indian and Alaska Native | 600 | * | * |
| Asian | 13,500 | 4,423 | 17,923 |
| Black or African American | 36,000 | 1,538 | 37,538 |
| Native Hawaiian and Other Pacific Islander | 150 | 20 | 170 |
| White | 366,000 | 89,379 | 455,379 |
| Hispanic or Racial Minority | 66,500 | 8,259 | 74,759 |
| White and Not Hispanic | 349,000 | 86,861 | 435,861 |
| Owned equally by both groups | 700 | * | * |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Indiana employment by business size

Source of data: Statistics of US Businesses (Census)



Small business employment and payroll by industry



Indiana small businesses employed 1.2 million workers in 2019, accounting for 43.8 percent of total employment.



97,250 21.3

38.2

50,592,205

| Sinate business employment and payrote by industry | | | | | | | | | |
|--|----------|-----------|---------|-------|----------------|-------|--|--|--|
| | Employer | Employers | | es | Payroll (\$1,0 | 00s) | | | |
| Industry | Small | % | Small | % | Small | % | | | |
| Other Services (except Public Administration) | 14,770 | 98.9 | 107,366 | 84.4 | 3,046,374 | 79.9 | | | |
| Construction | 13,384 | 99.1 | 113,822 | 79.2 | 6,632,433 | 74.0 | | | |
| Professional, Scientific, and Technical Services | 11,573 | 97.2 | 77,647 | 58.4 | 4,756,716 | 48.1 | | | |
| Retail Trade | 11,331 | 96.2 | 111,013 | 33.8 | 3,585,010 | 39.2 | | | |
| Health Care and Social Assistance | 9,988 | 97.1 | 174,644 | 39.4 | 6,943,886 | 32.3 | | | |
| Accommodation and Food Services | 9,455 | 97.2 | 165,626 | 58.6 | 2,627,300 | 55.6 | | | |
| Manufacturing | 6,285 | 90.5 | 173,449 | 33.2 | 8,183,136 | 27.7 | | | |
| Administrative, Support, and Waste Management | 6,073 | 94.7 | 67,128 | 30.4 | 2,420,232 | 33.9 | | | |
| Wholesale Trade | 5,125 | 90.6 | 65,976 | 51.8 | 3,726,128 | 44.8 | | | |
| Real Estate and Rental and Leasing | 4,942 | 97.5 | 24,884 | 71.5 | 1,122,441 | 69.3 | | | |
| Finance and Insurance | 4,462 | 93.9 | 38,208 | 34.7 | 2,361,206 | 28.7 | | | |
| Transportation and Warehousing | 4,429 | 92.6 | 44,204 | 32.1 | 2,021,906 | 31.2 | | | |
| Arts, Entertainment, and Recreation | 2,103 | 98.3 | 26,997 | 68.7 | 820,931 | 64.4 | | | |
| Educational Services | 1,494 | 96.4 | 24,375 | 36.0 | 699,029 | 33.1 | | | |
| Information | 961 | 86.6 | 12,784 | 30.2 | 716,176 | 25.0 | | | |
| Management of Companies and Enterprises | 339 | 56.9 | 7,562 | 15.1 | 516,579 | 10.9 | | | |
| Agriculture, Forestry, Fishing and Hunting | 258 | 97.4 | 847 | 69.1 | 37,310 | 63.9 | | | |
| Utilities | 168 | 88.4 | 3,365 | 22.3 | 274,249 | 17.2 | | | |
| Industries not classified | 150 | 100.0 | 175 | 100.0 | 3,913 | 100.0 | | | |

Source: Statistics of US Businesses, 2019 (Census)

Mining, Quarrying, and Oil and Gas Extraction

About this profile

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126 85.1

106,588 96.9

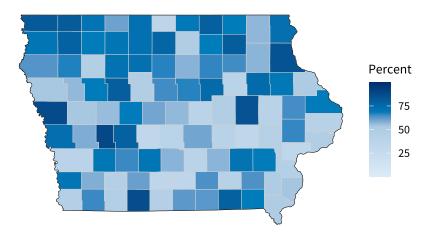
1,678 26.4

1,241,750 43.8

lowa

273,623 small businesses **99.3 percent** of lowa businesses

644,100 small business employees **46.6 percent** of lowa employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

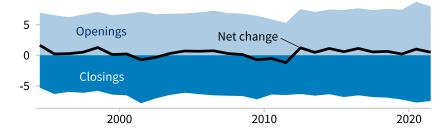
Establishments

Between March 2020 and March 2021, 7,965 Iowa establishments opened and 7,477 closed, for a net increase of 488. Employment expanded at 19,515 establishments and contracted at 24,910. Small businesses accounted for 7,336 establishment openings and 6,744 closings.

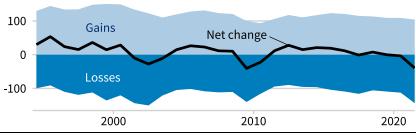
Employment

Opening and expanding Iowa establishments added 104,018 jobs, while closing and contracting establishments lost 143,696, for a net decrease of 39,678 jobs. Small businesses gained 72,392 jobs and lost 96,786, for a net decrease of 24,394 jobs.

Thousands of establishments

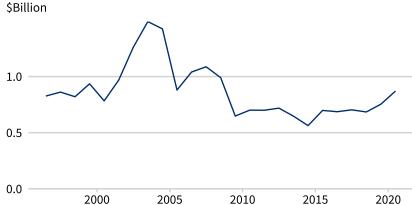


Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$870.9 million in loans to lowa businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$798.2 million. Total reported new lending to businesses through loans of \$1 million or less was \$2.9 billion. Source: CRA Aggregate Data (FFIEC)

New lending to businesses with revenues under \$1 million



Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Construction | 26,659 | 7,953 | 611 | 35,223 |
| Other Services (except Public Administration) | 22,786 | 8,021 | 459 | 31,266 |
| Retail Trade | 22,729 | 5,725 | 772 | 29,226 |
| Real Estate and Rental and Leasing | 25,740 | 2,490 | 153 | 28,383 |
| Professional, Scientific, and Technical Services | 21,939 | 5,260 | 446 | 27,645 |
| Health Care and Social Assistance | 17,925 | 4,304 | 1,142 | 23,371 |
| Administrative, Support, and Waste Management | 17,599 | 2,876 | 309 | 20,784 |
| Transportation and Warehousing | 15,693 | 2,944 | 278 | 18,915 |
| Arts, Entertainment, and Recreation | 11,180 | 1,205 | 179 | 12,564 |
| Finance and Insurance | 7,067 | 2,935 | 343 | 10,345 |
| Accommodation and Food Services | 3,090 | 4,387 | 1,280 | 8,757 |
| Educational Services | 6,031 | 556 | 160 | 6,747 |
| Agriculture, Forestry, Fishing and Hunting | 5,548 | 310 | 16 | 5,874 |
| Wholesale Trade | 2,954 | 2,208 | 695 | 5,857 |
| Manufacturing | 3,075 | 1,787 | 781 | 5,643 |
| Information | 2,178 | 625 | 148 | 2,951 |
| Management of Companies and Enterprises | * | 42 | 209 | 251 |
| Utilities | 177 | 38 | 32 | 247 |
| Mining, Quarrying, and Oil and Gas Extraction | 61 | 35 | 20 | 116 |
| Industries not classified | * | 105 | 0 | 105 |
| Total | 212,431 | 53,718 | 7,474 | 273,623 |

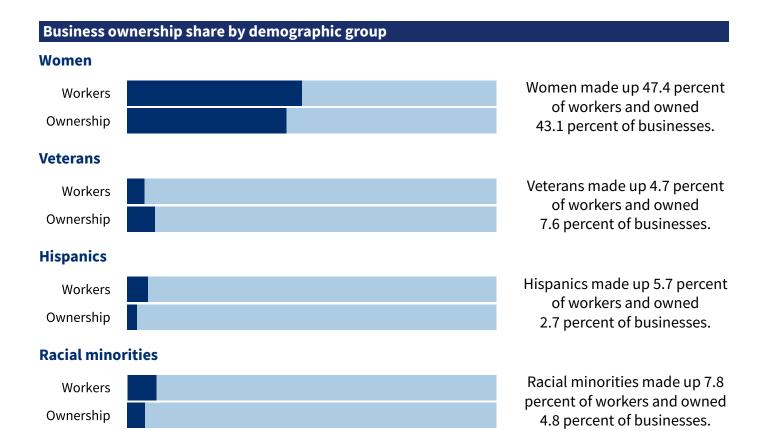
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 3,140 identified firms exported goods worth \$11.7 billion from Iowa in 2020. Of those exporters, 2,558—or 81.5 percent—were small. Exports by small firms reached \$2.2 billion, making up 19.0 percent of exports by identified firms.

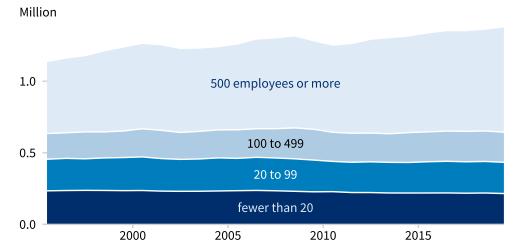


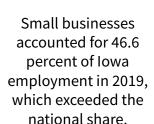
| Business count by owner demographic group | | | | | | |
|--|----------------------|-------------------|---------------------|--|--|--|
| Ownership | Without employees | With employees | Total businesses | | | |
| Female | 84,500 | 9,759 | 94,259 | | | |
| Male | 116,000 | 34,277 | 150,277 | | | |
| Owned equally by both groups | 7,600 | 11,862 | 19,462 | | | |
| Veteran | 13,500 | * | * | | | |
| Not Veteran | 193,000 | 50,665 | 243,665 | | | |
| Owned equally by both groups | 1,300 | 2,206 | 3,506 | | | |
| Hispanic | 6,200 | 588 | 6,788 | | | |
| Not Hispanic | 202,000 | 55,115 | 257,115 | | | |
| Owned equally by both groups | 200 | * | * | | | |
| American Indian and Alaska Native | 300 | * | * | | | |
| Asian | 4,700 | 1,418 | 6,118 | | | |
| Black or African American | 5,800 | 341 | 6,141 | | | |
| Native Hawaiian and Other Pacific Islander | 70 | * | * | | | |
| White | 197,000 | 54,145 | 251,145 | | | |
| Hispanic or Racial Minority | 17,000 | 2,382 | 19,382 | | | |
| White and Not Hispanic | 191,000 | 53,185 | 244,185 | | | |
| Owned equally by both groups | 350 | * | * | | | |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Iowa employment by business size

Source of data: Statistics of US Businesses (Census)







| Small business employment and payroll by industry | | | | | | |
|---|-----------|-------|-----------|-------|--------------------|-------|
| | Employers | | Employees | | Payroll (\$1,000s) | |
| Industry | Small | % | Small | % | Small | % |
| Construction | 8,564 | 99.3 | 56,693 | 86.6 | 3,520,346 | 83.5 |
| Other Services (except Public Administration) | 8,480 | 99.0 | 48,076 | 93.4 | 1,349,427 | 89.8 |
| Retail Trade | 6,497 | 95.3 | 59,543 | 31.8 | 1,915,489 | 40.0 |
| Professional, Scientific, and Technical Services | 5,706 | 96.7 | 36,073 | 60.3 | 2,133,821 | 55.5 |
| Accommodation and Food Services | 5,667 | 97.7 | 84,633 | 69.3 | 1,319,044 | 64.0 |
| Health Care and Social Assistance | 5,446 | 96.9 | 112,829 | 51.8 | 4,443,482 | 44.1 |
| Finance and Insurance | 3,278 | 93.6 | 30,530 | 32.8 | 1,886,414 | 25.3 |
| Transportation and Warehousing | 3,222 | 95.3 | 21,713 | 33.4 | 982,795 | 33.6 |
| Administrative, Support, and Waste Management | 3,185 | 94.7 | 27,845 | 30.3 | 1,053,382 | 31.3 |
| Wholesale Trade | 2,903 | 89.2 | 40,577 | 58.7 | 2,330,373 | 57.6 |
| Real Estate and Rental and Leasing | 2,643 | 97.5 | 11,468 | 76.4 | 503,094 | 75.8 |
| Manufacturing | 2,568 | 88.8 | 64,952 | 29.7 | 3,125,761 | 25.2 |
| Arts, Entertainment, and Recreation | 1,384 | 98.6 | 14,879 | 81.9 | 295,189 | 85.2 |
| Information | 773 | 87.3 | 9,863 | 33.6 | 485,265 | 27.7 |
| Educational Services | 716 | 95.5 | 14,405 | 41.5 | 384,727 | 39.8 |
| Agriculture, Forestry, Fishing and Hunting | 326 | 98.8 | 1,575 | 62.2 | 83,747 | 59.9 |
| Management of Companies and Enterprises | 251 | 66.1 | 5,063 | 17.7 | 355,994 | 16.5 |
| Industries not classified | 105 | 100.0 | 146 | 100.0 | 3,110 | 100.0 |
| Utilities | 70 | 80.5 | 1,620 | 20.5 | 119,726 | 14.8 |
| Mining, Quarrying, and Oil and Gas Extraction | 55 | 90.2 | 1,617 | 71.0 | 97,981 | 69.4 |

Source: Statistics of US Businesses, 2019 (Census)

About this profile

Total

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61,192 96.8

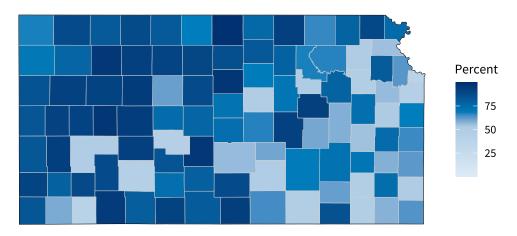
644,100 46.6

26,389,167 41.4

Kansas

258,384 small businesses **99.1 percent** of Kansas businesses

601,426 small business employees **49.7** percent of Kansas employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

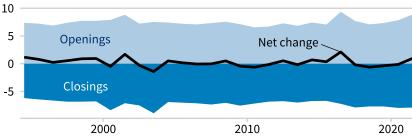
Establishments

Between March 2020 and March 2021, 8,875 Kansas establishments opened and 7,906 closed, for a net increase of 969. Employment expanded at 16,853 establishments and contracted at 19,984. Small businesses accounted for 8,306 establishment openings and 7,241 closings.

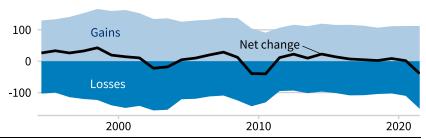
Employment

Opening and expanding Kansas establishments added 112,254 jobs, while closing and contracting establishments lost 151,837, for a net decrease of 39,583 jobs. Small businesses gained 78,787 jobs and lost 96,082, for a net decrease of 17,295 jobs.

Thousands of establishments

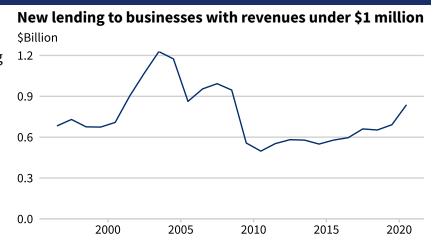


Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$837.4 million in loans to Kansas businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$860.4 million. Total reported new lending to businesses through loans of \$1 million or less was \$3.4 billion.

Source: CRA Aggregate Data (FFIEC)



Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 25,826 | 5,692 | 493 | 32,011 |
| Construction | 21,397 | 6,296 | 611 | 28,304 |
| Other Services (except Public Administration) | 21,020 | 6,807 | 473 | 28,300 |
| Retail Trade | 20,270 | 5,278 | 684 | 26,232 |
| Real Estate and Rental and Leasing | 22,863 | 2,534 | 141 | 25,538 |
| Administrative, Support, and Waste Management | 18,049 | 2,662 | 420 | 21,131 |
| Health Care and Social Assistance | 14,875 | 4,487 | 1,042 | 20,404 |
| Transportation and Warehousing | 13,988 | 1,698 | 257 | 15,943 |
| Arts, Entertainment, and Recreation | 11,062 | 839 | 139 | 12,040 |
| Finance and Insurance | 7,270 | 2,953 | 328 | 10,551 |
| Accommodation and Food Services | 3,125 | 3,137 | 1,130 | 7,392 |
| Educational Services | 6,519 | 529 | 153 | 7,201 |
| Mining, Quarrying, and Oil and Gas Extraction | 5,190 | 731 | 60 | 5,981 |
| Wholesale Trade | 2,844 | 1,981 | 663 | 5,488 |
| Manufacturing | 2,962 | 1,491 | 677 | 5,130 |
| Agriculture, Forestry, Fishing and Hunting | 3,760 | 169 | 15 | 3,944 |
| Information | 2,154 | 476 | 123 | 2,753 |
| Management of Companies and Enterprises | * | 61 | 189 | 250 |
| Utilities | 109 | 26 | 22 | 157 |
| Industries not classified | * | 99 | 0 | 99 |
| Total | 203,283 | 47,881 | 7,220 | 258,384 |

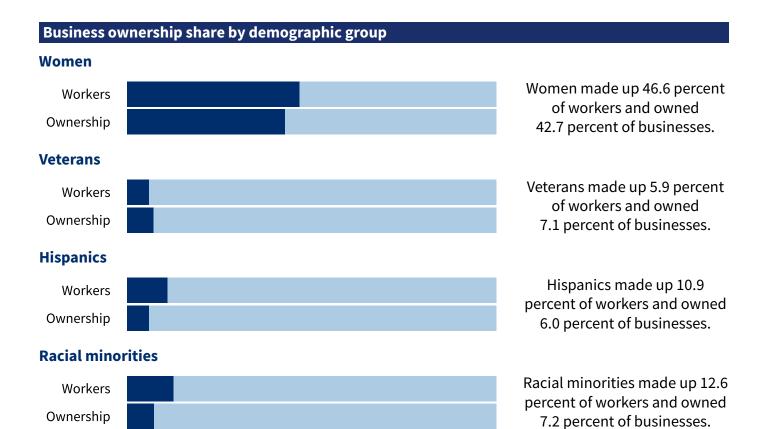
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 3,302 identified firms exported goods worth \$9.6 billion from Kansas in 2020. Of those exporters, 2,721—or 82.4 percent—were small. Exports by small firms reached \$2.1 billion, making up 21.7 percent of exports by identified firms.



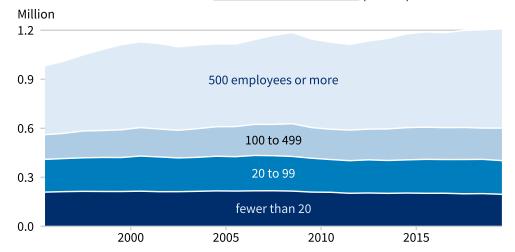
Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 81,500 | 8,853 | 90,353 |
| Male | 111,000 | 31,970 | 142,970 |
| Owned equally by both groups | 6,600 | 9,652 | 16,252 |
| Veteran | 13,000 | 2,430 | 15,430 |
| Not Veteran | 185,000 | 46,797 | 231,797 |
| Owned equally by both groups | 1,100 | 1,250 | 2,350 |
| Hispanic | 13,000 | * | * |
| Not Hispanic | 186,000 | 48,740 | 234,740 |
| Owned equally by both groups | 250 | * | * |
| American Indian and Alaska Native | 700 | 214 | 914 |
| Asian | 5,900 | 2,212 | 8,112 |
| Black or African American | 7,900 | 688 | 8,588 |
| Native Hawaiian and Other Pacific Islander | 100 | * | * |
| White | 184,000 | 47,421 | 231,421 |
| Hispanic or Racial Minority | 26,500 | 4,411 | 30,911 |
| White and Not Hispanic | 172,000 | 45,446 | 217,446 |
| Owned equally by both groups | 500 | * | * |

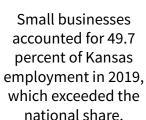
^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Kansas employment by business size

Source of data: Statistics of US Businesses (Census)



Small business employment and payroll by industry





| Small business employment and payroll by i | nuusti y | | | | | |
|--|----------|-------|----------|-------|----------------|-------|
| | Employer | rs | Employee | es | Payroll (\$1,0 | 000s) |
| Industry | Small | % | Small | % | Small | % |
| Other Services (except Public Administration) | 7,280 | 98.8 | 45,672 | 92.1 | 1,299,446 | 91.0 |
| Construction | 6,907 | 99.0 | 52,730 | 80.7 | 2,886,160 | 74.4 |
| Professional, Scientific, and Technical Services | 6,185 | 96.2 | 41,082 | 61.8 | 2,563,037 | 55.2 |
| Retail Trade | 5,962 | 94.6 | 55,263 | 37.6 | 1,706,042 | 43.6 |
| Health Care and Social Assistance | 5,529 | 96.7 | 102,246 | 53.8 | 4,180,309 | 47.2 |
| Accommodation and Food Services | 4,267 | 95.9 | 72,021 | 59.3 | 1,125,104 | 57.4 |
| Finance and Insurance | 3,281 | 92.3 | 28,572 | 44.8 | 1,845,957 | 38.3 |
| Administrative, Support, and Waste Management | 3,082 | 93.6 | 35,007 | 41.8 | 1,270,807 | 41.3 |
| Real Estate and Rental and Leasing | 2,675 | 96.5 | 10,932 | 75.1 | 439,720 | 70.6 |
| Wholesale Trade | 2,644 | 88.1 | 35,243 | 56.0 | 2,046,844 | 50.8 |
| Manufacturing | 2,168 | 89.0 | 59,435 | 34.8 | 2,938,116 | 28.9 |
| Transportation and Warehousing | 1,955 | 91.8 | 17,694 | 28.2 | 844,591 | 29.3 |
| Arts, Entertainment, and Recreation | 978 | 97.7 | 11,076 | 66.3 | 222,068 | 66.2 |
| Mining, Quarrying, and Oil and Gas Extraction | 791 | 97.1 | 5,060 | 83.4 | 267,666 | 76.6 |
| Educational Services | 682 | 94.9 | 13,994 | 65.4 | 349,423 | 53.3 |
| Information | 599 | 83.2 | 8,321 | 27.8 | 460,288 | 21.6 |
| Management of Companies and Enterprises | 250 | 54.7 | 4,237 | 14.7 | 297,880 | 10.8 |
| Agriculture, Forestry, Fishing and Hunting | 184 | 99.5 | 945 | 98.0 | 39,100 | 98.8 |
| Industries not classified | 99 | 100.0 | 103 | 100.0 | 2,535 | 100.0 |
| Utilities | 48 | 65.8 | 1,793 | 25.9 | 164,356 | 22.4 |

Source: Statistics of US Businesses, 2019 (Census)

About this profile

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55,101 96.0

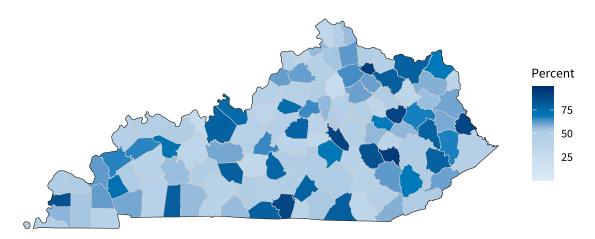
601,426 49.7

24,949,449

43.6

Kentucky

364,200 small businesses **99.3 percent** of Kentucky businesses **722,253** small business employees **43.3 percent** of Kentucky employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

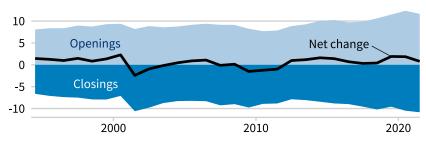
Establishments

Between March 2020 and March 2021, 11,644 Kentucky establishments opened and 10,852 closed, for a net increase of 792. Employment expanded at 22,033 establishments and contracted at 27,987. Small businesses accounted for 11,033 openings and 10,100 closings.

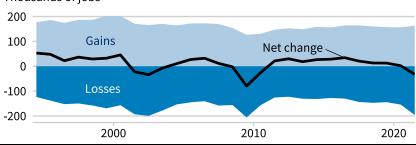
Employment

Opening and expanding Kentucky establishments added 163,144 jobs, while closing and contracting establishments lost 195,855, for a net decrease of 32,711 jobs. Small businesses gained 107,422 jobs and lost 128,358, for a net decrease of 20,936 jobs.

Thousands of establishments

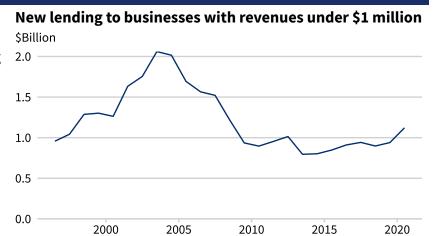


Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$1.1 billion in loans to Kentucky businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$1.2 billion. Total reported new lending to businesses through loans of \$1 million or less was \$4.3 billion.





Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Construction | 41,360 | 6,540 | 745 | 48,645 |
| Other Services (except Public Administration) | 37,792 | 7,903 | 581 | 46,276 |
| Professional, Scientific, and Technical Services | 31,414 | 6,670 | 594 | 38,678 |
| Retail Trade | 28,169 | 7,604 | 935 | 36,708 |
| Administrative, Support, and Waste Management | 33,069 | 2,819 | 446 | 36,334 |
| Real Estate and Rental and Leasing | 31,215 | 2,846 | 193 | 34,254 |
| Health Care and Social Assistance | 20,026 | 6,413 | 1,187 | 27,626 |
| Transportation and Warehousing | 24,090 | 1,775 | 338 | 26,203 |
| Arts, Entertainment, and Recreation | 14,768 | 1,017 | 221 | 16,006 |
| Accommodation and Food Services | 4,531 | 3,973 | 1,650 | 10,154 |
| Finance and Insurance | 7,217 | 2,576 | 278 | 10,071 |
| Educational Services | 8,874 | 625 | 150 | 9,649 |
| Manufacturing | 4,017 | 1,902 | 900 | 6,819 |
| Wholesale Trade | 3,767 | 2,071 | 658 | 6,496 |
| Agriculture, Forestry, Fishing and Hunting | 4,917 | 210 | 11 | 5,138 |
| Information | 2,963 | 543 | 130 | 3,636 |
| Mining, Quarrying, and Oil and Gas Extraction | 1,139 | 201 | 70 | 1,410 |
| Management of Companies and Enterprises | * | 39 | 189 | 228 |
| Utilities | 149 | 42 | 27 | 218 |
| Industries not classified | * | 140 | 0 | 140 |
| Total | 299,477 | 55,853 | 8,870 | 364,200 |

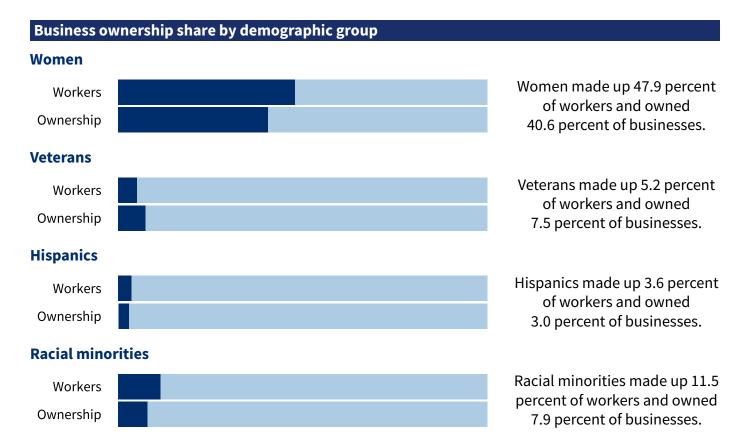
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 4,542 identified firms exported goods worth \$23.3 billion from Kentucky in 2020. Of those exporters, 3,578—or 78.8 percent—were small. Exports by small firms reached \$3.2 billion, making up 13.9 percent of exports by identified firms.



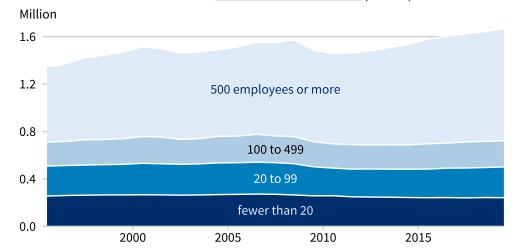
Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 115,000 | 10,312 | 125,312 |
| Male | 168,000 | 40,019 | 208,019 |
| Owned equally by both groups | 8,200 | 8,514 | 16,714 |
| Veteran | 19,000 | * | * |
| Not Veteran | 270,000 | 53,275 | 323,275 |
| Owned equally by both groups | 1,600 | 1,518 | 3,118 |
| Hispanic | 9,100 | 899 | 9,999 |
| Not Hispanic | 282,000 | 57,719 | 339,719 |
| Owned equally by both groups | 200 | * | * |
| American Indian and Alaska Native | 400 | * | * |
| Asian | 6,500 | 2,799 | 9,299 |
| Black or African American | 16,500 | 659 | 17,159 |
| Native Hawaiian and Other Pacific Islander | 100 | * | * |
| White | 267,000 | 55,303 | 322,303 |
| Hispanic or Racial Minority | 32,000 | 4,440 | 36,440 |
| White and Not Hispanic | 258,000 | 53,741 | 311,741 |
| Owned equally by both groups | 450 | * | * |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Kentucky employment by business size

Source of data: Statistics of US Businesses (Census)





Between 1995 and 2019, Kentucky small business employment grew by 1.5 percent, reaching 722,253 employees in 2019.



| Small | l business emp | loyment ar | nd payroll | by industry |
|-------|----------------|------------|------------|-------------|
| | | | | - 1 |

| | Employers | | Employee | es | Payroll (\$1,0 | 00s) |
|--|-----------|-------|----------|-------|----------------|-------|
| Industry | Small | % | Small | % | Small | % |
| Retail Trade | 8,539 | 95.7 | 74,922 | 34.4 | 2,395,235 | 39.8 |
| Other Services (except Public Administration) | 8,484 | 98.6 | 53,841 | 81.9 | 1,506,008 | 78.0 |
| Health Care and Social Assistance | 7,600 | 97.4 | 107,936 | 41.5 | 4,234,450 | 32.6 |
| Construction | 7,285 | 99.0 | 65,182 | 86.6 | 3,458,271 | 82.3 |
| Professional, Scientific, and Technical Services | 7,264 | 96.9 | 49,942 | 67.2 | 2,781,395 | 63.6 |
| Accommodation and Food Services | 5,623 | 96.1 | 107,947 | 60.4 | 1,720,337 | 58.4 |
| Administrative, Support, and Waste Management | 3,265 | 92.8 | 38,954 | 31.7 | 1,305,207 | 36.5 |
| Real Estate and Rental and Leasing | 3,039 | 96.8 | 12,719 | 70.5 | 525,931 | 65.3 |
| Finance and Insurance | 2,854 | 92.2 | 25,784 | 34.2 | 1,417,581 | 25.5 |
| Manufacturing | 2,802 | 86.7 | 76,909 | 30.4 | 3,621,561 | 25.5 |
| Wholesale Trade | 2,729 | 87.4 | 34,350 | 48.4 | 1,884,714 | 43.1 |
| Transportation and Warehousing | 2,113 | 89.3 | 22,603 | 20.1 | 1,005,526 | 16.7 |
| Arts, Entertainment, and Recreation | 1,238 | 97.6 | 15,954 | 79.0 | 369,754 | 79.5 |
| Educational Services | 775 | 94.4 | 13,276 | 44.2 | 368,455 | 43.9 |
| Information | 673 | 85.4 | 7,763 | 25.8 | 339,271 | 22.2 |
| Mining, Quarrying, and Oil and Gas Extraction | 271 | 93.1 | 5,605 | 52.4 | 342,719 | 48.9 |
| Management of Companies and Enterprises | 228 | 53.5 | 4,306 | 10.6 | 317,264 | 9.1 |
| Agriculture, Forestry, Fishing and Hunting | 221 | 98.7 | 1,488 | 95.3 | 58,547 | 95.7 |
| Industries not classified | 140 | 100.0 | 186 | 100.0 | 3,841 | 100.0 |
| Utilities | 69 | 80.2 | 2,586 | 30.4 | 197,370 | 25.1 |
| Total | 64,723 | 96.1 | 722,253 | 43.3 | 27,853,437 | 37.2 |

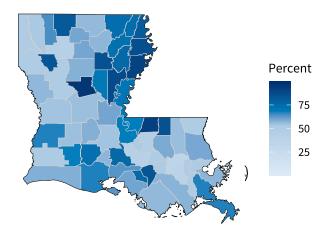
Source: Statistics of US Businesses, 2019 (Census)

About this profile

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Louisiana

471,240 small businesses **99.5** percent of Louisiana businesses **905,726** small business employees **52.7** percent of Louisiana employees



Share of employees working at small businesses by parish

Source of data: Statistics of US Businesses (Census)

Business dynamics

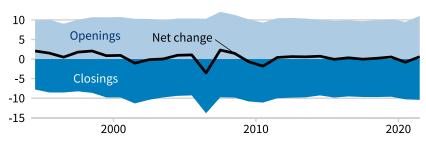
Establishments

Between March 2020 and March 2021, 11,023 Louisiana establishments opened and 10,428 closed, for a net increase of 595. Employment expanded at 24,174 establishments and contracted at 30,912. Small businesses accounted for 10,250 openings and 9,302 closings.

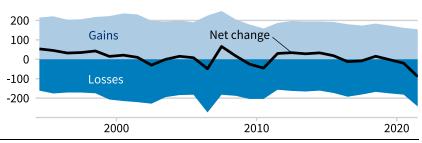
Employment

Opening and expanding Louisiana establishments added 154,121 jobs, while closing and contracting establishments lost 243,188, for a net decrease of 89,067 jobs. Small businesses gained 108,977 jobs and lost 157,249, for a net decrease of 48,272 jobs.

Thousands of establishments

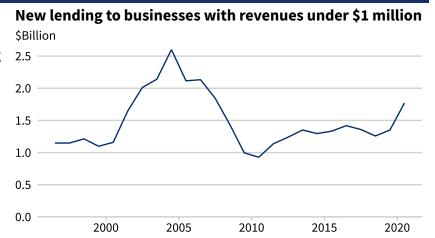


Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$1.8 billion in loans to Louisiana businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$1.8 billion. Total reported new lending to businesses through loans of \$1 million or less was \$6.3 billion.





Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Other Services (except Public Administration) | 51,700 | 8,238 | 722 | 60,660 |
| Professional, Scientific, and Technical Services | 43,323 | 10,199 | 790 | 54,312 |
| Administrative, Support, and Waste Management | 47,951 | 3,370 | 585 | 51,906 |
| Construction | 41,816 | 6,919 | 866 | 49,601 |
| Health Care and Social Assistance | 37,013 | 7,951 | 1,691 | 46,655 |
| Real Estate and Rental and Leasing | 37,875 | 3,490 | 286 | 41,651 |
| Retail Trade | 27,227 | 8,567 | 1,121 | 36,915 |
| Transportation and Warehousing | 31,252 | 2,183 | 428 | 33,863 |
| Arts, Entertainment, and Recreation | 18,222 | 1,177 | 215 | 19,614 |
| Accommodation and Food Services | 9,855 | 5,428 | 1,917 | 17,200 |
| Finance and Insurance | 10,141 | 3,338 | 312 | 13,791 |
| Educational Services | 9,980 | 771 | 376 | 11,127 |
| Agriculture, Forestry, Fishing and Hunting | 8,522 | 515 | 36 | 9,073 |
| Wholesale Trade | 4,306 | 2,639 | 822 | 7,767 |
| Manufacturing | 4,699 | 1,854 | 690 | 7,243 |
| Mining, Quarrying, and Oil and Gas Extraction | 4,415 | 776 | 236 | 5,427 |
| Information | 3,614 | 530 | 108 | 4,252 |
| Utilities | 194 | 170 | 22 | 386 |
| Management of Companies and Enterprises | * | 57 | 244 | 301 |
| Industries not classified | * | 126 | 0 | 126 |
| Total | 392,105 | 68,223 | 10,912 | 471,240 |

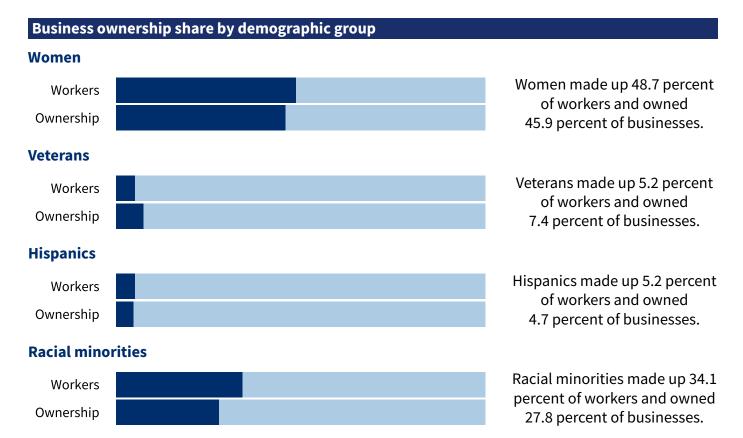
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 3,479 identified firms exported goods worth \$51.8 billion from Louisiana in 2020. Of those exporters, 2,913—or 83.7 percent—were small. Exports by small firms reached \$16.9 billion, making up 32.5 percent of exports by identified firms.



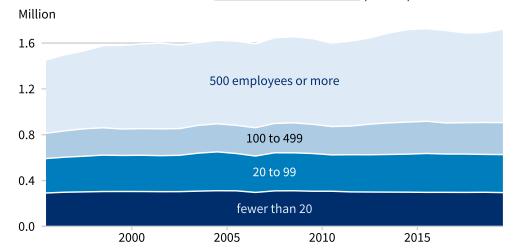
Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

| Business count by owner demographic group | | | |
|--|----------------------|----------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 170,000 | 12,693 | 182,693 |
| Male | 197,000 | * | * |
| Owned equally by both groups | 9,900 | 13,396 | 23,296 |
| Veteran | 23,500 | * | * |
| Not Veteran | 352,000 | 64,352 | 416,352 |
| Owned equally by both groups | 1,800 | 2,562 | 4,362 |
| Hispanic | 18,500 | 1,666 | 20,166 |
| Not Hispanic | 358,000 | 70,254 | 428,254 |
| Owned equally by both groups | 500 | * | * |
| American Indian and Alaska Native | 1,100 | 236 | 1,336 |
| Asian | 13,000 | 4,882 | 17,882 |
| Black or African American | 103,000 | 2,570 | 105,570 |
| Native Hawaiian and Other Pacific Islander | 150 | * | * |
| White | 260,000 | 64,260 | 324,260 |
| Hispanic or Racial Minority | 132,000 | 9,350 | 141,350 |
| White and Not Hispanic | 244,000 | 62,027 | 306,027 |
| Owned equally by both groups | 800 | * | * |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Louisiana employment by business size

Source of data: Statistics of US Businesses (Census)





Small businesses accounted for 52.7 percent of Louisiana employment in 2019, which exceeded the national share.



| Small business employment and payroll by industi | У |
|--|-----|
| Em | plo |
| · | |

| | Employers | | Employees Payre | | Payroll (\$1,0 | 00s) |
|--|-----------|-------|-----------------|-------|----------------|-------|
| | Small | % | Small | % | Small | % |
| Professional, Scientific, and Technical Services | 10,989 | 97.8 | 70,570 | 72.0 | 4,741,188 | 69.2 |
| Retail Trade | 9,688 | 96.6 | 90,380 | 40.4 | 2,918,121 | 47.3 |
| Health Care and Social Assistance | 9,642 | 98.0 | 156,912 | 51.4 | 5,918,963 | 42.1 |
| Other Services (except Public Administration) | 8,960 | 98.6 | 65,120 | 87.8 | 1,958,511 | 81.7 |
| Construction | 7,785 | 98.7 | 77,428 | 52.9 | 4,292,514 | 45.5 |
| Accommodation and Food Services | 7,345 | 97.6 | 129,411 | 60.3 | 2,287,581 | 55.9 |
| Administrative, Support, and Waste Management | 3,955 | 94.9 | 51,427 | 45.6 | 2,025,342 | 46.3 |
| Real Estate and Rental and Leasing | 3,776 | 97.3 | 21,789 | 70.5 | 1,077,703 | 66.5 |
| Finance and Insurance | 3,650 | 94.5 | 32,421 | 50.8 | 1,945,022 | 43.9 |
| Wholesale Trade | 3,461 | 89.8 | 44,605 | 60.3 | 2,544,795 | 56.2 |
| Transportation and Warehousing | 2,611 | 91.9 | 30,075 | 41.3 | 1,717,289 | 40.4 |
| Manufacturing | 2,544 | 91.8 | 52,535 | 43.3 | 3,007,680 | 33.7 |
| Arts, Entertainment, and Recreation | 1,392 | 97.8 | 16,544 | 61.5 | 775,322 | 81.1 |
| Educational Services | 1,147 | 96.8 | 30,971 | 68.9 | 1,051,678 | 61.4 |
| Mining, Quarrying, and Oil and Gas Extraction | 1,012 | 91.4 | 15,697 | 37.6 | 1,335,442 | 36.2 |
| Information | 638 | 86.8 | 6,208 | 27.4 | 302,290 | 24.5 |
| Agriculture, Forestry, Fishing and Hunting | 551 | 99.1 | 3,227 | 82.5 | 162,258 | 79.9 |
| Management of Companies and Enterprises | 301 | 62.8 | 7,794 | 26.8 | 508,739 | 22.4 |
| Utilities | 192 | 91.4 | 2,446 | 20.7 | 148,907 | 12.0 |
| Industries not classified | 126 | 100.0 | 166 | 100.0 | 5,237 | 100.0 |
| Total | 79,135 | 97.1 | 905,726 | 52.7 | 38,724,582 | 47.0 |

Source: Statistics of US Businesses, 2019 (Census)

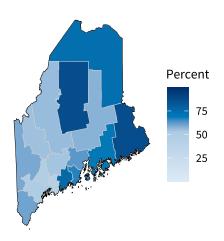
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Maine

151,212 small businesses **99.2 percent** of Maine businesses

293,748 small business employees **56.3 percent** of Maine employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

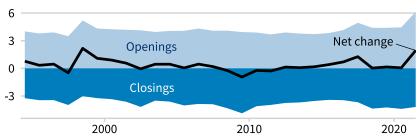
Establishments

Between March 2020 and March 2021, 6,134 Maine establishments opened and 4,192 closed, for a net increase of 1,942. Employment expanded at 9,342 establishments and contracted at 11,096. Small businesses accounted for 5,876 establishment openings and 3,895 closings.

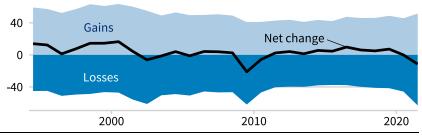
Employment

Opening and expanding Maine establishments added 51,522 jobs, while closing and contracting establishments lost 63,114, for a net decrease of 11,592 jobs. Small businesses gained 39,281 jobs and lost 48,701, for a net decrease of 9,420 jobs.

Thousands of establishments

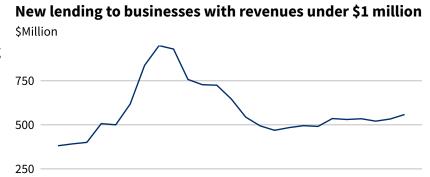


Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$558.1 million in loans to Maine businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$590.7 million. Total reported new lending to businesses through loans of \$1 million or less was \$1.9 billion.

Source: CRA Aggregate Data (FFIEC)



2010

2015

2020

2005

Small business count by size and industry

| | No | 1–19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Construction | 17,601 | 4,953 | 249 | 22,803 |
| Professional, Scientific, and Technical Services | 15,225 | 2,947 | 212 | 18,384 |
| Real Estate and Rental and Leasing | 12,978 | 1,605 | 59 | 14,642 |
| Other Services (except Public Administration) | 10,447 | 3,297 | 173 | 13,917 |
| Retail Trade | 9,432 | 3,483 | 436 | 13,351 |
| Administrative, Support, and Waste Management | 9,703 | 1,900 | 155 | 11,758 |
| Health Care and Social Assistance | 7,971 | 2,521 | 496 | 10,988 |
| Agriculture, Forestry, Fishing and Hunting | 8,831 | 910 | 29 | 9,770 |
| Arts, Entertainment, and Recreation | 8,123 | 781 | 93 | 8,997 |
| Transportation and Warehousing | 4,732 | 929 | 124 | 5,785 |
| Accommodation and Food Services | 1,897 | 3,047 | 652 | 5,596 |
| Educational Services | 3,803 | 382 | 95 | 4,280 |
| Manufacturing | 2,290 | 1,186 | 324 | 3,800 |
| Finance and Insurance | 1,860 | 642 | 120 | 2,622 |
| Wholesale Trade | 1,525 | 879 | 211 | 2,615 |
| Information | 1,370 | 396 | 65 | 1,831 |
| Management of Companies and Enterprises | * | 19 | 74 | 93 |
| Mining, Quarrying, and Oil and Gas Extraction | 72 | 16 | 3 | 91 |
| Utilities | 52 | 19 | 8 | 79 |
| Industries not classified | * | 63 | 0 | 63 |
| Total | 117,912 | 29,941 | 3,359 | 151,212 |

0

2000

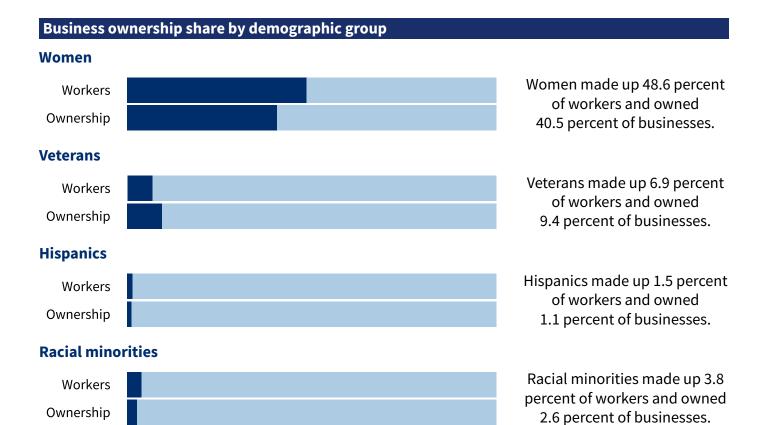
Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 1,607 identified firms exported goods worth \$2.1 billion from Maine in 2020. Of those exporters, 1,356—or 84.4 percent—were small. Exports by small firms reached \$1.1 billion, making up 52.3 percent of exports by identified firms.

^{*} Not reported by the Census Bureau



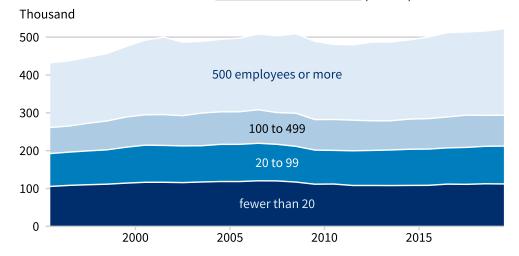
Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 44,500 | 6,165 | 50,665 |
| Male | 67,500 | 18,637 | 86,137 |
| Owned equally by both groups | 3,400 | 4,650 | 8,050 |
| Veteran | 9,000 | 2,782 | 11,782 |
| Not Veteran | 106,000 | 25,474 | 131,474 |
| Owned equally by both groups | 650 | 1,196 | 1,846 |
| Hispanic | 1,200 | 313 | 1,513 |
| Not Hispanic | 114,000 | 29,081 | 143,081 |
| Owned equally by both groups | 70 | 56 | 126 |
| American Indian and Alaska Native | 300 | 32 | 332 |
| Asian | 1,300 | * | * |
| Black or African American | 1,700 | * | * |
| Native Hawaiian and Other Pacific Islander | 30 | * | * |
| White | 112,000 | 28,693 | 140,693 |
| Hispanic or Racial Minority | 4,400 | * | * |
| White and Not Hispanic | 111,000 | 28,305 | 139,305 |
| Owned equally by both groups | 200 | 168 | 368 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Maine employment by business size

Source of data: Statistics of US Businesses (Census)





Small businesses accounted for 56.3 percent of Maine employment in 2019, which exceeded the national share.



| Small business emp | loyment and | l payroll b | y industry |
|--------------------|-------------|-------------|------------|
| | | | |

| | Employers | | Employee | es | Payroll (\$1,000s) | |
|--|-----------|-------|----------|-------|--------------------|-------|
| | Small | % | Small | % | Small | % |
| Construction | 5,202 | 99.6 | 25,903 | 93.2 | 1,388,298 | 90.9 |
| Retail Trade | 3,919 | 94.5 | 35,866 | 42.8 | 1,212,143 | 49.0 |
| Accommodation and Food Services | 3,699 | 98.5 | 42,803 | 76.7 | 1,120,583 | 80.4 |
| Other Services (except Public Administration) | 3,470 | 98.5 | 17,795 | 92.3 | 566,458 | 90.2 |
| Professional, Scientific, and Technical Services | 3,159 | 95.8 | 17,337 | 75.6 | 1,126,114 | 70.4 |
| Health Care and Social Assistance | 3,017 | 97.0 | 51,838 | 46.0 | 1,936,199 | 33.9 |
| Administrative, Support, and Waste Management | 2,055 | 95.4 | 14,748 | 63.5 | 550,036 | 65.8 |
| Real Estate and Rental and Leasing | 1,664 | 97.7 | 6,274 | 86.2 | 273,748 | 84.7 |
| Manufacturing | 1,510 | 94.1 | 25,236 | 49.9 | 1,205,838 | 42.3 |
| Wholesale Trade | 1,090 | 84.9 | 10,398 | 54.6 | 555,343 | 49.5 |
| Transportation and Warehousing | 1,053 | 94.2 | 9,381 | 51.6 | 362,876 | 47.2 |
| Agriculture, Forestry, Fishing and Hunting | 939 | 99.8 | 3,287 | 98.3 | 166,639 | 96.8 |
| Arts, Entertainment, and Recreation | 874 | 98.6 | 7,498 | 97.5 | 196,887 | 96.9 |
| Finance and Insurance | 762 | 85.0 | 10,506 | 37.1 | 709,162 | 32.8 |
| Educational Services | 477 | 95.0 | 7,532 | 37.9 | 248,276 | 37.0 |
| Information | 461 | 87.1 | 4,824 | 44.4 | 212,719 | 32.9 |
| Management of Companies and Enterprises | 93 | 62.8 | 1,616 | 17.2 | 103,563 | 12.0 |
| Industries not classified | 63 | 100.0 | 67 | 100.0 | 1,458 | 100.0 |
| Utilities | 27 | 64.3 | 765 | 36.1 | 58,117 | 31.9 |
| Mining, Quarrying, and Oil and Gas Extraction | 19 | 95.0 | 74 | 89.2 | 4,453 | 77.5 |
| Total | 33,300 | 96.6 | 293,748 | 56.3 | 11,998,910 | 49.7 |

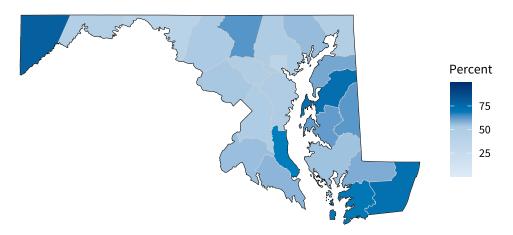
Source: Statistics of US Businesses, 2019 (Census)

About this profile

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

Maryland

634,622 small businesses **99.5** percent of Maryland businesses **1.2 million** small business employees **49.4 percent** of Maryland employees



Share of employees working at small businesses by county or independent city

Source of data: Statistics of US Businesses (Census)

Business dynamics

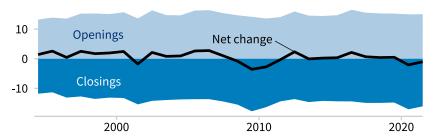
Establishments

Between March 2020 and March 2021, 15,047 Maryland establishments opened and 16,056 closed, for a net decrease of 1,009. Employment expanded at 30,238 establishments and contracted at 40,968. Small businesses accounted for 14,008 openings and 14,507 closings.

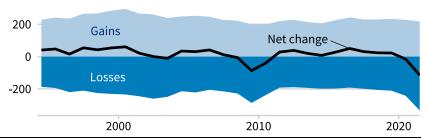
Employment

Opening and expanding Maryland establishments added 218,335 jobs, while closing and contracting establishments lost 333,089, for a net decrease of 114,754 jobs. Small businesses gained 145,152 jobs and lost 224,085, for a net decrease of 78,933 jobs.

Thousands of establishments



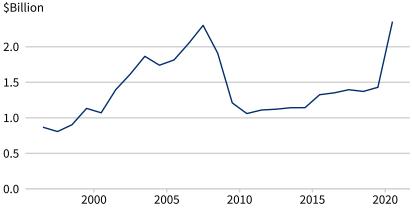
Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$2.4 billion in loans to Maryland businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$2.6 billion. Total reported new lending to businesses through loans of \$1 million or less was \$8.4 billion.

Source: CRA Aggregate Data (FFIEC)

New lending to businesses with revenues under \$1 million



Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 82,298 | 16,138 | 2,000 | 100,436 |
| Transportation and Warehousing | 66,788 | 2,448 | 422 | 69,658 |
| Health Care and Social Assistance | 52,753 | 10,468 | 1,879 | 65,100 |
| Construction | 49,360 | 12,406 | 1,602 | 63,368 |
| Other Services (except Public Administration) | 48,029 | 11,661 | 1,133 | 60,823 |
| Real Estate and Rental and Leasing | 53,320 | 4,346 | 383 | 58,049 |
| Administrative, Support, and Waste Management | 46,575 | 5,893 | 1,129 | 53,597 |
| Retail Trade | 33,624 | 9,380 | 987 | 43,991 |
| Arts, Entertainment, and Recreation | 31,004 | 1,615 | 340 | 32,959 |
| Educational Services | 21,644 | 1,561 | 446 | 23,651 |
| Accommodation and Food Services | 9,802 | 7,073 | 2,319 | 19,194 |
| Finance and Insurance | 11,638 | 3,350 | 393 | 15,381 |
| Wholesale Trade | 5,180 | 3,086 | 837 | 9,103 |
| Information | 6,940 | 977 | 236 | 8,153 |
| Manufacturing | 4,601 | 1,977 | 607 | 7,185 |
| Agriculture, Forestry, Fishing and Hunting | 3,438 | 179 | 5 | 3,622 |
| Utilities | 336 | 39 | 14 | 389 |
| Management of Companies and Enterprises | * | 66 | 254 | 320 |
| Industries not classified | * | 187 | 1 | 188 |
| Mining, Quarrying, and Oil and Gas Extraction | 80 | 17 | 12 | 109 |
| Total | 527,410 | 92,785 | 14,427 | 634,622 |

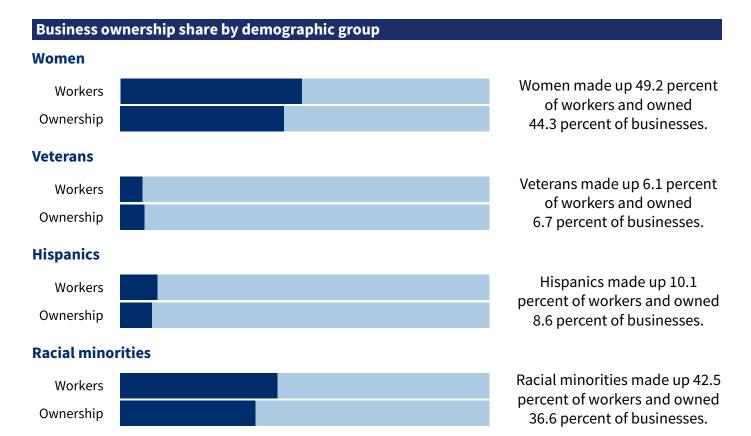
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 6,352 identified firms exported goods worth \$10.9 billion from Maryland in 2020. Of those exporters, 5,586—or 87.9 percent—were small. Exports by small firms reached \$5.2 billion, making up 47.3 percent of exports by identified firms.



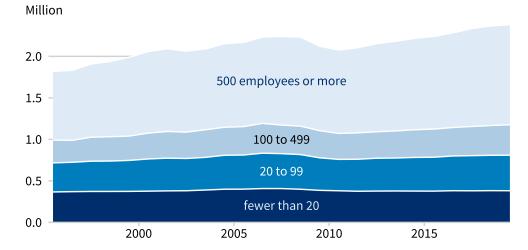
Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| | | <u> </u> | |
| Female | 221,000 | 22,668 | 243,668 |
| Male | 269,000 | 63,860 | 332,860 |
| Owned equally by both groups | 10,000 | 11,537 | 21,537 |
| Veteran | 29,500 | 7,171 | 36,671 |
| Not Veteran | 468,000 | 89,450 | 557,450 |
| Owned equally by both groups | 1,700 | 1,444 | 3,144 |
| Hispanic | 46,500 | 3,591 | 50,091 |
| Not Hispanic | 452,000 | 93,817 | 545,817 |
| Owned equally by both groups | 550 | 658 | 1,208 |
| American Indian and Alaska Native | 1,100 | 263 | 1,363 |
| Asian | 45,000 | 13,375 | 58,375 |
| Black or African American | 151,000 | 6,750 | 157,750 |
| Native Hawaiian and Other Pacific Islander | 300 | * | * |
| White | 301,000 | 77,462 | 378,462 |
| Hispanic or Racial Minority | 232,000 | 23,870 | 255,870 |
| White and Not Hispanic | 267,000 | 73,048 | 340,048 |
| Owned equally by both groups | 1,100 | 1,147 | 2,247 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Maryland employment by business size

Source of data: Statistics of US Businesses (Census)





Maryland small business employment grew by 18.5 percent between 1995 and 2019, which exceeded the national small business employment growth rate.



| Small business em | iployment and | d payroll by | industry |
|-------------------|---------------|--------------|----------|
| | | | |

| | Employers | | Employee | es | Payroll (\$1,0 | 00s) |
|--|-----------|-------|-----------|-------|----------------|-------|
| | Small | % | Small | % | Small | % |
| Professional, Scientific, and Technical Services | 18,138 | 97.6 | 158,234 | 54.5 | 13,941,961 | 50.9 |
| Construction | 14,008 | 99.0 | 135,490 | 83.5 | 8,436,412 | 78.3 |
| Other Services (except Public Administration) | 12,794 | 99.0 | 99,599 | 84.5 | 3,862,367 | 78.2 |
| Health Care and Social Assistance | 12,347 | 97.8 | 177,957 | 44.7 | 8,010,588 | 37.9 |
| Retail Trade | 10,367 | 95.8 | 88,925 | 30.8 | 3,214,302 | 37.0 |
| Accommodation and Food Services | 9,392 | 97.6 | 148,501 | 60.6 | 3,164,775 | 59.5 |
| Administrative, Support, and Waste Management | 7,022 | 95.4 | 91,367 | 42.8 | 3,863,052 | 40.7 |
| Real Estate and Rental and Leasing | 4,729 | 96.5 | 28,761 | 60.4 | 1,837,629 | 59.3 |
| Wholesale Trade | 3,923 | 90.6 | 49,393 | 54.7 | 3,387,851 | 50.6 |
| Finance and Insurance | 3,743 | 92.5 | 33,151 | 33.5 | 3,082,353 | 29.0 |
| Transportation and Warehousing | 2,870 | 92.3 | 27,073 | 33.3 | 1,141,712 | 27.5 |
| Manufacturing | 2,584 | 92.9 | 45,953 | 46.2 | 2,474,900 | 36.9 |
| Educational Services | 2,007 | 97.2 | 37,288 | 43.6 | 1,499,924 | 34.2 |
| Arts, Entertainment, and Recreation | 1,955 | 97.3 | 26,572 | 59.2 | 985,258 | 67.8 |
| Information | 1,213 | 87.1 | 17,188 | 34.2 | 1,378,985 | 30.6 |
| Management of Companies and Enterprises | 320 | 55.9 | 7,627 | 14.1 | 677,335 | 11.4 |
| Industries not classified | 188 | 100.0 | 273 | 100.0 | 7,765 | 100.0 |
| Agriculture, Forestry, Fishing and Hunting | 184 | 97.4 | 666 | 64.6 | 25,505 | 61.5 |
| Utilities | 53 | 70.7 | 1,267 | 12.1 | 126,333 | 9.2 |
| Mining, Quarrying, and Oil and Gas Extraction | 29 | 78.4 | 644 | 61.3 | 39,458 | 56.6 |
| Total | 107,212 | 97.3 | 1,175,929 | 49.4 | 61,158,465 | 44.7 |

Source: Statistics of US Businesses, 2019 (Census)

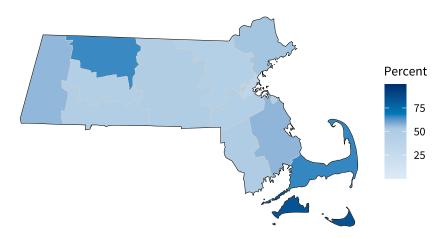
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Massachusetts

718,467 small businesses **99.5** percent of Massachusetts businesses

1.5 million small business employees **45.4 percent** of Massachusetts employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

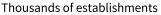
Business dynamics

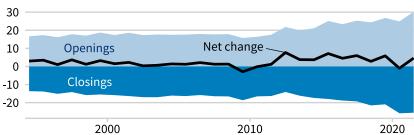
Establishments

Between March 2020 and March 2021, 30,196 Massachusetts establishments opened and 25,574 closed, for a net increase of 4,622. Employment expanded at 38,201 establishments and contracted at 58,335. Small businesses accounted for 29,501 openings and 24,458 closings.

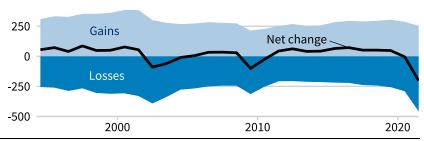
Employment

Opening and expanding
Massachusetts establishments added
254,295 jobs, while closing and
contracting establishments lost
458,441, for a net decrease of 204,146
jobs. Small businesses gained 191,276
jobs and lost 320,427, for a net
decrease of 129,151 jobs.





Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$2.3 billion in loans to Massachusetts businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$3.4 billion. Total reported new lending to businesses through loans of \$1 million or less was \$10.9 billion. Source: CRA Aggregate Data (FFIEC)

New lending to businesses with revenues under \$1 million \$Billion 2.0 1.5 1.0 0.5

2010

2015

2020

111

2005

Small business count by size and industry

| | | UL | | |
|--|-----------|-----------|-----------|------------|
| | No | 1-19 | 20-499 | All small |
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 104,436 | 17,881 | 1,995 | 124,312 |
| Construction | 58,073 | 18,634 | 1,283 | 77,990 |
| Transportation and Warehousing | 69,378 | 2,836 | 540 | 72,754 |
| Real Estate and Rental and Leasing | 62,493 | 5,480 | 376 | 68,349 |
| Other Services (except Public Administration) | 44,382 | 15,930 | 1,022 | 61,334 |
| Health Care and Social Assistance | 42,164 | 10,306 | 2,373 | 54,843 |
| Retail Trade | 39,676 | 13,725 | 1,368 | 54,769 |
| Administrative, Support, and Waste Management | 40,445 | 8,710 | 1,016 | 50,171 |
| Arts, Entertainment, and Recreation | 40,724 | 2,590 | 582 | 43,896 |
| Educational Services | 26,290 | 2,281 | 626 | 29,197 |
| Accommodation and Food Services | 7,307 | 10,629 | 3,313 | 21,249 |
| Finance and Insurance | 14,416 | 4,038 | 627 | 19,081 |
| Wholesale Trade | 7,495 | 4,393 | 1,182 | 13,070 |
| Manufacturing | 6,011 | 4,009 | 1,562 | 11,582 |
| Information | 8,009 | 1,709 | 417 | 10,135 |
| Agriculture, Forestry, Fishing and Hunting | 4,619 | 315 | 7 | 4,941 |
| Utilities | 536 | 61 | 18 | 615 |
| Industries not classified | * | 445 | 2 | 447 |
| Management of Companies and Enterprises | * | 113 | 281 | 394 |
| Mining, Quarrying, and Oil and Gas Extraction | 74 | 33 | 12 | 119 |
| Total | 576,528 | 124,022 | 17,917 | 718,467 |

2000

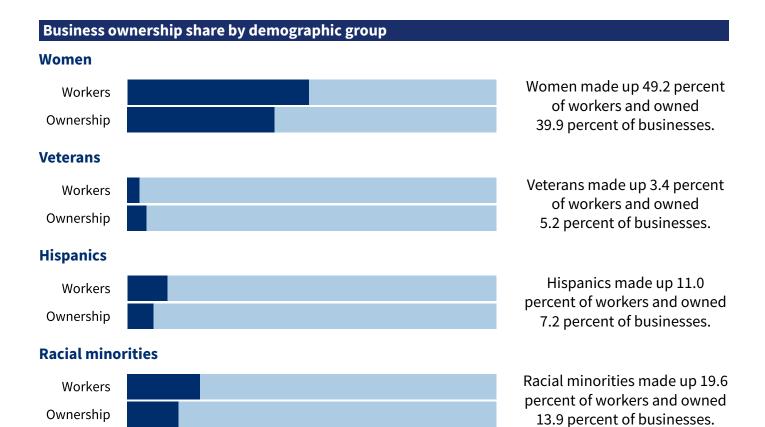
Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 9,521 identified firms exported goods worth \$23.6 billion from Massachusetts in 2020. Of those exporters, 8,376—or 88.0 percent—were small. Exports by small firms reached \$8.0 billion, making up 33.8 percent of exports by identified firms.

^{*} Not reported by the Census Bureau



Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

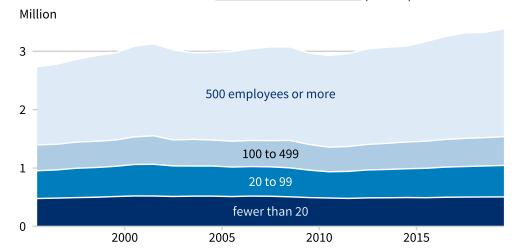
| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 224,000 | 25,200 | 249,200 |
| Male | 326,000 | 88,304 | 414,304 |
| Owned equally by both groups | 11,000 | 14,343 | 25,343 |
| Veteran | 22,500 | 9,248 | 31,748 |
| Not Veteran | 537,000 | 115,866 | 652,866 |
| Owned equally by both groups | 1,400 | 2,734 | 4,134 |
| Hispanic | 45,000 | 3,457 | 48,457 |
| Not Hispanic | 515,000 | 123,960 | 638,960 |
| Owned equally by both groups | 450 | 429 | 879 |
| American Indian and Alaska Native | 950 | 211 | 1,161 |
| Asian | 38,000 | 10,970 | 48,970 |
| Black or African American | 42,000 | 2,052 | 44,052 |
| Native Hawaiian and Other Pacific Islander | 350 | 141 | 491 |
| White | 479,000 | 114,020 | 593,020 |
| Hispanic or Racial Minority | 117,000 | 16,299 | 133,299 |
| White and Not Hispanic | 443,000 | 109,814 | 552,814 |
| Owned equally by both groups | 1,100 | 1,734 | 2,834 |

Counts include only businesses classifiable by owner demographic group

Sources: Annual Business Survey, 2018 (Census); Nonemployer Statistics by Demographics, 2018 (Census)

Total Massachusetts employment by business size

Source of data: Statistics of US Businesses (Census)





Between 1995 and 2019, Massachusetts small business employment grew by 10.1 percent, reaching 1.5 million employees in 2019.



| Small business employment and payroll by industry | | | | | | |
|---|-----------|-------|-----------|-------|-------------------|-------|
| | Employers | | Employees | | Payroll (\$1,000s | |
| Industry | Small | % | Small | % | Small | % |
| Construction | 19,917 | 99.5 | 130,486 | 86.2 | 10,062,936 | 82.9 |
| Professional, Scientific, and Technical Services | 19,876 | 97.0 | 163,662 | 51.8 | 17,671,259 | 45.0 |
| Other Services (except Public Administration) | 16,952 | 99.2 | 111,350 | 87.0 | 4,121,953 | 82.6 |
| Retail Trade | 15,093 | 97.1 | 120,695 | 33.2 | 4,980,255 | 39.5 |
| Accommodation and Food Services | 13,942 | 98.5 | 214,069 | 67.7 | 5,224,269 | 64.3 |
| Health Care and Social Assistance | 12,679 | 97.7 | 233,527 | 37.3 | 10,773,877 | 31.3 |
| Administrative, Support, and Waste Management | 9,726 | 96.7 | 96,306 | 45.0 | 5,211,310 | 46.0 |
| Real Estate and Rental and Leasing | 5,856 | 97.8 | 33,125 | 63.5 | 2,210,312 | 60.0 |
| Wholesale Trade | 5,575 | 91.7 | 74,243 | 49.2 | 6,039,633 | 40.4 |
| Manufacturing | 5,571 | 94.0 | 117,282 | 50.2 | 7,525,881 | 41.4 |
| Finance and Insurance | 4,665 | 92.6 | 52,707 | 28.2 | 6,604,186 | 23.0 |
| Transportation and Warehousing | 3,376 | 93.9 | 39,273 | 38.4 | 1,688,358 | 33.4 |
| Arts, Entertainment, and Recreation | 3,172 | 98.2 | 44,234 | 66.9 | 1,573,876 | 60.8 |
| Educational Services | 2,907 | 96.6 | 59,726 | 26.0 | 2,480,165 | 22.9 |
| Information | 2,126 | 88.9 | 33,717 | 27.3 | 3,604,669 | 22.7 |
| Industries not classified | 447 | 100.0 | 688 | 100.0 | 29,738 | 100.0 |
| Management of Companies and Enterprises | 394 | 51.5 | 9,339 | 8.4 | 875,636 | 6.1 |
| Agriculture, Forestry, Fishing and Hunting | 322 | 99.7 | 1,144 | 99.3 | 50,498 | 98.5 |
| Utilities | 79 | 73.8 | 743 | 5.9 | 93,636 | 5.8 |
| Mining, Quarrying, and Oil and Gas Extraction | 45 | 86.5 | 596 | 73.7 | 46,720 | 57.7 |
| Total | 141,939 | 97.7 | 1,536,912 | 45.4 | 90,869,167 | 38.0 |

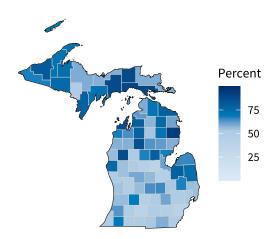
Source: Statistics of US Businesses, 2019 (Census)

About this profile

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Michigan

911,914 small businesses **99.6 percent** of Michigan businesses **1.9 million** small business employees **47.9 percent** of Michigan employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

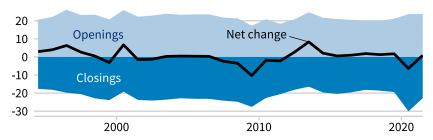
Establishments

Between March 2020 and March 2021, 23,729 Michigan establishments opened and 22,834 closed, for a net increase of 895. Employment expanded at 43,009 establishments and contracted at 60,612. Small businesses accounted for 23,061 openings and 21,786 closings.

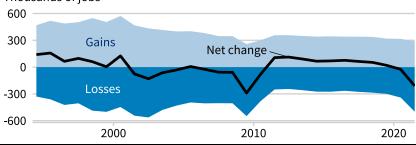
Employment

Opening and expanding Michigan establishments added 288,899 jobs, while closing and contracting establishments lost 499,251, for a net decrease of 210,352 jobs. Small businesses gained 210,527 jobs and lost 331,462, for a net decrease of 120,935 jobs.

Thousands of establishments

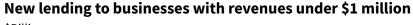


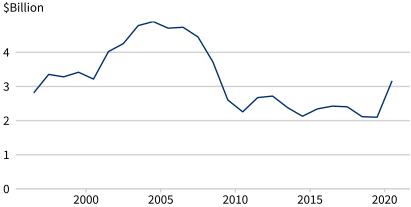
Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$3.2 billion in loans to Michigan businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$3.3 billion. Total reported new lending to businesses through loans of \$1 million or less was \$12.7 billion.

Source: CRA Aggregate Data (FFIEC)





Small business count by size and industry

| | | TI. | | |
|--|-----------|-----------|-----------|------------|
| | No | 1-19 | 20-499 | All small |
| Industry | employees | employees | employees | businesses |
| Other Services (except Public Administration) | 93,565 | 19,806 | 1,430 | 114,801 |
| Professional, Scientific, and Technical Services | 91,573 | 17,530 | 1,709 | 110,812 |
| Construction | 82,454 | 18,012 | 1,492 | 101,958 |
| Real Estate and Rental and Leasing | 82,817 | 5,896 | 401 | 89,114 |
| Retail Trade | 60,725 | 19,320 | 2,018 | 82,063 |
| Health Care and Social Assistance | 62,377 | 16,329 | 2,833 | 81,539 |
| Administrative, Support, and Waste Management | 70,999 | 8,216 | 1,271 | 80,486 |
| Transportation and Warehousing | 60,216 | 5,000 | 708 | 65,924 |
| Arts, Entertainment, and Recreation | 40,472 | 2,764 | 476 | 43,712 |
| Accommodation and Food Services | 13,435 | 11,563 | 4,040 | 29,038 |
| Educational Services | 26,584 | 1,660 | 438 | 28,682 |
| Finance and Insurance | 17,622 | 5,815 | 603 | 24,040 |
| Manufacturing | 12,148 | 7,359 | 3,175 | 22,682 |
| Wholesale Trade | 10,427 | 6,116 | 1,590 | 18,133 |
| Information | 8,416 | 1,907 | 301 | 10,624 |
| Agriculture, Forestry, Fishing and Hunting | 6,177 | 574 | 43 | 6,794 |
| Mining, Quarrying, and Oil and Gas Extraction | 1,263 | 211 | 40 | 1,514 |
| Management of Companies and Enterprises | * | 116 | 469 | 585 |
| Industries not classified | * | 327 | 3 | 330 |
| Utilities | 239 | 64 | 23 | 326 |
| Total | 741,509 | 148,435 | 21,970 | 911,914 |

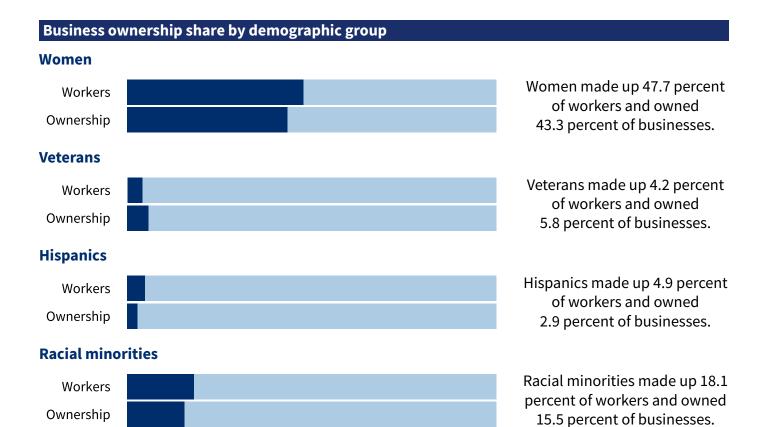
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 13,861 identified firms exported goods worth \$41.6 billion from Michigan in 2020. Of those exporters, 12,241—or 88.3 percent—were small. Exports by small firms reached \$9.8 billion, making up 23.5 percent of exports by identified firms.



Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

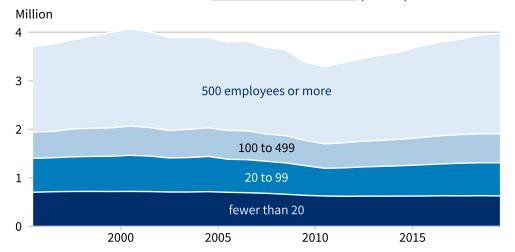
| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 310,000 | 29,223 | 339,223 |
| Male | 388,000 | 105,494 | 493,494 |
| Owned equally by both groups | 18,000 | 20,349 | 38,349 |
| Veteran | 34,500 | 9,147 | 43,647 |
| Not Veteran | 678,000 | 142,376 | 820,376 |
| Owned equally by both groups | 2,900 | 3,545 | 6,445 |
| Hispanic | 22,000 | 2,108 | 24,108 |
| Not Hispanic | 693,000 | 152,543 | 845,543 |
| Owned equally by both groups | 600 | 415 | 1,015 |
| American Indian and Alaska Native | 1,900 | 522 | 2,422 |
| Asian | 26,000 | 8,542 | 34,542 |
| Black or African American | 96,000 | 2,613 | 98,613 |
| Native Hawaiian and Other Pacific Islander | 200 | 19 | 219 |
| White | 593,000 | 143,345 | 736,345 |
| Hispanic or Racial Minority | 143,000 | 13,627 | 156,627 |
| White and Not Hispanic | 572,000 | 140,162 | 712,162 |
| Owned equally by both groups | 1,400 | 1,277 | 2,677 |

Counts include only businesses classifiable by owner demographic group

Sources: Annual Business Survey, 2018 (Census); Nonemployer Statistics by Demographics, 2018 (Census)

Total Michigan employment by business size

Source of data: Statistics of US Businesses (Census)





Small businesses accounted for 47.9 percent of Michigan employment in 2019, which exceeded the national share.



| Small business employment and payroll by industry | | | | | | |
|---|----------|-------|----------|-----------|------------|-------|
| | Employer | S | Employee | Employees | | 00s) |
| Industry | Small | % | Small | % | Small | % |
| Retail Trade | 21,338 | 97.9 | 188,077 | 40.9 | 6,208,620 | 47.1 |
| Other Services (except Public Administration) | 21,236 | 99.3 | 142,966 | 88.2 | 4,308,290 | 83.2 |
| Construction | 19,504 | 99.6 | 138,987 | 87.9 | 9,035,003 | 84.4 |
| Professional, Scientific, and Technical Services | 19,239 | 97.4 | 150,726 | 52.2 | 10,623,393 | 44.3 |
| Health Care and Social Assistance | 19,162 | 98.6 | 277,731 | 43.2 | 11,799,904 | 37.1 |
| Accommodation and Food Services | 15,603 | 98.4 | 253,515 | 63.2 | 4,487,873 | 60.1 |
| Manufacturing | 10,534 | 94.5 | 267,878 | 43.6 | 14,101,896 | 38.6 |
| Administrative, Support, and Waste Management | 9,487 | 96.2 | 121,517 | 32.7 | 4,961,584 | 39.4 |
| Wholesale Trade | 7,706 | 92.8 | 102,427 | 56.0 | 6,578,151 | 50.9 |
| Finance and Insurance | 6,418 | 95.4 | 57,228 | 33.8 | 3,721,819 | 27.2 |
| Real Estate and Rental and Leasing | 6,297 | 97.9 | 36,568 | 66.2 | 1,745,510 | 65.9 |
| Transportation and Warehousing | 5,708 | 95.6 | 50,570 | 39.4 | 2,421,633 | 35.3 |
| Arts, Entertainment, and Recreation | 3,240 | 98.5 | 38,170 | 74.5 | 1,452,338 | 78.1 |
| Information | 2,208 | 91.9 | 23,869 | 35.4 | 1,447,889 | 27.4 |
| Educational Services | 2,098 | 97.0 | 35,789 | 51.1 | 1,058,964 | 48.6 |
| Agriculture, Forestry, Fishing and Hunting | 617 | 99.0 | 4,159 | 95.9 | 174,316 | 94.3 |
| Management of Companies and Enterprises | 585 | 56.7 | 12,411 | 10.0 | 910,114 | 6.8 |
| Industries not classified | 330 | 100.0 | 484 | 100.0 | 10,667 | 100.0 |
| Mining, Quarrying, and Oil and Gas Extraction | 251 | 91.9 | 2,612 | 59.7 | 207,544 | 57.6 |
| Utilities | 87 | 76.3 | 1,842 | 7.9 | 161,063 | 5.8 |

Source: Statistics of US Businesses, 2019 (Census)

About this profile

Total

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

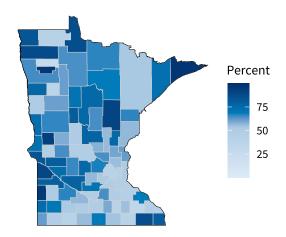
170,405 98.0

1,907,526 47.9

85,416,571 42.0

Minnesota

534,397 small businesses **99.4 percent** of Minnesota businesses **1.3 million** small business employees **46.0 percent** of Minnesota employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

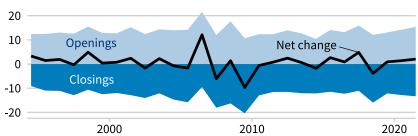
Establishments

Between March 2020 and March 2021, 15,385 Minnesota establishments opened and 13,333 closed, for a net increase of 2,052. Employment expanded at 30,305 establishments and contracted at 40,634. Small businesses accounted for 14,731 openings and 12,504 closings.

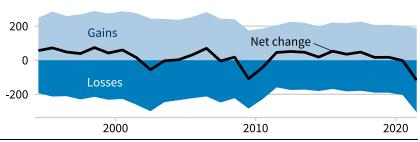
Employment

Opening and expanding Minnesota establishments added 189,392 jobs, while closing and contracting establishments lost 306,498, for a net decrease of 117,106 jobs. Small businesses gained 133,860 jobs and lost 206,543, for a net decrease of 72,683 jobs.

Thousands of establishments



Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$1.7 billion in loans to Minnesota businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$1.9 billion. Total reported new lending to businesses through loans of \$1 million or less was \$6.6 billion.



New lending to businesses with revenues under \$1 million \$Billion 2.0 1.5 1.0 0.5 0.0 2000 2005 2010 2015

2020

Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 63,193 | 13,930 | 1,090 | 78,213 |
| Construction | 40,099 | 15,570 | 1,043 | 56,712 |
| Real Estate and Rental and Leasing | 46,061 | 5,475 | 294 | 51,830 |
| Other Services (except Public Administration) | 35,436 | 13,271 | 1,165 | 49,872 |
| Retail Trade | 38,792 | 9,640 | 1,363 | 49,795 |
| Transportation and Warehousing | 44,987 | 3,600 | 568 | 49,155 |
| Health Care and Social Assistance | 28,769 | 8,204 | 2,275 | 39,248 |
| Administrative, Support, and Waste Management | 29,488 | 5,856 | 730 | 36,074 |
| Arts, Entertainment, and Recreation | 32,730 | 2,485 | 359 | 35,574 |
| Educational Services | 16,240 | 1,360 | 454 | 18,054 |
| Finance and Insurance | 12,466 | 5,085 | 497 | 18,048 |
| Accommodation and Food Services | 5,353 | 6,215 | 2,397 | 13,965 |
| Manufacturing | 7,143 | 4,281 | 1,648 | 13,072 |
| Wholesale Trade | 6,043 | 4,400 | 1,152 | 11,595 |
| Information | 5,500 | 1,189 | 247 | 6,936 |
| Agriculture, Forestry, Fishing and Hunting | 5,398 | 514 | 27 | 5,939 |
| Management of Companies and Enterprises | * | 82 | 346 | 428 |
| Utilities | 220 | 46 | 49 | 315 |
| Mining, Quarrying, and Oil and Gas Extraction | 162 | 87 | 17 | 266 |
| Industries not classified | * | 152 | 0 | 152 |
| Total | 418,080 | 101,359 | 14,958 | 534,397 |

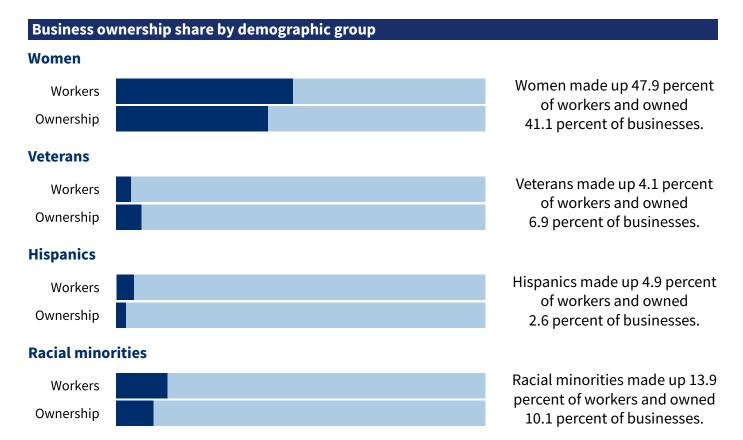
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 7,979 identified firms exported goods worth \$19.0 billion from Minnesota in 2020. Of those exporters, 6,875—or 86.2 percent—were small. Exports by small firms reached \$4.6 billion, making up 24.2 percent of exports by identified firms.



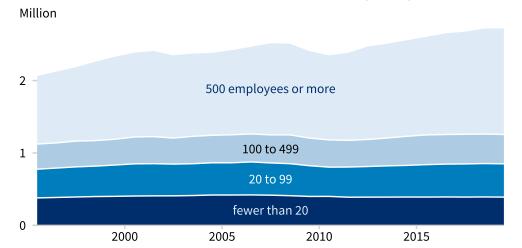
Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 164,000 | 19,984 | 183,984 |
| Male | 234,000 | 69,609 | 303,609 |
| Owned equally by both groups | 11,500 | 16,404 | 27,904 |
| Veteran | 23,500 | 6,273 | 29,773 |
| Not Veteran | 384,000 | 96,301 | 480,301 |
| Owned equally by both groups | 2,200 | * | * |
| Hispanic | 11,500 | 1,495 | 12,995 |
| Not Hispanic | 398,000 | 104,215 | 502,215 |
| Owned equally by both groups | 300 | * | * |
| American Indian and Alaska Native | 1,300 | 394 | 1,694 |
| Asian | 15,000 | 4,213 | 19,213 |
| Black or African American | 29,500 | 1,401 | 30,901 |
| Native Hawaiian and Other Pacific Islander | 200 | * | * |
| White | 364,000 | 99,971 | 463,971 |
| Hispanic or Racial Minority | 56,000 | 7,087 | 63,087 |
| White and Not Hispanic | 353,000 | 97,935 | 450,935 |
| Owned equally by both groups | 750 | 973 | 1,723 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Minnesota employment by business size

Source of data: Statistics of US Businesses (Census)





Between 1995 and 2019, Minnesota small business employment grew by 11.7 percent, reaching 1.3 million employees in 2019.



| Small business employment and payroll by industry | | | | | | | |
|---|-----------|-------|-----------|-------|--------------------|-------|--|
| | Employers | | Employees | | Payroll (\$1,000s) | | |
| Industry | Small | % | Small | % | Small | % | |
| Construction | 16,613 | 99.4 | 99,754 | 77.7 | 7,312,710 | 73.2 | |
| Professional, Scientific, and Technical Services | 15,020 | 97.5 | 92,884 | 50.4 | 7,023,468 | 45.2 | |
| Other Services (except Public Administration) | 14,436 | 99.2 | 106,172 | 90.0 | 3,261,993 | 85.5 | |
| Retail Trade | 11,003 | 96.3 | 113,175 | 37.8 | 3,617,663 | 42.8 | |
| Health Care and Social Assistance | 10,479 | 97.9 | 217,320 | 45.2 | 8,120,171 | 36.3 | |
| Accommodation and Food Services | 8,612 | 97.7 | 150,666 | 61.2 | 2,885,659 | 58.5 | |
| Administrative, Support, and Waste Management | 6,586 | 96.0 | 62,123 | 35.6 | 2,609,467 | 35.4 | |
| Manufacturing | 5,929 | 92.8 | 133,945 | 42.3 | 7,457,412 | 38.1 | |
| Real Estate and Rental and Leasing | 5,769 | 97.6 | 26,036 | 67.3 | 1,271,760 | 61.5 | |
| Finance and Insurance | 5,582 | 94.7 | 43,204 | 25.8 | 3,305,722 | 19.3 | |
| Wholesale Trade | 5,552 | 91.4 | 69,883 | 48.2 | 4,842,926 | 40.4 | |
| Transportation and Warehousing | 4,168 | 94.9 | 40,876 | 43.1 | 1,723,768 | 36.8 | |
| Arts, Entertainment, and Recreation | 2,844 | 98.3 | 29,754 | 58.8 | 843,955 | 46.8 | |
| Educational Services | 1,814 | 96.8 | 35,078 | 47.5 | 1,127,341 | 47.4 | |
| Information | 1,436 | 87.8 | 19,640 | 32.0 | 1,272,941 | 24.1 | |
| Agriculture, Forestry, Fishing and Hunting | 541 | 98.9 | 2,397 | 94.2 | 107,972 | 91.8 | |
| Management of Companies and Enterprises | 428 | 54.7 | 8,615 | 6.7 | 660,795 | 4.6 | |
| Industries not classified | 152 | 100.0 | 149 | 100.0 | 4,702 | 100.0 | |
| Mining, Quarrying, and Oil and Gas Extraction | 104 | 90.4 | 944 | 18.1 | 90,762 | 17.8 | |
| Utilities | 95 | 77.2 | 2,568 | 19.7 | 228,189 | 16.7 | |
| Total | 116,317 | 97.5 | 1,255,183 | 46.0 | 57,769,376 | 37.6 | |

Source: Statistics of US Businesses, 2019 (Census)

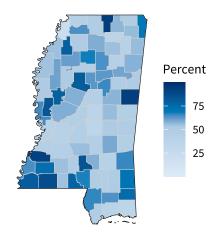
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Mississippi

270,534 small businesses **99.3 percent** of Mississippi businesses

441,099 small business employees **46.0** percent of Mississippi employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

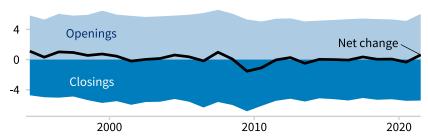
Establishments

Between March 2020 and March 2021, 6,055 Mississippi establishments opened and 5,432 closed, for a net increase of 623. Employment expanded at 14,317 establishments and contracted at 16,881. Small businesses accounted for 5,598 openings and 4,926 closings.

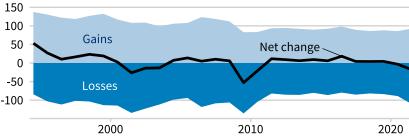
Employment

Opening and expanding Mississippi establishments added 92,632 jobs, while closing and contracting establishments lost 110,424, for a net decrease of 17,792 jobs. Small businesses gained 60,653 jobs and lost 70,772, for a net decrease of 10,119 jobs.

Thousands of establishments

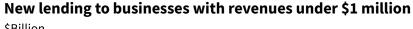


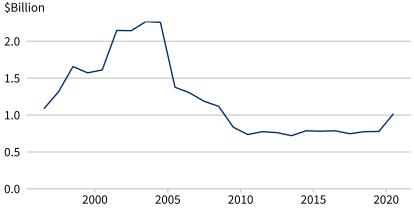




The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$1.0 billion in loans to Mississippi businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$1.1 billion. Total reported new lending to businesses through loans of \$1 million or less was \$3.3 billion.

Source: CRA Aggregate Data (FFIEC)





Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Other Services (except Public Administration) | 34,966 | 5,594 | 329 | 40,889 |
| Construction | 30,182 | 3,381 | 387 | 33,950 |
| Administrative, Support, and Waste Management | 30,283 | 1,604 | 235 | 32,122 |
| Health Care and Social Assistance | 22,752 | 3,957 | 777 | 27,486 |
| Retail Trade | 18,244 | 6,077 | 649 | 24,970 |
| Professional, Scientific, and Technical Services | 20,361 | 3,710 | 305 | 24,376 |
| Real Estate and Rental and Leasing | 17,539 | 1,727 | 108 | 19,374 |
| Transportation and Warehousing | 15,461 | 1,446 | 239 | 17,146 |
| Accommodation and Food Services | 5,126 | 3,024 | 979 | 9,129 |
| Finance and Insurance | 6,822 | 1,816 | 177 | 8,815 |
| Arts, Entertainment, and Recreation | 8,039 | 549 | 99 | 8,687 |
| Educational Services | 5,884 | 322 | 131 | 6,337 |
| Agriculture, Forestry, Fishing and Hunting | 4,052 | 587 | 38 | 4,677 |
| Wholesale Trade | 2,837 | 1,321 | 418 | 4,576 |
| Manufacturing | 2,804 | 1,058 | 516 | 4,378 |
| Information | 1,641 | 272 | 53 | 1,966 |
| Mining, Quarrying, and Oil and Gas Extraction | 911 | 219 | 39 | 1,169 |
| Utilities | 219 | 312 | 32 | 563 |
| Management of Companies and Enterprises | * | 36 | 104 | 140 |
| Industries not classified | * | 108 | 0 | 108 |
| Total | 228,123 | 37,061 | 5,350 | 270,534 |

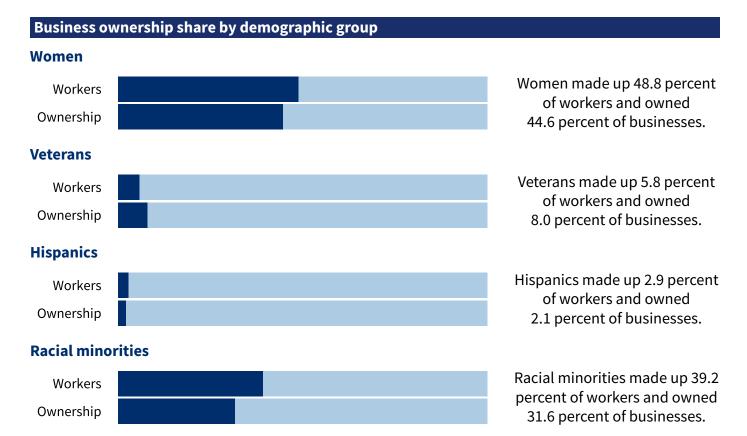
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 1,950 identified firms exported goods worth \$9.7 billion from Mississippi in 2020. Of those exporters, 1,457—or 74.7 percent—were small. Exports by small firms reached \$1.8 billion, making up 18.5 percent of exports by identified firms.



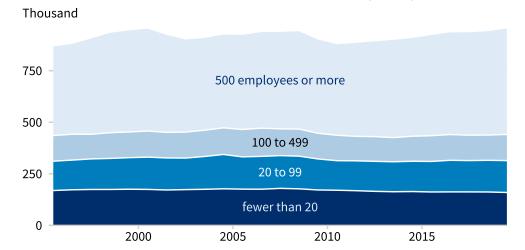
Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 98,500 | 6,659 | 105,159 |
| Male | 116,000 | 25,943 | 141,943 |
| Owned equally by both groups | 4,100 | 4,889 | 8,989 |
| Veteran | 15,500 | 2,915 | 18,415 |
| Not Veteran | 202,000 | 33,531 | 235,531 |
| Owned equally by both groups | 900 | 1,046 | 1,946 |
| Hispanic | 4,800 | 425 | 5,225 |
| Not Hispanic | 214,000 | 37,031 | 251,031 |
| Owned equally by both groups | 100 | * | * |
| American Indian and Alaska Native | 350 | 46 | 396 |
| Asian | 4,400 | 2,634 | 7,034 |
| Black or African American | 71,500 | 1,357 | 72,857 |
| Native Hawaiian and Other Pacific Islander | 60 | * | * |
| White | 142,000 | 33,374 | 175,374 |
| Hispanic or Racial Minority | 80,000 | 4,491 | 84,491 |
| White and Not Hispanic | 139,000 | 32,748 | 171,748 |
| Owned equally by both groups | 250 | * | * |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Mississippi employment by business size

Source of data: Statistics of US Businesses (Census)





Between 1995 and 2019, Mississippi small business employment grew by 1.2 percent, reaching 441,099 employees in 2019.



| | Employer | s | Employee | Employees | | Payroll (\$1,000s) | |
|--|----------|-------|----------|-----------|------------|--------------------|--|
| Industry | Small | % | Small | % | Small | % | |
| Retail Trade | 6,726 | 95.9 | 55,633 | 40.5 | 1,641,075 | 46.9 | |
| Other Services (except Public Administration) | 5,923 | 98.7 | 34,740 | 91.1 | 900,717 | 87.6 | |
| Health Care and Social Assistance | 4,734 | 96.8 | 71,068 | 40.4 | 2,744,033 | 32.8 | |
| Professional, Scientific, and Technical Services | 4,015 | 96.6 | 22,707 | 72.3 | 1,187,835 | 71.6 | |
| Accommodation and Food Services | 4,003 | 96.4 | 66,743 | 51.3 | 989,887 | 43.6 | |
| Construction | 3,768 | 98.8 | 34,184 | 73.6 | 1,685,019 | 70.2 | |
| Finance and Insurance | 1,993 | 92.1 | 14,853 | 45.9 | 733,433 | 37.2 | |
| Administrative, Support, and Waste Management | 1,839 | 92.0 | 21,318 | 34.6 | 664,582 | 41.3 | |
| Real Estate and Rental and Leasing | 1,835 | 96.7 | 7,579 | 76.0 | 296,943 | 75.6 | |
| Wholesale Trade | 1,739 | 85.2 | 20,836 | 54.7 | 1,094,436 | 52.5 | |
| Transportation and Warehousing | 1,685 | 90.4 | 15,489 | 35.7 | 661,176 | 33.2 | |
| Manufacturing | 1,574 | 86.2 | 42,932 | 28.8 | 1,764,148 | 24.2 | |
| Arts, Entertainment, and Recreation | 648 | 97.6 | 7,210 | 85.5 | 136,640 | 85.7 | |
| Agriculture, Forestry, Fishing and Hunting | 625 | 98.6 | 3,983 | 88.7 | 177,771 | 79.1 | |
| Educational Services | 453 | 94.6 | 9,340 | 56.2 | 253,029 | 59.7 | |
| Utilities | 344 | 96.4 | 4,526 | 48.2 | 278,479 | 33.1 | |
| Information | 325 | 80.4 | 3,330 | 24.5 | 129,908 | 20.3 | |
| Mining, Quarrying, and Oil and Gas Extraction | 258 | 93.5 | 2,583 | 64.9 | 185,458 | 57.8 | |
| Management of Companies and Enterprises | 140 | 58.6 | 1,915 | 24.4 | 133,460 | 23.5 | |
| Industries not classified | 108 | 100.0 | 130 | 100.0 | 2,307 | 100.0 | |
| Total | 42,411 | 95.8 | 441,099 | 46.0 | 15,660,336 | 41.5 | |

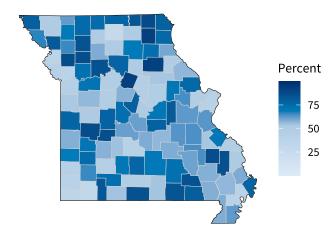
Source: Statistics of US Businesses, 2019 (Census)

About this profile

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

Missouri

542,700 small businesses **99.4** percent of Missouri businesses **1.2 million** small business employees **45.3 percent** of Missouri employees



Share of employees working at small businesses by county or independent city

Source of data: Statistics of US Businesses (Census)

Business dynamics

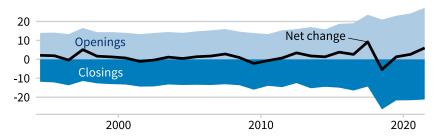
Establishments

Between March 2020 and March 2021, 27,221 Missouri establishments opened and 21,197 closed, for a net increase of 6,024. Employment expanded at 35,237 establishments and contracted at 41,903. Small businesses accounted for 25,979 openings and 19,647 closings.

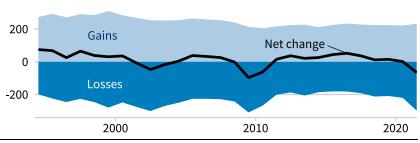
Employment

Opening and expanding Missouri establishments added 232,598 jobs, while closing and contracting establishments lost 298,833, for a net decrease of 66,235 jobs. Small businesses gained 164,035 jobs and lost 193,344, for a net decrease of 29,309 jobs.

Thousands of establishments

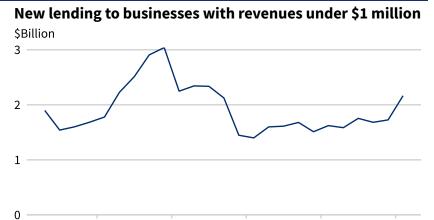


Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$2.2 billion in loans to Missouri businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$2.0 billion. Total reported new lending to businesses through loans of \$1 million or less was \$7.9 billion.

Source: CRA Aggregate Data (FFIEC)



2010

2015

2020

2005

Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Construction | 52,763 | 12,151 | 1,165 | 66,079 |
| Other Services (except Public Administration) | 49,977 | 13,091 | 1,022 | 64,090 |
| Professional, Scientific, and Technical Services | 49,828 | 11,065 | 1,034 | 61,927 |
| Real Estate and Rental and Leasing | 50,240 | 4,972 | 289 | 55,501 |
| Retail Trade | 40,238 | 10,181 | 1,359 | 51,778 |
| Administrative, Support, and Waste Management | 40,685 | 5,541 | 737 | 46,963 |
| Health Care and Social Assistance | 28,509 | 15,425 | 2,017 | 45,951 |
| Transportation and Warehousing | 36,446 | 3,498 | 519 | 40,463 |
| Arts, Entertainment, and Recreation | 23,684 | 1,792 | 320 | 25,796 |
| Finance and Insurance | 13,122 | 4,710 | 488 | 18,320 |
| Accommodation and Food Services | 6,846 | 6,463 | 2,543 | 15,852 |
| Educational Services | 13,594 | 1,083 | 334 | 15,011 |
| Wholesale Trade | 5,891 | 3,890 | 1,185 | 10,966 |
| Manufacturing | 5,980 | 3,429 | 1,255 | 10,664 |
| Agriculture, Forestry, Fishing and Hunting | 6,131 | 298 | 15 | 6,444 |
| Information | 4,754 | 953 | 214 | 5,921 |
| Industries not classified | * | 683 | 2 | 685 |
| Mining, Quarrying, and Oil and Gas Extraction | 353 | 95 | 38 | 486 |
| Management of Companies and Enterprises | * | 83 | 354 | 437 |
| Utilities | 184 | 41 | 47 | 272 |
| Total | 429,225 | 99,326 | 14,149 | 542,700 |

2000

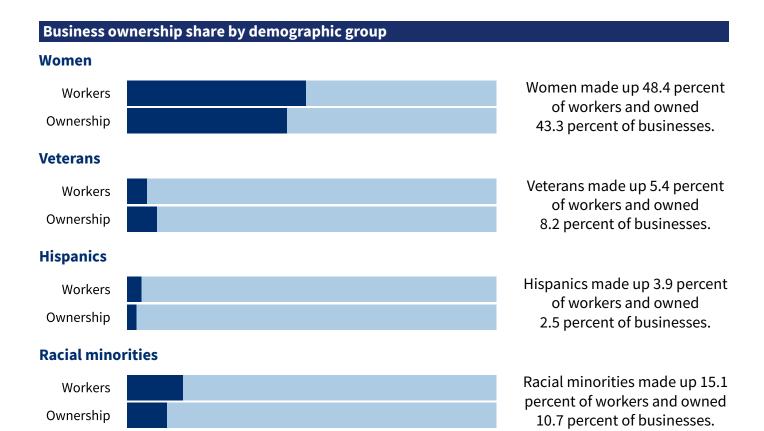
Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 5,989 identified firms exported goods worth \$12.1 billion from Missouri in 2020. Of those exporters, 5,066—or 84.6 percent—were small. Exports by small firms reached \$3.4 billion, making up 28.3 percent of exports by identified firms.

^{*} Not reported by the Census Bureau

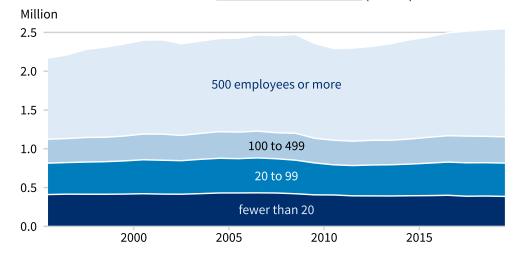


| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 171,000 | 20,311 | 191,311 |
| Male | 235,000 | 59,319 | 294,319 |
| Owned equally by both groups | 13,000 | 20,237 | 33,237 |
| Veteran | 29,500 | 6,475 | 35,975 |
| Not Veteran | 387,000 | 89,522 | 476,522 |
| Owned equally by both groups | 2,500 | * | * |
| Hispanic | 11,000 | 1,361 | 12,361 |
| Not Hispanic | 407,000 | 98,287 | 505,287 |
| Owned equally by both groups | 350 | * | * |
| American Indian and Alaska Native | 850 | 248 | 1,098 |
| Asian | 11,500 | 4,196 | 15,696 |
| Black or African American | 36,000 | 3,106 | 39,106 |
| Native Hawaiian and Other Pacific Islander | 200 | * | * |
| White | 370,000 | 92,268 | 462,268 |
| Hispanic or Racial Minority | 58,500 | 8,754 | 67,254 |
| White and Not Hispanic | 359,000 | 90,472 | 449,472 |
| Owned equally by both groups | 800 | 638 | 1,438 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Missouri employment by business size

Source of data: Statistics of US Businesses (Census)





Between 1995 and 2019, Missouri small business employment grew by 2.7 percent, reaching 1.2 million employees in 2019.



| Small business employment and payroll by industry | | | | | | | |
|---|---------------------|-------|--------------------|-------|-----------|-------|--|
| | Employers Employees | | Payroll (\$1,000s) | | | | |
| Industry | Small | % | Small | % | Small | % | |
| Health Care and Social Assistance | 17,442 | 98.5 | 188,797 | 45.0 | 6,763,846 | 33.8 | |
| Other Services (except Public Administration) | 14,113 | 99.0 | 95,189 | 86.2 | 2,803,864 | 83.6 | |
| Construction | 13,316 | 99.3 | 106,212 | 81.6 | 6,334,517 | 75.3 | |
| Professional, Scientific, and Technical Services | 12,099 | 97.1 | 83,250 | 50.4 | 5,489,988 | 43.5 | |
| Retail Trade | 11,540 | 96.2 | 106,972 | 34.7 | 3,485,800 | 41.4 | |
| Accommodation and Food Services | 9,006 | 97.1 | 160,236 | 59.7 | 2,787,656 | 57.8 | |
| Administrative, Support, and Waste Management | 6,278 | 95.0 | 60,575 | 33.7 | 2,215,280 | 34.0 | |
| Real Estate and Rental and Leasing | 5,261 | 97.3 | 23,861 | 66.1 | 1,119,805 | 63.5 | |
| Finance and Insurance | 5,198 | 94.0 | 41,991 | 30.4 | 2,631,704 | 22.4 | |
| Wholesale Trade | 5,075 | 90.4 | 64,984 | 50.0 | 3,847,678 | 49.2 | |
| Manufacturing | 4,684 | 92.0 | 100,877 | 36.4 | 4,849,794 | 30.5 | |
| Transportation and Warehousing | 4,017 | 93.7 | 35,367 | 36.9 | 1,517,421 | 34.9 | |
| Arts, Entertainment, and Recreation | 2,112 | 97.8 | 25,201 | 59.3 | 813,147 | 48.6 | |
| Educational Services | 1,417 | 96.3 | 30,318 | 39.2 | 892,103 | 25.2 | |
| Information | 1,167 | 87.0 | 13,347 | 23.5 | 720,909 | 17.5 | |
| Industries not classified | 685 | 100.0 | 708 | 100.0 | 7,965 | 100.0 | |
| Management of Companies and Enterprises | 437 | 57.9 | 8,842 | 9.9 | 662,163 | 8.1 | |
| Agriculture, Forestry, Fishing and Hunting | 313 | 98.1 | 1,773 | 90.2 | 59,565 | 87.6 | |
| Mining, Quarrying, and Oil and Gas Extraction | 133 | 92.4 | 2,168 | 61.6 | 126,787 | 55.9 | |
| Utilities | 88 | 82.2 | 3,288 | 20.8 | 260,280 | 15.1 | |

Source: Statistics of US Businesses, 2019 (Census)

About this profile

Total

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

113,475 97.3

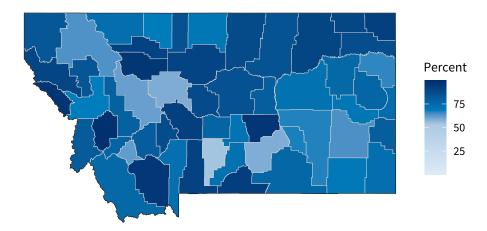
1,153,956 45.3

47,390,272

37.8

Montana

129,180 small businesses **99.3** percent of Montana businesses **250,680** small business employees **66.8 percent** of Montana employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

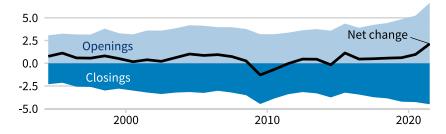
Establishments

Between March 2020 and March 2021, 6,651 Montana establishments opened and 4,513 closed, for a net increase of 2,138. Employment expanded at 9,566 establishments and contracted at 9,226. Small businesses accounted for 6,298 establishment openings and 4,274 closings.

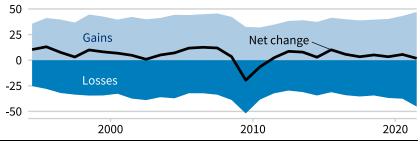
Employment

Opening and expanding Montana establishments added 47,055 jobs, while closing and contracting establishments lost 45,302, for a net increase of 1,753 jobs. Small businesses contributed a net increase of 1,433 jobs, or 81.7 percent of that total.

Thousands of establishments

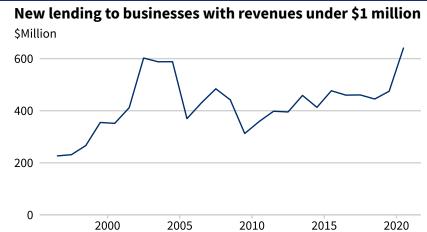


Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$642.4 million in loans to Montana businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$562.8 million. Total reported new lending to businesses through loans of \$1 million or less was \$1.7 billion.

Source: CRA Aggregate Data (FFIEC)



Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Construction | 13,534 | 5,433 | 203 | 19,170 |
| Professional, Scientific, and Technical Services | 12,697 | 3,419 | 187 | 16,303 |
| Real Estate and Rental and Leasing | 13,962 | 1,851 | 51 | 15,864 |
| Other Services (except Public Administration) | 9,334 | 3,005 | 162 | 12,501 |
| Retail Trade | 9,052 | 2,924 | 391 | 12,367 |
| Health Care and Social Assistance | 5,650 | 2,699 | 381 | 8,730 |
| Administrative, Support, and Waste Management | 6,911 | 1,659 | 119 | 8,689 |
| Arts, Entertainment, and Recreation | 6,228 | 1,043 | 94 | 7,365 |
| Transportation and Warehousing | 4,393 | 1,044 | 90 | 5,527 |
| Accommodation and Food Services | 1,860 | 2,434 | 656 | 4,950 |
| Manufacturing | 2,150 | 1,070 | 198 | 3,418 |
| Agriculture, Forestry, Fishing and Hunting | 3,023 | 321 | 10 | 3,354 |
| Finance and Insurance | 2,188 | 1,046 | 91 | 3,325 |
| Educational Services | 2,535 | 327 | 64 | 2,926 |
| Wholesale Trade | 1,265 | 809 | 189 | 2,263 |
| Information | 1,097 | 306 | 46 | 1,449 |
| Mining, Quarrying, and Oil and Gas Extraction | 599 | 262 | 23 | 884 |
| Utilities | 88 | 56 | 22 | 166 |
| Management of Companies and Enterprises | * | 26 | 42 | 68 |
| Industries not classified | * | 49 | 0 | 49 |
| Total | 96,566 | 29,746 | 2,868 | 129,180 |

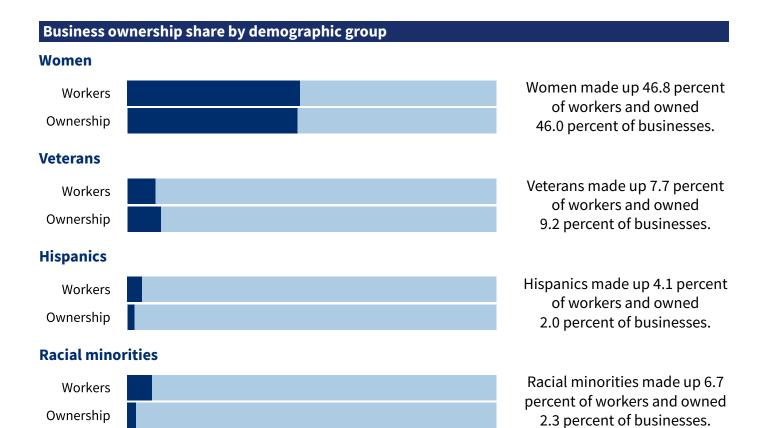
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 1,335 identified firms exported goods worth \$1.2 billion from Montana in 2020. Of those exporters, 1,164—or 87.2 percent—were small. Exports by small firms reached \$879.0 million, making up 72.7 percent of exports by identified firms.



| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 37,000 | 5,584 | 42,584 |
| Male | 49,500 | 16,003 | 65,503 |
| Owned equally by both groups | 5,500 | 7,809 | 13,309 |
| Veteran | 7,400 | 1,813 | 9,213 |
| Not Veteran | 83,500 | 26,645 | 110,145 |
| Owned equally by both groups | 1,000 | * | * |
| Hispanic | 1,800 | 365 | 2,165 |
| Not Hispanic | 90,000 | 28,902 | 118,902 |
| Owned equally by both groups | 150 | * | * |
| American Indian and Alaska Native | 800 | 303 | 1,103 |
| Asian | 800 | 544 | 1,344 |
| Black or African American | 250 | 24 | 274 |
| Native Hawaiian and Other Pacific Islander | 70 | * | * |
| White | 90,000 | 28,546 | 118,546 |
| Hispanic or Racial Minority | 3,600 | 1,238 | 4,838 |
| White and Not Hispanic | 88,000 | 27,788 | 115,788 |
| Owned equally by both groups | 300 | * | * |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Montana employment by business size

Source of data: Statistics of US Businesses (Census)

Thousand

500 employees or more

100 to 499

20 to 99

100

fewer than 20

2000
2005
2010
2015



The share of Montana employees working at small businesses in 2019 was the highest of any state, with small businesses accounting for 66.8 percent of employment.



| Small business emp | loyment and | d payroll by | industry |
|--------------------|-------------|--------------|----------|
| | | | |

| | Employers | | Employee | es | Payroll (\$1,0 | 00s) |
|--|-----------|-------|----------|-------|----------------|-------|
| Industry | Small | % | Small | % | Small | % |
| Construction | 5,636 | 99.5 | 25,287 | 90.5 | 1,445,385 | 84.2 |
| Professional, Scientific, and Technical Services | 3,606 | 97.2 | 16,147 | 83.9 | 918,457 | 82.0 |
| Retail Trade | 3,315 | 95.7 | 30,873 | 53.0 | 1,007,551 | 57.3 |
| Other Services (except Public Administration) | 3,167 | 98.8 | 16,340 | 96.0 | 507,412 | 93.8 |
| Accommodation and Food Services | 3,090 | 98.3 | 43,111 | 82.4 | 811,243 | 82.1 |
| Health Care and Social Assistance | 3,080 | 97.4 | 40,396 | 56.0 | 1,627,683 | 45.8 |
| Real Estate and Rental and Leasing | 1,902 | 98.2 | 5,257 | 85.1 | 195,221 | 82.3 |
| Administrative, Support, and Waste Management | 1,778 | 96.5 | 11,343 | 58.2 | 407,880 | 61.7 |
| Manufacturing | 1,268 | 96.1 | 14,449 | 70.9 | 595,105 | 57.5 |
| Finance and Insurance | 1,137 | 90.9 | 7,338 | 44.3 | 390,271 | 35.6 |
| Arts, Entertainment, and Recreation | 1,137 | 99.1 | 9,092 | 88.9 | 179,355 | 87.2 |
| Transportation and Warehousing | 1,134 | 94.9 | 7,149 | 58.8 | 324,929 | 60.8 |
| Wholesale Trade | 998 | 85.4 | 9,719 | 63.1 | 488,136 | 59.0 |
| Educational Services | 391 | 96.3 | 4,977 | 78.2 | 132,396 | 80.9 |
| Information | 352 | 85.4 | 3,966 | 46.8 | 211,448 | 46.6 |
| Agriculture, Forestry, Fishing and Hunting | 331 | 98.5 | 954 | 92.7 | 43,659 | 92.3 |
| Mining, Quarrying, and Oil and Gas Extraction | 285 | 89.1 | 2,458 | 42.8 | 204,041 | 37.1 |
| Utilities | 78 | 89.7 | 1,150 | 37.3 | 91,323 | 32.8 |
| Management of Companies and Enterprises | 68 | 60.2 | 605 | 19.3 | 56,809 | 20.0 |
| Industries not classified | 49 | 100.0 | 69 | 100.0 | 2,381 | 100.0 |
| Total | 32,614 | 97.2 | 250,680 | 66.8 | 9,640,685 | 60.1 |

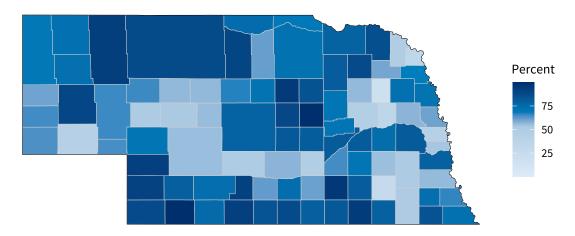
Source: Statistics of US Businesses, 2019 (Census)

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Nebraska

182,684 small businesses **99.1 percent** of Nebraska businesses **413,735** small business employees **48.3 percent** of Nebraska employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Thousands of establishments

2000

Business dynamics

Establishments

Between March 2020 and March 2021, 6,810 Nebraska establishments opened and 6,541 closed, for a net increase of 269. Employment expanded at 13,402 establishments and contracted at 14,826. Small businesses accounted for 6,522 openings and 6,004 closings.

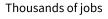
Employment

Opening and expanding Nebraska establishments added 78,194 jobs, while closing and contracting establishments lost 96,916, for a net decrease of 18,722 jobs. Small businesses gained 56,996 jobs and lost 62,914, for a net decrease of 5,918 jobs.

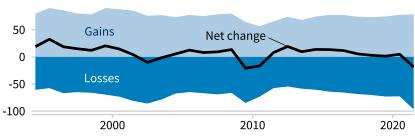
Net change Openings Closings

2010

2020

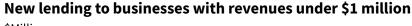


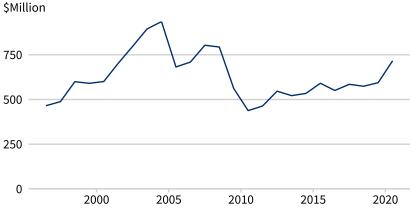
-5



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$716.7 million in loans to Nebraska businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$666.1 million. Total reported new lending to businesses through loans of \$1 million or less was \$2.4 billion.

Source: CRA Aggregate Data (FFIEC)





Small business count by size and industry

| | | T | | |
|--|-----------|-----------|-----------|------------|
| | No | 1-19 | 20-499 | All small |
| Industry | employees | employees | employees | businesses |
| Construction | 16,223 | 5,945 | 451 | 22,619 |
| Other Services (except Public Administration) | 15,163 | 4,963 | 379 | 20,505 |
| Real Estate and Rental and Leasing | 17,293 | 1,907 | 99 | 19,299 |
| Professional, Scientific, and Technical Services | 14,866 | 3,826 | 348 | 19,040 |
| Retail Trade | 14,307 | 3,787 | 514 | 18,608 |
| Health Care and Social Assistance | 11,617 | 3,671 | 793 | 16,081 |
| Administrative, Support, and Waste Management | 11,785 | 2,100 | 246 | 14,131 |
| Transportation and Warehousing | 11,569 | 1,932 | 169 | 13,670 |
| Arts, Entertainment, and Recreation | 7,435 | 762 | 123 | 8,320 |
| Finance and Insurance | 5,328 | 2,103 | 219 | 7,650 |
| Accommodation and Food Services | 2,072 | 2,530 | 845 | 5,447 |
| Educational Services | 4,471 | 403 | 126 | 5,000 |
| Agriculture, Forestry, Fishing and Hunting | 3,582 | 164 | 15 | 3,761 |
| Wholesale Trade | 1,717 | 1,428 | 453 | 3,598 |
| Manufacturing | 1,586 | 1,003 | 377 | 2,966 |
| Information | 1,358 | 331 | 112 | 1,801 |
| Mining, Quarrying, and Oil and Gas Extraction | 150 | 82 | 8 | 240 |
| Management of Companies and Enterprises | * | 32 | 130 | 162 |
| Industries not classified | * | 88 | 0 | 88 |
| Utilities | 45 | 12 | 8 | 65 |
| Total | 140,567 | 37,011 | 5,106 | 182,684 |

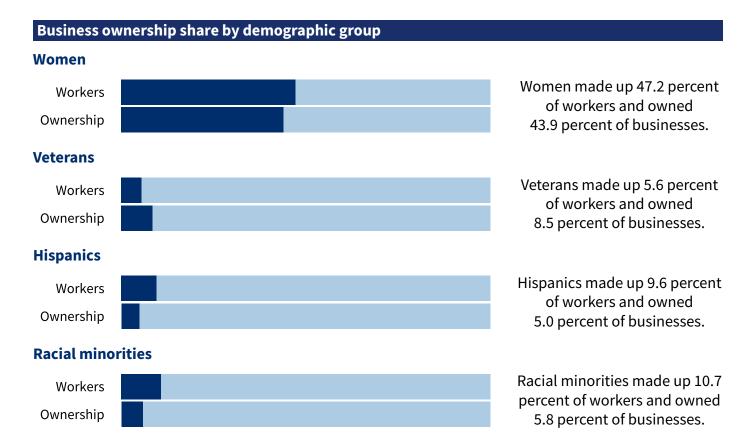
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 1,850 identified firms exported goods worth \$6.8 billion from Nebraska in 2020. Of those exporters, 1,495—or 80.8 percent—were small. Exports by small firms reached \$1.3 billion, making up 19.6 percent of exports by identified firms.

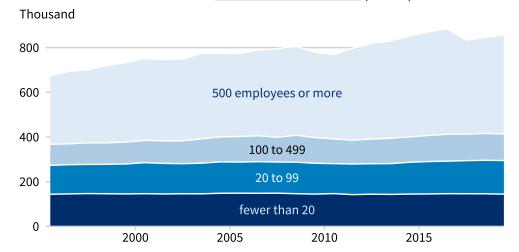


| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 55,000 | 6,491 | 61,491 |
| Male | 75,500 | 23,138 | 98,638 |
| Owned equally by both groups | 5,400 | 10,277 | 15,677 |
| Veteran | 9,600 | 2,265 | 11,865 |
| Not Veteran | 125,000 | 35,727 | 160,727 |
| Owned equally by both groups | 1,100 | 1,914 | 3,014 |
| Hispanic | 7,700 | 808 | 8,508 |
| Not Hispanic | 128,000 | 38,968 | 166,968 |
| Owned equally by both groups | 150 | * | * |
| American Indian and Alaska Native | 350 | 125 | 475 |
| Asian | 3,700 | 919 | 4,619 |
| Black or African American | 5,000 | * | * |
| Native Hawaiian and Other Pacific Islander | 70 | * | * |
| White | 127,000 | 38,694 | 165,694 |
| Hispanic or Racial Minority | 16,500 | 2,065 | 18,565 |
| White and Not Hispanic | 120,000 | 37,630 | 157,630 |
| Owned equally by both groups | 300 | 211 | 511 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Nebraska employment by business size

Source of data: Statistics of US Businesses (Census)





Small businesses accounted for 48.3 percent of Nebraska employment in 2019, which exceeded the national share.



| | Employer | s | Employee | !S | Payroll (\$1,0 | 00s) |
|--|----------|-------|----------|-------|----------------|-------|
| - Industry | Small | % | Small | % | Small | % |
| Construction | 6,396 | 99.2 | 40,920 | 84.3 | 2,284,585 | 80.3 |
| Other Services (except Public Administration) | 5,342 | 98.8 | 34,224 | 93.2 | 984,353 | 90.4 |
| Health Care and Social Assistance | 4,464 | 97.1 | 69,137 | 50.3 | 2,999,583 | 43.9 |
| Retail Trade | 4,301 | 94.0 | 41,797 | 38.1 | 1,360,686 | 45.3 |
| Professional, Scientific, and Technical Services | 4,174 | 96.2 | 27,018 | 67.8 | 1,662,142 | 64.3 |
| Accommodation and Food Services | 3,375 | 96.7 | 53,515 | 67.5 | 857,582 | 66.6 |
| Administrative, Support, and Waste Management | 2,346 | 94.1 | 20,591 | 30.6 | 743,729 | 27.5 |
| Finance and Insurance | 2,322 | 92.0 | 18,392 | 25.3 | 1,162,316 | 21.7 |
| Transportation and Warehousing | 2,101 | 94.0 | 14,304 | 43.3 | 658,827 | 42.5 |
| Real Estate and Rental and Leasing | 2,006 | 96.5 | 8,982 | 75.3 | 407,105 | 73.2 |
| Wholesale Trade | 1,881 | 87.3 | 23,188 | 57.4 | 1,292,398 | 51.6 |
| Manufacturing | 1,380 | 88.9 | 29,961 | 30.0 | 1,422,260 | 28.1 |
| Arts, Entertainment, and Recreation | 885 | 97.4 | 10,813 | 70.6 | 204,185 | 76.0 |
| Educational Services | 529 | 95.8 | 9,097 | 47.8 | 220,752 | 38.6 |
| Information | 443 | 82.5 | 7,037 | 34.0 | 379,444 | 27.7 |
| Agriculture, Forestry, Fishing and Hunting | 179 | 96.8 | 896 | 62.0 | 40,658 | 53.7 |
| Management of Companies and Enterprises | 162 | 58.3 | 2,827 | 13.6 | 245,173 | 15.5 |
| Mining, Quarrying, and Oil and Gas Extraction | 90 | 93.8 | 693 | 64.0 | 40,398 | 61.8 |
| Industries not classified | 88 | 100.0 | 125 | 100.0 | 2,155 | 100.0 |
| Utilities | 20 | 58.8 | 218 | 21.8 | 14,528 | 10.5 |
| Total | 42,117 | 96.3 | 413,735 | 48.3 | 16,982,859 | 43.1 |

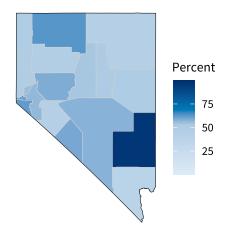
Source: Statistics of US Businesses, 2019 (Census)

About this profile

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

Nevada

313,257 small businesses **99.2 percent** of Nevada businesses **540,004** small business employees **42.8 percent** of Nevada employees



Share of employees working at small businesses by county or independent city

Source of data: Statistics of US Businesses (Census)

Business dynamics

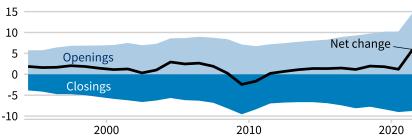
Establishments

Between March 2020 and March 2021, 14,712 Nevada establishments opened and 8,772 closed, for a net increase of 5,940. Employment expanded at 17,781 establishments and contracted at 20,960. Small businesses accounted for 14,295 openings and 8,182 closings.

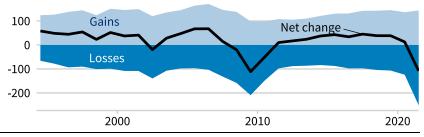
Employment

Opening and expanding Nevada establishments added 143,854 jobs, while closing and contracting establishments lost 252,183, for a net decrease of 108,329 jobs. Small businesses gained 101,672 jobs and lost 127,788, for a net decrease of 26,116 jobs.

Thousands of establishments

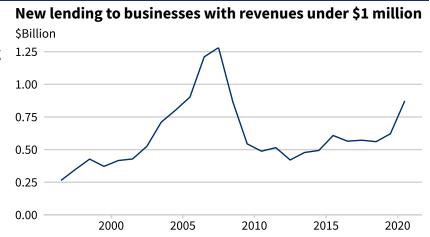


Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$873.1 million in loans to Nevada businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$1.4 billion. Total reported new lending to businesses through loans of \$1 million or less was \$3.5 billion.





Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 36,852 | 7,876 | 626 | 45,354 |
| Transportation and Warehousing | 37,349 | 1,110 | 239 | 38,698 |
| Real Estate and Rental and Leasing | 31,569 | 3,619 | 217 | 35,405 |
| Other Services (except Public Administration) | 28,963 | 3,938 | 329 | 33,230 |
| Administrative, Support, and Waste Management | 22,384 | 3,374 | 556 | 26,314 |
| Retail Trade | 21,334 | 4,173 | 603 | 26,110 |
| Health Care and Social Assistance | 18,433 | 5,351 | 773 | 24,557 |
| Arts, Entertainment, and Recreation | 19,080 | 1,283 | 238 | 20,601 |
| Construction | 14,221 | 4,135 | 902 | 19,258 |
| Finance and Insurance | 8,324 | 2,124 | 226 | 10,674 |
| Accommodation and Food Services | 4,604 | 3,404 | 1,301 | 9,309 |
| Educational Services | 5,796 | 608 | 154 | 6,558 |
| Wholesale Trade | 3,760 | 1,852 | 533 | 6,145 |
| Information | 3,967 | 798 | 98 | 4,863 |
| Manufacturing | 2,948 | 1,256 | 430 | 4,634 |
| Agriculture, Forestry, Fishing and Hunting | 855 | 53 | 4 | 912 |
| Mining, Quarrying, and Oil and Gas Extraction | 342 | 114 | 31 | 487 |
| Management of Companies and Enterprises | * | 89 | 126 | 215 |
| Utilities | 108 | 28 | 11 | 147 |
| Industries not classified | * | 106 | 0 | 106 |
| Total | 260,889 | 45,241 | 7,127 | 313,257 |

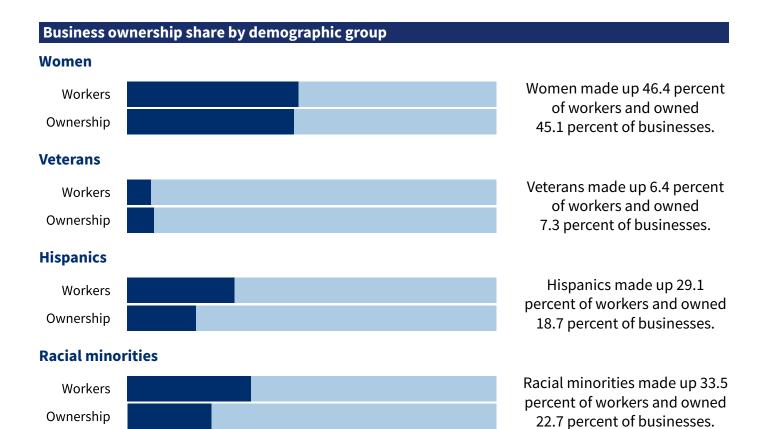
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 3,247 identified firms exported goods worth \$9.8 billion from Nevada in 2020. Of those exporters, 2,771—or 85.3 percent—were small. Exports by small firms reached \$2.4 billion, making up 24.6 percent of exports by identified firms.

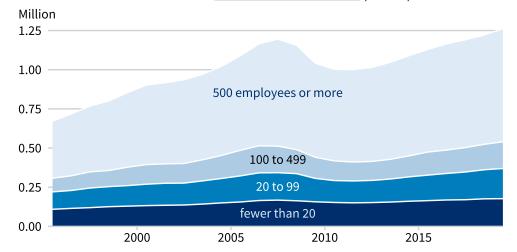


| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| Our arabia | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 102,000 | 10,773 | 112,773 |
| Male | 126,000 | 29,083 | 155,083 |
| Owned equally by both groups | 6,600 | 8,224 | 14,824 |
| Veteran | 15,500 | 3,046 | 18,546 |
| Not Veteran | 219,000 | 43,914 | 262,914 |
| Owned equally by both groups | 1,100 | 1,118 | 2,218 |
| Hispanic | 48,000 | 3,418 | 51,418 |
| Not Hispanic | 186,000 | 44,018 | 230,018 |
| Owned equally by both groups | 700 | 640 | 1,340 |
| American Indian and Alaska Native | 850 | 225 | 1,075 |
| Asian | 29,500 | 5,208 | 34,708 |
| Black or African American | 25,500 | 820 | 26,320 |
| Native Hawaiian and Other Pacific Islander | 1,200 | * | * |
| White | 177,000 | 41,703 | 218,703 |
| Hispanic or Racial Minority | 97,000 | 9,612 | 106,612 |
| White and Not Hispanic | 137,000 | 37,269 | 174,269 |
| Owned equally by both groups | 1,300 | 1,199 | 2,499 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Nevada employment by business size

Source of data: Statistics of US Businesses (Census)





The rate of Nevada small business employment growth between 1995 and 2019 was the highest of any state, with an increase of 75.6 percent.



| | Employer | ·s | Employee | es | Payroll (\$1,000s | |
|--|----------|-------|----------|-------|-------------------|-------|
| Industry | Small | % | Small | % | Small | % |
| Professional, Scientific, and Technical Services | 8,502 | 97.3 | 44,602 | 71.5 | 2,966,127 | 68.7 |
| Health Care and Social Assistance | 6,124 | 97.4 | 69,040 | 50.2 | 3,159,533 | 42.0 |
| Construction | 5,037 | 97.8 | 70,539 | 80.0 | 3,983,387 | 74.6 |
| Retail Trade | 4,776 | 92.1 | 45,568 | 30.5 | 1,603,532 | 34.7 |
| Accommodation and Food Services | 4,705 | 95.8 | 94,804 | 29.0 | 2,069,285 | 20.5 |
| Other Services (except Public Administration) | 4,267 | 97.6 | 29,353 | 79.9 | 961,483 | 77.4 |
| Administrative, Support, and Waste Management | 3,930 | 94.0 | 48,042 | 37.5 | 1,578,705 | 35.8 |
| Real Estate and Rental and Leasing | 3,836 | 96.9 | 16,882 | 55.5 | 805,272 | 54.0 |
| Wholesale Trade | 2,385 | 87.4 | 21,470 | 51.7 | 1,298,511 | 49.4 |
| Finance and Insurance | 2,350 | 90.0 | 12,286 | 30.1 | 864,027 | 28.5 |
| Manufacturing | 1,686 | 92.2 | 27,498 | 56.2 | 1,354,041 | 45.7 |
| Arts, Entertainment, and Recreation | 1,521 | 96.8 | 19,975 | 58.1 | 756,730 | 57.8 |
| Transportation and Warehousing | 1,349 | 87.4 | 15,080 | 26.9 | 629,780 | 22.8 |
| Information | 896 | 87.8 | 7,405 | 36.0 | 489,956 | 34.1 |
| Educational Services | 762 | 95.7 | 10,988 | 78.9 | 389,306 | 72.9 |
| Management of Companies and Enterprises | 215 | 59.1 | 2,476 | 9.2 | 189,188 | 7.7 |
| Mining, Quarrying, and Oil and Gas Extraction | 145 | 89.5 | 3,073 | 22.7 | 288,762 | 20.9 |
| Industries not classified | 106 | 100.0 | 90 | 100.0 | 4,787 | 100.0 |
| Agriculture, Forestry, Fishing and Hunting | 57 | 100.0 | 296 | 100.0 | 14,201 | 100.0 |
| Utilities | 39 | 72.2 | 537 | 11.2 | 48,215 | 8.9 |
| Total | 52,368 | 95.6 | 540,004 | 42.8 | 23,454,828 | 40.4 |

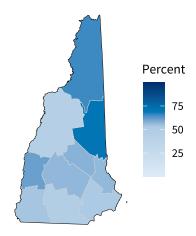
Source: Statistics of US Businesses, 2019 (Census)

About this profile

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New Hampshire

138,199 small businesses **99.0** percent of New Hampshire businesses **308,296** small business employees **49.7 percent** of New Hampshire employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

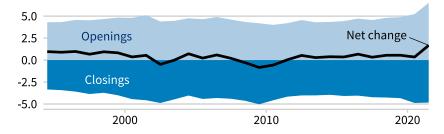
Establishments

Between March 2020 and March 2021, 6,515 New Hampshire establishments opened and 4,837 closed, for a net increase of 1,678. Employment expanded at 10,003 establishments and contracted at 12,427. Small businesses accounted for 5,978 openings and 4,404 closings.

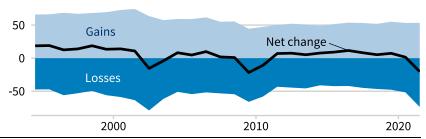
Employment

Opening and expanding New Hampshire establishments added 53,392 jobs, while closing and contracting establishments lost 73,763, for a net decrease of 20,371 jobs. Small businesses gained 40,054 jobs and lost 52,695, for a net decrease of 12,641 jobs.

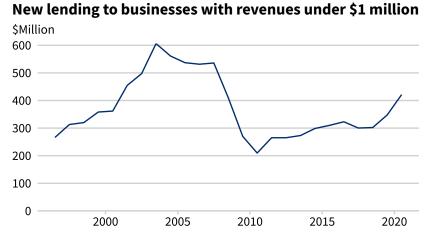
Thousands of establishments



Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$421.2 million in loans to New Hampshire businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$605.6 million. Total reported new lending to businesses through loans of \$1 million or less was \$1.8 billion. Source: CRA Aggregate Data (FFIEC)



Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 18,382 | 2,853 | 333 | 21,568 |
| Construction | 15,833 | 4,011 | 312 | 20,156 |
| Real Estate and Rental and Leasing | 14,111 | 1,057 | 82 | 15,250 |
| Other Services (except Public Administration) | 9,668 | 3,337 | 186 | 13,191 |
| Retail Trade | 8,778 | 2,952 | 433 | 12,163 |
| Administrative, Support, and Waste Management | 8,413 | 1,919 | 189 | 10,521 |
| Health Care and Social Assistance | 6,396 | 2,012 | 461 | 8,869 |
| Arts, Entertainment, and Recreation | 7,126 | 679 | 124 | 7,929 |
| Transportation and Warehousing | 5,050 | 570 | 96 | 5,716 |
| Educational Services | 4,257 | 474 | 131 | 4,862 |
| Accommodation and Food Services | 1,397 | 2,342 | 719 | 4,458 |
| Manufacturing | 1,979 | 1,121 | 419 | 3,519 |
| Finance and Insurance | 2,529 | 724 | 134 | 3,387 |
| Wholesale Trade | 1,655 | 1,065 | 281 | 3,001 |
| Information | 1,417 | 313 | 69 | 1,799 |
| Agriculture, Forestry, Fishing and Hunting | 1,537 | 125 | 7 | 1,669 |
| Utilities | 79 | 25 | 13 | 117 |
| Mining, Quarrying, and Oil and Gas Extraction | 48 | 25 | 5 | 78 |
| Management of Companies and Enterprises | * | 14 | 62 | 76 |
| Industries not classified | * | 43 | 0 | 43 |
| Total | 108,655 | 25,641 | 3,903 | 138,199 |

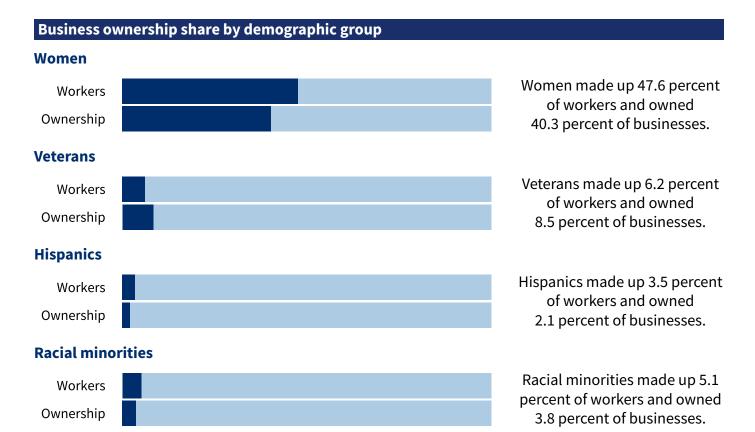
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 2,477 identified firms exported goods worth \$5.3 billion from New Hampshire in 2020. Of those exporters, 2,126—or 85.8 percent—were small. Exports by small firms reached \$1.7 billion, making up 33.0 percent of exports by identified firms.

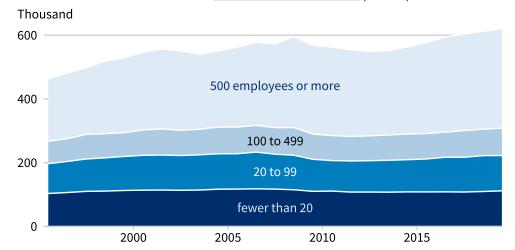


| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 41,500 | 5,274 | 46,774 |
| Male | 61,500 | 17,676 | 79,176 |
| Owned equally by both groups | 3,200 | 3,470 | 6,670 |
| Veteran | 7,700 | 2,237 | 9,937 |
| Not Veteran | 97,500 | 23,535 | 121,035 |
| Owned equally by both groups | 700 | * | * |
| Hispanic | 2,300 | 361 | 2,661 |
| Not Hispanic | 104,000 | 26,013 | 130,013 |
| Owned equally by both groups | 90 | 50 | 140 |
| American Indian and Alaska Native | 100 | 17 | 117 |
| Asian | 2,300 | 931 | 3,231 |
| Black or African American | 1,200 | * | * |
| Native Hawaiian and Other Pacific Islander | 20 | * | * |
| White | 102,000 | 25,432 | 127,432 |
| Hispanic or Racial Minority | 5,700 | 1,444 | 7,144 |
| White and Not Hispanic | 100,000 | 24,897 | 124,897 |
| Owned equally by both groups | 200 | 80 | 280 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total New Hampshire employment by business size

Source of data: Statistics of US Businesses (Census)





Small businesses accounted for 49.7 percent of New Hampshire employment in 2019, which exceeded the national share.



| Small business employment and payroll by industry | | | | | | | |
|---|---|--|---|--|---|--|--|
| Employers Employees | | Payroll (\$1,000s) | | | | | |
| Small | % | Small | % | Small | % | | |
| 4,323 | 99.4 | 28,041 | 94.3 | 1,917,510 | 93.1 | | |
| 3,523 | 98.3 | 20,621 | 88.3 | 724,952 | 88.4 | | |
| 3,385 | 92.4 | 32,597 | 33.2 | 1,344,117 | 45.1 | | |
| 3,186 | 94.9 | 21,936 | 62.1 | 1,757,863 | 58.1 | | |
| 3,061 | 97.4 | 45,987 | 72.4 | 1,025,498 | 74.4 | | |
| 2,473 | 96.0 | 45,899 | 47.5 | 2,068,807 | 38.3 | | |
| 2,108 | 94.3 | 16,720 | 28.4 | 791,989 | 27.0 | | |
| 1,540 | 91.9 | 30,248 | 44.5 | 1,719,688 | 39.3 | | |
| 1,346 | 85.4 | 14,355 | 57.2 | 1,165,129 | 55.7 | | |
| 1,139 | 95.9 | 6,814 | 84.5 | 342,776 | 84.2 | | |
| 858 | 84.1 | 9,429 | 32.6 | 754,456 | 27.4 | | |
| 803 | 97.6 | 9,686 | 73.0 | 259,878 | 80.9 | | |
| 666 | 92.0 | 7,123 | 47.6 | 332,730 | 50.2 | | |
| 605 | 96.3 | 9,920 | 36.4 | 337,213 | 29.1 | | |
| 382 | 79.4 | 5,335 | 33.1 | 365,550 | 25.4 | | |
| 132 | 99.2 | 619 | 92.8 | 32,840 | 95.4 | | |
| 76 | 49.0 | 2,044 | 24.1 | 161,360 | 19.2 | | |
| 43 | 100.0 | 45 | 100.0 | 1,548 | 100.0 | | |
| 38 | 73.1 | 699 | 20.4 | 55,270 | 15.7 | | |
| 30 | 93.8 | 178 | 71.5 | 15,251 | 78.8 | | |
| | Employer Small 4,323 3,523 3,385 3,186 3,061 2,473 2,108 1,540 1,346 1,139 858 803 666 605 382 132 76 43 38 | Employers Small % 4,323 99.4 3,523 98.3 3,385 92.4 3,186 94.9 3,061 97.4 2,473 96.0 2,108 94.3 1,540 91.9 1,346 85.4 1,139 95.9 858 84.1 803 97.6 666 92.0 605 96.3 382 79.4 132 99.2 76 49.0 43 100.0 38 73.1 | Employers Employee Small % Small 4,323 99.4 28,041 3,523 98.3 20,621 3,385 92.4 32,597 3,186 94.9 21,936 3,061 97.4 45,987 2,473 96.0 45,899 2,108 94.3 16,720 1,540 91.9 30,248 1,346 85.4 14,355 1,139 95.9 6,814 858 84.1 9,429 803 97.6 9,686 666 92.0 7,123 605 96.3 9,920 382 79.4 5,335 132 99.2 619 76 49.0 2,044 43 100.0 45 38 73.1 699 | Employers Employees Small % Small % 4,323 99.4 28,041 94.3 3,523 98.3 20,621 88.3 3,385 92.4 32,597 33.2 3,186 94.9 21,936 62.1 3,061 97.4 45,987 72.4 2,473 96.0 45,899 47.5 2,108 94.3 16,720 28.4 1,540 91.9 30,248 44.5 1,346 85.4 14,355 57.2 1,139 95.9 6,814 84.5 858 84.1 9,429 32.6 803 97.6 9,686 73.0 666 92.0 7,123 47.6 605 96.3 9,920 36.4 382 79.4 5,335 33.1 132 99.2 619 92.8 76 49.0 2,044 24.1 43 | Employers Employees Payroll (\$1,0) Small % Small % Small 4,323 99.4 28,041 94.3 1,917,510 3,523 98.3 20,621 88.3 724,952 3,385 92.4 32,597 33.2 1,344,117 3,186 94.9 21,936 62.1 1,757,863 3,061 97.4 45,987 72.4 1,025,498 2,473 96.0 45,899 47.5 2,068,807 2,108 94.3 16,720 28.4 791,989 1,540 91.9 30,248 44.5 1,719,688 1,346 85.4 14,355 57.2 1,165,129 1,139 95.9 6,814 84.5 342,776 858 84.1 9,429 32.6 754,456 803 97.6 9,686 73.0 259,878 666 92.0 7,123 47.6 332,730 605 96.3 | | |

Source: Statistics of US Businesses, 2019 (Census)

About this profile

Total

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

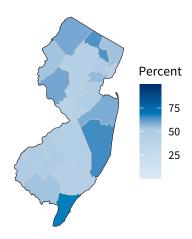
29,544 95.4

308,296 49.7

15,174,425 45.9

New Jersey

953,416 small businesses **99.6** percent of New Jersey businesses **1.9 million** small business employees **49.2 percent** of New Jersey employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

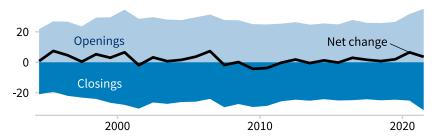
Establishments

Between March 2020 and March 2021, 35,128 New Jersey establishments opened and 31,532 closed, for a net increase of 3,596. Employment expanded at 48,677 establishments and contracted at 72,041. Small businesses accounted for 32,850 openings and 29,174 closings.

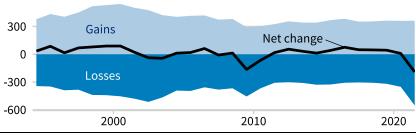
Employment

Opening and expanding New Jersey establishments added 361,423 jobs, while closing and contracting establishments lost 552,962, for a net decrease of 191,539 jobs. Small businesses gained 250,264 jobs and lost 375,286, for a net decrease of 125,022 jobs.

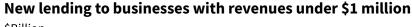
Thousands of establishments

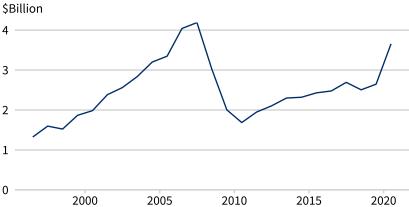


Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$3.7 billion in loans to New Jersey businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$5.3 billion. Total reported new lending to businesses through loans of \$1 million or less was \$15.5 billion.





Small business count by size and industry

Source: CRA Aggregate Data (FFIEC)

| | No | 1–19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 124,052 | 23,712 | 2,361 | 150,125 |
| Real Estate and Rental and Leasing | 108,709 | 7,172 | 475 | 116,356 |
| Transportation and Warehousing | 106,449 | 5,660 | 1,026 | 113,135 |
| Construction | 61,164 | 20,221 | 1,446 | 82,831 |
| Health Care and Social Assistance | 57,626 | 17,914 | 3,141 | 78,681 |
| Other Services (except Public Administration) | 54,135 | 21,634 | 1,479 | 77,248 |
| Retail Trade | 51,966 | 19,222 | 1,707 | 72,895 |
| Administrative, Support, and Waste Management | 55,150 | 10,976 | 1,366 | 67,492 |
| Arts, Entertainment, and Recreation | 42,204 | 2,974 | 647 | 45,825 |
| Educational Services | 29,565 | 2,851 | 766 | 33,182 |
| Accommodation and Food Services | 13,243 | 15,589 | 3,051 | 31,883 |
| Finance and Insurance | 23,756 | 4,993 | 621 | 29,370 |
| Wholesale Trade | 13,829 | 9,358 | 2,053 | 25,240 |
| Manufacturing | 6,849 | 4,744 | 1,718 | 13,311 |
| Information | 10,894 | 1,679 | 313 | 12,886 |
| Agriculture, Forestry, Fishing and Hunting | 2,081 | 206 | 7 | 2,294 |
| Utilities | 423 | 60 | 19 | 502 |
| Management of Companies and Enterprises | * | 123 | 315 | 438 |
| Industries not classified | * | 359 | 0 | 359 |
| Mining, Quarrying, and Oil and Gas Extraction | 68 | 28 | 11 | 107 |
| Total | 762,163 | 169,379 | 21,874 | 953,416 |

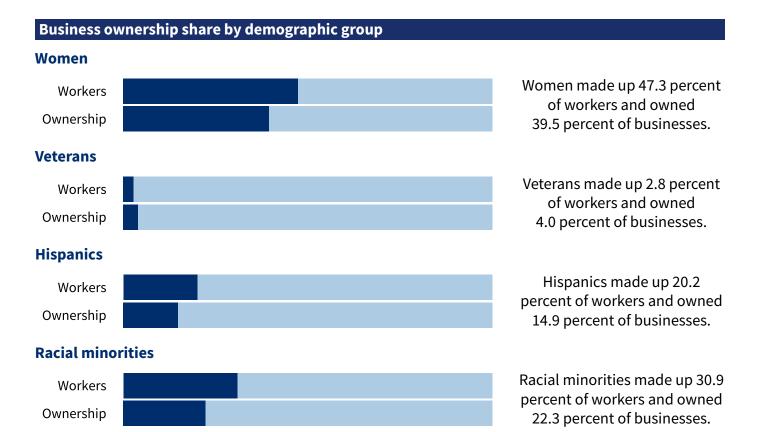
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 19,430 identified firms exported goods worth \$35.2 billion from New Jersey in 2020. Of those exporters, 17,778—or 91.5 percent—were small. Exports by small firms reached \$13.1 billion, making up 37.2 percent of exports by identified firms.

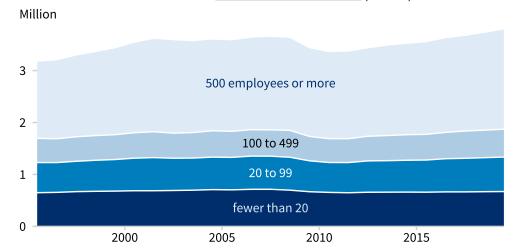


| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| O and in | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 275,000 | 34,130 | 309,130 |
| Male | 422,000 | 123,705 | 545,705 |
| Owned equally by both groups | 27,000 | 20,318 | 47,318 |
| Veteran | 21,500 | 8,787 | 30,287 |
| Not Veteran | 701,000 | 165,840 | 866,840 |
| Owned equally by both groups | 2,300 | 3,527 | 5,827 |
| Hispanic | 120,000 | 10,938 | 130,938 |
| Not Hispanic | 602,000 | 165,777 | 767,777 |
| Owned equally by both groups | 2,100 | * | * |
| American Indian and Alaska Native | 1,600 | * | * |
| Asian | 81,000 | 26,625 | 107,625 |
| Black or African American | 84,500 | 3,636 | 88,136 |
| Native Hawaiian and Other Pacific Islander | 550 | 132 | 682 |
| White | 554,000 | 147,291 | 701,291 |
| Hispanic or Racial Minority | 265,000 | 40,741 | 305,741 |
| White and Not Hispanic | 456,000 | 135,205 | 591,205 |
| Owned equally by both groups | 3,300 | 2,205 | 5,505 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total New Jersey employment by business size

Source of data: Statistics of US Businesses (Census)





Small businesses accounted for 49.2 percent of New Jersey employment in 2019, which exceeded the national share.



| Small business employment and payroll by industry | | | | | | | |
|---|-----------|-------|-----------|-----------|------------|-------|--|
| | Employers | | Employee | Employees | | 00s) | |
| | Small | % | Small | % | Small | % | |
| Professional, Scientific, and Technical Services | 26,073 | 98.0 | 198,152 | 59.1 | 16,657,602 | 49.9 | |
| Other Services (except Public Administration) | 23,113 | 99.4 | 146,013 | 91.4 | 4,607,262 | 87.0 | |
| Construction | 21,667 | 99.5 | 144,125 | 87.5 | 10,395,051 | 84.3 | |
| Health Care and Social Assistance | 21,055 | 98.6 | 294,917 | 47.3 | 13,525,445 | 41.1 | |
| Retail Trade | 20,929 | 97.8 | 156,609 | 34.7 | 5,940,008 | 41.8 | |
| Accommodation and Food Services | 18,640 | 99.0 | 214,926 | 63.7 | 4,493,425 | 60.2 | |
| Administrative, Support, and Waste Management | 12,342 | 96.9 | 121,675 | 34.1 | 5,489,429 | 34.1 | |
| Wholesale Trade | 11,411 | 95.0 | 145,740 | 52.4 | 10,295,588 | 37.6 | |
| Real Estate and Rental and Leasing | 7,647 | 98.0 | 42,750 | 68.5 | 2,436,102 | 60.3 | |
| Transportation and Warehousing | 6,686 | 95.9 | 73,795 | 37.3 | 3,365,241 | 30.7 | |
| Manufacturing | 6,462 | 94.5 | 134,657 | 60.3 | 7,664,301 | 52.7 | |
| Finance and Insurance | 5,614 | 94.0 | 46,984 | 23.8 | 4,316,993 | 17.1 | |
| Arts, Entertainment, and Recreation | 3,621 | 98.3 | 48,275 | 69.8 | 1,557,288 | 69.8 | |
| Educational Services | 3,617 | 98.1 | 65,166 | 59.5 | 2,357,018 | 55.1 | |
| Information | 1,992 | 91.3 | 22,533 | 25.9 | 1,942,322 | 21.2 | |
| Management of Companies and Enterprises | 438 | 49.8 | 11,603 | 9.0 | 1,312,080 | 7.4 | |
| Industries not classified | 359 | 100.0 | 389 | 100.0 | 14,213 | 100.0 | |
| Agriculture, Forestry, Fishing and Hunting | 213 | 98.6 | 870 | 98.1 | 41,335 | 95.3 | |
| Utilities | 79 | 77.5 | 1,259 | 6.4 | 127,244 | 5.1 | |
| Mining, Quarrying, and Oil and Gas Extraction | 39 | 79.6 | 508 | 44.5 | 38,105 | 43.1 | |
| Total | 191,253 | 98.2 | 1,870,946 | 49.2 | 96,576,052 | 40.3 | |

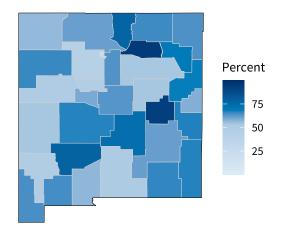
Source: Statistics of US Businesses, 2019 (Census)

About this profile

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

New Mexico

161,921 small businesses **99.0** percent of New Mexico businesses **346,374** small business employees **53.7 percent** of New Mexico employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

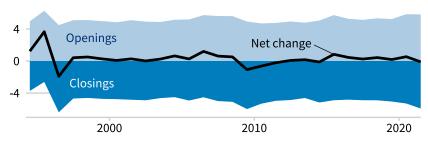
Establishments

Between March 2020 and March 2021, 5,825 New Mexico establishments opened and 5,931 closed, for a net decrease of 106. Employment expanded at 10,338 establishments and contracted at 13,719. Small businesses accounted for 5,508 openings and 5,469 closings.

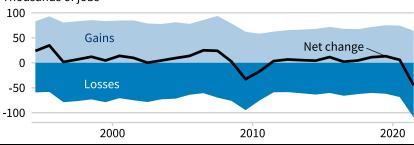
Employment

Opening and expanding New Mexico establishments added 64,297 jobs, while closing and contracting establishments lost 109,415, for a net decrease of 45,118 jobs. Small businesses gained 45,355 jobs and lost 78,225, for a net decrease of 32,870 jobs.

Thousands of establishments



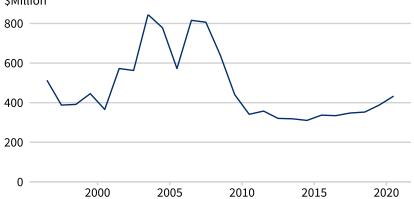
Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$433.2 million in loans to New Mexico businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$579.4 million. Total reported new lending to businesses through loans of \$1 million or less was \$1.5 billion.

Source: CRA Aggregate Data (FFIEC)





Small business count by size and industry

| | No | 1–19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 17,590 | 3,687 | 339 | 21,616 |
| Construction | 12,542 | 3,824 | 439 | 16,805 |
| Other Services (except Public Administration) | 13,018 | 3,494 | 262 | 16,774 |
| Health Care and Social Assistance | 11,652 | 3,159 | 680 | 15,491 |
| Real Estate and Rental and Leasing | 13,050 | 1,770 | 94 | 14,914 |
| Retail Trade | 10,679 | 3,035 | 397 | 14,111 |
| Administrative, Support, and Waste Management | 10,804 | 1,399 | 193 | 12,396 |
| Arts, Entertainment, and Recreation | 10,130 | 587 | 85 | 10,802 |
| Transportation and Warehousing | 8,500 | 941 | 166 | 9,607 |
| Educational Services | 5,687 | 432 | 108 | 6,227 |
| Accommodation and Food Services | 2,735 | 2,161 | 945 | 5,841 |
| Finance and Insurance | 2,933 | 1,081 | 126 | 4,140 |
| Manufacturing | 2,716 | 990 | 220 | 3,926 |
| Wholesale Trade | 2,305 | 866 | 259 | 3,430 |
| Information | 1,703 | 303 | 64 | 2,070 |
| Agriculture, Forestry, Fishing and Hunting | 1,901 | 99 | 3 | 2,003 |
| Mining, Quarrying, and Oil and Gas Extraction | 1,077 | 375 | 159 | 1,611 |
| Utilities | 123 | 100 | 21 | 244 |
| Management of Companies and Enterprises | * | 23 | 79 | 102 |
| Industries not classified | * | 46 | 0 | 46 |
| Total | 129,145 | 28,331 | 4,445 | 161,921 |

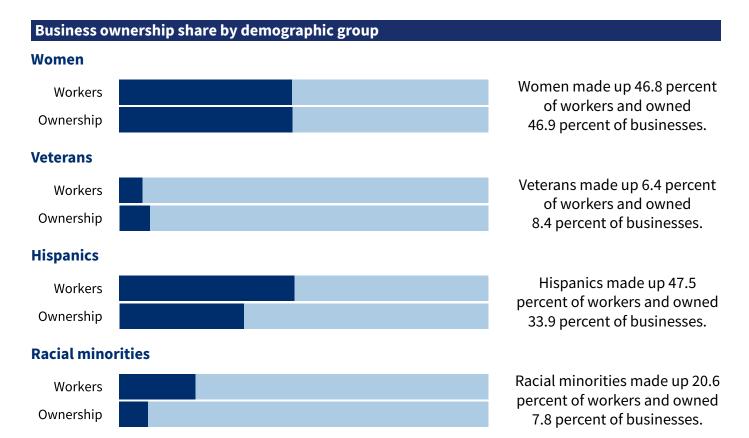
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 1,304 identified firms exported goods worth \$3.6 billion from New Mexico in 2020. Of those exporters, 1,081—or 82.9 percent—were small. Exports by small firms reached \$1.9 billion, making up 53.7 percent of exports by identified firms.

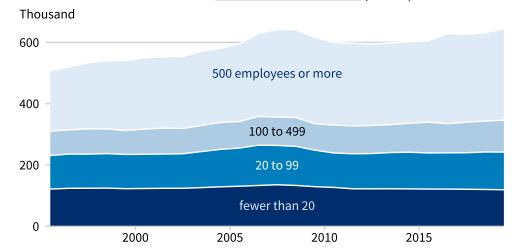


| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 56,000 | 6,736 | 62,736 |
| Male | 64,500 | 16,708 | 81,208 |
| Owned equally by both groups | 3,200 | 5,690 | 8,890 |
| Veteran | 9,000 | 1,927 | 10,927 |
| Not Veteran | 114,000 | 26,011 | 140,011 |
| Owned equally by both groups | 700 | 1,198 | 1,898 |
| Hispanic | 44,000 | 6,370 | 50,370 |
| Not Hispanic | 79,000 | 22,129 | 101,129 |
| Owned equally by both groups | 750 | 633 | 1,383 |
| American Indian and Alaska Native | 2,300 | 356 | 2,656 |
| Asian | 4,200 | 1,252 | 5,452 |
| Black or African American | 2,600 | * | * |
| Native Hawaiian and Other Pacific Islander | 150 | * | * |
| White | 114,000 | 27,146 | 141,146 |
| Hispanic or Racial Minority | 51,000 | 8,039 | 59,039 |
| White and Not Hispanic | 71,500 | 20,202 | 91,702 |
| Owned equally by both groups | 850 | 891 | 1,741 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total New Mexico employment by business size

Source of data: Statistics of US Businesses (Census)





Small businesses accounted for 53.7 percent of New Mexico employment in 2019, which exceeded the national share.



| Small business employment and payroll by industry | | | | | | | |
|---|-----------|-------|----------|-----------|-----------------|-------|--|
| | Employers | s | Employee | <u>.s</u> | Payroll (\$1,00 | 00s) | |
| Industry | Small | % | Small | % | Small | % | |
| Construction | 4,263 | 98.8 | 38,306 | 91.0 | 1,900,148 | 87.6 | |
| Professional, Scientific, and Technical Services | 4,026 | 95.8 | 25,171 | 43.5 | 1,643,937 | 37.1 | |
| Health Care and Social Assistance | 3,839 | 96.3 | 61,231 | 48.5 | 2,336,962 | 40.4 | |
| Other Services (except Public Administration) | 3,756 | 98.1 | 24,306 | 89.9 | 731,408 | 87.5 | |
| Retail Trade | 3,432 | 92.3 | 31,272 | 33.5 | 1,038,870 | 39.1 | |
| Accommodation and Food Services | 3,106 | 95.9 | 59,968 | 61.9 | 1,103,968 | 60.0 | |
| Real Estate and Rental and Leasing | 1,864 | 95.9 | 6,841 | 71.6 | 296,430 | 67.2 | |
| Administrative, Support, and Waste Management | 1,592 | 91.2 | 17,075 | 46.0 | 633,721 | 45.8 | |
| Manufacturing | 1,210 | 94.4 | 15,699 | 59.1 | 695,243 | 50.4 | |
| Finance and Insurance | 1,207 | 88.2 | 10,972 | 44.3 | 672,082 | 42.7 | |
| Wholesale Trade | 1,125 | 81.8 | 10,748 | 54.2 | 533,738 | 47.4 | |
| Transportation and Warehousing | 1,107 | 91.3 | 10,429 | 53.4 | 500,046 | 52.6 | |
| Arts, Entertainment, and Recreation | 672 | 97.0 | 8,540 | 65.2 | 233,935 | 73.2 | |
| Educational Services | 540 | 96.1 | 8,170 | 92.6 | 276,934 | 90.9 | |
| Mining, Quarrying, and Oil and Gas Extraction | 534 | 89.1 | 10,671 | 55.2 | 751,847 | 48.4 | |
| Information | 367 | 81.2 | 3,689 | 34.2 | 170,872 | 30.4 | |
| Utilities | 121 | 89.0 | 1,395 | 30.6 | 78,157 | 19.3 | |
| Agriculture, Forestry, Fishing and Hunting | 102 | 99.0 | 376 | 90.2 | 16,834 | 95.1 | |
| Management of Companies and Enterprises | 102 | 56.4 | 1,464 | 21.9 | 92,335 | 21.0 | |
| Industries not classified | 46 | 100.0 | 51 | 100.0 | 1,523 | 100.0 | |

Source: Statistics of US Businesses, 2019 (Census)

About this profile

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32,776 95.1

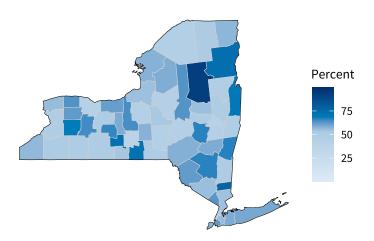
346,374 53.7

13,708,990 48.7

New York

2.3 million small businesses **99.8 percent** of New York businesses

4.1 million small business employees **48.1 percent** of New York employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

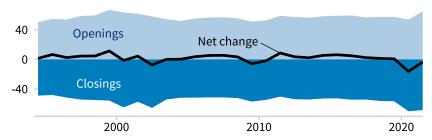
Establishments

Between March 2020 and March 2021, 64,870 New York establishments opened and 68,420 closed, for a net decrease of 3,550. Employment expanded at 91,437 establishments and contracted at 153,424. Small businesses accounted for 60,763 openings and 62,936 closings.

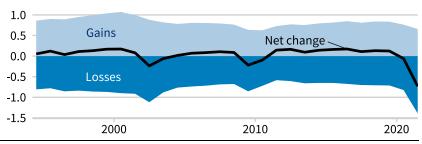
Employment

Opening and expanding New York establishments added 659,369 jobs, while closing and contracting establishments lost 1.4 million, for a net decrease of 733,146 jobs. Small businesses gained 484,391 jobs and lost 928,439, for a net decrease of 444,048 jobs.

Thousands of establishments



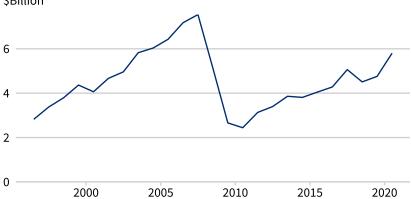
Millions of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$5.8 billion in loans to New York businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$10.3 billion. Total reported new lending to businesses through loans of \$1 million or less was \$30.2 billion.

Source: <u>CRA Aggregate Data</u> (FFIEC)

New lending to businesses with revenues under \$1 million SBillion



Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 277,768 | 53,417 | 3,886 | 335,071 |
| Transportation and Warehousing | 244,480 | 10,584 | 1,324 | 256,388 |
| Real Estate and Rental and Leasing | 219,477 | 28,801 | 1,407 | 249,685 |
| Other Services (except Public Administration) | 146,028 | 52,654 | 3,014 | 201,696 |
| Health Care and Social Assistance | 155,558 | 38,115 | 5,502 | 199,175 |
| Construction | 138,940 | 46,521 | 3,576 | 189,037 |
| Retail Trade | 118,857 | 52,630 | 3,831 | 175,318 |
| Arts, Entertainment, and Recreation | 140,652 | 11,229 | 1,380 | 153,261 |
| Administrative, Support, and Waste Management | 125,941 | 22,101 | 2,665 | 150,707 |
| Accommodation and Food Services | 32,381 | 39,707 | 8,199 | 80,287 |
| Educational Services | 63,308 | 5,967 | 1,690 | 70,965 |
| Finance and Insurance | 53,339 | 13,164 | 1,481 | 67,984 |
| Wholesale Trade | 31,230 | 22,483 | 3,075 | 56,788 |
| Information | 32,756 | 7,180 | 980 | 40,916 |
| Manufacturing | 17,940 | 10,694 | 2,923 | 31,557 |
| Agriculture, Forestry, Fishing and Hunting | 6,590 | 562 | 19 | 7,171 |
| Utilities | 874 | 161 | 40 | 1,075 |
| Management of Companies and Enterprises | * | 336 | 738 | 1,074 |
| Industries not classified | * | 893 | 2 | 895 |
| Mining, Quarrying, and Oil and Gas Extraction | 545 | 146 | 37 | 728 |
| Total | 1,806,664 | 417,094 | 44,112 | 2,267,870 |

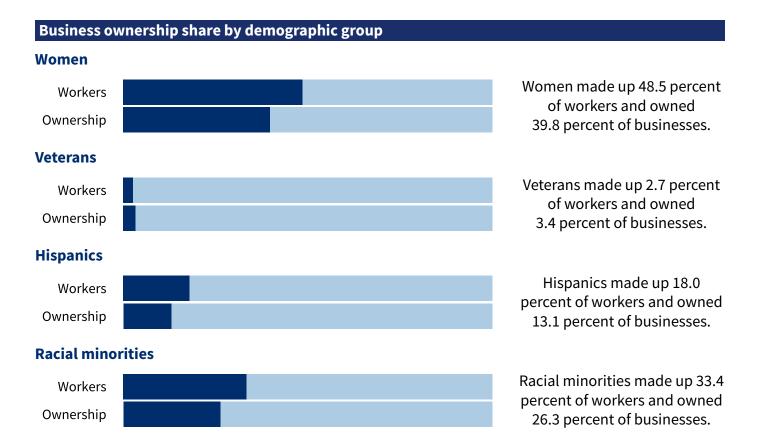
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 31,887 identified firms exported goods worth \$52.8 billion from New York in 2020. Of those exporters, 29,695—or 93.1 percent—were small. Exports by small firms reached \$25.7 billion, making up 48.6 percent of exports by identified firms.

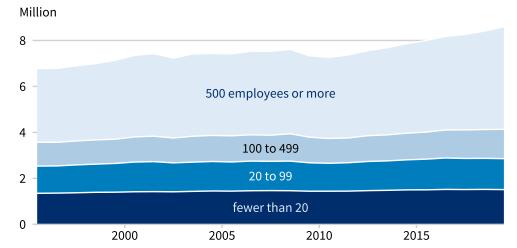


| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 679,000 | 89,816 | 768,816 |
| Male | 994,000 | 294,693 | 1,288,693 |
| Owned equally by both groups | 40,000 | 42,641 | 82,641 |
| Veteran | 44,500 | 18,743 | 63,243 |
| Not Veteran | 1,666,000 | 402,631 | 2,068,631 |
| Owned equally by both groups | 3,600 | 5,774 | 9,374 |
| Hispanic | 253,000 | 22,133 | 275,133 |
| Not Hispanic | 1,458,000 | 402,152 | 1,860,152 |
| Owned equally by both groups | 3,100 | 2,863 | 5,963 |
| American Indian and Alaska Native | 5,200 | 372 | 5,572 |
| Asian | 254,000 | 68,737 | 322,737 |
| Black or African American | 218,000 | 10,015 | 228,015 |
| Native Hawaiian and Other Pacific Islander | 1,500 | * | * |
| White | 1,231,000 | 347,785 | 1,578,785 |
| Hispanic or Racial Minority | 661,000 | 99,627 | 760,627 |
| White and Not Hispanic | 1,047,000 | 322,868 | 1,369,868 |
| Owned equally by both groups | 5,600 | 4,657 | 10,257 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total New York employment by business size

Source of data: Statistics of US Businesses (Census)





Small businesses accounted for 48.1 percent of New York employment in 2019, which exceeded the national share.



| Small business employment and payroll by i | ndustry | | | | | |
|--|----------|-------|-----------|-------|----------------|-------|
| | Employer | 'S | Employee | S | Payroll (\$1,0 | 00s) |
| Industry | Small | % | Small | % | Small | % |
| Professional, Scientific, and Technical Services | 57,303 | 98.7 | 355,262 | 54.1 | 30,375,081 | 45.1 |
| Retail Trade | 56,461 | 99.0 | 375,686 | 41.1 | 14,169,742 | 48.0 |
| Other Services (except Public Administration) | 55,668 | 99.6 | 336,314 | 84.7 | 13,150,225 | 78.9 |
| Construction | 50,097 | 99.7 | 349,052 | 89.9 | 24,349,195 | 85.5 |
| Accommodation and Food Services | 47,906 | 99.3 | 580,461 | 70.4 | 15,474,489 | 67.4 |
| Health Care and Social Assistance | 43,617 | 98.4 | 627,956 | 36.2 | 28,537,456 | 31.2 |
| Real Estate and Rental and Leasing | 30,208 | 99.3 | 143,274 | 74.7 | 8,736,488 | 64.9 |
| Wholesale Trade | 25,558 | 97.5 | 237,457 | 68.2 | 16,202,122 | 60.6 |
| Administrative, Support, and Waste Management | 24,766 | 97.8 | 258,291 | 35.7 | 12,076,278 | 25.4 |
| Finance and Insurance | 14,645 | 96.6 | 140,373 | 25.3 | 26,928,703 | 23.1 |
| Manufacturing | 13,617 | 96.5 | 237,758 | 57.2 | 12,277,320 | 48.6 |
| Arts, Entertainment, and Recreation | 12,609 | 99.1 | 116,325 | 62.2 | 6,277,422 | 62.1 |
| Transportation and Warehousing | 11,908 | 97.2 | 105,416 | 38.6 | 4,729,336 | 33.5 |
| Information | 8,160 | 95.7 | 83,919 | 26.9 | 7,472,765 | 18.7 |
| Educational Services | 7,657 | 97.4 | 152,544 | 34.9 | 6,229,494 | 29.1 |
| Management of Companies and Enterprises | 1,074 | 59.5 | 25,881 | 13.7 | 2,535,948 | 9.6 |
| Industries not classified | 895 | 100.0 | 892 | 100.0 | 43,346 | 100.0 |
| Agriculture, Forestry, Fishing and Hunting | 581 | 99.1 | 2,597 | 91.1 | 111,256 | 89.7 |
| Utilities | 201 | 84.1 | 2,210 | 5.2 | 251,668 | 5.3 |
| Mining, Quarrying, and Oil and Gas Extraction | 183 | 91.5 | 2,780 | 70.2 | 206,245 | 71.9 |
| Total | 461,206 | 98.9 | 4,134,448 | 48.1 | 230,134,579 | 38.2 |

Source: Statistics of US Businesses, 2019 (Census)

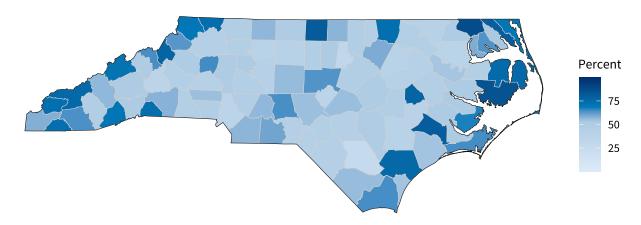
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North Carolina

994,576 small businesses **99.6** percent of North Carolina businesses

1.7 million small business employees **44.4 percent** of North Carolina employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

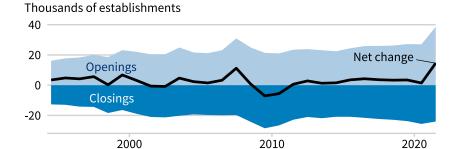
Business dynamics

Establishments

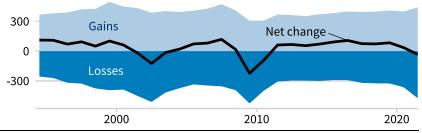
Between March 2020 and March 2021, 38,622 North Carolina establishments opened and 24,041 closed, for a net increase of 14,581. Employment expanded at 55,330 establishments and contracted at 65,822. Small businesses accounted for 36,900 openings and 21,964 closings.

Employment

Opening and expanding North Carolina establishments added 440,563 jobs, while closing and contracting establishments lost 474,541, for a net decrease of 33,978 jobs. Small businesses gained 294,164 jobs and lost 305,926, for a net decrease of 11,762 jobs.

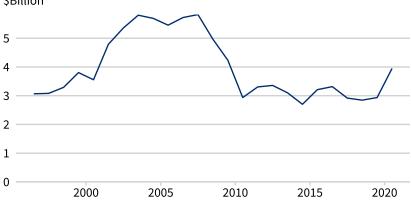


Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$3.9 billion in loans to North Carolina businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$4.3 billion. Total reported new lending to businesses through loans of \$1 million or less was \$13.7 billion. Source: CRA Aggregate Data (FFIEC)

New lending to businesses with revenues under \$1 million \$Billion



Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 102,040 | 21,017 | 1,580 | 124,637 |
| Construction | 99,048 | 22,168 | 2,033 | 123,249 |
| Other Services (except Public Administration) | 99,728 | 21,086 | 1,462 | 122,276 |
| Administrative, Support, and Waste Management | 93,504 | 9,957 | 1,347 | 104,808 |
| Real Estate and Rental and Leasing | 88,540 | 9,372 | 450 | 98,362 |
| Retail Trade | 65,533 | 17,719 | 1,761 | 85,013 |
| Health Care and Social Assistance | 55,914 | 14,186 | 2,894 | 72,994 |
| Transportation and Warehousing | 63,589 | 4,605 | 599 | 68,793 |
| Arts, Entertainment, and Recreation | 44,920 | 3,182 | 499 | 48,601 |
| Educational Services | 29,114 | 2,303 | 587 | 32,004 |
| Accommodation and Food Services | 13,997 | 11,518 | 4,245 | 29,760 |
| Finance and Insurance | 20,732 | 5,802 | 459 | 26,993 |
| Wholesale Trade | 10,779 | 6,534 | 1,516 | 18,829 |
| Manufacturing | 10,611 | 4,985 | 1,995 | 17,591 |
| Information | 9,239 | 1,525 | 293 | 11,057 |
| Agriculture, Forestry, Fishing and Hunting | 8,205 | 754 | 41 | 9,000 |
| Utilities | 411 | 94 | 43 | 548 |
| Management of Companies and Enterprises | * | 125 | 418 | 543 |
| Industries not classified | * | 320 | 3 | 323 |
| Mining, Quarrying, and Oil and Gas Extraction | 185 | 59 | 20 | 264 |
| Total | 816,089 | 157,164 | 21,323 | 994,576 |

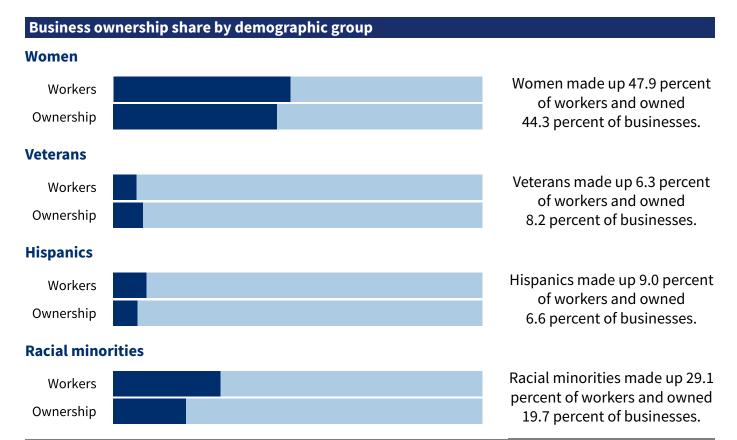
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 10,514 identified firms exported goods worth \$26.1 billion from North Carolina in 2020. Of those exporters, 9,141—or 86.9 percent—were small. Exports by small firms reached \$5.6 billion, making up 21.4 percent of exports by identified firms.

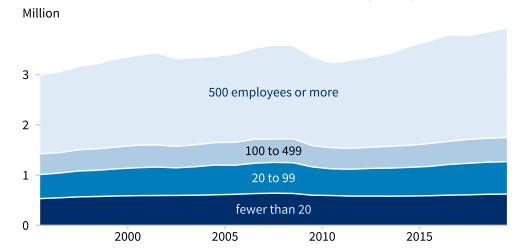


| Business count by owner demographic group | | | | | | |
|--|----------------------|-------------------|---------------------|--|--|--|
| Ownership | Without employees | With employees | Total businesses | | | |
| Female | 336,000 | 33,783 | 369,783 | | | |
| Male | 417,000 | 102,417 | 519,417 | | | |
| Owned equally by both groups | 20,500 | 22,983 | 43,483 | | | |
| Veteran | 56,000 | 11,099 | 67,099 | | | |
| Not Veteran | 713,000 | 143,121 | 856,121 | | | |
| Owned equally by both groups | 4,000 | 4,960 | 8,960 | | | |
| Hispanic | 55,500 | 4,638 | 60,138 | | | |
| Not Hispanic | 717,000 | 154,035 | 871,035 | | | |
| Owned equally by both groups | 950 | 511 | 1,461 | | | |
| American Indian and Alaska Native | 3,600 | * | * | | | |
| Asian | 30,500 | 9,511 | 40,011 | | | |
| Black or African American | 132,000 | 6,437 | 138,437 | | | |
| Native Hawaiian and Other Pacific Islander | 500 | * | * | | | |
| White | 606,000 | 142,150 | 748,150 | | | |
| Hispanic or Racial Minority | 213,000 | 21,507 | 234,507 | | | |
| White and Not Hispanic | 559,000 | 136,041 | 695,041 | | | |
| Owned equally by both groups | 1,800 | 1,637 | 3,437 | | | |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total North Carolina employment by business size

Source of data: Statistics of US Businesses (Census)





North Carolina small business employment grew by 22.7 percent between 1995 and 2019, which exceeded the national small business employment growth rate.



| Small business employment and payroll by industry | | | | | | | |
|---|-----------|-------|-----------|-----------|------------|--------------------|--|
| | Employers | | Employee | Employees | | Payroll (\$1,000s) | |
| | Small | % | Small | % | Small | % | |
| Construction | 24,201 | 99.3 | 179,534 | 82.2 | 9,234,824 | 78.1 | |
| Professional, Scientific, and Technical Services | 22,597 | 97.6 | 129,274 | 54.4 | 8,682,997 | 44.9 | |
| Other Services (except Public Administration) | 22,548 | 99.2 | 144,685 | 87.1 | 4,084,990 | 80.5 | |
| Retail Trade | 19,480 | 97.6 | 153,866 | 30.4 | 5,094,513 | 37.4 | |
| Health Care and Social Assistance | 17,080 | 98.2 | 254,626 | 41.2 | 10,621,578 | 34.2 | |
| Accommodation and Food Services | 15,763 | 98.1 | 269,034 | 59.2 | 4,766,534 | 59.7 | |
| Administrative, Support, and Waste Management | 11,304 | 96.4 | 116,109 | 38.9 | 4,246,862 | 39.6 | |
| Real Estate and Rental and Leasing | 9,822 | 98.2 | 39,130 | 66.2 | 1,925,246 | 63.2 | |
| Wholesale Trade | 8,050 | 92.4 | 90,625 | 47.2 | 5,548,241 | 38.7 | |
| Manufacturing | 6,980 | 91.4 | 156,084 | 34.6 | 7,126,432 | 29.9 | |
| Finance and Insurance | 6,261 | 94.6 | 36,572 | 18.9 | 2,676,200 | 13.3 | |
| Transportation and Warehousing | 5,204 | 94.3 | 40,783 | 29.2 | 1,716,374 | 25.9 | |
| Arts, Entertainment, and Recreation | 3,681 | 98.0 | 41,670 | 58.2 | 1,335,559 | 60.2 | |
| Educational Services | 2,890 | 97.6 | 51,961 | 48.5 | 1,651,708 | 36.4 | |
| Information | 1,818 | 89.0 | 22,272 | 24.2 | 1,544,337 | 19.3 | |
| Agriculture, Forestry, Fishing and Hunting | 795 | 98.6 | 4,556 | 92.5 | 184,675 | 89.5 | |
| Management of Companies and Enterprises | 543 | 54.8 | 10,966 | 11.1 | 756,155 | 7.7 | |
| Industries not classified | 323 | 100.0 | 497 | 100.0 | 11,557 | 100.0 | |
| Utilities | 137 | 87.3 | 3,801 | 18.3 | 314,447 | 14.4 | |
| Mining, Quarrying, and Oil and Gas Extraction | 79 | 85.9 | 1,852 | 51.0 | 128,211 | 52.9 | |
| Total | 178,487 | 97.8 | 1,747,897 | 44.4 | 71,651,440 | 36.8 | |

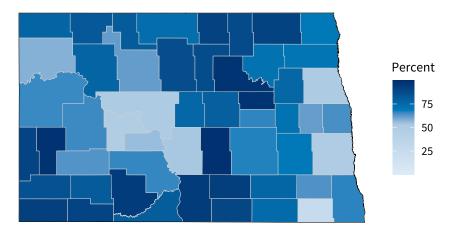
Source: Statistics of US Businesses, 2019 (Census)

About this profile

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North Dakota

75,265 small businesses **98.8 percent** of North Dakota businesses **196,770** small business employees **55.7** percent of North Dakota employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

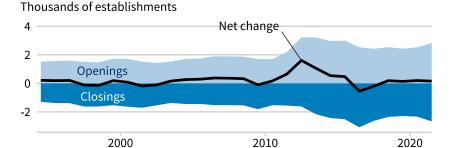
Business dynamics

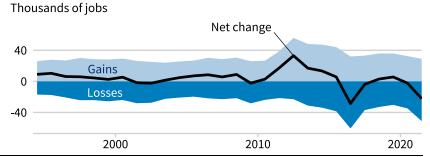
Establishments

Between March 2020 and March 2021, 2,826 North Dakota establishments opened and 2,668 closed, for a net increase of 158. Employment expanded at 5,813 establishments and contracted at 7,309. Small businesses accounted for 2,610 openings and 2,375 closings.

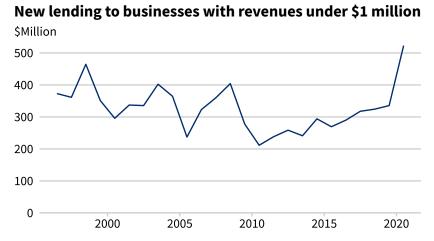
Employment

Opening and expanding North Dakota establishments added 29,018 jobs, while closing and contracting establishments lost 51,213, for a net decrease of 22,195 jobs. Small businesses gained 23,151 jobs and lost 35,910, for a net decrease of 12,759 jobs.





The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$523.0 million in loans to North Dakota businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$403.3 million. Total reported new lending to businesses through loans of \$1 million or less was \$1.7 billion. Source: CRA Aggregate Data (FFIEC)



Small business count by size and industry

| | | UL | | |
|--|-----------|-----------|-----------|------------|
| | No | 1-19 | 20-499 | All small |
| Industry | employees | employees | employees | businesses |
| Real Estate and Rental and Leasing | 8,061 | 847 | 64 | 8,972 |
| Construction | 5,595 | 2,616 | 237 | 8,448 |
| Retail Trade | 6,270 | 1,636 | 294 | 8,200 |
| Other Services (except Public Administration) | 5,347 | 2,277 | 137 | 7,761 |
| Professional, Scientific, and Technical Services | 5,520 | 1,509 | 171 | 7,200 |
| Health Care and Social Assistance | 4,770 | 1,268 | 279 | 6,317 |
| Transportation and Warehousing | 4,505 | 1,078 | 140 | 5,723 |
| Administrative, Support, and Waste Management | 4,287 | 825 | 117 | 5,229 |
| Arts, Entertainment, and Recreation | 2,932 | 363 | 54 | 3,349 |
| Finance and Insurance | 2,245 | 871 | 88 | 3,204 |
| Accommodation and Food Services | 913 | 1,277 | 412 | 2,602 |
| Educational Services | 1,693 | 129 | 34 | 1,856 |
| Wholesale Trade | 742 | 645 | 272 | 1,659 |
| Agriculture, Forestry, Fishing and Hunting | 1,421 | 107 | 2 | 1,530 |
| Manufacturing | 751 | 421 | 137 | 1,309 |
| Mining, Quarrying, and Oil and Gas Extraction | 848 | 281 | 112 | 1,241 |
| Information | 460 | 152 | 45 | 657 |
| Utilities | 38 | 25 | 19 | 82 |
| Management of Companies and Enterprises | * | 18 | 41 | 59 |
| Industries not classified | * | 50 | 0 | 50 |
| Total | 56,398 | 16,378 | 2,489 | 75,265 |

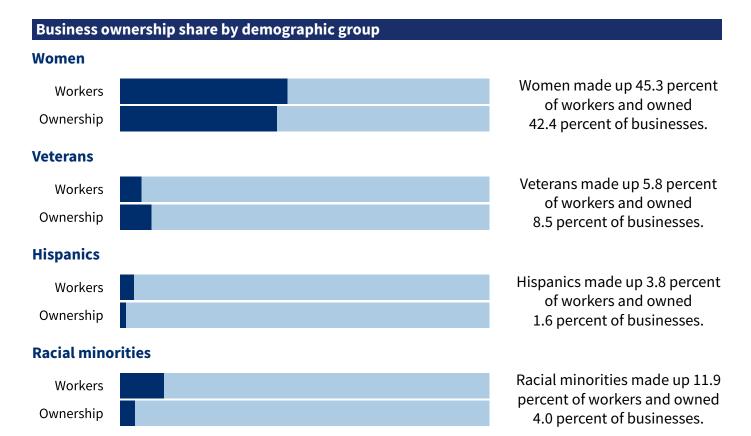
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 1,546 identified firms exported goods worth \$4.6 billion from North Dakota in 2020. Of those exporters, 1,311—or 84.8 percent—were small. Exports by small firms reached \$2.4 billion, making up 51.7 percent of exports by identified firms.

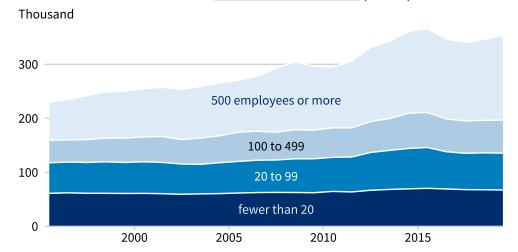


| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 22,000 | * | * |
| Male | 31,000 | 11,208 | 42,208 |
| Owned equally by both groups | 2,300 | 3,745 | 6,045 |
| Veteran | 4,200 | * | * |
| Not Veteran | 51,000 | 16,527 | 67,527 |
| Owned equally by both groups | 550 | 547 | 1,097 |
| Hispanic | 1,000 | 100 | 1,100 |
| Not Hispanic | 54,500 | 17,843 | 72,343 |
| Owned equally by both groups | 40 | * | * |
| American Indian and Alaska Native | 450 | 163 | 613 |
| Asian | 700 | * | * |
| Black or African American | 1,500 | 37 | 1,537 |
| Native Hawaiian and Other Pacific Islander | 20 | * | * |
| White | 53,000 | 17,599 | 70,599 |
| Hispanic or Racial Minority | 3,700 | * | * |
| White and Not Hispanic | 51,500 | 17,270 | 68,770 |
| Owned equally by both groups | 80 | * | * |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total North Dakota employment by business size

Source of data: Statistics of US Businesses (Census)





North Dakota small business employment grew by 23.4 percent between 1995 and 2019, which exceeded the national small business employment growth rate.



| Small business employment and payroll by industr | ТУ |
|--|-----|
| Emi | nlo |

| | Employers | | Employee | es | Payroll (\$1,0 | 00s) |
|--|-----------|-------|----------|-------|----------------|-------|
| | Small | % | Small | % | Small | % |
| Construction | 2,853 | 98.9 | 20,338 | 86.8 | 1,437,374 | 82.3 |
| Other Services (except Public Administration) | 2,414 | 98.2 | 13,078 | 92.7 | 409,278 | 88.0 |
| Retail Trade | 1,930 | 92.3 | 23,514 | 49.3 | 835,268 | 57.8 |
| Accommodation and Food Services | 1,689 | 97.2 | 27,971 | 77.8 | 493,389 | 75.8 |
| Professional, Scientific, and Technical Services | 1,680 | 95.9 | 12,274 | 73.4 | 850,550 | 75.2 |
| Health Care and Social Assistance | 1,547 | 96.4 | 26,305 | 40.4 | 1,029,545 | 30.7 |
| Transportation and Warehousing | 1,218 | 93.8 | 10,361 | 55.7 | 597,992 | 54.1 |
| Finance and Insurance | 959 | 90.8 | 7,606 | 41.0 | 474,756 | 39.0 |
| Administrative, Support, and Waste Management | 942 | 93.4 | 8,019 | 57.4 | 287,884 | 58.1 |
| Wholesale Trade | 917 | 83.8 | 12,732 | 58.8 | 804,438 | 57.2 |
| Real Estate and Rental and Leasing | 911 | 95.6 | 4,103 | 73.0 | 197,578 | 69.6 |
| Manufacturing | 558 | 89.4 | 10,655 | 40.0 | 507,597 | 34.8 |
| Arts, Entertainment, and Recreation | 417 | 98.6 | 4,379 | 74.6 | 82,403 | 86.2 |
| Mining, Quarrying, and Oil and Gas Extraction | 393 | 86.4 | 7,314 | 38.9 | 684,556 | 35.1 |
| Information | 197 | 81.7 | 2,930 | 41.4 | 163,086 | 31.2 |
| Educational Services | 163 | 92.1 | 2,667 | 61.8 | 70,624 | 62.2 |
| Agriculture, Forestry, Fishing and Hunting | 109 | 97.3 | 280 | 71.1 | 15,735 | 70.1 |
| Management of Companies and Enterprises | 59 | 54.6 | 804 | 16.2 | 50,480 | 11.4 |
| Industries not classified | 50 | 100.0 | 73 | 100.0 | 1,210 | 100.0 |
| Utilities | 44 | 81.5 | 1,367 | 35.3 | 137,654 | 35.6 |
| Total | 18,867 | 95.2 | 196,770 | 55.7 | 9,131,397 | 49.9 |

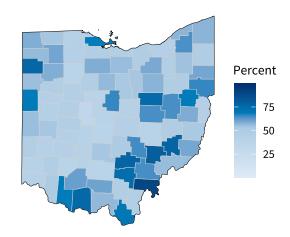
Source: Statistics of US Businesses, 2019 (Census)

About this profile

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Ohio

996,693 small businesses 99.6 percent of Ohio businesses **2.2 million** small business employees **44.7 percent** of Ohio employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

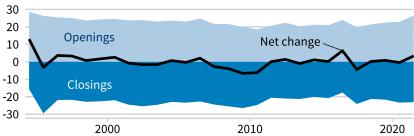
Establishments

Between March 2020 and March 2021, 26,451 Ohio establishments opened and 23,094 closed, for a net increase of 3,357. Employment expanded at 57,415 establishments and contracted at 78,771. Small businesses accounted for 24,670 establishment openings and 20,568 closings.

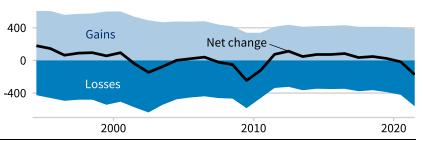
Employment

Opening and expanding Ohio establishments added 388,158 jobs, while closing and contracting establishments lost 562,004, for a net decrease of 173,846 jobs. Small businesses gained 262,702 jobs and lost 367,574, for a net decrease of 104,872 jobs.

Thousands of establishments



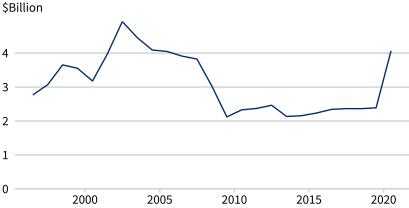
Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$4.1 billion in loans to Ohio businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$3.9 billion. Total reported new lending to businesses through loans of \$1 million or less was \$14.4 billion.

Source: CRA Aggregate Data (FFIEC)





Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 103,679 | 18,702 | 1,931 | 124,312 |
| Construction | 94,822 | 17,690 | 1,904 | 114,416 |
| Other Services (except Public Administration) | 83,908 | 22,202 | 1,803 | 107,913 |
| Real Estate and Rental and Leasing | 87,949 | 6,985 | 521 | 95,455 |
| Retail Trade | 69,758 | 16,657 | 2,028 | 88,443 |
| Administrative, Support, and Waste Management | 77,399 | 9,400 | 1,462 | 88,261 |
| Transportation and Warehousing | 80,333 | 4,946 | 925 | 86,204 |
| Health Care and Social Assistance | 65,018 | 14,949 | 3,823 | 83,790 |
| Arts, Entertainment, and Recreation | 46,403 | 2,912 | 612 | 49,927 |
| Educational Services | 28,636 | 1,880 | 759 | 31,275 |
| Accommodation and Food Services | 14,238 | 12,600 | 4,290 | 31,128 |
| Finance and Insurance | 21,748 | 6,897 | 658 | 29,303 |
| Manufacturing | 13,194 | 7,629 | 3,634 | 24,457 |
| Wholesale Trade | 11,476 | 7,295 | 2,047 | 20,818 |
| Information | 9,261 | 1,361 | 321 | 10,943 |
| Agriculture, Forestry, Fishing and Hunting | 7,146 | 278 | 11 | 7,435 |
| Mining, Quarrying, and Oil and Gas Extraction | 2,313 | 379 | 85 | 2,777 |
| Management of Companies and Enterprises | * | 140 | 574 | 714 |
| Utilities | 361 | 92 | 51 | 504 |
| Industries not classified | * | 230 | 0 | 230 |
| Total | 817,642 | 153,004 | 26,047 | 996,693 |

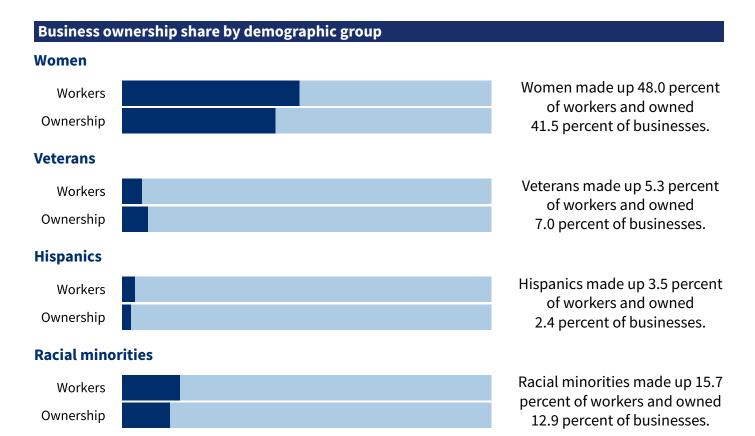
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 15,534 identified firms exported goods worth \$41.5 billion from Ohio in 2020. Of those exporters, 13,718—or 88.3 percent—were small. Exports by small firms reached \$9.4 billion, making up 22.7 percent of exports by identified firms.

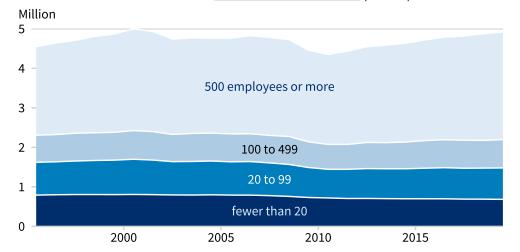


| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 322,000 | 32,268 | 354,268 |
| Male | 445,000 | 108,618 | 553,618 |
| Owned equally by both groups | 19,500 | 19,392 | 38,892 |
| Veteran | 48,500 | 10,307 | 58,807 |
| Not Veteran | 735,000 | 146,183 | 881,183 |
| Owned equally by both groups | 3,700 | 3,783 | 7,483 |
| Hispanic | 20,000 | 1,976 | 21,976 |
| Not Hispanic | 767,000 | 158,189 | 925,189 |
| Owned equally by both groups | 550 | * | * |
| American Indian and Alaska Native | 1,000 | * | * |
| Asian | 21,500 | 8,322 | 29,822 |
| Black or African American | 86,500 | 3,163 | 89,663 |
| Native Hawaiian and Other Pacific Islander | 350 | * | * |
| White | 678,000 | 147,938 | 825,938 |
| Hispanic or Racial Minority | 127,000 | 13,513 | 140,513 |
| White and Not Hispanic | 659,000 | 145,875 | 804,875 |
| Owned equally by both groups | 1,300 | 886 | 2,186 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Ohio employment by business size

Source of data: Statistics of US Businesses (Census)



Small business employment and payroll by industry



Ohio small businesses employed 2.2 million workers in 2019, accounting for 44.7 percent of total employment.



| | Employers | | Employee | S | Payroll (\$1,0 | 00s) |
|--|-----------|------|----------|------|----------------|------|
| | Small | % | Small | % | Small | % |
| Other Services (except Public Administration) | 24,005 | 99.1 | 173,164 | 85.2 | 4,840,215 | 80.0 |
| Professional, Scientific, and Technical Services | 20,633 | 97.4 | 160,946 | 60.9 | 10,833,780 | 55.2 |
| Construction | 19,594 | 99.2 | 167,130 | 82.9 | 10,305,612 | 78.6 |
| Health Care and Social Assistance | 18,772 | 97.9 | 359,360 | 41.5 | 13,421,548 | 31.7 |
| Retail Trade | 18,685 | 97.3 | 182,729 | 32.8 | 5,978,647 | 38.4 |
| Accommodation and Food Services | 16,890 | 98.2 | 281,874 | 58.4 | 4,588,704 | 57.5 |
| Manufacturing | 11,263 | 93.0 | 292,140 | 42.4 | 15,045,715 | 37.3 |
| Administrative, Support, and Waste Management | 10,862 | 95.9 | 130,482 | 32.1 | 4,948,661 | 32.8 |
| Wholesale Trade | 9,342 | 92.7 | 129,955 | 55.0 | 7,973,468 | 50.7 |
| Finance and Insurance | 7,555 | 95.4 | 58,160 | 22.5 | 4,010,656 | 18.4 |
| Real Estate and Rental and Leasing | 7,506 | 97.7 | 43,002 | 66.7 | 2,109,403 | 64.8 |
| Transportation and Warehousing | 5,871 | 93.2 | 62,458 | 30.2 | 2,843,120 | 26.7 |
| Arts, Entertainment, and Recreation | 3,524 | 98.1 | 48,963 | 60.5 | 1,774,968 | 58.1 |
| Educational Services | 2,639 | 97.0 | 56,783 | 49.8 | 1,737,293 | 48.8 |
| Information | 1,682 | 89.3 | 23,524 | 23.7 | 1,453,399 | 21.7 |
| Management of Companies and Enterprises | 714 | 56.5 | 15,345 | 10.1 | 1,148,049 | 7.4 |
| Mining, Quarrying, and Oil and Gas Extraction | 464 | 90.6 | 6,252 | 53.9 | 403,105 | 48.0 |

Source: Statistics of US Businesses, 2019 (Census)

Agriculture, Forestry, Fishing and Hunting

About this profile

Industries not classified

Utilities

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289 97.3

230 100.0

143 83.6

179,051 97.7

1,097 85.8

3,217 13.9

2,196,836 44.7

255 100.0

36,083 83.3

251,933

93,711,034

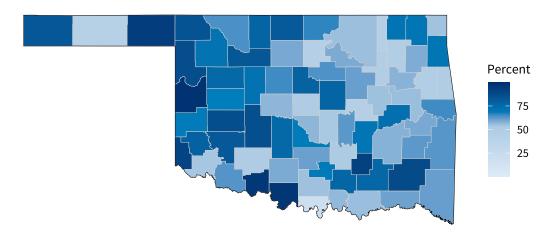
6,675 100.0

9.6

38.4

Oklahoma

367,405 small businesses **99.4 percent** of Oklahoma businesses **718,033** small business employees **51.1 percent** of Oklahoma employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

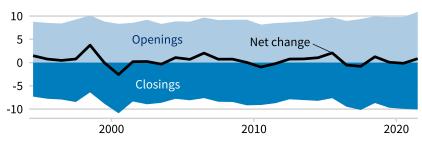
Establishments

Between March 2020 and March 2021, 10,913 Oklahoma establishments opened and 10,072 closed, for a net increase of 841. Employment expanded at 20,533 establishments and contracted at 24,846. Small businesses accounted for 10,373 openings and 9,214 closings.

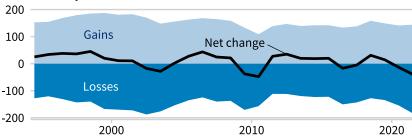
Employment

Opening and expanding Oklahoma establishments added 144,184 jobs, while closing and contracting establishments lost 183,481, for a net decrease of 39,297 jobs. Small businesses gained 102,121 jobs and lost 127,170, for a net decrease of 25,049 jobs.

Thousands of establishments



Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$1.2 billion in loans to Oklahoma businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$1.3 billion. Total reported new lending to businesses through loans of \$1 million or less was \$4.2 billion.



New lending to businesses with revenues under \$1 million \$Billion 1.6 1.2 8.0 0.4 0.0 2000 2005 2010 2015

2020

Small business count by size and industry

| | | T | | |
|--|-----------|-----------|-----------|------------|
| | No | 1-19 | 20-499 | All small |
| Industry | employees | employees | employees | businesses |
| Construction | 38,550 | 7,406 | 746 | 46,702 |
| Other Services (except Public Administration) | 35,373 | 7,747 | 582 | 43,702 |
| Professional, Scientific, and Technical Services | 33,012 | 8,440 | 580 | 42,032 |
| Administrative, Support, and Waste Management | 33,186 | 3,398 | 448 | 37,032 |
| Retail Trade | 26,989 | 7,022 | 789 | 34,800 |
| Real Estate and Rental and Leasing | 28,882 | 3,337 | 183 | 32,402 |
| Health Care and Social Assistance | 18,777 | 6,951 | 1,198 | 26,926 |
| Transportation and Warehousing | 20,042 | 1,791 | 302 | 22,135 |
| Arts, Entertainment, and Recreation | 13,377 | 839 | 173 | 14,389 |
| Mining, Quarrying, and Oil and Gas Extraction | 11,393 | 2,018 | 292 | 13,703 |
| Finance and Insurance | 8,880 | 3,428 | 333 | 12,641 |
| Accommodation and Food Services | 5,381 | 4,266 | 1,480 | 11,127 |
| Educational Services | 7,431 | 571 | 138 | 8,140 |
| Manufacturing | 4,300 | 2,021 | 714 | 7,035 |
| Wholesale Trade | 3,551 | 2,318 | 671 | 6,540 |
| Agriculture, Forestry, Fishing and Hunting | 4,251 | 146 | 11 | 4,408 |
| Information | 2,899 | 542 | 111 | 3,552 |
| Management of Companies and Enterprises | * | 55 | 209 | 264 |
| Utilities | 148 | 63 | 39 | 250 |
| Industries not classified | * | 138 | 1 | 139 |
| Total | 296,422 | 62,424 | 8,559 | 367,405 |

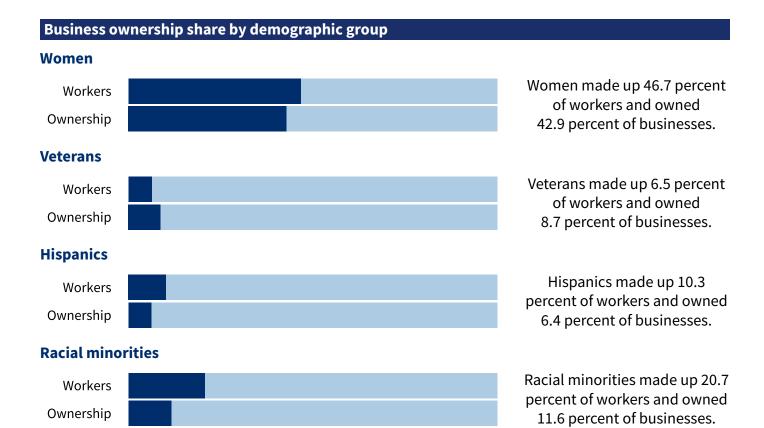
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 2,996 identified firms exported goods worth \$4.9 billion from Oklahoma in 2020. Of those exporters, 2,509—or 83.7 percent—were small. Exports by small firms reached \$1.7 billion, making up 34.5 percent of exports by identified firms.

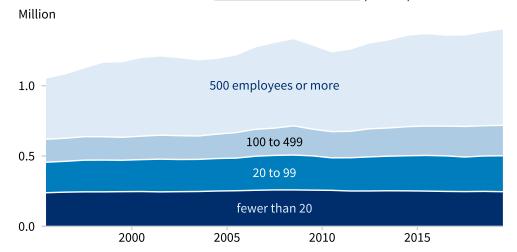


| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 116,000 | 13,759 | 129,759 |
| Male | 160,000 | 39,768 | 199,768 |
| Owned equally by both groups | 9,700 | 10,428 | 20,128 |
| Veteran | 21,500 | 4,888 | 26,388 |
| Not Veteran | 263,000 | 56,743 | 319,743 |
| Owned equally by both groups | 1,800 | 2,324 | 4,124 |
| Hispanic | 19,500 | 1,919 | 21,419 |
| Not Hispanic | 266,000 | 61,643 | 327,643 |
| Owned equally by both groups | 450 | * | * |
| American Indian and Alaska Native | 8,000 | 3,675 | 11,675 |
| Asian | 9,800 | 3,352 | 13,152 |
| Black or African American | 17,000 | 913 | 17,913 |
| Native Hawaiian and Other Pacific Islander | 250 | * | * |
| White | 252,000 | 57,192 | 309,192 |
| Hispanic or Racial Minority | 52,500 | 9,740 | 62,240 |
| White and Not Hispanic | 232,000 | 52,656 | 284,656 |
| Owned equally by both groups | 1,100 | * | * |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Oklahoma employment by business size

Source of data: Statistics of US Businesses (Census)





Small businesses accounted for 51.1 percent of Oklahoma employment in 2019, which exceeded the national share.



| Small business employment and payroll by in | ndustry | | | | | |
|--|-----------|-------|-----------|-------|--------------------|-------|
| | Employers | | Employees | | Payroll (\$1,000s) | |
| | Small | % | Small | % | Small | % |
| Professional, Scientific, and Technical Services | 9,020 | 97.5 | 52,513 | 68.0 | 3,157,523 | 60.5 |
| Other Services (except Public Administration) | 8,329 | 98.8 | 57,415 | 92.1 | 1,584,877 | 88.2 |
| Construction | 8,152 | 99.1 | 65,258 | 84.4 | 3,286,900 | 78.3 |
| Health Care and Social Assistance | 8,149 | 97.7 | 112,863 | 51.6 | 4,335,052 | 42.2 |
| Retail Trade | 7,811 | 95.7 | 66,390 | 37.0 | 2,094,618 | 41.9 |
| Accommodation and Food Services | 5,746 | 96.9 | 97,512 | 58.8 | 1,529,932 | 56.5 |
| Administrative, Support, and Waste Management | 3,846 | 94.4 | 45,996 | 39.1 | 1,672,386 | 35.0 |
| Finance and Insurance | 3,761 | 94.6 | 28,797 | 49.0 | 1,632,134 | 41.6 |
| Real Estate and Rental and Leasing | 3,520 | 96.9 | 14,259 | 69.0 | 605,370 | 62.2 |
| Wholesale Trade | 2,989 | 88.7 | 34,897 | 58.7 | 1,888,770 | 54.3 |
| Manufacturing | 2,735 | 90.7 | 54,548 | 40.7 | 2,698,857 | 34.9 |
| Mining, Quarrying, and Oil and Gas Extraction | 2,310 | 96.2 | 24,135 | 54.3 | 1,834,646 | 50.9 |
| Transportation and Warehousing | 2,093 | 91.3 | 19,992 | 37.6 | 984,236 | 33.3 |
| Arts, Entertainment, and Recreation | 1,012 | 96.8 | 15,190 | 52.2 | 342,367 | 37.1 |
| Educational Services | 709 | 95.2 | 11,692 | 55.6 | 327,221 | 49.1 |
| Information | 653 | 86.0 | 7,012 | 25.9 | 369,698 | 24.2 |
| Management of Companies and Enterprises | 264 | 61.3 | 5,725 | 12.0 | 422,298 | 9.7 |
| Agriculture, Forestry, Fishing and Hunting | 157 | 96.9 | 760 | 90.8 | 31,224 | 90.7 |
| Industries not classified | 139 | 100.0 | 161 | 100.0 | 4,494 | 100.0 |
| Utilities | 102 | 77.3 | 2,918 | 29.2 | 234,383 | 22.3 |
| Total | 70,983 | 96.8 | 718,033 | 51.1 | 29,036,986 | 44.5 |

Source: Statistics of US Businesses, 2019 (Census)

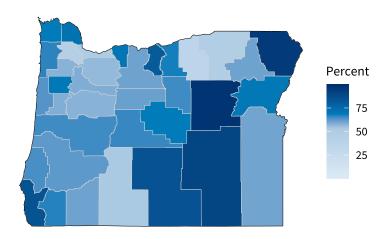
About this profile

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Oregon

402,928 small businesses **99.4 percent** of Oregon businesses

893,405 small business employees **54.4 percent** of Oregon employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

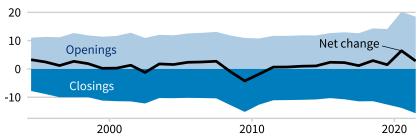
Establishments

Between March 2020 and March 2021, 18,483 Oregon establishments opened and 15,669 closed, for a net increase of 2,814. Employment expanded at 28,290 establishments and contracted at 36,294. Small businesses accounted for 17,749 openings and 14,715 closings.

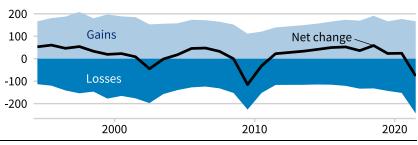
Employment

Opening and expanding Oregon establishments added 166,907 jobs, while closing and contracting establishments lost 243,861, for a net decrease of 76,954 jobs. Small businesses gained 126,698 jobs and lost 177,997, for a net decrease of 51,299 jobs.

Thousands of establishments

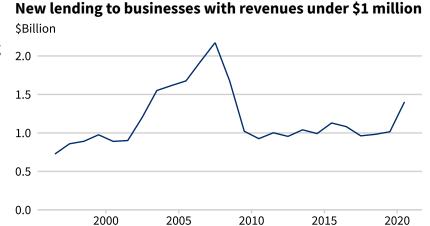


Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$1.4 billion in loans to Oregon businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$1.8 billion. Total reported new lending to businesses through loans of \$1 million or less was \$5.5 billion.

Source: CRA Aggregate Data (FFIEC)



Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 52,733 | 10,919 | 849 | 64,501 |
| Real Estate and Rental and Leasing | 35,900 | 5,213 | 265 | 41,378 |
| Other Services (except Public Administration) | 27,219 | 8,724 | 588 | 36,531 |
| Construction | 22,861 | 12,651 | 901 | 36,413 |
| Retail Trade | 26,261 | 8,091 | 1,046 | 35,398 |
| Health Care and Social Assistance | 24,782 | 9,137 | 1,251 | 35,170 |
| Transportation and Warehousing | 25,562 | 2,296 | 357 | 28,215 |
| Administrative, Support, and Waste Management | 21,273 | 4,634 | 590 | 26,497 |
| Arts, Entertainment, and Recreation | 24,619 | 1,581 | 274 | 26,474 |
| Accommodation and Food Services | 6,062 | 7,424 | 1,979 | 15,465 |
| Educational Services | 11,206 | 1,214 | 307 | 12,727 |
| Manufacturing | 6,901 | 3,736 | 1,081 | 11,718 |
| Finance and Insurance | 6,172 | 2,857 | 246 | 9,275 |
| Wholesale Trade | 4,424 | 2,881 | 801 | 8,106 |
| Agriculture, Forestry, Fishing and Hunting | 6,604 | 1,157 | 167 | 7,928 |
| Information | 5,481 | 1,129 | 206 | 6,816 |
| Management of Companies and Enterprises | * | 59 | 242 | 301 |
| Utilities | 148 | 87 | 21 | 256 |
| Mining, Quarrying, and Oil and Gas Extraction | 152 | 79 | 20 | 251 |
| Industries not classified | * | 207 | 0 | 207 |
| Total | 308,360 | 83,988 | 10,580 | 402,928 |

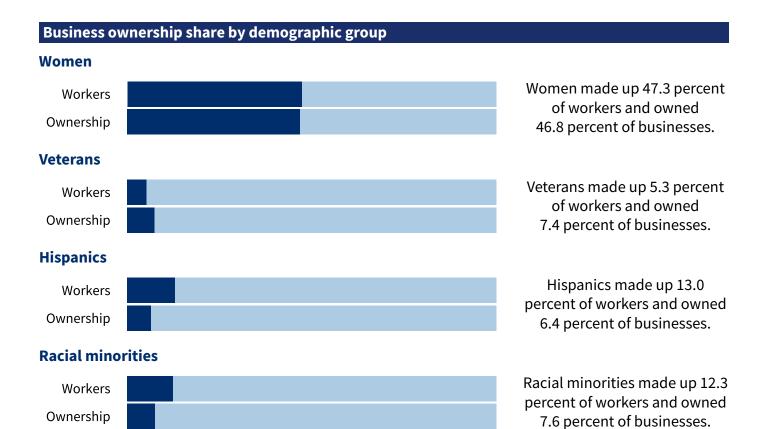
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 5,550 identified firms exported goods worth \$24.2 billion from Oregon in 2020. Of those exporters, 4,875—or 87.8 percent—were small. Exports by small firms reached \$4.7 billion, making up 19.3 percent of exports by identified firms.

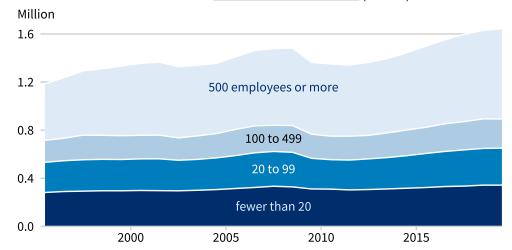


| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| · | <u> </u> | | |
| Female | 134,000 | 18,823 | 152,823 |
| Male | 153,000 | 50,933 | 203,933 |
| Owned equally by both groups | 10,500 | 16,281 | 26,781 |
| Veteran | 17,500 | 5,826 | 23,326 |
| Not Veteran | 278,000 | 76,976 | 354,976 |
| Owned equally by both groups | 1,800 | 3,234 | 5,034 |
| Hispanic | 19,500 | 3,598 | 23,098 |
| Not Hispanic | 277,000 | 81,571 | 358,571 |
| Owned equally by both groups | 650 | 868 | 1,518 |
| American Indian and Alaska Native | 1,100 | 502 | 1,602 |
| Asian | 13,500 | 5,982 | 19,482 |
| Black or African American | 6,300 | 668 | 6,968 |
| Native Hawaiian and Other Pacific Islander | 800 | * | * |
| White | 276,000 | 78,993 | 354,993 |
| Hispanic or Racial Minority | 40,000 | 10,705 | 50,705 |
| White and Not Hispanic | 257,000 | 73,535 | 330,535 |
| Owned equally by both groups | 1,200 | 1,795 | 2,995 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Oregon employment by business size

Source of data: <u>Statistics of US Businesses</u> (Census)





Oregon small business employment grew by 24.8 percent between 1995 and 2019, which exceeded the national small business employment growth rate.



| Small business emp | loyment and pay | roll by industry |
|--------------------|-----------------|------------------|
| | | |

| | Employers | | Employees Pa | | Payroll (\$1,0 | 00s) |
|--|-----------|-------|--------------|-------|----------------|-------|
| Industry | Small | % | Small | % | Small | % |
| Construction | 13,552 | 99.4 | 88,739 | 85.4 | 5,235,604 | 79.3 |
| Professional, Scientific, and Technical Services | 11,768 | 97.5 | 65,611 | 67.4 | 4,474,809 | 55.8 |
| Health Care and Social Assistance | 10,388 | 98.1 | 124,537 | 47.8 | 5,360,150 | 37.0 |
| Accommodation and Food Services | 9,403 | 98.6 | 137,546 | 72.4 | 2,984,400 | 71.1 |
| Other Services (except Public Administration) | 9,312 | 98.9 | 61,310 | 87.2 | 1,986,732 | 84.1 |
| Retail Trade | 9,137 | 96.3 | 87,111 | 41.6 | 2,958,718 | 45.1 |
| Real Estate and Rental and Leasing | 5,478 | 98.1 | 23,219 | 73.2 | 1,043,073 | 68.1 |
| Administrative, Support, and Waste Management | 5,224 | 96.0 | 48,155 | 44.2 | 1,928,434 | 45.6 |
| Manufacturing | 4,817 | 94.3 | 86,758 | 48.1 | 4,286,445 | 36.4 |
| Wholesale Trade | 3,682 | 90.0 | 42,638 | 54.7 | 2,583,770 | 45.9 |
| Finance and Insurance | 3,103 | 92.3 | 20,937 | 32.2 | 1,491,152 | 27.6 |
| Transportation and Warehousing | 2,653 | 93.6 | 23,863 | 39.0 | 1,110,768 | 35.1 |
| Arts, Entertainment, and Recreation | 1,855 | 98.2 | 21,903 | 73.1 | 714,780 | 79.0 |
| Educational Services | 1,521 | 97.6 | 23,010 | 60.3 | 690,596 | 59.5 |
| Information | 1,335 | 89.7 | 16,369 | 43.4 | 1,162,153 | 38.5 |
| Agriculture, Forestry, Fishing and Hunting | 1,324 | 99.3 | 12,488 | 95.3 | 575,343 | 91.9 |
| Management of Companies and Enterprises | 301 | 60.4 | 6,968 | 12.0 | 528,518 | 7.7 |
| Industries not classified | 207 | 100.0 | 202 | 100.0 | 6,115 | 100.0 |
| Utilities | 108 | 85.7 | 1,154 | 14.1 | 96,864 | 11.1 |
| Mining, Quarrying, and Oil and Gas Extraction | 99 | 94.3 | 887 | 61.4 | 46,158 | 53.6 |
| Total | 94,568 | 97.5 | 893,405 | 54.4 | 39,264,582 | 44.9 |

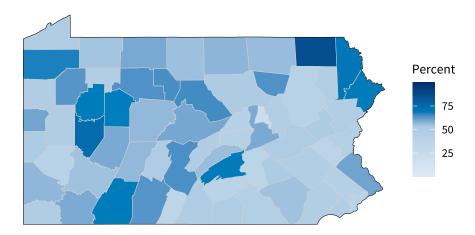
Source: Statistics of US Businesses, 2019 (Census)

About this profile

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Pennsylvania

1.1 million small businesses **99.6 percent** of Pennsylvania businesses 2.6 million small business employees 46.2 percent of Pennsylvania employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

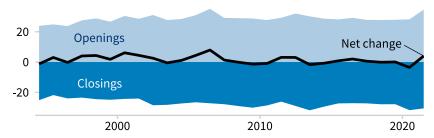
Establishments

Between March 2020 and March 2021, 34,566 Pennsylvania establishments opened and 30,585 closed, for a net increase of 3,981. Employment expanded at 64,983 establishments and contracted at 96,580. Small businesses accounted for 33,208 openings and 28,355 closings.

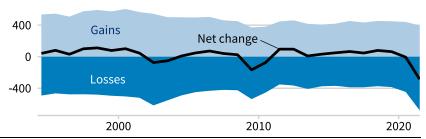
Employment

Opening and expanding Pennsylvania establishments added 395,775 jobs, while closing and contracting establishments lost 681,255, for a net decrease of 285,480 jobs. Small businesses gained 286,596 jobs and lost 452,831, for a net decrease of 166,235 jobs.

Thousands of establishments

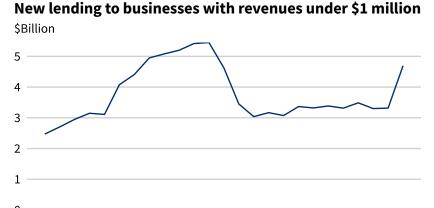


Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$4.7 billion in loans to Pennsylvania businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$5.2 billion. Total reported new lending to businesses through loans of \$1 million or less was \$17.8 billion.

Source: CRA Aggregate Data (FFIEC)



2010

2015

2020

2005

Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 125,179 | 23,896 | 2,518 | 151,593 |
| Construction | 95,099 | 24,644 | 2,243 | 121,986 |
| Other Services (except Public Administration) | 76,979 | 31,604 | 2,083 | 110,666 |
| Real Estate and Rental and Leasing | 97,722 | 7,205 | 569 | 105,496 |
| Retail Trade | 78,906 | 21,528 | 2,765 | 103,199 |
| Transportation and Warehousing | 89,799 | 6,051 | 1,177 | 97,027 |
| Health Care and Social Assistance | 64,656 | 18,668 | 4,459 | 87,783 |
| Administrative, Support, and Waste Management | 67,804 | 11,455 | 1,660 | 80,919 |
| Arts, Entertainment, and Recreation | 53,062 | 3,874 | 788 | 57,724 |
| Accommodation and Food Services | 15,479 | 18,221 | 4,676 | 38,376 |
| Educational Services | 34,349 | 2,470 | 931 | 37,750 |
| Finance and Insurance | 25,628 | 7,800 | 782 | 34,210 |
| Manufacturing | 13,870 | 8,008 | 3,367 | 25,245 |
| Wholesale Trade | 12,629 | 7,864 | 2,146 | 22,639 |
| Information | 10,917 | 1,979 | 468 | 13,364 |
| Agriculture, Forestry, Fishing and Hunting | 8,161 | 505 | 26 | 8,692 |
| Mining, Quarrying, and Oil and Gas Extraction | 1,850 | 505 | 161 | 2,516 |
| Utilities | 558 | 137 | 45 | 740 |
| Management of Companies and Enterprises | * | 116 | 597 | 713 |
| Industries not classified | * | 247 | 5 | 252 |
| Total | 872,647 | 196,569 | 29,942 | 1,099,158 |

2000

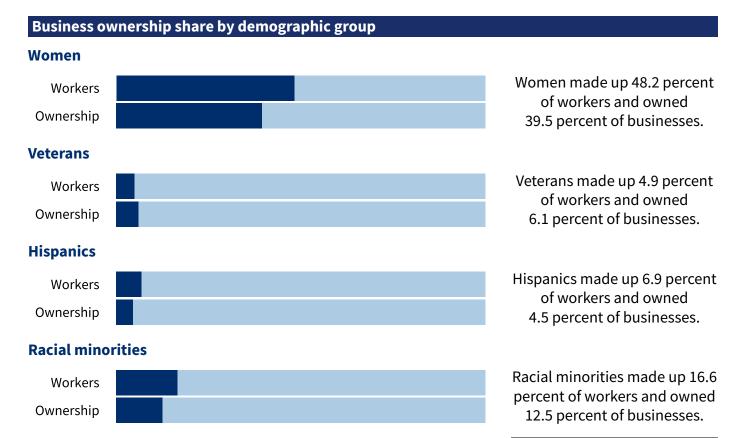
Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 14,889 identified firms exported goods worth \$34.0 billion from Pennsylvania in 2020. Of those exporters, 13,135—or 88.2 percent—were small. Exports by small firms reached \$10.7 billion, making up 31.4 percent of exports by identified firms.

^{*} Not reported by the Census Bureau



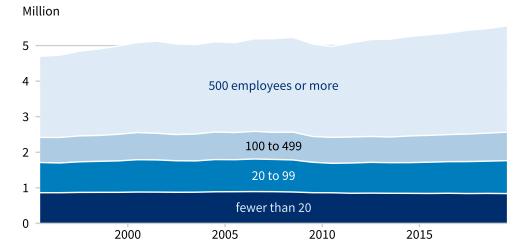
Ownership shares include equal and majority ownership Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 331,000 | 38,121 | 369,121 |
| Male | 497,000 | 138,766 | 635,766 |
| Owned equally by both groups | 20,500 | 24,908 | 45,408 |
| Veteran | 44,500 | 11,561 | 56,061 |
| Not Veteran | 801,000 | 185,383 | 986,383 |
| Owned equally by both groups | 3,500 | 4,849 | 8,349 |
| Hispanic | 43,500 | 2,648 | 46,148 |
| Not Hispanic | 804,000 | 198,414 | 1,002,414 |
| Owned equally by both groups | 750 | * | * |
| American Indian and Alaska Native | 1,300 | * | * |
| Asian | 39,000 | * | * |
| Black or African American | 72,000 | 3,035 | 75,035 |
| Native Hawaiian and Other Pacific Islander | 400 | 161 | 561 |
| White | 736,000 | 183,168 | 919,168 |
| Hispanic or Racial Minority | 148,000 | 21,093 | 169,093 |
| White and Not Hispanic | 699,000 | 179,217 | 878,217 |
| Owned equally by both groups | 1,800 | 1,484 | 3,284 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Pennsylvania employment by business size

Source of data: Statistics of US Businesses (Census)



Small business employment and payroll by industry



Between 1995 and 2019, Pennsylvania small business employment grew by 6.1 percent, reaching 2.6 million employees in 2019.



| . , . , , | | | | | | |
|--|-----------|-------|----------|-------|----------------|-------|
| | Employers | | Employee | es. | Payroll (\$1,0 | 00s) |
| Industry | Small | % | Small | % | Small | % |
| Other Services (except Public Administration) | 33,687 | 99.4 | 216,913 | 88.1 | 6,372,176 | 84.5 |
| Construction | 26,887 | 99.4 | 211,354 | 82.8 | 13,589,178 | 78.7 |
| Professional, Scientific, and Technical Services | 26,414 | 97.7 | 201,204 | 60.8 | 15,770,040 | 54.8 |
| Retail Trade | 24,293 | 97.8 | 236,844 | 36.5 | 7,815,431 | 43.0 |
| Health Care and Social Assistance | 23,127 | 98.0 | 431,208 | 39.8 | 17,081,818 | 31.9 |
| Accommodation and Food Services | 22,897 | 98.7 | 315,635 | 64.1 | 5,390,495 | 59.8 |
| Administrative, Support, and Waste Management | 13,115 | 96.5 | 140,949 | 41.4 | 5,847,581 | 43.7 |
| Manufacturing | 11,375 | 93.7 | 265,502 | 46.9 | 13,807,839 | 41.2 |
| Wholesale Trade | 10,010 | 93.3 | 133,918 | 53.3 | 8,625,593 | 45.5 |
| Finance and Insurance | 8,582 | 95.5 | 74,654 | 25.4 | 5,909,100 | 21.4 |
| Real Estate and Rental and Leasing | 7,774 | 97.6 | 46,655 | 69.4 | 2,490,890 | 65.3 |
| Transportation and Warehousing | 7,228 | 94.4 | 83,441 | 33.5 | 3,436,753 | 28.8 |
| Arts, Entertainment, and Recreation | 4,662 | 98.3 | 62,546 | 55.4 | 2,015,739 | 53.6 |
| Educational Services | 3,401 | 95.9 | 76,738 | 27.9 | 2,907,395 | 24.2 |
| Information | 2,447 | 91.2 | 33,278 | 29.6 | 2,095,993 | 19.1 |
| Management of Companies and Enterprises | 713 | 53.2 | 18,213 | 10.3 | 1,534,555 | 8.3 |
| Mining, Quarrying, and Oil and Gas Extraction | 666 | 90.7 | 11,002 | 43.9 | 790,982 | 33.6 |
| Agriculture, Forestry, Fishing and Hunting | 531 | 99.4 | 2,695 | 99.0 | 110,737 | 98.2 |
| Industries not classified | 252 | 100.0 | 518 | 100.0 | 11,757 | 100.0 |

Source: Statistics of US Businesses, 2019 (Census)

About this profile

Utilities

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182 78.4

226,511 98.1

7.5

2,206

2,565,473 46.2

5.1

39.3

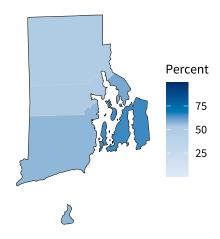
173,306

115,777,358

Rhode Island

108,360 small businesses
98.9 percent of Rhode Island businesses

227,699 small business employees **51.2** percent of Rhode Island employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

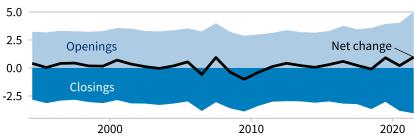
Establishments

Between March 2020 and March 2021, 5,016 Rhode Island establishments opened and 4,046 closed, for a net increase of 970. Employment expanded at 6,255 establishments and contracted at 9,011. Small businesses accounted for 4,788 openings and 3,798 closings.

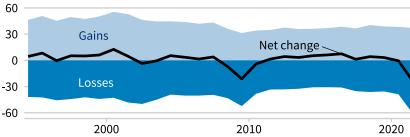
Employment

Opening and expanding Rhode Island establishments added 37,085 jobs, while closing and contracting establishments lost 60,778, for a net decrease of 23,693 jobs. Small businesses gained 27,987 jobs and lost 44,004, for a net decrease of 16,017 jobs.

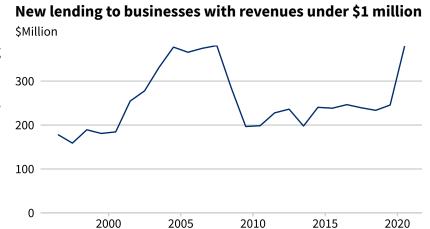
Thousands of establishments



Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$379.8 million in loans to Rhode Island businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$533.6 million. Total reported new lending to businesses through loans of \$1 million or less was \$1.8 billion. Source: CRA Aggregate Data (FFIEC)



111

Small business count by size and industry

| | | UL | | |
|--|-----------|-----------|-----------|------------|
| | No | 1-19 | 20-499 | All small |
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 13,056 | 2,498 | 229 | 15,783 |
| Construction | 8,783 | 3,129 | 167 | 12,079 |
| Real Estate and Rental and Leasing | 10,434 | 845 | 56 | 11,335 |
| Other Services (except Public Administration) | 8,323 | 2,632 | 155 | 11,110 |
| Transportation and Warehousing | 8,906 | 562 | 70 | 9,538 |
| Health Care and Social Assistance | 6,118 | 1,717 | 396 | 8,231 |
| Administrative, Support, and Waste Management | 6,540 | 1,488 | 151 | 8,179 |
| Retail Trade | 5,452 | 2,242 | 214 | 7,908 |
| Arts, Entertainment, and Recreation | 6,077 | 450 | 79 | 6,606 |
| Educational Services | 3,658 | 266 | 102 | 4,026 |
| Accommodation and Food Services | 1,260 | 2,028 | 620 | 3,908 |
| Finance and Insurance | 2,008 | 589 | 76 | 2,673 |
| Manufacturing | 1,071 | 843 | 315 | 2,229 |
| Wholesale Trade | 1,085 | 829 | 207 | 2,121 |
| Information | 1,019 | 194 | 33 | 1,246 |
| Agriculture, Forestry, Fishing and Hunting | 1,149 | 39 | 2 | 1,190 |
| Utilities | 171 | 12 | 4 | 187 |
| Management of Companies and Enterprises | * | 16 | 47 | 63 |
| Industries not classified | * | 32 | 0 | 32 |
| Mining, Quarrying, and Oil and Gas Extraction | 6 | 12 | 1 | 19 |
| Total | 85,116 | 20,411 | 2,833 | 108,360 |

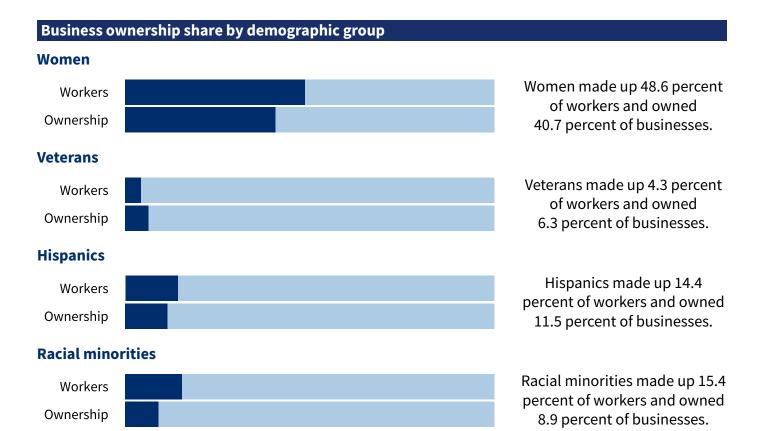
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 1,871 identified firms exported goods worth \$2.2 billion from Rhode Island in 2020. Of those exporters, 1,626—or 86.9 percent—were small. Exports by small firms reached \$1.3 billion, making up 57.2 percent of exports by identified firms.

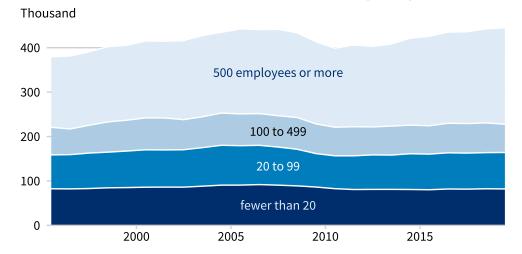


| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 33,000 | * | * |
| Male | 46,000 | 14,627 | 60,627 |
| Owned equally by both groups | 2,300 | 2,290 | 4,590 |
| Veteran | 4,200 | 1,572 | 5,772 |
| Not Veteran | 77,000 | 19,045 | 96,045 |
| Owned equally by both groups | 350 | 372 | 722 |
| Hispanic | 11,000 | * | * |
| Not Hispanic | 70,500 | 20,247 | 90,747 |
| Owned equally by both groups | 90 | 125 | 215 |
| American Indian and Alaska Native | 250 | 34 | 284 |
| Asian | 2,800 | 938 | 3,738 |
| Black or African American | 4,600 | 168 | 4,768 |
| Native Hawaiian and Other Pacific Islander | 100 | * | * |
| White | 73,500 | 19,822 | 93,322 |
| Hispanic or Racial Minority | 17,000 | 1,697 | 18,697 |
| White and Not Hispanic | 64,500 | 19,084 | 83,584 |
| Owned equally by both groups | 200 | 211 | 411 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Rhode Island employment by business size

Source of data: Statistics of US Businesses (Census)





Small businesses accounted for 51.2 percent of Rhode Island employment in 2019, which exceeded the national share.



| Small business employment and payroll by industry | | | | | | | |
|---|-----------|-------|----------|------------------|------------|-------|--|
| | Employers | | Employee | Employees Payrol | | 00s) | |
| | Small | % | Small | Small % | | % | |
| Construction | 3,296 | 99.4 | 18,692 | 93.9 | 1,259,527 | 91.1 | |
| Other Services (except Public Administration) | 2,787 | 98.1 | 16,220 | 89.7 | 571,814 | 88.1 | |
| Professional, Scientific, and Technical Services | 2,727 | 95.4 | 17,335 | 75.1 | 1,221,014 | 72.2 | |
| Accommodation and Food Services | 2,648 | 97.1 | 37,485 | 70.7 | 816,247 | 66.4 | |
| Retail Trade | 2,456 | 91.2 | 17,932 | 37.5 | 649,810 | 43.0 | |
| Health Care and Social Assistance | 2,113 | 95.5 | 40,168 | 46.1 | 1,793,514 | 41.6 | |
| Administrative, Support, and Waste Management | 1,639 | 93.7 | 13,236 | 53.2 | 553,902 | 54.3 | |
| Manufacturing | 1,158 | 93.9 | 22,617 | 57.3 | 1,168,778 | 47.9 | |
| Wholesale Trade | 1,036 | 86.5 | 11,186 | 55.7 | 724,114 | 49.0 | |
| Real Estate and Rental and Leasing | 901 | 95.7 | 4,141 | 76.9 | 208,358 | 76.9 | |
| Finance and Insurance | 665 | 81.6 | 6,001 | 18.9 | 516,964 | 17.7 | |
| Transportation and Warehousing | 632 | 92.9 | 4,618 | 38.1 | 210,037 | 37.6 | |
| Arts, Entertainment, and Recreation | 529 | 96.9 | 5,844 | 63.9 | 178,401 | 72.9 | |
| Educational Services | 368 | 94.1 | 7,199 | 23.7 | 300,540 | 26.3 | |
| Information | 227 | 79.4 | 2,385 | 36.0 | 134,893 | 26.0 | |
| Management of Companies and Enterprises | 63 | 51.6 | 2,146 | 14.7 | 140,638 | 11.8 | |
| Agriculture, Forestry, Fishing and Hunting | 41 | 100.0 | 173 | 100.0 | 9,020 | 100.0 | |
| Industries not classified | 32 | 100.0 | 43 | 100.0 | 1,472 | 100.0 | |
| Utilities | 16 | 69.6 | 151 | 11.7 | 22,117 | 14.9 | |
| Mining, Quarrying, and Oil and Gas Extraction | 13 | 92.9 | 127 | 85.8 | 9,694 | 85.4 | |
| Total | 23,244 | 95.1 | 227,699 | 51.2 | 10,490,854 | 46.2 | |

Source: Statistics of US Businesses, 2019 (Census)

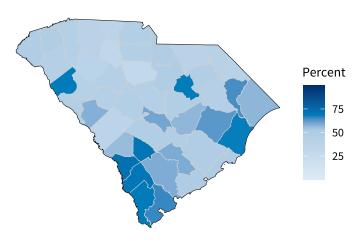
About this profile

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

South Carolina

463,549 small businesses **99.4** percent of South Carolina businesses

837,615 small business employees **43.0** percent of South Carolina employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

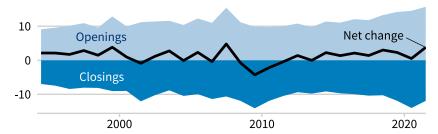
Establishments

Between March 2020 and March 2021, 15,709 South Carolina establishments opened and 11,924 closed, for a net increase of 3,785. Employment expanded at 26,641 establishments and contracted at 30,769. Small businesses accounted for 14,969 openings and 11,133 closings.

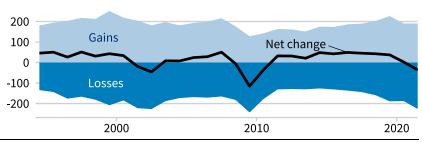
Employment

Opening and expanding South Carolina establishments added 190,134 jobs, while closing and contracting establishments lost 226,231, for a net decrease of 36,097 jobs. Small businesses gained 129,080 jobs and lost 144,840, for a net decrease of 15,760 jobs.

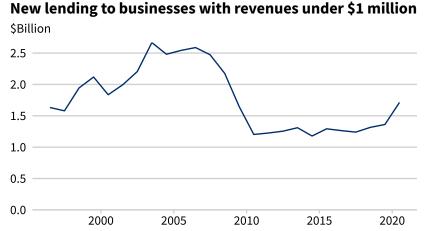
Thousands of establishments



Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$1.7 billion in loans to South Carolina businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$1.8 billion. Total reported new lending to businesses through loans of \$1 million or less was \$5.8 billion. Source: CRA Aggregate Data (FFIEC)



Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Other Services (except Public Administration) | 49,600 | 10,134 | 791 | 60,525 |
| Professional, Scientific, and Technical Services | 46,090 | 9,245 | 707 | 56,042 |
| Construction | 42,162 | 9,250 | 889 | 52,301 |
| Administrative, Support, and Waste Management | 44,739 | 4,481 | 607 | 49,827 |
| Real Estate and Rental and Leasing | 43,748 | 4,763 | 239 | 48,750 |
| Retail Trade | 31,850 | 9,118 | 914 | 41,882 |
| Health Care and Social Assistance | 26,425 | 6,625 | 1,269 | 34,319 |
| Transportation and Warehousing | 28,573 | 1,825 | 310 | 30,708 |
| Arts, Entertainment, and Recreation | 19,637 | 1,292 | 298 | 21,227 |
| Accommodation and Food Services | 7,606 | 5,763 | 2,264 | 15,633 |
| Finance and Insurance | 10,779 | 2,930 | 264 | 13,973 |
| Educational Services | 12,471 | 896 | 261 | 13,628 |
| Wholesale Trade | 5,200 | 2,677 | 704 | 8,581 |
| Manufacturing | 4,707 | 2,082 | 904 | 7,693 |
| Information | 3,773 | 598 | 104 | 4,475 |
| Agriculture, Forestry, Fishing and Hunting | 3,116 | 477 | 40 | 3,633 |
| Utilities | 170 | 70 | 32 | 272 |
| Management of Companies and Enterprises | * | 47 | 177 | 224 |
| Industries not classified | * | 161 | 0 | 161 |
| Mining, Quarrying, and Oil and Gas Extraction | 83 | 31 | 9 | 123 |
| Total | 380,729 | 72,403 | 10,417 | 463,549 |

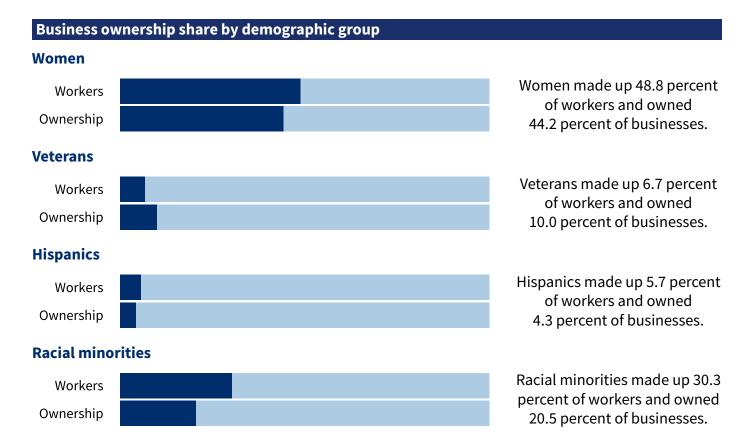
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 6,246 identified firms exported goods worth \$27.8 billion from South Carolina in 2020. Of those exporters, 5,259—or 84.2 percent—were small. Exports by small firms reached \$2.8 billion, making up 10.0 percent of exports by identified firms.

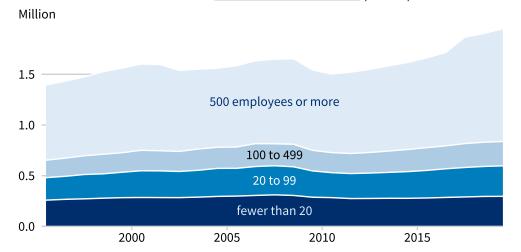


| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 158,000 | 14,744 | 172,744 |
| Male | 191,000 | 49,464 | 240,464 |
| Owned equally by both groups | 8,500 | 9,583 | 18,083 |
| Veteran | 30,500 | 7,784 | 38,284 |
| Not Veteran | 325,000 | 63,557 | 388,557 |
| Owned equally by both groups | 2,200 | 2,452 | 4,652 |
| Hispanic | 16,500 | 1,441 | 17,941 |
| Not Hispanic | 341,000 | 72,133 | 413,133 |
| Owned equally by both groups | 350 | * | * |
| American Indian and Alaska Native | 700 | 196 | 896 |
| Asian | 9,200 | 5,153 | 14,353 |
| Black or African American | 70,500 | 2,205 | 72,705 |
| Native Hawaiian and Other Pacific Islander | 150 | * | * |
| White | 277,000 | 66,100 | 343,100 |
| Hispanic or Racial Minority | 94,500 | 8,942 | 103,442 |
| White and Not Hispanic | 263,000 | 64,063 | 327,063 |
| Owned equally by both groups | 700 | * | * |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total South Carolina employment by business size

Source of data: Statistics of US Businesses (Census)





South Carolina small business employment grew by 28.2 percent between 1995 and 2019, which exceeded the national small business employment growth rate.



| Small business employment | ind payroll by industry | |
|---------------------------|-------------------------|----|
| | Employers | 3 |
| Industry | Small | 9, |

| | Employers | | Employee | es. | Payroll (\$1,000 | |
|--|-----------|-------|----------|-------|------------------|-------|
| | Small | % | Small | % | Small | % |
| Other Services (except Public Administration) | 10,925 | 98.9 | 74,503 | 89.6 | 2,024,697 | 82.9 |
| Construction | 10,139 | 99.0 | 76,149 | 84.7 | 3,872,927 | 81.0 |
| Retail Trade | 10,032 | 96.3 | 78,412 | 31.1 | 2,595,376 | 39.1 |
| Professional, Scientific, and Technical Services | 9,952 | 97.1 | 57,609 | 57.7 | 3,639,775 | 53.3 |
| Accommodation and Food Services | 8,027 | 97.1 | 151,004 | 63.1 | 2,672,229 | 62.9 |
| Health Care and Social Assistance | 7,894 | 97.4 | 111,909 | 44.8 | 4,596,813 | 38.4 |
| Administrative, Support, and Waste Management | 5,088 | 94.6 | 52,969 | 18.6 | 1,827,208 | 20.0 |
| Real Estate and Rental and Leasing | 5,002 | 97.4 | 18,683 | 66.9 | 832,671 | 64.3 |
| Wholesale Trade | 3,381 | 89.4 | 37,178 | 49.1 | 2,091,134 | 44.5 |
| Finance and Insurance | 3,194 | 92.5 | 21,688 | 28.7 | 1,285,383 | 22.8 |
| Manufacturing | 2,986 | 87.2 | 75,589 | 30.2 | 3,683,767 | 25.1 |
| Transportation and Warehousing | 2,135 | 89.7 | 19,448 | 26.3 | 813,971 | 25.8 |
| Arts, Entertainment, and Recreation | 1,590 | 97.8 | 24,019 | 77.1 | 500,315 | 81.4 |
| Educational Services | 1,157 | 96.3 | 19,386 | 61.3 | 589,125 | 63.3 |
| Information | 702 | 84.0 | 7,077 | 18.8 | 422,996 | 17.1 |
| Agriculture, Forestry, Fishing and Hunting | 517 | 99.0 | 3,735 | 94.9 | 167,700 | 94.1 |
| Management of Companies and Enterprises | 224 | 54.9 | 4,399 | 14.3 | 335,660 | 12.8 |
| Industries not classified | 161 | 100.0 | 228 | 100.0 | 4,811 | 100.0 |
| Utilities | 102 | 88.7 | 2,734 | 25.1 | 205,180 | 20.0 |
| Mining, Quarrying, and Oil and Gas Extraction | 40 | 75.5 | 896 | 53.3 | 59,022 | 54.1 |
| Total | 82,820 | 96.7 | 837,615 | 43.0 | 32,220,760 | 38.6 |

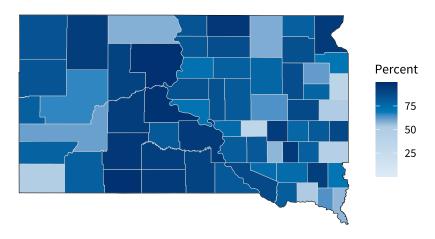
Source: Statistics of US Businesses, 2019 (Census)

About this profile

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South Dakota

90,274 small businesses **99.0** percent of South Dakota businesses **208,353** small business employees **58.0** percent of South Dakota employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

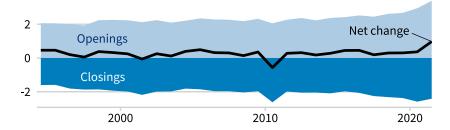
Establishments

Between March 2020 and March 2021, 3,388 South Dakota establishments opened and 2,414 closed, for a net increase of 974. Employment expanded at 6,619 establishments and contracted at 7,059. Small businesses accounted for 3,189 openings and 2,229 closings.

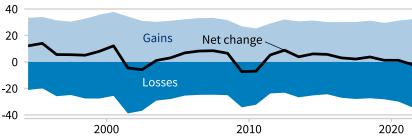
Employment

Opening and expanding South Dakota establishments added 32,363 jobs, while closing and contracting establishments lost 34,415, for a net decrease of 2,052 jobs. Small businesses gained 25,695 jobs and lost 26,595, for a net decrease of 900 jobs.

Thousands of establishments



Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$530.6 million in loans to South Dakota businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$401.2 million. Total reported new lending to businesses through loans of \$1 million or less was \$1.5 billion. Source: CRA Aggregate Data (FFIEC)

Small business count by size and industry

New lending to businesses with revenues under \$1 million \$Million 400

2010

35

14

55

18,969

2015

22

77

0

2,504

115

91

55

90,274

2020

2005

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Construction | 7,650 | 3,127 | 195 | 10,972 |
| Retail Trade | 8,328 | 2,184 | 344 | 10,856 |
| Real Estate and Rental and Leasing | 9,478 | 931 | 49 | 10,458 |
| Other Services (except Public Administration) | 6,478 | 2,525 | 137 | 9,140 |
| Professional, Scientific, and Technical Services | 7,159 | 1,650 | 138 | 8,947 |
| Health Care and Social Assistance | 4,742 | 1,464 | 330 | 6,536 |
| Administrative, Support, and Waste Management | 5,192 | 958 | 89 | 6,239 |
| Transportation and Warehousing | 4,530 | 1,022 | 79 | 5,631 |
| Arts, Entertainment, and Recreation | 4,183 | 547 | 66 | 4,796 |
| Finance and Insurance | 2,921 | 1,014 | 118 | 4,053 |
| Accommodation and Food Services | 1,174 | 1,590 | 463 | 3,227 |
| Agriculture, Forestry, Fishing and Hunting | 2,309 | 142 | 3 | 2,454 |
| Educational Services | 1,979 | 175 | 55 | 2,209 |
| Manufacturing | 1,045 | 614 | 217 | 1,876 |
| Wholesale Trade | 841 | 703 | 259 | 1,803 |
| Information | 650 | 206 | 49 | 905 |
| Mining, Quarrying, and Oil and Gas Extraction | 84 | 34 | 10 | 128 |

2000

0

Industries not classified

Management of Companies and Enterprises

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Utilities

Total

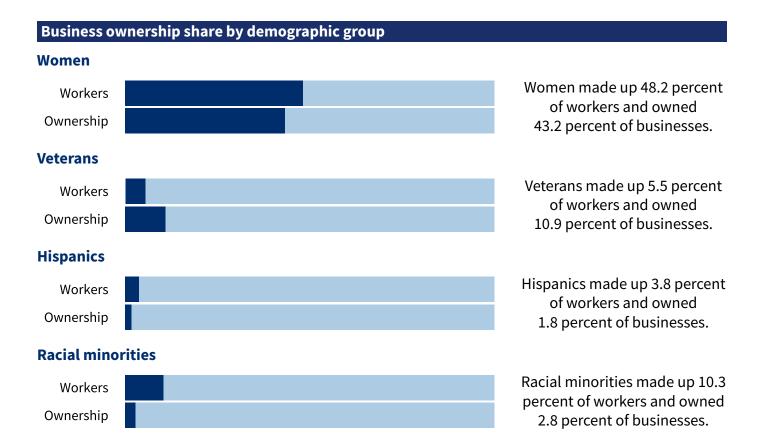
Small business exports

A total of 919 identified firms exported goods worth \$1.2 billion from South Dakota in 2020. Of those exporters, 725—or 78.9 percent—were small. Exports by small firms reached \$424.0 million, making up 34.1 percent of exports by identified firms.

58

68,801

^{*} Not reported by the Census Bureau

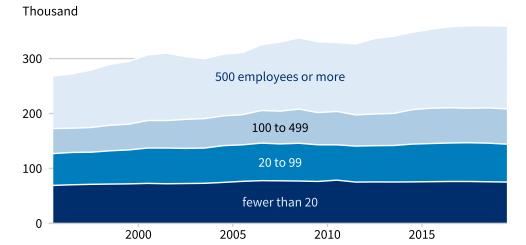


| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 26,000 | 3,194 | 29,194 |
| Male | 38,000 | 11,302 | 49,302 |
| Owned equally by both groups | 3,000 | 5,361 | 8,361 |
| Veteran | 6,000 | 1,511 | 7,511 |
| Not Veteran | 60,500 | 17,104 | 77,604 |
| Owned equally by both groups | 750 | 1,244 | 1,994 |
| Hispanic | 1,200 | 289 | 1,489 |
| Not Hispanic | 66,000 | 19,536 | 85,536 |
| Owned equally by both groups | 50 | 33 | 83 |
| American Indian and Alaska Native | 600 | 227 | 827 |
| Asian | 650 | 247 | 897 |
| Black or African American | 750 | * | * |
| Native Hawaiian and Other Pacific Islander | 30 | * | * |
| White | 65,000 | 19,436 | 84,436 |
| Hispanic or Racial Minority | 3,100 | 824 | 3,924 |
| White and Not Hispanic | 64,000 | 18,952 | 82,952 |
| Owned equally by both groups | 100 | * | * |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total South Dakota employment by business size

Source of data: Statistics of US Businesses (Census)



Small business employment and payroll by industry



South Dakota small business employment grew by 20.7 percent between 1995 and 2019, which exceeded the national small business employment growth rate.



66 100.0

604 58.1

208,353 58.0

1,128 100.0

41,710 57.4

8,045,521 51.0

| Sinute business employment una payrott by i | iidusti y | | | | | |
|--|-----------|-------------------|--------|--------------------|-----------|------|
| | Employer | ployers Employees | | Payroll (\$1,000s) | | |
| Industry | Small | % | Small | % | Small | % |
| Construction | 3,322 | 99.4 | 18,778 | 92.1 | 1,046,177 | 92.4 |
| Other Services (except Public Administration) | 2,662 | 99.1 | 13,917 | 96.4 | 392,843 | 94.8 |
| Retail Trade | 2,528 | 93.1 | 25,637 | 48.8 | 797,301 | 54.9 |
| Accommodation and Food Services | 2,053 | 97.2 | 32,099 | 78.7 | 580,690 | 79.6 |
| Health Care and Social Assistance | 1,794 | 96.6 | 31,859 | 46.4 | 1,289,221 | 34.0 |
| Professional, Scientific, and Technical Services | 1,788 | 95.6 | 10,201 | 80.2 | 557,719 | 81.2 |
| Finance and Insurance | 1,132 | 91.4 | 9,131 | 36.4 | 568,971 | 35.1 |
| Transportation and Warehousing | 1,101 | 94.9 | 6,653 | 62.3 | 273,791 | 60.6 |
| Administrative, Support, and Waste Management | 1,047 | 94.1 | 6,972 | 65.6 | 247,195 | 65.9 |
| Real Estate and Rental and Leasing | 980 | 96.1 | 3,638 | 86.8 | 140,015 | 84.4 |
| Wholesale Trade | 962 | 85.7 | 12,018 | 65.5 | 633,133 | 60.5 |
| Manufacturing | 831 | 89.5 | 18,492 | 39.6 | 825,419 | 36.0 |
| Arts, Entertainment, and Recreation | 613 | 98.6 | 5,809 | 83.2 | 123,561 | 89.0 |
| Information | 255 | 82.3 | 3,711 | 54.8 | 167,885 | 50.2 |
| Educational Services | 230 | 95.0 | 6,030 | 74.9 | 173,467 | 80.5 |
| Agriculture, Forestry, Fishing and Hunting | 145 | 99.3 | 441 | 99.5 | 16,893 | 99.0 |
| Management of Companies and Enterprises | 91 | 71.7 | 1,141 | 14.9 | 80,148 | 14.1 |
| Utilities | 57 | 81.4 | 1,156 | 42.6 | 88,254 | 33.7 |

Source: Statistics of US Businesses, 2019 (Census)

Mining, Quarrying, and Oil and Gas Extraction

About this profile

Industries not classified

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

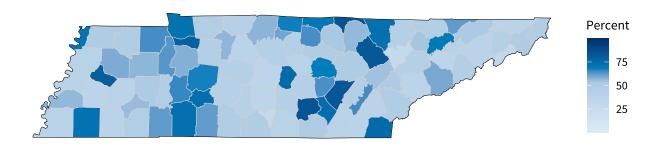
55 100.0

44 84.6

21,473 95.8

Tennessee

652,795 small businesses **99.5** percent of Tennessee businesses **1.2 million** small business employees **42.2 percent** of Tennessee employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

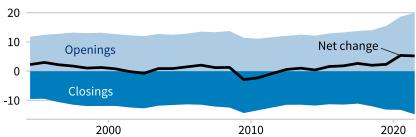
Establishments

Between March 2020 and March 2021, 19,947 Tennessee establishments opened and 14,729 closed, for a net increase of 5,218. Employment expanded at 36,984 establishments and contracted at 43,275. Small businesses accounted for 19,023 openings and 13,695 closings.

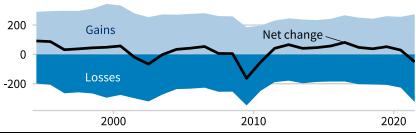
Employment

Opening and expanding Tennessee establishments added 273,333 jobs, while closing and contracting establishments lost 324,743, for a net decrease of 51,410 jobs. Small businesses gained 174,788 jobs and lost 200,364, for a net decrease of 25,576 jobs.

Thousands of establishments



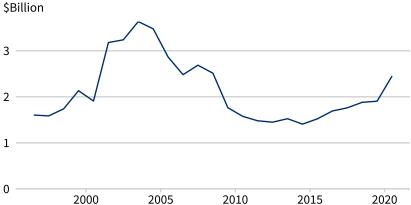
Thousands of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$2.5 billion in loans to Tennessee businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$2.3 billion. Total reported new lending to businesses through loans of \$1 million or less was \$8.4 billion.

Source: CRA Aggregate Data (FFIEC)





Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Other Services (except Public Administration) | 70,950 | 12,076 | 1,098 | 84,124 |
| Construction | 68,724 | 8,990 | 1,225 | 78,939 |
| Professional, Scientific, and Technical Services | 64,668 | 9,016 | 947 | 74,631 |
| Administrative, Support, and Waste Management | 64,397 | 4,734 | 878 | 70,009 |
| Retail Trade | 46,477 | 11,763 | 1,276 | 59,516 |
| Real Estate and Rental and Leasing | 49,447 | 3,720 | 339 | 53,506 |
| Health Care and Social Assistance | 38,476 | 8,458 | 1,783 | 48,717 |
| Transportation and Warehousing | 44,101 | 2,406 | 560 | 47,067 |
| Arts, Entertainment, and Recreation | 38,745 | 2,287 | 356 | 41,388 |
| Accommodation and Food Services | 11,294 | 6,685 | 2,603 | 20,582 |
| Educational Services | 17,410 | 956 | 352 | 18,718 |
| Finance and Insurance | 14,068 | 3,642 | 484 | 18,194 |
| Wholesale Trade | 6,811 | 3,348 | 1,098 | 11,257 |
| Manufacturing | 6,384 | 3,178 | 1,370 | 10,932 |
| Information | 8,292 | 1,134 | 231 | 9,657 |
| Agriculture, Forestry, Fishing and Hunting | 4,901 | 216 | 11 | 5,128 |
| Management of Companies and Enterprises | * | 70 | 302 | 372 |
| Mining, Quarrying, and Oil and Gas Extraction | 215 | 52 | 26 | 293 |
| Utilities | 206 | 13 | 30 | 249 |
| Industries not classified | * | 205 | 2 | 207 |
| Total | 555,566 | 82,858 | 14,371 | 652,795 |

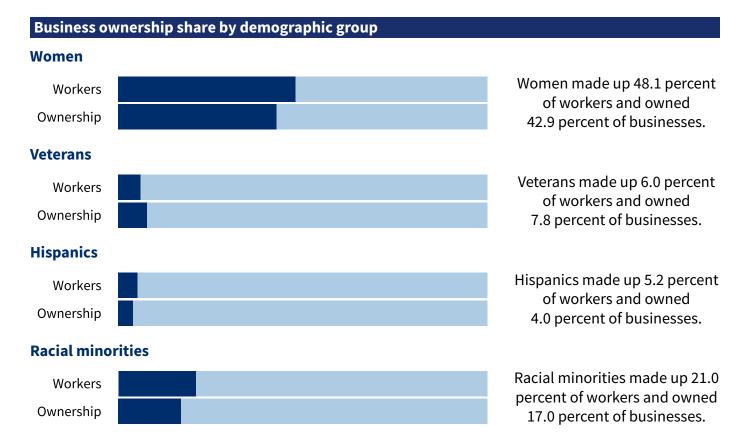
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 7,108 identified firms exported goods worth \$26.0 billion from Tennessee in 2020. Of those exporters, 5,830—or 82.0 percent—were small. Exports by small firms reached \$4.2 billion, making up 16.2 percent of exports by identified firms.

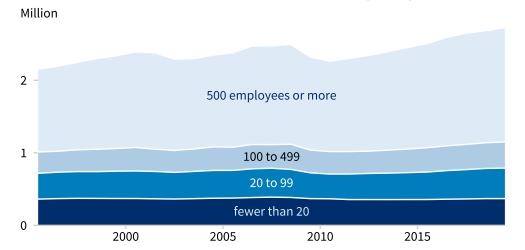


| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| Our avalia | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 229,000 | 14,863 | 243,863 |
| Male | 295,000 | 57,442 | 352,442 |
| Owned equally by both groups | 8,200 | 12,832 | 21,032 |
| Veteran | 36,000 | 7,485 | 43,485 |
| Not Veteran | 494,000 | 74,941 | 568,941 |
| Owned equally by both groups | 1,900 | * | * |
| Hispanic | 22,000 | 1,675 | 23,675 |
| Not Hispanic | 510,000 | 82,798 | 592,798 |
| Owned equally by both groups | 350 | * | * |
| American Indian and Alaska Native | 800 | 211 | 1,011 |
| Asian | 13,500 | 5,953 | 19,453 |
| Black or African American | 81,000 | 2,539 | 83,539 |
| Native Hawaiian and Other Pacific Islander | 250 | * | * |
| White | 436,000 | 76,094 | 512,094 |
| Hispanic or Racial Minority | 115,000 | 10,346 | 125,346 |
| White and Not Hispanic | 416,000 | 73,454 | 489,454 |
| Owned equally by both groups | 800 | 1,339 | 2,139 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Tennessee employment by business size

Source of data: Statistics of US Businesses (Census)





Between 1995 and 2019, Tennessee small business employment grew by 13.6 percent, reaching 1.2 million employees in 2019.



| Small business employment and payroll by industry | | | | | | | |
|---|-----------|-------|----------|-----------|-----------|--------------------|--|
| | Employers | | Employee | Employees | | Payroll (\$1,000s) | |
| Industry | Small | % | Small | % | Small | % | |
| Other Services (except Public Administration) | 13,174 | 98.9 | 98,879 | 83.5 | 2,773,638 | 78.6 | |
| Retail Trade | 13,039 | 96.8 | 108,188 | 33.9 | 3,796,375 | 41.5 | |
| Health Care and Social Assistance | 10,241 | 97.4 | 162,647 | 38.2 | 7,417,132 | 32.9 | |
| Construction | 10,215 | 98.8 | 98,586 | 82.4 | 5,465,400 | 79.4 | |
| Professional, Scientific, and Technical Services | 9,963 | 96.6 | 70,987 | 57.3 | 4,718,115 | 51.7 | |
| Accommodation and Food Services | 9,288 | 96.9 | 169,895 | 55.9 | 3,199,931 | 56.1 | |
| Administrative, Support, and Waste Management | 5,612 | 93.4 | 79,920 | 29.5 | 2,927,467 | 32.0 | |
| Manufacturing | 4,548 | 88.8 | 108,193 | 31.9 | 5,027,489 | 27.5 | |
| Wholesale Trade | 4,446 | 89.2 | 60,429 | 49.2 | 3,688,580 | 45.7 | |
| Finance and Insurance | 4,126 | 92.1 | 39,590 | 31.6 | 2,764,260 | 26.9 | |
| Real Estate and Rental and Leasing | 4,059 | 96.3 | 24,640 | 67.6 | 1,258,138 | 65.5 | |
| Transportation and Warehousing | 2,966 | 89.7 | 38,173 | 24.1 | 1,767,862 | 23.9 | |
| Arts, Entertainment, and Recreation | 2,643 | 98.3 | 28,746 | 67.7 | 1,189,863 | 62.7 | |
| Information | 1,365 | 89.3 | 15,245 | 32.3 | 942,015 | 29.5 | |
| Educational Services | 1,308 | 95.3 | 31,544 | 46.4 | 1,087,209 | 43.6 | |
| Management of Companies and Enterprises | 372 | 51.4 | 8,264 | 8.7 | 631,307 | 6.4 | |
| Agriculture, Forestry, Fishing and Hunting | 227 | 99.1 | 1,560 | 94.5 | 55,734 | 96.2 | |
| Industries not classified | 207 | 100.0 | 344 | 100.0 | 8,965 | 100.0 | |
| Mining, Quarrying, and Oil and Gas Extraction | 78 | 87.6 | 1,664 | 48.2 | 110,901 | 44.9 | |
| Utilities | 43 | 76.8 | 2,514 | 77.1 | 190,256 | 74.3 | |

Source: Statistics of US Businesses, 2019 (Census)

About this profile

Total

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

97,229 96.5

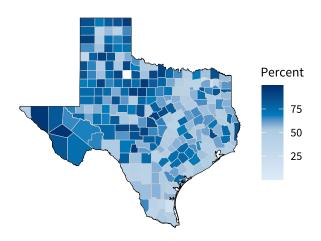
1,150,008 42.2

49,020,637 37.7

Texas

3.1 million small businesses **99.8 percent** of Texas businesses

4.9 million small business employees **44.5 percent** of Texas employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

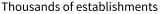
Business dynamics

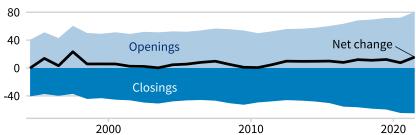
Establishments

Between March 2020 and March 2021, 80,636 Texas establishments opened and 64,980 closed, for a net increase of 15,656. Employment expanded at 142,090 establishments and contracted at 179,181. Small businesses accounted for 75,286 openings and 59,474 closings.

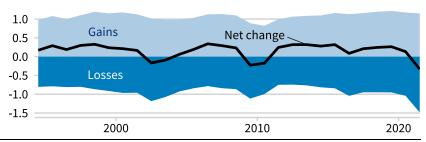
Employment

Opening and expanding Texas establishments added 1.2 million jobs, while closing and contracting establishments lost 1.5 million, for a net decrease of 334,627 jobs. Small businesses gained 798,857 jobs and lost 943,549, for a net decrease of 144,692 jobs.



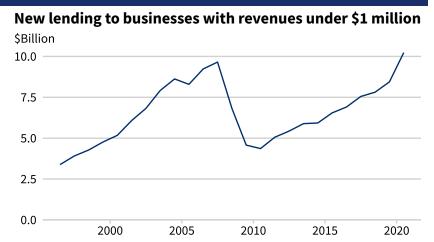


Millions of jobs



The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$10.2 billion in loans to Texas businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$12.6 billion. Total reported new lending to businesses through loans of \$1 million or less was \$38.8 billion.

Source: CRA Aggregate Data (FFIEC)



Small business count by size and industry

| | | T | | |
|--|-----------|-----------|-----------|------------|
| | No | 1-19 | 20-499 | All small |
| Industry | employees | employees | employees | businesses |
| Construction | 350,258 | 40,875 | 5,468 | 396,601 |
| Professional, Scientific, and Technical Services | 324,221 | 60,416 | 4,728 | 389,365 |
| Other Services (except Public Administration) | 296,065 | 44,320 | 4,209 | 344,594 |
| Administrative, Support, and Waste Management | 305,943 | 20,236 | 3,620 | 329,799 |
| Transportation and Warehousing | 286,881 | 13,830 | 2,142 | 302,853 |
| Retail Trade | 208,902 | 41,435 | 3,951 | 254,288 |
| Real Estate and Rental and Leasing | 225,410 | 22,512 | 1,291 | 249,213 |
| Health Care and Social Assistance | 177,202 | 47,204 | 7,682 | 232,088 |
| Arts, Entertainment, and Recreation | 112,681 | 6,162 | 1,043 | 119,886 |
| Finance and Insurance | 83,386 | 18,556 | 1,586 | 103,528 |
| Accommodation and Food Services | 61,491 | 30,624 | 10,512 | 102,627 |
| Educational Services | 73,286 | 5,506 | 1,256 | 80,048 |
| Wholesale Trade | 34,813 | 19,752 | 3,964 | 58,529 |
| Manufacturing | 36,363 | 12,381 | 4,337 | 53,081 |
| Mining, Quarrying, and Oil and Gas Extraction | 27,952 | 4,854 | 1,186 | 33,992 |
| Information | 28,092 | 4,278 | 803 | 33,173 |
| Agriculture, Forestry, Fishing and Hunting | 23,218 | 992 | 63 | 24,273 |
| Utilities | 1,890 | 767 | 156 | 2,813 |
| Management of Companies and Enterprises | * | 413 | 1,111 | 1,524 |
| Industries not classified | * | 858 | 2 | 860 |
| Total | 2,658,054 | 395,559 | 56,680 | 3,110,293 |

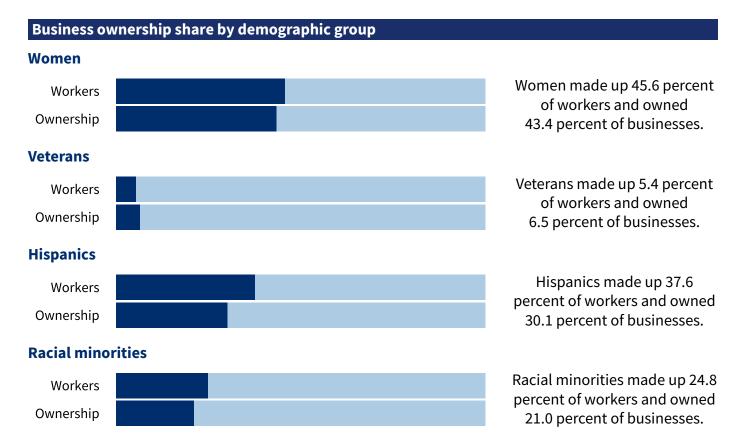
^{*} Not reported by the Census Bureau

Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 38,074 identified firms exported goods worth \$250.4 billion from Texas in 2020. Of those exporters, 35,124—or 92.3 percent—were small. Exports by small firms reached \$95.4 billion, making up 38.1 percent of exports by identified firms.



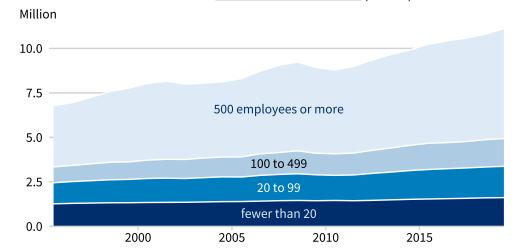
Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 1,043,000 | 84,697 | 1,127,697 |
| Male | 1,373,000 | 249,944 | 1,622,944 |
| Owned equally by both groups | 44,500 | 71,844 | 116,344 |
| Veteran | 145,000 | 24,642 | 169,642 |
| Not Veteran | 2,307,000 | 371,272 | 2,678,272 |
| Owned equally by both groups | 7,100 | 10,571 | 17,671 |
| Hispanic | 797,000 | 52,910 | 849,910 |
| Not Hispanic | 1,657,000 | 345,936 | 2,002,936 |
| Owned equally by both groups | 5,500 | 7,641 | 13,141 |
| American Indian and Alaska Native | 9,900 | 2,139 | 12,039 |
| Asian | 194,000 | 51,051 | 245,051 |
| Black or African American | 327,000 | 10,158 | 337,158 |
| Native Hawaiian and Other Pacific Islander | 2,400 | * | * |
| White | 1,922,000 | 341,776 | 2,263,776 |
| Hispanic or Racial Minority | 1,256,000 | 116,702 | 1,372,702 |
| White and Not Hispanic | 1,197,000 | 279,660 | 1,476,660 |
| Owned equally by both groups | 7,500 | 10,125 | 17,625 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Texas employment by business size

Source of data: Statistics of US Businesses (Census)





Texas small business
employment grew by 47.7
percent between 1995
and 2019, which
exceeded the national
small business
employment growth rate.



| Small business employment and payroll by i | ndustrv | | | | | |
|--|----------|-------|-----------|-------|----------------|-------|
| | Employer | S | Employee | es | Payroll (\$1,0 | 00s) |
| | Small | % | Small | % | Small | % |
| Professional, Scientific, and Technical Services | 65,144 | 98.6 | 424,196 | 56.0 | 32,532,397 | 48.2 |
| Health Care and Social Assistance | 54,886 | 99.0 | 735,913 | 46.4 | 29,283,465 | 38.3 |
| Other Services (except Public Administration) | 48,529 | 99.4 | 379,828 | 81.0 | 11,758,377 | 73.2 |
| Construction | 46,343 | 99.2 | 496,818 | 67.0 | 29,502,484 | 62.2 |
| Retail Trade | 45,386 | 98.6 | 383,143 | 29.0 | 14,131,674 | 35.7 |
| Accommodation and Food Services | 41,136 | 98.8 | 708,631 | 55.9 | 13,237,188 | 55.2 |
| Administrative, Support, and Waste Management | 23,856 | 96.5 | 336,770 | 32.1 | 14,477,095 | 32.1 |
| Real Estate and Rental and Leasing | 23,803 | 98.7 | 126,839 | 59.8 | 7,113,175 | 55.1 |
| Wholesale Trade | 23,716 | 95.8 | 271,396 | 50.5 | 17,763,441 | 44.1 |
| Finance and Insurance | 20,142 | 97.1 | 156,764 | 28.0 | 12,311,450 | 24.8 |
| Manufacturing | 16,718 | 94.3 | 336,787 | 40.9 | 17,340,971 | 32.3 |
| Transportation and Warehousing | 15,972 | 96.0 | 160,047 | 30.5 | 8,302,983 | 27.5 |
| Arts, Entertainment, and Recreation | 7,205 | 98.7 | 89,879 | 55.6 | 3,169,092 | 61.8 |
| Educational Services | 6,762 | 98.1 | 107,696 | 51.9 | 3,512,952 | 41.7 |
| Mining, Quarrying, and Oil and Gas Extraction | 6,040 | 97.1 | 102,315 | 44.6 | 9,582,224 | 38.7 |
| Information | 5,081 | 93.0 | 63,722 | 23.8 | 4,590,303 | 19.7 |
| Management of Companies and Enterprises | 1,524 | 59.2 | 33,894 | 10.4 | 3,148,978 | 7.8 |
| Agriculture, Forestry, Fishing and Hunting | 1,055 | 99.3 | 5,874 | 84.5 | 260,803 | 87.1 |
| Utilities | 923 | 93.6 | 15,251 | 27.8 | 1,270,287 | 21.5 |
| Industries not classified | 860 | 100.0 | 1,149 | 100.0 | 39,916 | 100.0 |
| Total | 452,239 | 98.6 | 4,936,912 | 44.5 | 233,329,255 | 38.2 |

Source: Statistics of US Businesses, 2019 (Census)

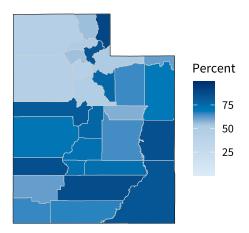
About this profile

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

Utah

324,821 small businesses **99.3 percent** of Utah businesses

625,571 small business employees **45.5** percent of Utah employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

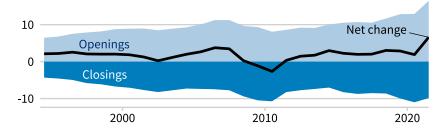
Establishments

Between March 2020 and March 2021, 16,448 Utah establishments opened and 9,859 closed, for a net increase of 6,589. Employment expanded at 23,240 establishments and contracted at 20,970. Small businesses accounted for 14,873 establishment openings and 8,870 closings.

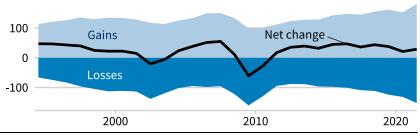
Employment

Opening and expanding Utah establishments added 181,084 jobs, while closing and contracting establishments lost 152,224, for a net increase of 28,860 jobs. Small businesses gained 132,001 jobs and lost 102,569, for a net increase of 29,432 jobs.

Thousands of establishments



Thousands of jobs

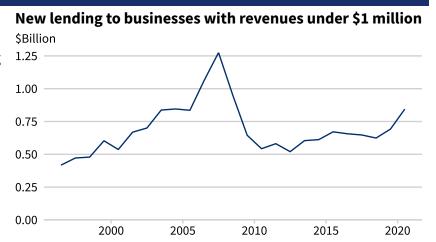


Counts include temporary closures and reopenings Source: <u>Business Employment Dynamics</u> (BLS)

Small business loans

The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$844.1 million in loans to Utah businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$1.3 billion. Total reported new lending to businesses through loans of \$1 million or less was \$3.7 billion.





Small business count by size and industry

| | No | 1–19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 42,860 | 9,922 | 724 | 53,506 |
| Real Estate and Rental and Leasing | 37,624 | 5,057 | 164 | 42,845 |
| Retail Trade | 27,302 | 5,992 | 731 | 34,025 |
| Construction | 19,809 | 9,702 | 849 | 30,360 |
| Other Services (except Public Administration) | 24,347 | 4,513 | 309 | 29,169 |
| Administrative, Support, and Waste Management | 17,384 | 3,753 | 437 | 21,574 |
| Health Care and Social Assistance | 14,191 | 6,168 | 825 | 21,184 |
| Transportation and Warehousing | 17,612 | 1,820 | 265 | 19,697 |
| Arts, Entertainment, and Recreation | 15,327 | 1,059 | 156 | 16,542 |
| Educational Services | 11,907 | 909 | 266 | 13,082 |
| Finance and Insurance | 9,209 | 3,025 | 244 | 12,478 |
| Accommodation and Food Services | 3,616 | 2,954 | 1,243 | 7,813 |
| Manufacturing | 4,578 | 2,337 | 661 | 7,576 |
| Wholesale Trade | 3,872 | 2,113 | 583 | 6,568 |
| Information | 4,470 | 933 | 205 | 5,608 |
| Agriculture, Forestry, Fishing and Hunting | 1,737 | 91 | 4 | 1,832 |
| Mining, Quarrying, and Oil and Gas Extraction | 446 | 282 | 55 | 783 |
| Utilities | 159 | 69 | 13 | 241 |
| Management of Companies and Enterprises | * | 89 | 141 | 230 |
| Industries not classified | * | 86 | 1 | 87 |
| Total | 256,450 | 60,816 | 7,555 | 324,821 |

^{*} Not reported by the Census Bureau

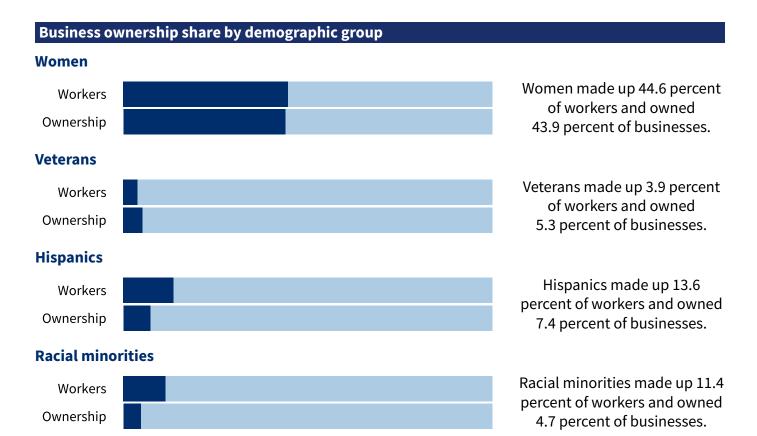
Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 3,537 identified firms exported goods worth \$16.9 billion from Utah in 2020. Of those exporters, 3,017—or 85.3 percent—were small. Exports by small firms reached \$11.4 billion, making up 67.6 percent of exports by identified firms.

Source: A profile of US importing and exporting companies, 2019-2020 (Census)



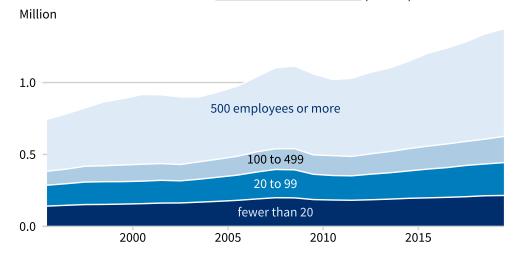
Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 94,000 | 11,250 | 105,250 |
| Male | 131,000 | 39,255 | 170,255 |
| Owned equally by both groups | 15,500 | 12,346 | 27,846 |
| Veteran | 10,000 | 3,015 | 13,015 |
| Not Veteran | 228,000 | 58,422 | 286,422 |
| Owned equally by both groups | 1,600 | 1,414 | 3,014 |
| Hispanic | 19,000 | 2,347 | 21,347 |
| Not Hispanic | 221,000 | 60,001 | 281,001 |
| Owned equally by both groups | 750 | * | * |
| American Indian and Alaska Native | 500 | 138 | 638 |
| Asian | 7,300 | 2,157 | 9,457 |
| Black or African American | 2,700 | 244 | 2,944 |
| Native Hawaiian and Other Pacific Islander | 1,400 | * | * |
| White | 228,000 | 60,503 | 288,503 |
| Hispanic or Racial Minority | 29,500 | 4,866 | 34,366 |
| White and Not Hispanic | 209,000 | 57,293 | 266,293 |
| Owned equally by both groups | 1,200 | * | * |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Utah employment by business size

Source of data: Statistics of US Businesses (Census)



Small business employment and payroll by industry



Utah small business
employment grew by 63.2
percent between 1995
and 2019, which
exceeded the national
small business
employment growth rate.



5,022 100.0

163,114 35.4

27,147,061 40.1

105 100.0

1,502 32.4

625,571 45.5

| Small business employment and payroll by muustry | | | | | | |
|--|----------|------|----------|------|-----------------|------|
| | Employer | S | Employee | S | Payroll (\$1,00 | 00s) |
| Industry | Small | % | Small | % | Small | % |
| Professional, Scientific, and Technical Services | 10,646 | 97.5 | 58,655 | 61.4 | 3,957,198 | 61.8 |
| Construction | 10,551 | 99.2 | 77,993 | 81.5 | 3,952,046 | 73.9 |
| Health Care and Social Assistance | 6,993 | 98.4 | 74,305 | 49.7 | 2,752,307 | 38.3 |
| Retail Trade | 6,723 | 95.4 | 62,458 | 40.0 | 2,123,494 | 44.2 |
| Real Estate and Rental and Leasing | 5,221 | 98.3 | 15,526 | 73.8 | 729,903 | 69.8 |
| Other Services (except Public Administration) | 4,822 | 98.1 | 29,044 | 53.3 | 932,161 | 45.6 |
| Accommodation and Food Services | 4,197 | 96.9 | 78,404 | 60.8 | 1,374,655 | 58.3 |
| Administrative, Support, and Waste Management | 4,190 | 95.1 | 40,759 | 25.2 | 1,490,198 | 23.2 |
| Finance and Insurance | 3,269 | 92.8 | 23,684 | 32.8 | 1,713,276 | 31.2 |
| Manufacturing | 2,998 | 92.4 | 51,935 | 40.3 | 2,474,770 | 32.6 |
| Wholesale Trade | 2,696 | 87.9 | 30,711 | 50.3 | 1,859,429 | 47.8 |
| Transportation and Warehousing | 2,085 | 92.5 | 18,890 | 28.4 | 820,723 | 23.9 |
| Arts, Entertainment, and Recreation | 1,215 | 97.9 | 14,654 | 58.3 | 334,326 | 49.1 |
| Educational Services | 1,175 | 97.4 | 21,965 | 37.3 | 618,359 | 32.7 |
| Information | 1,138 | 87.9 | 16,971 | 30.4 | 1,331,129 | 26.7 |
| Mining, Quarrying, and Oil and Gas Extraction | 337 | 88.7 | 3,243 | 40.6 | 235,578 | 32.1 |
| Management of Companies and Enterprises | 230 | 60.4 | 4,332 | 14.9 | 244,851 | 8.4 |
| Agriculture, Forestry, Fishing and Hunting | 95 | 99.0 | 435 | 96.2 | 34,522 | 98.0 |

Source: Statistics of US Businesses, 2019 (Census)

About this profile

Industries not classified

Utilities

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

87 100.0

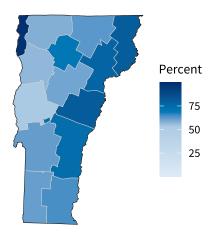
82 90.1

68,371 96.9

Vermont

78,883 small businesses **99.0 percent** of Vermont businesses

157,131 small business employees **60.2 percent** of Vermont employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

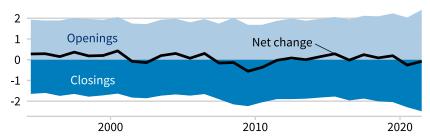
Establishments

Between March 2020 and March 2021, 2,408 Vermont establishments opened and 2,488 closed, for a net decrease of 80. Employment expanded at 4,295 establishments and contracted at 5,616. Small businesses accounted for 2,281 establishment openings and 2,353 closings.

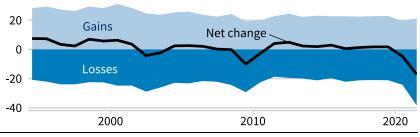
Employment

Opening and expanding Vermont establishments added 21,276 jobs, while closing and contracting establishments lost 38,423, for a net decrease of 17,147 jobs. Small businesses gained 16,778 jobs and lost 28,050, for a net decrease of 11,272 jobs.

Thousands of establishments



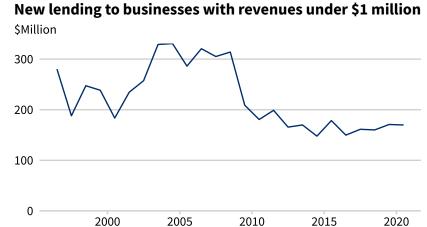
Thousands of jobs



Counts include temporary closures and reopenings Source: <u>Business Employment Dynamics</u> (BLS)

Small business loans

The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$169.8 million in loans to Vermont businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$266.9 million. Total reported new lending to businesses through loans of \$1 million or less was \$834.4 million. Source: CRA Aggregate Data (FFIEC)



Small business count by size and industry

| | No | 1–19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 9,730 | 1,765 | 126 | 11,621 |
| Construction | 8,662 | 2,519 | 132 | 11,313 |
| Retail Trade | 4,941 | 1,745 | 275 | 6,961 |
| Other Services (except Public Administration) | 4,853 | 1,882 | 81 | 6,816 |
| Real Estate and Rental and Leasing | 6,095 | 608 | 36 | 6,739 |
| Health Care and Social Assistance | 4,955 | 1,292 | 276 | 6,523 |
| Administrative, Support, and Waste Management | 5,294 | 1,008 | 64 | 6,366 |
| Arts, Entertainment, and Recreation | 5,103 | 398 | 50 | 5,551 |
| Educational Services | 2,578 | 298 | 84 | 2,960 |
| Accommodation and Food Services | 1,300 | 1,300 | 339 | 2,939 |
| Manufacturing | 1,761 | 747 | 193 | 2,701 |
| Transportation and Warehousing | 1,978 | 336 | 53 | 2,367 |
| Agriculture, Forestry, Fishing and Hunting | 1,814 | 134 | 3 | 1,951 |
| Wholesale Trade | 819 | 409 | 138 | 1,366 |
| Finance and Insurance | 935 | 317 | 52 | 1,304 |
| Information | 915 | 249 | 55 | 1,219 |
| Utilities | 155 | 13 | 7 | 175 |
| Mining, Quarrying, and Oil and Gas Extraction | 33 | 28 | 5 | 66 |
| Management of Companies and Enterprises | * | 11 | 25 | 36 |
| Industries not classified | * | 29 | 1 | 30 |
| Total | 61,921 | 15,074 | 1,888 | 78,883 |

^{*} Not reported by the Census Bureau

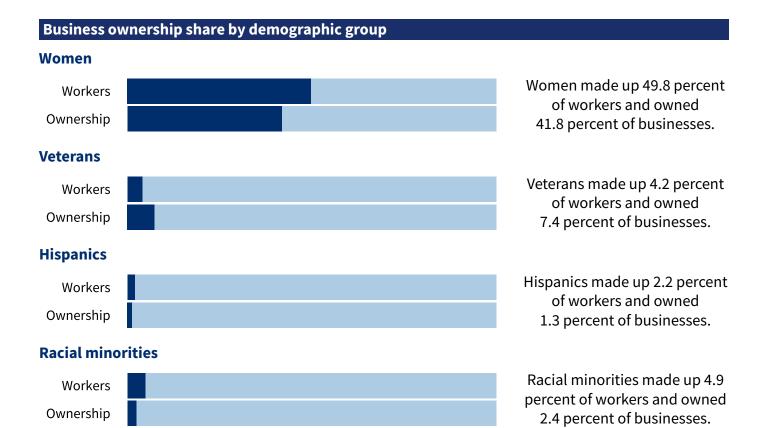
Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 1,017 identified firms exported goods worth \$2.2 billion from Vermont in 2020. Of those exporters, 879—or 86.4 percent—were small. Exports by small firms reached \$475.0 million, making up 21.1 percent of exports by identified firms.

Source: A profile of US importing and exporting companies, 2019-2020 (Census)



Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

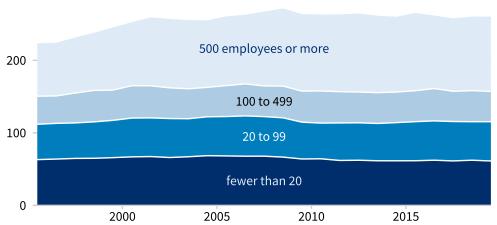
| Business count by owner demographic group | Without | With | Total |
|--|-----------|-----------|------------|
| Ownership | employees | employees | businesses |
| Female | 24,500 | 2,633 | 27,133 |
| Male | 34,500 | 9,237 | 43,737 |
| Owned equally by both groups | 1,600 | 2,733 | 4,333 |
| Veteran | 3,700 | 1,137 | 4,837 |
| Not Veteran | 57,000 | 13,008 | 70,008 |
| Owned equally by both groups | 300 | * | * |
| Hispanic | 750 | * | * |
| Not Hispanic | 60,000 | 14,422 | 74,422 |
| Owned equally by both groups | 50 | * | * |
| American Indian and Alaska Native | 100 | * | * |
| Asian | 750 | 307 | 1,057 |
| Black or African American | 500 | * | * |
| Native Hawaiian and Other Pacific Islander | 20 | * | * |
| White | 59,500 | 14,267 | 73,767 |
| Hispanic or Racial Minority | 2,100 | 494 | 2,594 |
| White and Not Hispanic | 58,500 | 14,018 | 72,518 |
| Owned equally by both groups | 100 | 92 | 192 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Vermont employment by business size

Source of data: <u>Statistics of US Businesses</u> (Census)

Thousand





Small businesses accounted for 60.2 percent of Vermont employment in 2019, which exceeded the national share.



| Small business employment and payroll by i | inaustry |
|--|----------|
| | Emplo |

| | Employer | S | Employee | es | Payroll (\$1,0 | 00s) |
|--|----------|-------|----------|-------|----------------|-------|
| | Small | % | Small | % | Small | % |
| Construction | 2,651 | 99.5 | 13,781 | 97.4 | 774,968 | 96.7 |
| Retail Trade | 2,020 | 92.2 | 20,712 | 54.9 | 725,647 | 61.7 |
| Other Services (except Public Administration) | 1,963 | 98.5 | 9,237 | 96.9 | 322,143 | 96.5 |
| Professional, Scientific, and Technical Services | 1,891 | 95.6 | 10,108 | 83.7 | 696,827 | 79.9 |
| Accommodation and Food Services | 1,639 | 97.0 | 22,424 | 65.8 | 487,208 | 67.6 |
| Health Care and Social Assistance | 1,568 | 96.7 | 23,648 | 47.6 | 958,108 | 39.5 |
| Administrative, Support, and Waste Management | 1,072 | 94.1 | 5,148 | 59.0 | 198,488 | 63.3 |
| Manufacturing | 940 | 94.4 | 15,599 | 50.7 | 749,476 | 41.5 |
| Real Estate and Rental and Leasing | 644 | 95.7 | 2,648 | 84.3 | 115,195 | 82.9 |
| Wholesale Trade | 547 | 83.4 | 7,572 | 69.1 | 416,674 | 62.4 |
| Arts, Entertainment, and Recreation | 448 | 98.7 | 4,547 | 60.6 | 110,210 | 71.1 |
| Transportation and Warehousing | 389 | 92.4 | 3,523 | 59.8 | 138,835 | 56.8 |
| Educational Services | 382 | 96.0 | 6,816 | 44.5 | 232,912 | 45.9 |
| Finance and Insurance | 369 | 80.9 | 5,414 | 59.2 | 398,883 | 53.7 |
| Information | 304 | 84.2 | 3,853 | 48.1 | 225,316 | 38.4 |
| Agriculture, Forestry, Fishing and Hunting | 137 | 100.0 | 484 | 100.0 | 20,945 | 100.0 |
| Management of Companies and Enterprises | 36 | 57.1 | 956 | 43.5 | 61,333 | 31.6 |
| Mining, Quarrying, and Oil and Gas Extraction | 33 | 86.8 | 223 | 47.4 | 13,797 | 38.3 |
| Industries not classified | 30 | 100.0 | 46 | 100.0 | 825 | 100.0 |
| Utilities | 20 | 71.4 | 392 | 32.2 | 37,887 | 26.3 |
| Total | 16,962 | 95.6 | 157,131 | 60.2 | 6,685,677 | 56.3 |

Source: Statistics of US Businesses, 2019 (Census)

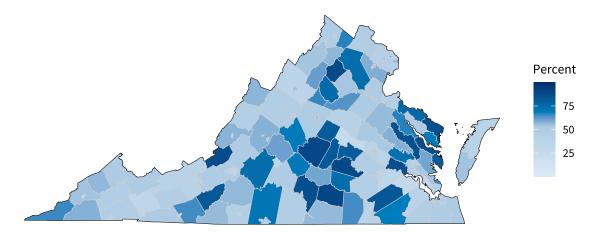
About this profile

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

Virginia

795,624 small businesses **99.5 percent** of Virginia businesses

1.6 million small business employees **46.0 percent** of Virginia employees



Share of employees working at small businesses by county or independent city

Source of data: Statistics of US Businesses (Census)

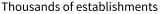
Business dynamics

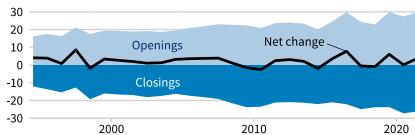
Establishments

Between March 2020 and March 2021, 30,028 Virginia establishments opened and 26,216 closed, for a net increase of 3,812. Employment expanded at 46,960 establishments and contracted at 59,980. Small businesses accounted for 28,343 openings and 23,586 closings.

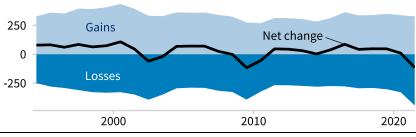
Employment

Opening and expanding Virginia establishments added 327,816 jobs, while closing and contracting establishments lost 442,376, for a net decrease of 114,560 jobs. Small businesses gained 228,181 jobs and lost 288,225, for a net decrease of 60,044 jobs.





Thousands of jobs

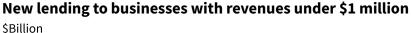


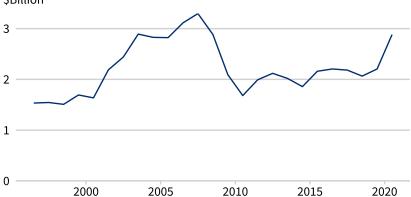
Counts include temporary closures and reopenings Source: <u>Business Employment Dynamics</u> (BLS)

Small business loans

The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$2.9 billion in loans to Virginia businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$3.3 billion. Total reported new lending to businesses through loans of \$1 million or less was \$10.6 billion.

Source: CRA Aggregate Data (FFIEC)





Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 100,633 | 23,240 | 2,811 | 126,684 |
| Other Services (except Public Administration) | 65,881 | 18,994 | 1,616 | 86,491 |
| Construction | 65,910 | 17,782 | 1,859 | 85,551 |
| Real Estate and Rental and Leasing | 71,187 | 6,791 | 435 | 78,413 |
| Transportation and Warehousing | 71,983 | 3,637 | 573 | 76,193 |
| Administrative, Support, and Waste Management | 58,660 | 7,583 | 1,245 | 67,488 |
| Health Care and Social Assistance | 47,334 | 12,487 | 2,453 | 62,274 |
| Retail Trade | 45,784 | 13,104 | 1,433 | 60,321 |
| Arts, Entertainment, and Recreation | 37,921 | 2,350 | 483 | 40,754 |
| Educational Services | 26,409 | 2,278 | 513 | 29,200 |
| Accommodation and Food Services | 11,543 | 10,011 | 3,218 | 24,772 |
| Finance and Insurance | 14,553 | 4,696 | 445 | 19,694 |
| Wholesale Trade | 6,473 | 3,648 | 930 | 11,051 |
| Manufacturing | 6,170 | 3,048 | 1,076 | 10,294 |
| Information | 8,216 | 1,482 | 394 | 10,092 |
| Agriculture, Forestry, Fishing and Hunting | 5,224 | 590 | 36 | 5,850 |
| Management of Companies and Enterprises | * | 98 | 320 | 418 |
| Utilities | 268 | 45 | 25 | 338 |
| Mining, Quarrying, and Oil and Gas Extraction | 192 | 92 | 42 | 326 |
| Industries not classified | * | 306 | 0 | 306 |
| Total | 644,341 | 132,139 | 19,144 | 795,624 |

^{*} Not reported by the Census Bureau

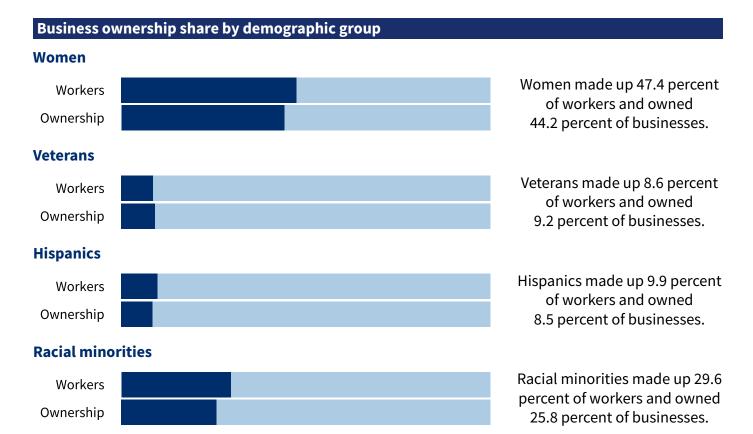
Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 6,897 identified firms exported goods worth \$15.5 billion from Virginia in 2020. Of those exporters, 5,864—or 85.0 percent—were small. Exports by small firms reached \$4.8 billion, making up 30.9 percent of exports by identified firms.

Source: A profile of US importing and exporting companies, 2019-2020 (Census)



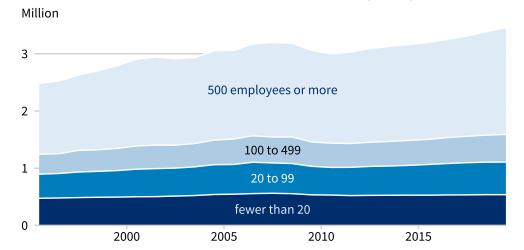
Sources of data: American Community Survey, 2018 (Census and IPUMS); Annual Business Survey, 2018 (Census); Nonemployer Statistics by Demographics, 2018 (Census)

| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 267,000 | 34,057 | 301,057 |
| Male | 338,000 | 84,330 | 422,330 |
| Owned equally by both groups | 15,500 | 17,315 | 32,815 |
| Veteran | 51,500 | * | * |
| Not Veteran | 566,000 | 120,688 | 686,688 |
| Owned equally by both groups | 3,400 | 3,282 | 6,682 |
| Hispanic | 57,000 | 5,638 | 62,638 |
| Not Hispanic | 563,000 | 129,325 | 692,325 |
| Owned equally by both groups | 700 | * | * |
| American Indian and Alaska Native | 1,400 | 350 | 1,750 |
| Asian | 64,500 | 18,156 | 82,656 |
| Black or African American | 104,000 | 5,666 | 109,666 |
| Native Hawaiian and Other Pacific Islander | 450 | 194 | 644 |
| White | 450,000 | 111,813 | 561,813 |
| Hispanic or Racial Minority | 217,000 | 29,840 | 246,840 |
| White and Not Hispanic | 402,000 | 104,355 | 506,355 |
| Owned equally by both groups | 1,700 | * | * |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Virginia employment by business size

Source of data: Statistics of US Businesses (Census)





Virginia small business employment grew by 27.9 percent between 1995 and 2019, which exceeded the national small business employment growth rate.



| | Employers | | Employee | !S | Payroll (\$1,0 | 00s) |
|--|-----------|-------|-----------|-------|----------------|------|
| Industry | Small | % | Small | % | Small | % |
| Professional, Scientific, and Technical Services | 26,051 | 97.9 | 243,514 | 49.1 | 21,587,855 | 44. |
| Other Services (except Public Administration) | 20,610 | 99.1 | 147,928 | 84.9 | 5,824,397 | 82. |
| Construction | 19,641 | 99.3 | 161,015 | 82.7 | 8,840,507 | 76. |
| Health Care and Social Assistance | 14,940 | 97.9 | 212,843 | 45.4 | 9,526,611 | 37. |
| Retail Trade | 14,537 | 96.5 | 127,095 | 29.5 | 4,338,039 | 35. |
| Accommodation and Food Services | 13,229 | 97.6 | 217,919 | 58.1 | 4,024,282 | 56. |
| Administrative, Support, and Waste Management | 8,828 | 95.5 | 106,189 | 38.0 | 4,422,805 | 35. |
| Real Estate and Rental and Leasing | 7,226 | 97.6 | 34,048 | 60.8 | 1,879,662 | 56. |
| Finance and Insurance | 5,141 | 93.4 | 40,392 | 24.2 | 3,374,814 | 20. |
| Wholesale Trade | 4,578 | 90.7 | 52,366 | 48.9 | 3,248,825 | 42. |
| Transportation and Warehousing | 4,210 | 93.3 | 37,583 | 33.3 | 1,745,618 | 29. |
| Manufacturing | 4,124 | 91.4 | 81,912 | 34.1 | 3,805,611 | 27. |
| Arts, Entertainment, and Recreation | 2,833 | 97.9 | 35,163 | 54.8 | 865,820 | 51. |
| Educational Services | 2,791 | 97.2 | 44,496 | 54.5 | 1,622,511 | 52. |
| Information | 1,876 | 88.3 | 30,397 | 30.4 | 2,763,522 | 25. |
| Agriculture, Forestry, Fishing and Hunting | 626 | 98.9 | 3,601 | 85.2 | 161,107 | 71. |
| Management of Companies and Enterprises | 418 | 53.0 | 8,566 | 10.2 | 726,752 | 9. |
| Industries not classified | 306 | 100.0 | 390 | 100.0 | 10,638 | 100. |
| Mining, Quarrying, and Oil and Gas Extraction | 134 | 85.4 | 2,637 | 44.1 | 140,008 | 34. |
| Utilities | 70 | 72.2 | 2,204 | 15.3 | 199,828 | 11. |
| Total | 151,283 | 97.6 | 1,590,258 | 46.0 | 79,109,212 | 40. |

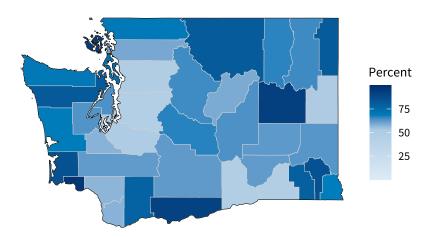
Source: Statistics of US Businesses, 2019 (Census)

About this profile

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

Washington

657,529 small businesses **99.5** percent of Washington businesses **1.4 million** small business employees **49.8 percent** of Washington employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

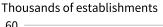
Business dynamics

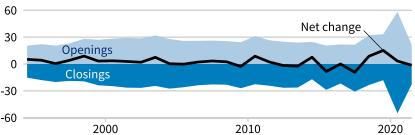
Establishments

Between March 2020 and March 2021, 21,459 Washington establishments opened and 22,829 closed, for a net decrease of 1,370. Employment expanded at 44,748 establishments and contracted at 57,333. Small businesses accounted for 19,138 openings and 18,933 closings.

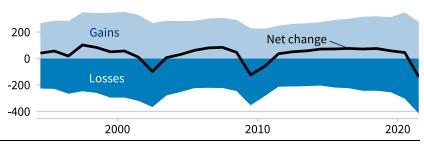
Employment

Opening and expanding Washington establishments added 276,978 jobs, while closing and contracting establishments lost 414,628, for a net decrease of 137,650 jobs. Small businesses gained 190,913 jobs and lost 284,911, for a net decrease of 93,998 jobs.





Thousands of jobs

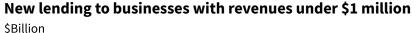


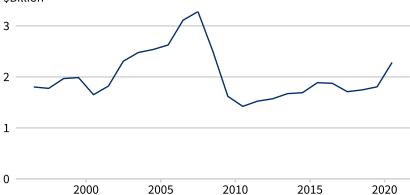
Counts include temporary closures and reopenings Source: <u>Business Employment Dynamics</u> (BLS)

Small business loans

The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$2.3 billion in loans to Washington businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$2.9 billion. Total reported new lending to businesses through loans of \$1 million or less was \$9.5 billion.

Source: CRA Aggregate Data (FFIEC)





Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 90,128 | 18,934 | 1,584 | 110,646 |
| Real Estate and Rental and Leasing | 60,378 | 9,312 | 416 | 70,106 |
| Transportation and Warehousing | 58,921 | 4,096 | 627 | 63,644 |
| Construction | 34,689 | 22,895 | 1,864 | 59,448 |
| Other Services (except Public Administration) | 41,326 | 15,032 | 1,030 | 57,388 |
| Retail Trade | 41,193 | 12,302 | 1,633 | 55,128 |
| Health Care and Social Assistance | 34,719 | 14,974 | 1,966 | 51,659 |
| Administrative, Support, and Waste Management | 34,252 | 8,069 | 859 | 43,180 |
| Arts, Entertainment, and Recreation | 35,185 | 2,445 | 482 | 38,112 |
| Educational Services | 20,049 | 2,312 | 464 | 22,825 |
| Accommodation and Food Services | 8,001 | 11,216 | 2,939 | 22,156 |
| Finance and Insurance | 11,542 | 4,433 | 379 | 16,354 |
| Manufacturing | 8,082 | 4,664 | 1,404 | 14,150 |
| Wholesale Trade | 6,678 | 5,165 | 1,305 | 13,148 |
| Information | 7,767 | 1,845 | 386 | 9,998 |
| Agriculture, Forestry, Fishing and Hunting | 7,506 | 1,263 | 126 | 8,895 |
| Utilities | 330 | 147 | 20 | 497 |
| Management of Companies and Enterprises | * | 145 | 301 | 446 |
| Industries not classified | * | 349 | 0 | 349 |
| Mining, Quarrying, and Oil and Gas Extraction | 208 | 83 | 20 | 311 |
| Total | 500,954 | 139,552 | 17,023 | 657,529 |

^{*} Not reported by the Census Bureau

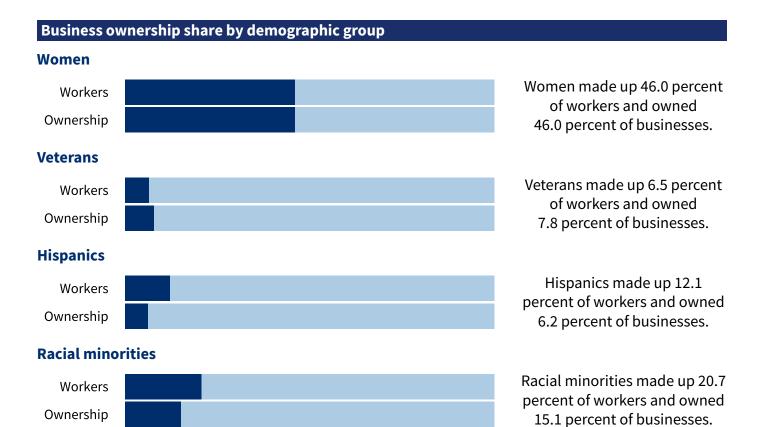
Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 11,341 identified firms exported goods worth \$37.6 billion from Washington in 2020. Of those exporters, 10,082—or 88.9 percent—were small. Exports by small firms reached \$12.3 billion, making up 32.6 percent of exports by identified firms.

Source: A profile of US importing and exporting companies, 2019-2020 (Census)



Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

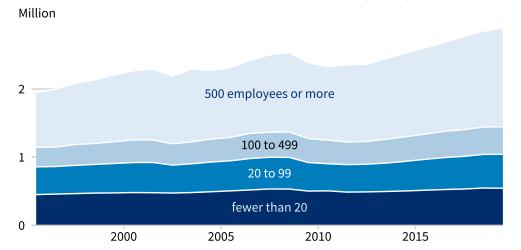
| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 210,000 | 29,128 | 239,128 |
| Male | 260,000 | 76,461 | 336,461 |
| Owned equally by both groups | 12,500 | 34,764 | 47,264 |
| Veteran | 31,000 | 9,327 | 40,327 |
| Not Veteran | 449,000 | 125,179 | 574,179 |
| Owned equally by both groups | 2,300 | 5,847 | 8,147 |
| Hispanic | 30,500 | 6,170 | 36,670 |
| Not Hispanic | 452,000 | 132,657 | 584,657 |
| Owned equally by both groups | 750 | 1,524 | 2,274 |
| American Indian and Alaska Native | 1,900 | 889 | 2,789 |
| Asian | 47,000 | 15,801 | 62,801 |
| Black or African American | 25,000 | 1,364 | 26,364 |
| Native Hawaiian and Other Pacific Islander | 1,600 | 266 | 1,866 |
| White | 407,000 | 121,929 | 528,929 |
| Hispanic or Racial Minority | 102,000 | 24,359 | 126,359 |
| White and Not Hispanic | 379,000 | 112,690 | 491,690 |
| Owned equally by both groups | 1,700 | 3,304 | 5,004 |

Counts include only businesses classifiable by owner demographic group

Sources: Annual Business Survey, 2018 (Census); Nonemployer Statistics by Demographics, 2018 (Census)

Total Washington employment by business size

Source of data: Statistics of US Businesses (Census)





Washington small business employment grew by 26.3 percent between 1995 and 2019, which exceeded the national small business employment growth rate.



| Small business employment and payroll by industry | | | | | | | |
|---|----------|-------|-----------|-------|--------------------|-------|--|
| | Employer | S | Employees | | Payroll (\$1,000s) | | |
| Industry | Small | % | Small | % | Small | % | |
| Construction | 24,759 | 99.4 | 171,577 | 81.8 | 11,430,362 | 75.2 | |
| Professional, Scientific, and Technical Services | 20,518 | 97.8 | 130,174 | 59.9 | 11,385,158 | 54.9 | |
| Health Care and Social Assistance | 16,940 | 98.5 | 198,836 | 44.7 | 9,140,510 | 35.1 | |
| Other Services (except Public Administration) | 16,062 | 99.1 | 102,204 | 82.6 | 3,591,575 | 75.9 | |
| Accommodation and Food Services | 14,155 | 98.6 | 201,932 | 66.5 | 5,024,931 | 65.5 | |
| Retail Trade | 13,935 | 97.1 | 137,013 | 40.3 | 5,290,178 | 44.9 | |
| Real Estate and Rental and Leasing | 9,728 | 98.5 | 38,565 | 71.7 | 2,185,949 | 68.3 | |
| Administrative, Support, and Waste Management | 8,928 | 96.9 | 73,397 | 45.8 | 3,361,867 | 41.5 | |
| Wholesale Trade | 6,470 | 92.0 | 75,591 | 54.9 | 5,092,373 | 50.0 | |
| Manufacturing | 6,068 | 93.9 | 112,009 | 41.5 | 6,159,530 | 32.0 | |
| Finance and Insurance | 4,812 | 93.6 | 35,173 | 32.0 | 2,974,939 | 29.0 | |
| Transportation and Warehousing | 4,723 | 94.3 | 38,986 | 36.3 | 1,975,360 | 30.9 | |
| Arts, Entertainment, and Recreation | 2,927 | 98.2 | 41,907 | 60.7 | 1,136,119 | 49.5 | |
| Educational Services | 2,776 | 97.6 | 34,935 | 61.6 | 1,128,994 | 63.5 | |
| Information | 2,231 | 90.9 | 28,368 | 18.7 | 3,039,397 | 11.4 | |
| Agriculture, Forestry, Fishing and Hunting | 1,389 | 99.1 | 11,776 | 77.7 | 656,850 | 78.8 | |
| Management of Companies and Enterprises | 446 | 58.8 | 8,515 | 7.3 | 655,547 | 4.3 | |
| Industries not classified | 349 | 100.0 | 382 | 100.0 | 13,926 | 100.0 | |
| Utilities | 167 | 87.9 | 1,399 | 14.5 | 119,009 | 10.9 | |
| Mining, Quarrying, and Oil and Gas Extraction | 103 | 88.0 | 1,201 | 62.5 | 83,102 | 59.3 | |
| Total | 156,575 | 98.0 | 1,443,940 | 49.8 | 74,445,676 | 38.9 | |

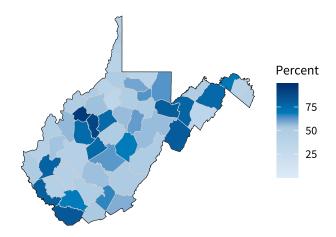
Source: Statistics of US Businesses, 2019 (Census)

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West Virginia

111,614 small businesses **98.8 percent** of West Virginia businesses **269,473** small business employees **48.6 percent** of West Virginia employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

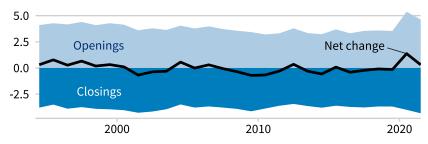
Establishments

Between March 2020 and March 2021, 4,633 West Virginia establishments opened and 4,329 closed, for a net increase of 304. Employment expanded at 8,826 establishments and contracted at 11,443. Small businesses accounted for 4,274 openings and 3,836 closings.

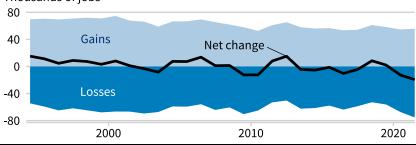
Employment

Opening and expanding West Virginia establishments added 55,852 jobs, while closing and contracting establishments lost 75,307, for a net decrease of 19,455 jobs. Small businesses gained 40,726 jobs and lost 53,963, for a net decrease of 13,237 jobs.

Thousands of establishments



Thousands of jobs

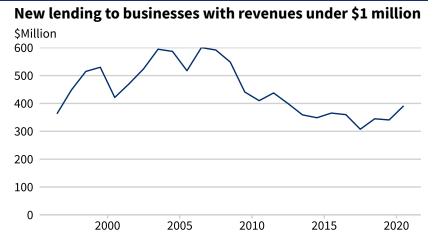


Counts include temporary closures and reopenings Source: <u>Business Employment Dynamics</u> (BLS)

Small business loans

The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$391.3 million in loans to West Virginia businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$443.8 million. Total reported new lending to businesses through loans of \$1 million or less was \$1.6 billion.

Source: CRA Aggregate Data (FFIEC)



Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Other Services (except Public Administration) | 11,159 | 3,735 | 215 | 15,109 |
| Retail Trade | 9,914 | 2,525 | 390 | 12,829 |
| Construction | 9,197 | 2,721 | 233 | 12,151 |
| Professional, Scientific, and Technical Services | 9,705 | 2,026 | 254 | 11,985 |
| Real Estate and Rental and Leasing | 8,858 | 1,002 | 45 | 9,905 |
| Health Care and Social Assistance | 6,777 | 2,232 | 566 | 9,575 |
| Administrative, Support, and Waste Management | 8,403 | 997 | 158 | 9,558 |
| Transportation and Warehousing | 5,246 | 789 | 114 | 6,149 |
| Arts, Entertainment, and Recreation | 4,720 | 538 | 71 | 5,329 |
| Accommodation and Food Services | 1,563 | 1,888 | 594 | 4,045 |
| Educational Services | 3,178 | 199 | 57 | 3,434 |
| Finance and Insurance | 1,992 | 838 | 118 | 2,948 |
| Manufacturing | 1,176 | 615 | 260 | 2,051 |
| Mining, Quarrying, and Oil and Gas Extraction | 1,642 | 258 | 93 | 1,993 |
| Wholesale Trade | 1,162 | 581 | 234 | 1,977 |
| Agriculture, Forestry, Fishing and Hunting | 1,255 | 235 | 4 | 1,494 |
| Information | 870 | 150 | 33 | 1,053 |
| Utilities | 80 | 34 | 8 | 122 |
| Management of Companies and Enterprises | * | 22 | 86 | 108 |
| Industries not classified | * | 52 | 0 | 52 |
| Total | 86,897 | 21,398 | 3,319 | 111,614 |

^{*} Not reported by the Census Bureau

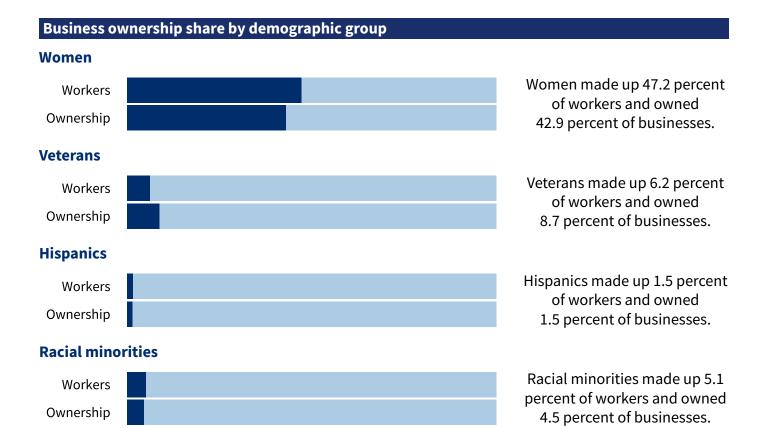
Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 1,017 identified firms exported goods worth \$4.2 billion from West Virginia in 2020. Of those exporters, 785—or 77.2 percent—were small. Exports by small firms reached \$1.3 billion, making up 30.8 percent of exports by identified firms.

Source: A profile of US importing and exporting companies, 2019-2020 (Census)



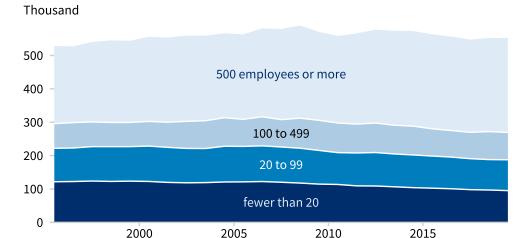
Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

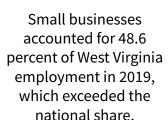
| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 36,000 | 3,878 | 39,878 |
| Male | 47,500 | 13,506 | 61,006 |
| Owned equally by both groups | 2,400 | 3,634 | 6,034 |
| Veteran | 6,800 | 1,595 | 8,395 |
| Not Veteran | 79,000 | 18,948 | 97,948 |
| Owned equally by both groups | 500 | 475 | 975 |
| Hispanic | 1,200 | 256 | 1,456 |
| Not Hispanic | 85,000 | 20,656 | 105,656 |
| Owned equally by both groups | 50 | * | * |
| American Indian and Alaska Native | 90 | 18 | 108 |
| Asian | 1,400 | 554 | 1,954 |
| Black or African American | 2,300 | 182 | 2,482 |
| Native Hawaiian and Other Pacific Islander | 30 | * | * |
| White | 82,500 | 20,157 | 102,657 |
| Hispanic or Racial Minority | 4,900 | 997 | 5,897 |
| White and Not Hispanic | 81,000 | 19,760 | 100,760 |
| Owned equally by both groups | 150 | * | * |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total West Virginia employment by business size

Source of data: Statistics of US Businesses (Census)







| Small business employment and payroll by in | ndustry | | | | | |
|--|----------|-------|----------|-------|----------------|-------|
| | Employer | S | Employee | es | Payroll (\$1,0 | 00s) |
| | Small | % | Small | % | Small | % |
| Other Services (except Public Administration) | 3,950 | 98.5 | 20,815 | 90.1 | 570,270 | 86.0 |
| Construction | 2,954 | 98.6 | 22,029 | 85.0 | 1,155,825 | 82.1 |
| Retail Trade | 2,915 | 93.0 | 29,520 | 36.7 | 897,004 | 42.3 |
| Health Care and Social Assistance | 2,798 | 95.9 | 53,731 | 40.5 | 2,006,348 | 30.3 |
| Accommodation and Food Services | 2,482 | 95.9 | 40,789 | 59.1 | 645,940 | 55.9 |
| Professional, Scientific, and Technical Services | 2,280 | 94.8 | 17,227 | 68.4 | 934,304 | 65.1 |
| Administrative, Support, and Waste Management | 1,155 | 90.8 | 13,748 | 38.8 | 527,331 | 46.0 |
| Real Estate and Rental and Leasing | 1,047 | 94.1 | 3,673 | 56.8 | 133,631 | 47.1 |
| Finance and Insurance | 956 | 88.8 | 8,717 | 52.4 | 416,736 | 42.2 |
| Transportation and Warehousing | 903 | 91.0 | 7,086 | 44.4 | 302,098 | 38.8 |
| Manufacturing | 875 | 88.2 | 18,238 | 37.3 | 862,760 | 30.1 |
| Wholesale Trade | 815 | 79.7 | 10,200 | 55.5 | 491,857 | 50.1 |
| Arts, Entertainment, and Recreation | 609 | 98.2 | 5,865 | 85.2 | 102,103 | 82.1 |
| Mining, Quarrying, and Oil and Gas Extraction | 351 | 88.4 | 6,937 | 34.0 | 464,650 | 28.5 |
| Educational Services | 256 | 93.4 | 5,194 | 63.0 | 134,019 | 49.5 |
| Agriculture, Forestry, Fishing and Hunting | 239 | 99.2 | 804 | 97.5 | 26,896 | 93.6 |
| Information | 183 | 74.1 | 2,075 | 25.2 | 66,340 | 15.5 |
| Management of Companies and Enterprises | 108 | 66.3 | 1,824 | 31.4 | 122,990 | 29.1 |
| Industries not classified | 52 | 100.0 | 53 | 100.0 | 1,738 | 100.0 |
| Utilities | 42 | 70.0 | 948 | 16.4 | 76,249 | 13.5 |
| Total | 24,717 | 94.9 | 269,473 | 48.6 | 9,939,089 | 41.6 |

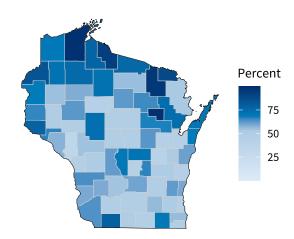
Source: Statistics of US Businesses, 2019 (Census)

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Wisconsin

462,292 small businesses **99.4** percent of Wisconsin businesses **1.3 million** small business employees **48.8 percent** of Wisconsin employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

Business dynamics

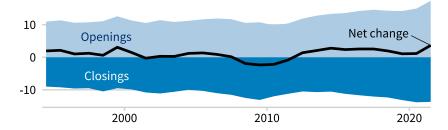
Establishments

Between March 2020 and March 2021, 17,364 Wisconsin establishments opened and 13,698 closed, for a net increase of 3,666. Employment expanded at 33,539 establishments and contracted at 43,079. Small businesses accounted for 16,649 openings and 12,819 closings.

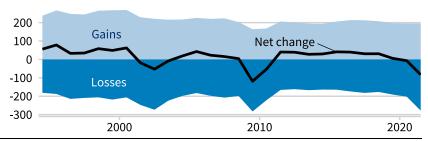
Employment

Opening and expanding Wisconsin establishments added 195,097 jobs, while closing and contracting establishments lost 278,320, for a net decrease of 83,223 jobs. Small businesses gained 139,671 jobs and lost 196,096, for a net decrease of 56,425 jobs.

Thousands of establishments



Thousands of jobs



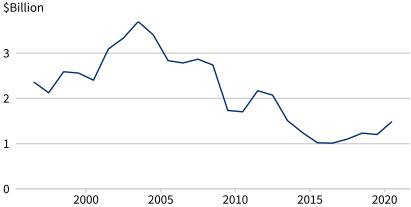
Counts include temporary closures and reopenings Source: <u>Business Employment Dynamics</u> (BLS)

Small business loans

The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$1.5 billion in loans to Wisconsin businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$1.6 billion. Total reported new lending to businesses through loans of \$1 million or less was \$6.7 billion.

Source: CRA Aggregate Data (FFIEC)

New lending to businesses with revenues under \$1 million



Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Professional, Scientific, and Technical Services | 46,887 | 9,109 | 918 | 56,914 |
| Construction | 39,678 | 12,623 | 1,015 | 53,316 |
| Other Services (except Public Administration) | 37,003 | 12,440 | 1,012 | 50,455 |
| Retail Trade | 38,127 | 9,534 | 1,436 | 49,097 |
| Real Estate and Rental and Leasing | 43,196 | 3,780 | 267 | 47,243 |
| Health Care and Social Assistance | 22,573 | 7,931 | 2,094 | 32,598 |
| Administrative, Support, and Waste Management | 25,729 | 5,072 | 674 | 31,475 |
| Transportation and Warehousing | 26,635 | 3,982 | 634 | 31,251 |
| Arts, Entertainment, and Recreation | 23,546 | 2,253 | 430 | 26,229 |
| Accommodation and Food Services | 6,776 | 9,224 | 2,560 | 18,560 |
| Finance and Insurance | 10,885 | 3,769 | 470 | 15,124 |
| Manufacturing | 7,105 | 4,510 | 2,439 | 14,054 |
| Educational Services | 11,563 | 1,166 | 363 | 13,092 |
| Wholesale Trade | 5,965 | 3,682 | 1,109 | 10,756 |
| Agriculture, Forestry, Fishing and Hunting | 6,447 | 501 | 21 | 6,969 |
| Information | 4,187 | 749 | 221 | 5,157 |
| Management of Companies and Enterprises | * | 77 | 321 | 398 |
| Mining, Quarrying, and Oil and Gas Extraction | 121 | 81 | 32 | 234 |
| Utilities | 138 | 27 | 30 | 195 |
| Industries not classified | * | 142 | 0 | 142 |
| Total | 356,561 | 90,530 | 15,201 | 462,292 |

^{*} Not reported by the Census Bureau

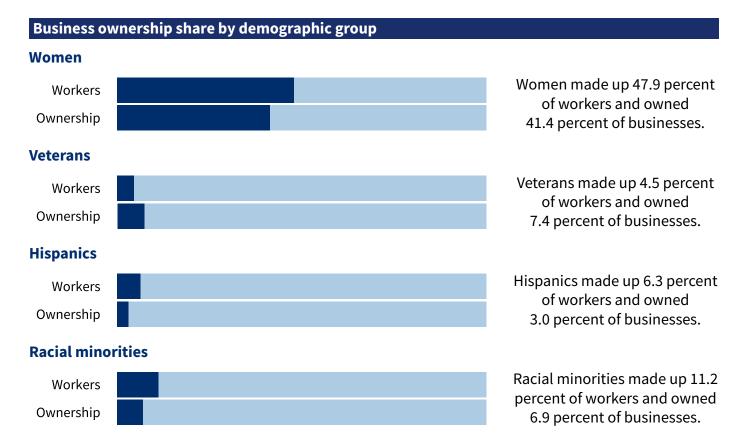
Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 8,643 identified firms exported goods worth \$19.1 billion from Wisconsin in 2020. Of those exporters, 7,392—or 85.5 percent—were small. Exports by small firms reached \$5.4 billion, making up 28.3 percent of exports by identified firms.

Source: A profile of US importing and exporting companies, 2019-2020 (Census)



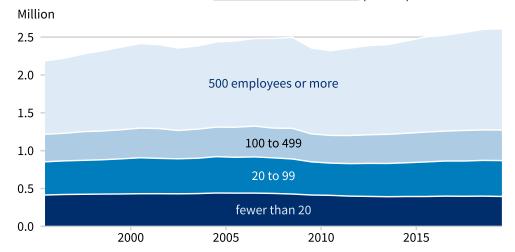
Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

| Business count by owner demographic group | | | |
|--|----------------------|-------------------|---------------------|
| Ownership | Without employees | With employees | Total businesses |
| Female | 139,000 | 16,951 | 155,951 |
| Male | 200,000 | 61,071 | 261,071 |
| Owned equally by both groups | 9,700 | 18,587 | 28,287 |
| Veteran | 21,500 | 6,408 | 27,908 |
| Not Veteran | 325,000 | 87,008 | 412,008 |
| Owned equally by both groups | 2,000 | 3,191 | 5,191 |
| Hispanic | 11,000 | 1,732 | 12,732 |
| Not Hispanic | 337,000 | 94,486 | 431,486 |
| Owned equally by both groups | 350 | * | * |
| American Indian and Alaska Native | 1,000 | 467 | 1,467 |
| Asian | 8,800 | 3,639 | 12,439 |
| Black or African American | 16,500 | 1,078 | 17,578 |
| Native Hawaiian and Other Pacific Islander | 150 | * | * |
| White | 322,000 | 91,863 | 413,863 |
| Hispanic or Racial Minority | 36,500 | 6,773 | 43,273 |
| White and Not Hispanic | 311,000 | 89,156 | 400,156 |
| Owned equally by both groups | 650 | * | * |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Wisconsin employment by business size

Source of data: Statistics of US Businesses (Census)





Small businesses accounted for 48.8 percent of Wisconsin employment in 2019, which exceeded the national share.



| Small business employment and payroll by industry | | | | | | |
|---|----------|-------|-----------|-------|--------------------|-------|
| | Employer | S | Employee | !S | Payroll (\$1,000s) | |
| | Small | % | Small | % | Small | % |
| Construction | 13,638 | 99.4 | 94,969 | 79.2 | 6,286,571 | 73.1 |
| Other Services (except Public Administration) | 13,452 | 99.1 | 94,138 | 89.9 | 2,754,622 | 87.7 |
| Accommodation and Food Services | 11,784 | 98.4 | 169,630 | 67.9 | 2,736,847 | 65.3 |
| Retail Trade | 10,970 | 96.3 | 120,072 | 38.6 | 3,802,722 | 43.4 |
| Professional, Scientific, and Technical Services | 10,027 | 96.8 | 71,878 | 62.6 | 4,814,379 | 55.2 |
| Health Care and Social Assistance | 10,025 | 97.7 | 181,960 | 44.3 | 6,729,972 | 32.4 |
| Manufacturing | 6,949 | 92.2 | 207,822 | 43.4 | 10,700,613 | 39.3 |
| Administrative, Support, and Waste Management | 5,746 | 95.5 | 63,984 | 41.7 | 2,217,576 | 42.4 |
| Wholesale Trade | 4,791 | 90.7 | 71,084 | 56.7 | 4,250,632 | 50.5 |
| Transportation and Warehousing | 4,616 | 95.0 | 44,066 | 41.1 | 1,945,881 | 39.8 |
| Finance and Insurance | 4,239 | 93.3 | 42,798 | 29.5 | 2,799,403 | 23.2 |
| Real Estate and Rental and Leasing | 4,047 | 97.6 | 21,929 | 77.3 | 981,360 | 78.7 |
| Arts, Entertainment, and Recreation | 2,683 | 98.5 | 33,995 | 73.7 | 673,039 | 46.3 |
| Educational Services | 1,529 | 96.7 | 26,246 | 45.6 | 772,747 | 34.3 |
| Information | 970 | 86.4 | 14,623 | 26.0 | 859,300 | 19.9 |
| Agriculture, Forestry, Fishing and Hunting | 522 | 99.1 | 2,374 | 67.6 | 100,452 | 57.1 |
| Management of Companies and Enterprises | 398 | 58.7 | 7,908 | 10.3 | 613,488 | 8.5 |
| Industries not classified | 142 | 100.0 | 140 | 100.0 | 3,251 | 100.0 |
| Mining, Quarrying, and Oil and Gas Extraction | 113 | 87.6 | 2,411 | 34.2 | 156,596 | 19.9 |
| Utilities | 57 | 72.2 | 1,018 | 7.7 | 83,044 | 5.7 |
| Total | 105,731 | 97.3 | 1,273,045 | 48.8 | 53,282,495 | 40.7 |

Source: Statistics of US Businesses, 2019 (Census)

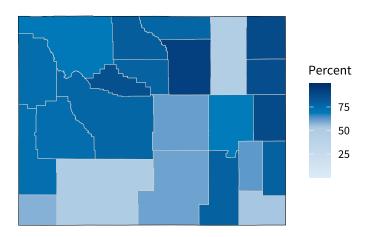
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Wyoming

72,081 small businesses **98.9 percent** of Wyoming businesses

132,595 small business employees **64.1 percent** of Wyoming employees



Share of employees working at small businesses by county

Source of data: Statistics of US Businesses (Census)

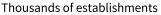
Business dynamics

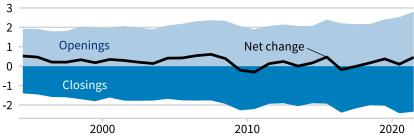
Establishments

Between March 2020 and March 2021, 2,800 Wyoming establishments opened and 2,343 closed, for a net increase of 457. Employment expanded at 5,045 establishments and contracted at 5,564. Small businesses accounted for 2,599 establishment openings and 2,144 closings.

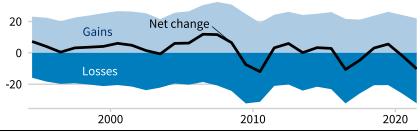
Employment

Opening and expanding Wyoming establishments added 21,999 jobs, while closing and contracting establishments lost 32,212, for a net decrease of 10,213 jobs. Small businesses gained 17,930 jobs and lost 24,353, for a net decrease of 6,423 jobs.





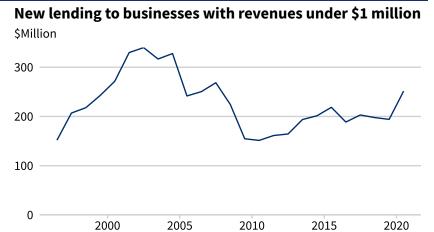
Thousands of jobs



Counts include temporary closures and reopenings Source: <u>Business Employment Dynamics</u> (BLS)

Small business loans

The Community Reinvestment Act requires large banks to report new small business loans. In 2020, reporting banks issued \$251.4 million in loans to Wyoming businesses with revenues of \$1 million or less. Total reported new lending to businesses through loans of \$100,000 or less was \$239.9 million. Total reported new lending to businesses through loans of \$1 million or less was \$634.1 million. Source: CRA Aggregate Data (FFIEC)



Small business count by size and industry

| | No | 1-19 | 20-499 | All small |
|--|-----------|-----------|-----------|------------|
| Industry | employees | employees | employees | businesses |
| Real Estate and Rental and Leasing | 8,971 | 1,029 | 50 | 10,050 |
| Professional, Scientific, and Technical Services | 7,351 | 2,359 | 118 | 9,828 |
| Construction | 5,102 | 2,509 | 155 | 7,766 |
| Retail Trade | 5,132 | 1,542 | 215 | 6,889 |
| Other Services (except Public Administration) | 4,766 | 1,686 | 64 | 6,516 |
| Administrative, Support, and Waste Management | 4,292 | 907 | 62 | 5,261 |
| Health Care and Social Assistance | 3,461 | 1,485 | 222 | 5,168 |
| Arts, Entertainment, and Recreation | 3,189 | 431 | 36 | 3,656 |
| Transportation and Warehousing | 2,394 | 652 | 66 | 3,112 |
| Finance and Insurance | 1,870 | 546 | 59 | 2,475 |
| Accommodation and Food Services | 910 | 1,185 | 341 | 2,436 |
| Educational Services | 1,615 | 183 | 21 | 1,819 |
| Agriculture, Forestry, Fishing and Hunting | 1,546 | 82 | 2 | 1,630 |
| Mining, Quarrying, and Oil and Gas Extraction | 1,081 | 411 | 92 | 1,584 |
| Manufacturing | 1,041 | 415 | 94 | 1,550 |
| Wholesale Trade | 773 | 357 | 126 | 1,256 |
| Information | 750 | 182 | 34 | 966 |
| Utilities | 60 | 21 | 14 | 95 |
| Industries not classified | * | 71 | 0 | 71 |
| Management of Companies and Enterprises | * | 26 | 29 | 55 |
| Total | 54,304 | 16,056 | 1,721 | 72,081 |

^{*} Not reported by the Census Bureau

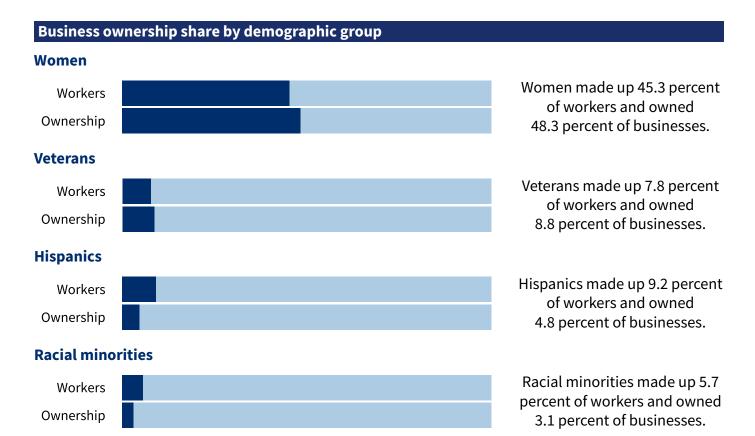
Sources: Nonemployer Statistics, 2019 (Census); Statistics of US Businesses, 2019 (Census)



Small business exports

A total of 485 identified firms exported goods worth \$1.1 billion from Wyoming in 2020. Of those exporters, 384—or 79.2 percent—were small. Exports by small firms reached \$762.0 million, making up 68.6 percent of exports by identified firms.

Source: A profile of US importing and exporting companies, 2019-2020 (Census)



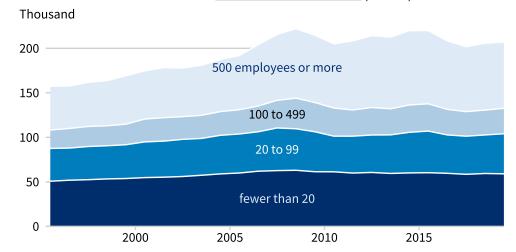
Sources of data: <u>American Community Survey</u>, 2018 (Census and IPUMS); <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

| Business count by owner demographic group | | | |
|--|-----------|-----------|------------|
| | Without | With | Total |
| Ownership | employees | employees | businesses |
| Female | 20,000 | 3,207 | 23,207 |
| Male | 26,000 | 7,881 | 33,881 |
| Owned equally by both groups | 3,800 | 4,586 | 8,386 |
| Veteran | 3,700 | * | * |
| Not Veteran | 45,500 | 14,211 | 59,711 |
| Owned equally by both groups | 600 | 473 | 1,073 |
| Hispanic | 2,400 | 360 | 2,760 |
| Not Hispanic | 47,500 | 15,142 | 62,642 |
| Owned equally by both groups | 200 | * | * |
| American Indian and Alaska Native | 200 | 100 | 300 |
| Asian | 800 | * | * |
| Black or African American | 300 | * | * |
| Native Hawaiian and Other Pacific Islander | 50 | * | * |
| White | 48,500 | 15,150 | 63,650 |
| Hispanic or Racial Minority | 3,600 | 872 | 4,472 |
| White and Not Hispanic | 46,000 | 14,505 | 60,505 |
| Owned equally by both groups | 350 | 298 | 648 |

^{*} Not reported by the Census Bureau; counts include only businesses classifiable by owner demographic group Sources: <u>Annual Business Survey</u>, 2018 (Census); <u>Nonemployer Statistics by Demographics</u>, 2018 (Census)

Total Wyoming employment by business size

Source of data: Statistics of US Businesses (Census)





Wyoming small business employment grew by 22.5 percent between 1995 and 2019, which exceeded the national small business employment growth rate.



| | Employers | | Employees | | Payroll (\$1,000s) | |
|--|-----------|-------|-----------|-------|--------------------|-------|
| Industry | Small | % | Small | % | Small | % |
| Construction | 2,664 | 99.1 | 15,713 | 86.7 | 936,554 | 84.6 |
| Professional, Scientific, and Technical Services | 2,477 | 97.1 | 9,835 | 93.2 | 610,745 | 92.2 |
| Retail Trade | 1,757 | 93.1 | 14,012 | 46.7 | 473,107 | 50.8 |
| Other Services (except Public Administration) | 1,750 | 97.9 | 7,671 | 92.7 | 250,953 | 89.1 |
| Health Care and Social Assistance | 1,707 | 96.1 | 19,948 | 61.1 | 904,016 | 53.2 |
| Accommodation and Food Services | 1,526 | 96.8 | 23,355 | 82.3 | 497,285 | 78.9 |
| Real Estate and Rental and Leasing | 1,079 | 96.3 | 3,565 | 76.8 | 172,626 | 70.6 |
| Administrative, Support, and Waste Management | 969 | 94.8 | 4,857 | 68.0 | 199,790 | 70.5 |
| Transportation and Warehousing | 718 | 91.7 | 4,548 | 46.8 | 247,702 | 45.4 |
| Finance and Insurance | 605 | 89.6 | 4,499 | 64.8 | 258,221 | 59.3 |
| Manufacturing | 509 | 92.0 | 5,711 | 54.3 | 305,998 | 38.5 |
| Mining, Quarrying, and Oil and Gas Extraction | 503 | 87.5 | 5,811 | 34.2 | 463,813 | 29.6 |
| Wholesale Trade | 483 | 79.7 | 4,146 | 55.0 | 226,075 | 46.7 |
| Arts, Entertainment, and Recreation | 467 | 98.9 | 3,168 | 61.3 | 82,673 | 71.8 |
| Information | 216 | 85.7 | 2,234 | 55.5 | 100,878 | 52.0 |
| Educational Services | 204 | 94.9 | 1,972 | 94.4 | 62,144 | 94.2 |
| Agriculture, Forestry, Fishing and Hunting | 84 | 95.5 | 192 | 89.7 | 7,001 | 80.9 |
| Industries not classified | 71 | 100.0 | 71 | 100.0 | 2,775 | 100.0 |
| Management of Companies and Enterprises | 55 | 74.3 | 647 | 49.2 | 44,287 | 41.5 |
| Utilities | 35 | 72.9 | 640 | 23.9 | 56,666 | 21.7 |
| Total | 17,777 | 95.6 | 132,595 | 64.1 | 5,903,309 | 56.6 |

Source: Statistics of US Businesses, 2019 (Census)

About this profile

Small businesses are defined here as firms with fewer than 500 employees. Figures and statistics may incorporate approximations because of missing or problematic data. Data analyzed here largely predate the COVID-19 pandemic, which has had <u>impacts on businesses</u> that have differed by industry, geography, and demographic group. Electronic versions of this and other <u>geographic profiles</u> are available online. Visit <u>advocacy.sba.gov</u> for additional resources.

American Samoa



546 business establishments

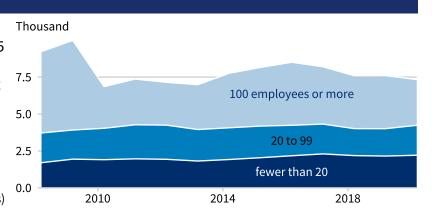


7,335 ousiness employees

Employment by establishment size

In 2020, American Samoa contained 546 business establishments employing 7,335 people. Establishments with fewer than 20 employees accounted for 30.1 percent of employment, and establishments with 20 to 99 employees accounted for 27.7 percent of employment. Total employment in American Samoa fell by 3.5 percent from 2019.

Source of data: County Business Patterns (Census)



| Establishments, employment, and payroll by industry | | | | | |
|---|---------------------------------|-----------------------------|---------------------------------|--|--|
| Industry | Total Private Establishments | Total Private Employment | Annual Payroll (\$Thousands) | | |
| Retail Trade | 169 | 1,483 | 21,444 | | |
| Accommodation and Food Services | 61 | 673 | 7,712 | | |
| Other Services (except Public Administration) | 45 | 244 | 3,663 | | |
| Manufacturing | 40 | 2,152 | 41,973 | | |
| Construction | 38 | 435 | 10,053 | | |
| Wholesale Trade | 27 | 273 | 5,401 | | |
| Professional, Scientific, and Technical Services | 27 | 164 | 3,394 | | |
| Real Estate and Rental and Leasing | 24 | 104 | 1,792 | | |
| Administrative, Support, and Waste Management | 23 | 212 | 3,245 | | |
| Health Care and Social Assistance | 22 | 846 | 26,738 | | |
| Transportation and Warehousing | 21 | 273 | 4,806 | | |
| Industries not classified | 21 | 63 | 1,023 | | |
| Finance and Insurance | 13 | 105 | 2,846 | | |
| Educational Services | 7 | 163 | 2,288 | | |
| Information | 4 | 131 | 3,771 | | |
| Total | 546 | 7,335 | 140,441 | | |

The Census Bureau did not report values for industries with two establishments or fewer Source: County Business Patterns, 2019 (Census)

Guam



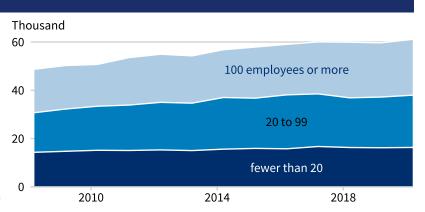
3,425 business establishments



Employment by establishment size

In 2020, Guam contained 3,425 business establishments employing 61,114 people. Establishments with fewer than 20 employees accounted for 26.7 percent of employment, and establishments with 20 to 99 employees accounted for 35.4 percent of employment. Total employment in Guam rose by 2.4 percent from 2019.

Source of data: County Business Patterns (Census)



| Establishments, employment, and payroll by industry | | | | | |
|---|---------------------------------|-----------------------------|---------------------------------|--|--|
| Industry | Total Private Establishments | Total Private Employment | Annual Payroll (\$Thousands) | | |
| Retail Trade | 607 | 9,920 | 200,873 | | |
| Accommodation and Food Services | 526 | 15,077 | 172,317 | | |
| Construction | 364 | 7,158 | 218,587 | | |
| Real Estate and Rental and Leasing | 284 | 2,248 | 49,753 | | |
| Professional, Scientific, and Technical Services | 247 | 2,857 | 130,293 | | |
| Other Services (except Public Administration) | 244 | 2,061 | 46,108 | | |
| Wholesale Trade | 216 | 3,123 | 92,076 | | |
| Health Care and Social Assistance | 214 | 4,664 | 209,166 | | |
| Administrative, Support, and Waste Management | 166 | 4,109 | 82,941 | | |
| Finance and Insurance | 123 | 2,182 | 98,333 | | |
| Industries not classified | 95 | 370 | 6,504 | | |
| Transportation and Warehousing | 87 | 2,317 | 113,835 | | |
| Arts, Entertainment, and Recreation | 70 | 1,118 | 13,651 | | |
| Educational Services | 62 | 1,232 | 24,387 | | |
| Manufacturing | 53 | 795 | 18,045 | | |
| Information | 52 | 1,699 | 68,744 | | |
| Management of Companies and Enterprises | 10 | 117 | 5,455 | | |
| Utilities | 3 | 62 | 3,059 | | |
| Total | 3,425 | 61,114 | 1,554,327 | | |

The Census Bureau did not report values for industries with two establishments or fewer Source: County Business Patterns, 2019 (Census)



Northern Mariana Islands



1,614 business establishments

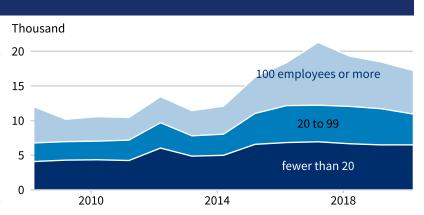


17,248 business employees

Employment by establishment size

In 2020, the Commonwealth contained
1,614 business establishments employing
17,248 people. Establishments with fewer
than 20 employees accounted for 37.7
percent of employment, and
establishments with 20 to 99 employees
accounted for 25.9 percent of
employment. Total employment fell by
6.6 percent from 2019.





| Establishments, employment, and payroll by industry | | | | | |
|---|---------------------------------|-----------------------------|---------------------------------|--|--|
| Industry | Total Private Establishments | Total Private Employment | Annual Payroll (\$Thousands) | | |
| Retail Trade | 315 | 2,452 | 37,675 | | |
| Accommodation and Food Services | 187 | 3,709 | 45,402 | | |
| Real Estate and Rental and Leasing | 160 | 637 | 9,418 | | |
| Administrative, Support, and Waste Management | 150 | 1,439 | 17,043 | | |
| Other Services (except Public Administration) | 141 | 528 | 8,939 | | |
| Professional, Scientific, and Technical Services | 95 | 459 | 13,694 | | |
| Construction | 94 | 1,258 | 22,314 | | |
| Wholesale Trade | 83 | 802 | 15,271 | | |
| Industries not classified | 78 | 221 | 2,528 | | |
| Finance and Insurance | 48 | 271 | 8,149 | | |
| Educational Services | 48 | 326 | 7,189 | | |
| Transportation and Warehousing | 46 | 1,027 | 18,681 | | |
| Health Care and Social Assistance | 46 | 1,170 | 57,419 | | |
| Arts, Entertainment, and Recreation | 44 | 1,488 | 20,293 | | |
| Manufacturing | 42 | 543 | 12,925 | | |
| Information | 21 | 378 | 11,629 | | |
| Management of Companies and Enterprises | 6 | 72 | 1,202 | | |
| Agriculture, Forestry, Fishing and Hunting | 4 | 14 | 108 | | |
| Utilities | 4 | 411 | 14,366 | | |
| Total | 1,614 | 17,248 | 325,124 | | |

The Census Bureau did not report values for industries with two establishments or fewer Source: <u>County Business Patterns</u>, 2019 (Census)

Puerto Rico



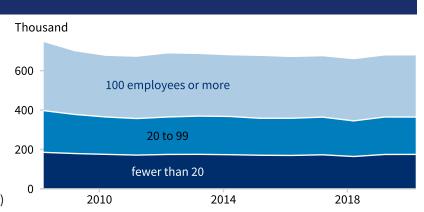
45,451 business establishments



Employment by establishment size

In 2020, Puerto Rico contained 45,451 business establishments employing 680,586 people. Establishments with fewer than 20 employees accounted for 25.7 percent of employment, and establishments with 20 to 99 employees accounted for 27.9 percent of employment. Total employment rose by 0.1 percent from 2019.





Establishments, employment, and payroll by industry **Total Private Total Private Annual Payroll** Industry **Establishments** Employment (\$Thousands) Retail Trade 2,445,084 9,248 123,171 Health Care and Social Assistance 7,597 85,839 2,199,678 **Accommodation and Food Services** 5,115 80,470 969,634 Professional, Scientific, and Technical Services 4,973 38,681 1,482,718 Other Services (except Public Administration) 3,307 17,490 319,173 Construction 2,205 26,135 601,379 Administrative, Support, and Waste Management 2,070 80,290 1,568,445 Wholesale Trade 1,997 30,680 1,208,703 Manufacturing 1,814 74,065 2,888,640 Finance and Insurance 1,804 30,750 1,532,405 Real Estate and Rental and Leasing 1,656 12,331 305,049 **Transportation and Warehousing** 999 16,363 462,730 **Educational Services** 837 35,807 735,157 Information 766 16,881 751,028 458 4,074 70,775 Arts, Entertainment, and Recreation Industries not classified 421 559 15,879 Management of Companies and Enterprises 104 5,994 309,349 Mining, Quarrying, and Oil and Gas Extraction 39 556 13,914 Utilities 31 397 23,541 Agriculture, Forestry, Fishing and Hunting 10 53 712 17,903,993 Total 45,451 680,586

Source: County Business Patterns, 2019 (Census)

US Virgin Islands



2,352 business establishments

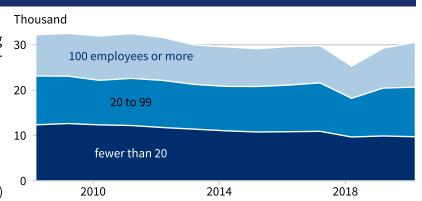


30,541 business employees

Employment by establishment size

In 2020, the US Virgin Islands contained 2,352 business establishments employing 30,541 people. Establishments with fewer than 20 employees accounted for 31.8 percent of employment, and establishments with 20 to 99 employees accounted for 35.8 percent of employment. Total employment rose by 4.5 percent from 2019.

Source of data: County Business Patterns (Census)



| Establishments, employment, and payroll by industry | | | | | |
|---|---------------------------------|-----------------------------|---------------------------------|--|--|
| Industry | Total Private Establishments | Total Private Employment | Annual Payroll (\$Thousands) | | |
| Retail Trade | 434 | 5,683 | 132,891 | | |
| Accommodation and Food Services | 306 | 5,882 | 122,865 | | |
| Professional, Scientific, and Technical Services | 245 | 1,124 | 75,790 | | |
| Health Care and Social Assistance | 206 | 2,938 | 148,254 | | |
| Other Services (except Public Administration) | 202 | 1,391 | 75,729 | | |
| Real Estate and Rental and Leasing | 172 | 955 | 35,245 | | |
| Construction | 168 | 4,126 | 252,935 | | |
| Administrative, Support, and Waste Management | 141 | 2,045 | 72,324 | | |
| Transportation and Warehousing | 114 | 1,832 | 51,468 | | |
| Finance and Insurance | 107 | 957 | 74,128 | | |
| Wholesale Trade | 57 | 913 | 64,879 | | |
| Arts, Entertainment, and Recreation | 50 | 725 | 17,495 | | |
| Manufacturing | 47 | 658 | 39,488 | | |
| Information | 37 | 546 | 25,982 | | |
| Educational Services | 32 | 621 | 18,692 | | |
| Industries not classified | 20 | 45 | 1,839 | | |
| Utilities | 5 | 40 | 3,262 | | |
| Management of Companies and Enterprises | 5 | 20 | 1,269 | | |
| Mining, Quarrying, and Oil and Gas Extraction | 3 | 39 | 1,961 | | |
| Total | 2,352 | 30,541 | 1,216,549 | | |

The Census Bureau did not report values for industries with two establishments or fewer Source: <u>County Business Patterns</u>, 2019 (Census)

Technical Notes

Definition of small business

A single firm may encompass multiple establishments if it operates at multiple locations. Small businesses are generally defined in these profiles as firms with fewer than 500 employees across all establishments. However, in the data used for the business dynamics feature on the first page of each state profile, the association of establishments and employment with small businesses is based on the number of employees linked with an Employer Identification Number (EIN). Since a single firm may use multiple EINs, some of the establishments and employment associated with small businesses in that feature would not be associated with small businesses in other features.

Data

All data used in these profiles are publicly available and published online. The data and associated technical documentation can be accessed using the hyperlinks provided in the source notes for each feature. Years indicated in the source notes are the years the data describe, which may not match the naming convention used by the data publisher. Where no year is listed, data from multiple years were used.

Software

The profiles were created using R with formatting through HTML and CSS. Data visualizations were primarily created using the ggplot2 package in R. Tables were primarily created using the knitr and gt packages. Elements were combined into an HTML document using the knitr package. A PDF document was created from the HTML document using Prince XML.

Rounding

Numbers in these profiles have been rounded if they include a decimal point, with the number of digits after the decimal point indicating the precision preserved under rounding. Numbers were rounded using the round_half_up command from the janitor package in R, which rounds up numbers ending in 5. For example, 1.05 would be rounded to 1.1, while 1.04 would be rounded to 1.0.

Effects of the COVID-19 pandemic

Data on small businesses are generally only available with a substantial lag relative to the period they describe. The data analyzed in these profiles largely predate the COVID-19 pandemic. Research indicates that the effects of the pandemic on small businesses have been substantial and have varied by industry, geography, and demographic group. Research from the Office of Advocacy describing the effects of the pandemic on small businesses can be found at advocacy.sba.gov/tag/covid-19.

Imputation

Values were imputed for some features when published data were missing, obviously erroneous, or otherwise problematic. A source note that begins "Source:" indicates that statistics in a feature are as reported by the source, with no imputation. A source note that begins "Source of data:" indicates that the feature includes imputed values for at least one profile.

Maps on the first page of each state profile showing small business share of employment by county were based primarily on 2018 Statistics of US Businesses data. Where data for a county were insufficient to calculate the share, if the missing data were available for that county for any of the four preceding years, data from the most recent year were carried forward. If data were not available for a recent year, shares were imputed by averaging the shares of neighboring counties. If shares for some neighboring counties were also missing, the share for the state as a whole was used as a substitute for those counties in the calculation. Imputed values were calculated using the spdep package in R.

The business ownership shares by demographic group feature on the third page of each state profile may include imputed values. The counts for some categories were often missing, but the ownership shares could still be calculated using the data available. For example, a count may have been published for all businesses classifiable by owner sex and for businesses with majority ownership by men and for businesses with majority ownership by women, but not for businesses owned equally by men and women. The number of businesses for which women were half or majority owners would have been calculated by subtracting the number of businesses with majority ownership by men from the number of businesses with ownership classifiable by sex.

In the same feature, the share of businesses owned by racial minorities was approximated by subtracting the number of businesses with majority ownership by Whites from the total number of businesses with ownership classifiable by race. This method was used instead of adding the counts for each separate racial minority group because the racial categories are not mutually exclusive and because the counts for some racial minority groups were often missing. The share reported is therefore an estimate of the share of businesses with half or majority ownership by racial minorities and without simultaneous majority ownership by Whites.

The time series figure on the fourth page of each state profile showing total employment by business size category may include imputed values. Where a value for a size category was missing or reported as zero, the value was imputed by carrying forward the latest valid value for that category from a preceding year.

The time series figure in each territory profile showing total employment by establishment size category may also include imputed values. Where a value for a size category was missing, that value was sometimes imputed by subtracting the values reported for the other categories from the total for all categories. When that was not possible, if a value for a preceding year was available, the missing value was imputed by carrying forward the latest preceding value. When that also was not possible, the missing value was imputed by carrying backward the earliest value.

Contact

Any additional information that may be helpful for interpreting or reproducing the analysis is available by request. The SBA Office of Advocacy can be contacted at advocacy@sba.gov.