

VIRGINIA

Congressional District Profiles

2021

U.S. SMALL BUSINESS ADMINISTRATION

OFFICE OF ADVOCACY

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About these profiles

Small businesses are defined here as firms with fewer than 500 employees. Congressional district boundaries correspond to the 116th Congress. A gray area on a map showing share of workers self-employed indicates that Census reported zero total employment in that area. Data analyzed here predate the COVID-19 pandemic, which has had [impacts on businesses](#) that have differed by industry, geography, and demographic group. Electronic versions of these and other [geographic profiles](#) are available online, including extensive profiles of [Virginia](#) and the [United States](#). Visit advocacy.sba.gov for additional resources.

2021 Small Business Profile

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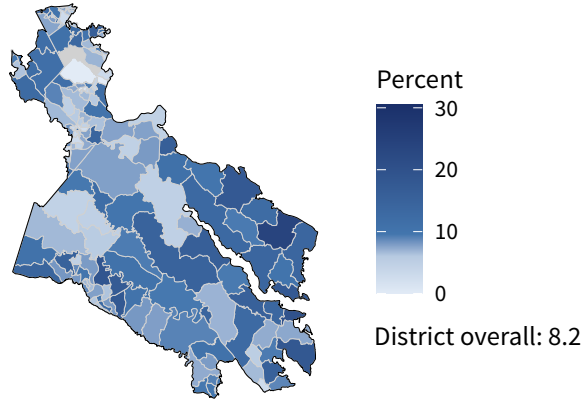
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Virginia Congressional District 1



13,837 small businesses with employees
94.1 percent of district employers

126,777 employees of small businesses
55.7 percent of district employees



Share of workers self-employed by census tract

Source: [American Community Survey](#), 2019 5-Year Estimates (Census)

Small business employment and payroll by industry

Industry	Employers		Employees		Payroll (\$1,000s)	
	Small	%	Small	%	Small	%
Construction	2,663	99.1	22,623	91.8	1,228,614	90.4
Other Services (except Public Administration)	1,870	98.4	11,389	92.0	337,308	90.6
Professional, Scientific, and Technical Services	1,787	96.0	14,163	73.4	1,012,820	68.1
Retail Trade	1,372	84.8	10,934	28.0	374,559	35.2
Accommodation and Food Services	1,129	93.2	16,879	59.8	282,250	58.6
Health Care and Social Assistance	1,088	91.9	14,866	52.1	620,453	46.9
Administrative, Support, and Waste Management	974	94.7	8,103	58.4	346,048	59.6
Real Estate and Rental and Leasing	615	91.8	2,155	68.1	100,560	65.8
Wholesale Trade	549	85.1	5,704	46.5	342,685	47.9
Manufacturing	411	91.1	6,662	59.3	315,970	59.3
Transportation and Warehousing	377	90.4	3,122	54.9	133,374	52.0
Finance and Insurance	320	82.5	2,114	23.3	125,007	24.0
Arts, Entertainment, and Recreation	285	95.6	3,300	50.7	63,062	57.4
Educational Services	194	93.7	2,089	62.6	70,208	67.0
Information	99	78.0	1,122	38.3	46,935	30.7
Agriculture, Forestry, Fishing and Hunting	77	98.7	384	38.9	15,687	22.2
Industries not classified	34	100.0	44	100.0	1,206	100.0
Management of Companies and Enterprises	28	43.8	469	9.0	27,759	7.7
Utilities	13	72.2	570	63.7	46,970	61.0
Mining, Quarrying, and Oil and Gas Extraction	6	54.5	85	27.7	3,690	19.8
Total	13,837	94.1	126,777	55.7	5,495,165	56.4

Source: [Statistics of US Businesses](#), 2018 (Census)

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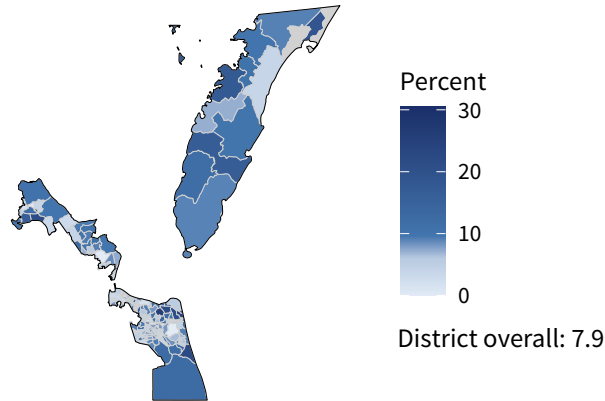
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Virginia Congressional District 2



12,621 small businesses with employees
93.7 percent of district employers

118,301 employees of small businesses
50.6 percent of district employees



Share of workers self-employed by census tract

Source: [American Community Survey](#), 2019 5-Year Estimates (Census)

Small business employment and payroll by industry

Industry	Employers		Employees		Payroll (\$1,000s)	
	Small	%	Small	%	Small	%
Construction	1,776	99.4	11,914	88.8	583,189	85.5
Other Services (except Public Administration)	1,592	97.5	10,174	87.2	273,402	83.5
Professional, Scientific, and Technical Services	1,566	94.6	12,692	52.8	838,184	52.7
Accommodation and Food Services	1,513	93.9	24,223	60.2	446,514	59.7
Retail Trade	1,270	85.6	10,163	29.5	309,271	34.3
Health Care and Social Assistance	1,202	93.5	14,825	52.6	633,897	47.0
Real Estate and Rental and Leasing	802	94.6	5,108	74.0	230,979	74.2
Administrative, Support, and Waste Management	773	91.3	8,014	50.0	264,522	51.7
Finance and Insurance	544	86.8	3,363	24.7	178,845	19.4
Wholesale Trade	375	87.4	2,980	62.2	202,495	67.4
Arts, Entertainment, and Recreation	294	95.1	2,981	31.9	73,042	42.5
Manufacturing	272	92.8	3,771	32.2	166,729	28.4
Transportation and Warehousing	257	86.8	1,871	31.5	67,595	20.5
Educational Services	225	93.8	3,246	57.6	111,991	57.0
Information	106	73.1	1,749	40.1	78,921	37.8
Management of Companies and Enterprises	44	54.3	805	30.1	64,009	36.0
Agriculture, Forestry, Fishing and Hunting	36	97.3	315	98.4	14,329	96.7
Industries not classified	25	100.0	9	100.0	450	100.0
Utilities	7	63.6	98	21.8	8,497	20.3
Total	12,621	93.7	118,301	50.6	4,546,861	48.5

Source: [Statistics of US Businesses](#), 2018 (Census)

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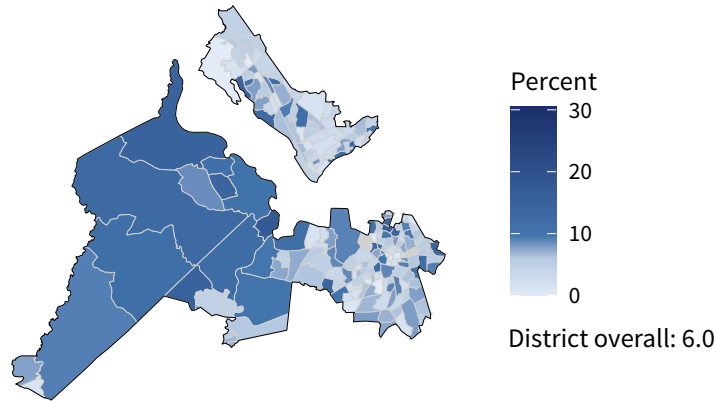
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Virginia Congressional District 3



11,481 small businesses with employees
91.5 percent of district employees

141,554 employees of small businesses
41.2 percent of district employees



Share of workers self-employed by census tract

Source: [American Community Survey](#), 2019 5-Year Estimates (Census)

Small business employment and payroll by industry

Industry	Employers		Employees		Payroll (\$1,000s)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,799	96.9	12,169	86.1	342,624	83.2
Retail Trade	1,347	84.5	12,453	28.5	384,913	34.6
Health Care and Social Assistance	1,331	93.6	23,785	37.3	1,061,667	31.0
Construction	1,308	98.3	15,226	91.4	784,644	88.6
Accommodation and Food Services	1,261	93.5	21,294	58.1	325,865	56.4
Professional, Scientific, and Technical Services	1,143	91.0	12,950	46.6	872,260	41.9
Administrative, Support, and Waste Management	702	88.1	11,496	41.5	342,512	34.4
Real Estate and Rental and Leasing	574	88.9	3,477	53.7	160,166	49.4
Wholesale Trade	430	76.4	5,521	45.1	295,984	40.7
Transportation and Warehousing	393	82.2	4,649	37.9	238,284	36.5
Finance and Insurance	393	84.0	2,864	24.6	158,280	19.2
Manufacturing	360	88.7	8,393	18.7	436,325	15.4
Educational Services	175	91.1	3,069	47.8	99,081	44.5
Arts, Entertainment, and Recreation	172	93.5	2,447	54.7	53,663	70.5
Information	80	66.7	1,121	15.9	57,924	14.6
Management of Companies and Enterprises	31	39.2	482	6.9	25,347	3.4
Industries not classified	25	100.0	9	100.0	877	100.0
Agriculture, Forestry, Fishing and Hunting	15	93.8	50	83.3	3,549	92.1
Utilities	6	66.7	77	8.9	5,685	7.1
Mining, Quarrying, and Oil and Gas Extraction	4	80.0	22	47.8	1,145	35.2
Total	11,481	91.5	141,554	41.2	5,650,795	34.5

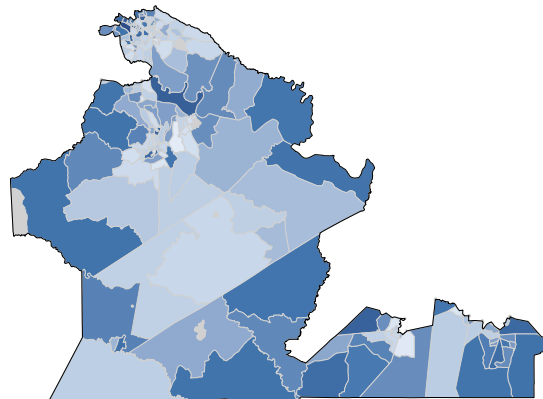
Source: [Statistics of US Businesses](#), 2018 (Census)

Virginia Congressional District 4

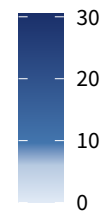


12,220 small businesses with employees
92.1 percent of district employers

128,061 employees of small businesses
45.3 percent of district employees



Percent



District overall: 6.8

Share of workers self-employed by census tract

Source: [American Community Survey](#), 2019 5-Year Estimates (Census)

Small business employment and payroll by industry

Industry	Employers		Employees		Payroll (\$1,000s)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,825	97.5	12,726	80.6	385,160	73.9
Construction	1,541	97.7	14,755	77.0	801,787	73.6
Professional, Scientific, and Technical Services	1,434	93.7	11,144	56.2	805,151	54.9
Retail Trade	1,433	88.1	10,760	30.5	330,963	34.5
Accommodation and Food Services	1,222	93.9	20,891	64.4	343,766	63.2
Health Care and Social Assistance	1,184	92.5	17,267	39.1	637,596	25.9
Administrative, Support, and Waste Management	646	89.5	7,099	41.1	252,861	44.0
Real Estate and Rental and Leasing	566	89.8	2,819	56.1	133,466	52.2
Wholesale Trade	479	76.3	6,084	45.1	330,695	43.1
Manufacturing	443	83.1	8,775	32.3	432,834	26.0
Transportation and Warehousing	441	82.1	5,317	30.1	246,678	26.3
Finance and Insurance	405	82.7	2,588	21.3	231,495	17.5
Arts, Entertainment, and Recreation	227	95.4	2,676	58.3	71,612	69.9
Educational Services	204	96.2	2,814	49.6	79,072	31.9
Information	103	73.6	1,449	43.9	81,565	41.2
Agriculture, Forestry, Fishing and Hunting	41	95.3	249	94.7	12,640	92.9
Industries not classified	30	100.0	36	100.0	1,143	100.0
Management of Companies and Enterprises	28	38.4	437	9.1	36,140	7.3
Utilities	11	57.9	133	3.2	10,930	2.1
Mining, Quarrying, and Oil and Gas Extraction	9	69.2	42	17.4	3,406	22.0
Total	12,220	92.1	128,061	45.3	5,228,960	37.0

Source: [Statistics of US Businesses](#), 2018 (Census)

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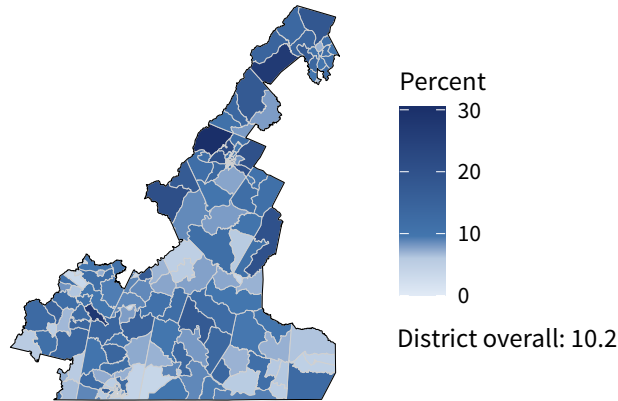
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Virginia Congressional District 5



13,680 small businesses with employees
95.0 percent of district employers

123,538 employees of small businesses
58.4 percent of district employees



Share of workers self-employed by census tract

Source: [American Community Survey](#), 2019 5-Year Estimates (Census)

Small business employment and payroll by industry

Industry	Employers		Employees		Payroll (\$1,000s)	
	Small	%	Small	%	Small	%
Construction	2,133	99.3	13,924	93.3	618,233	91.0
Other Services (except Public Administration)	1,921	98.9	11,296	94.1	351,245	93.1
Retail Trade	1,688	90.0	12,693	39.1	381,619	44.0
Professional, Scientific, and Technical Services	1,550	96.9	9,179	75.1	603,725	69.1
Health Care and Social Assistance	1,127	93.4	16,319	41.8	588,731	25.1
Accommodation and Food Services	1,057	93.0	17,088	66.5	291,834	64.2
Administrative, Support, and Waste Management	765	94.6	6,568	58.0	215,962	60.9
Real Estate and Rental and Leasing	637	95.1	2,377	84.6	97,834	85.7
Manufacturing	556	91.6	11,654	46.1	464,287	38.2
Finance and Insurance	466	88.3	3,370	49.5	295,328	52.4
Transportation and Warehousing	446	94.5	3,037	61.7	117,871	57.3
Wholesale Trade	419	88.0	4,014	71.7	211,234	71.2
Arts, Entertainment, and Recreation	282	97.9	3,171	77.3	113,664	88.5
Agriculture, Forestry, Fishing and Hunting	236	99.6	1,397	99.0	59,996	99.0
Educational Services	220	97.3	4,492	73.9	166,245	79.3
Information	173	85.6	1,846	48.1	97,855	35.2
Management of Companies and Enterprises	39	67.2	643	38.7	38,520	26.3
Industries not classified	28	100.0	27	100.0	606	100.0
Mining, Quarrying, and Oil and Gas Extraction	16	84.2	190	50.1	9,009	35.0
Utilities	8	50.0	253	27.9	22,582	26.8
Total	13,680	95.0	123,538	58.4	4,746,380	51.1

Source: [Statistics of US Businesses](#), 2018 (Census)

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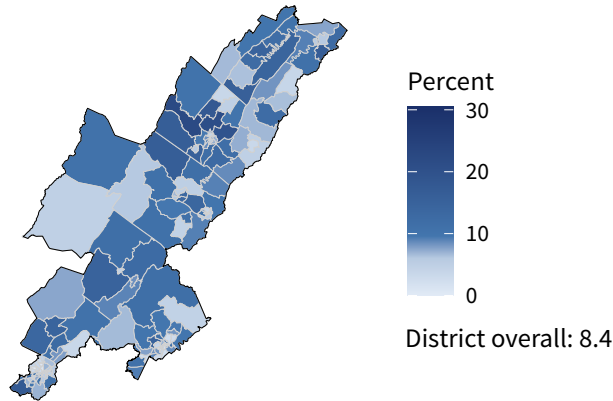
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Virginia Congressional District 6



13,797 small businesses with employees
93.8 percent of district employers

137,960 employees of small businesses
43.7 percent of district employees



Share of workers self-employed by census tract

Source: [American Community Survey](#), 2019 5-Year Estimates (Census)

Small business employment and payroll by industry

Industry	Employers		Employees		Payroll (\$1,000s)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	2,176	98.2	12,198	92.0	317,064	89.2
Construction	1,849	98.8	13,899	82.3	624,852	76.3
Retail Trade	1,717	89.5	13,489	32.1	386,169	36.6
Professional, Scientific, and Technical Services	1,420	96.6	8,844	71.8	514,679	66.9
Accommodation and Food Services	1,297	93.7	22,074	58.5	344,358	55.3
Health Care and Social Assistance	1,262	93.0	21,195	42.6	852,880	33.9
Administrative, Support, and Waste Management	746	92.4	6,703	46.9	204,788	46.6
Real Estate and Rental and Leasing	680	93.7	2,512	68.6	91,607	64.3
Finance and Insurance	557	87.4	4,655	35.0	283,941	35.0
Manufacturing	537	83.3	11,211	26.5	512,271	22.8
Wholesale Trade	471	82.8	6,183	59.3	307,237	56.1
Transportation and Warehousing	421	84.7	4,312	29.1	186,172	26.5
Arts, Entertainment, and Recreation	272	97.5	3,286	89.0	54,202	88.7
Educational Services	209	95.0	4,205	21.6	111,013	18.7
Information	130	81.8	1,187	28.8	44,625	19.5
Agriculture, Forestry, Fishing and Hunting	63	100.0	206	100.0	6,322	100.0
Management of Companies and Enterprises	36	43.4	914	5.8	69,355	9.0
Industries not classified	27	100.0	16	100.0	515	100.0
Mining, Quarrying, and Oil and Gas Extraction	12	80.0	437	89.7	31,936	91.6
Utilities	11	68.8	434	38.7	33,989	33.9
Total	13,797	93.8	137,960	43.7	4,977,975	38.8

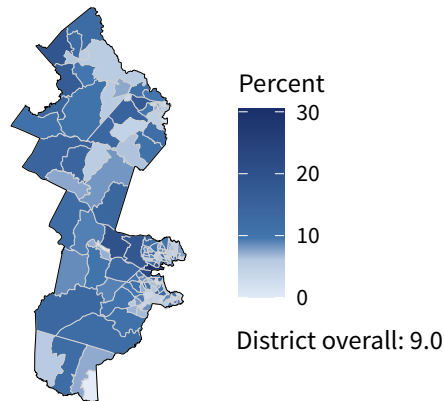
Source: [Statistics of US Businesses](#), 2018 (Census)

Virginia Congressional District 7



14,711 small businesses with employees
93.0 percent of district employers

136,849 employees of small businesses
45.2 percent of district employees



Share of workers self-employed by census tract

Source: [American Community Survey](#), 2019 5-Year Estimates (Census)

Small business employment and payroll by industry

Industry	Employers		Employees		Payroll (\$1,000s)	
	Small	%	Small	%	Small	%
Construction	2,252	99.0	16,726	89.0	824,917	83.2
Professional, Scientific, and Technical Services	2,191	95.7	14,915	61.1	1,023,547	62.6
Other Services (except Public Administration)	1,905	97.9	12,988	85.4	394,466	82.9
Health Care and Social Assistance	1,520	93.5	22,222	52.4	1,043,682	49.9
Retail Trade	1,324	83.9	11,205	24.4	388,360	31.6
Accommodation and Food Services	1,027	91.4	17,259	54.6	290,323	55.6
Administrative, Support, and Waste Management	954	90.7	8,747	42.7	345,030	38.6
Finance and Insurance	762	81.8	4,603	12.8	343,321	8.9
Real Estate and Rental and Leasing	709	92.4	3,582	68.7	223,271	73.8
Wholesale Trade	594	84.3	5,400	47.5	363,385	41.7
Transportation and Warehousing	410	92.3	2,576	48.0	96,530	40.3
Manufacturing	325	92.9	5,754	53.7	267,198	38.2
Arts, Entertainment, and Recreation	272	95.4	4,371	63.7	88,215	74.0
Educational Services	250	95.1	3,460	82.1	101,039	76.9
Information	133	72.7	1,452	15.3	122,428	16.7
Agriculture, Forestry, Fishing and Hunting	60	98.4	175	76.4	7,606	85.5
Management of Companies and Enterprises	47	43.5	825	6.9	69,759	5.5
Industries not classified	32	100.0	51	100.0	755	100.0
Utilities	11	64.7	459	16.5	54,581	16.7
Mining, Quarrying, and Oil and Gas Extraction	7	70.0	79	22.9	4,292	16.4
Total	14,711	93.0	136,849	45.2	6,052,705	36.8

Source: [Statistics of US Businesses](#), 2018 (Census)

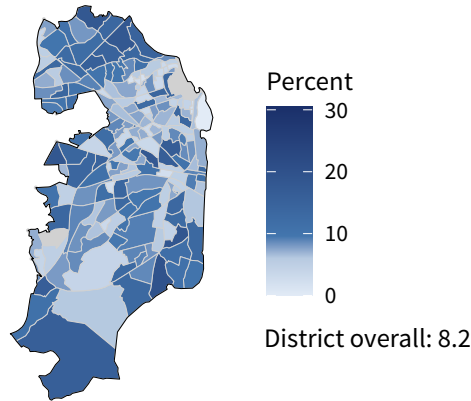
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Virginia Congressional District 8



15,359 small businesses with employees
93.6 percent of district employers

184,674 employees of small businesses
49.3 percent of district employees



Share of workers self-employed by census tract

Source: [American Community Survey](#), 2019 5-Year Estimates (Census)

Small business employment and payroll by industry

Industry	Employers		Employees		Payroll (\$1,000s)	
	Small	%	Small	%	Small	%
Professional, Scientific, and Technical Services	3,844	95.9	45,387	44.5	4,498,284	38.3
Other Services (except Public Administration)	2,288	97.7	27,189	78.2	1,811,310	82.1
Health Care and Social Assistance	1,607	94.9	17,100	48.5	875,441	50.0
Accommodation and Food Services	1,440	92.4	24,089	57.6	550,061	55.9
Construction	1,193	98.5	11,126	79.8	746,455	74.8
Retail Trade	1,182	84.1	11,017	30.4	443,560	37.8
Administrative, Support, and Waste Management	904	90.0	15,401	40.9	743,275	38.3
Real Estate and Rental and Leasing	706	91.3	4,563	57.5	289,098	47.1
Finance and Insurance	423	82.9	3,900	37.9	515,882	40.3
Educational Services	365	93.4	6,950	73.0	310,810	72.1
Wholesale Trade	358	87.7	3,367	63.4	243,774	68.2
Information	300	82.9	5,045	39.7	482,005	35.8
Transportation and Warehousing	266	85.8	2,514	24.5	115,155	17.8
Arts, Entertainment, and Recreation	246	94.6	3,363	52.7	102,256	63.4
Manufacturing	204	94.4	2,596	73.1	121,633	70.7
Industries not classified	52	100.0	46	100.0	1,902	100.0
Management of Companies and Enterprises	48	47.1	1,011	21.1	95,062	14.4
Total	15,359	93.6	184,674	49.3	11,946,285	44.6

Source: [Statistics of US Businesses](#), 2018 (Census)

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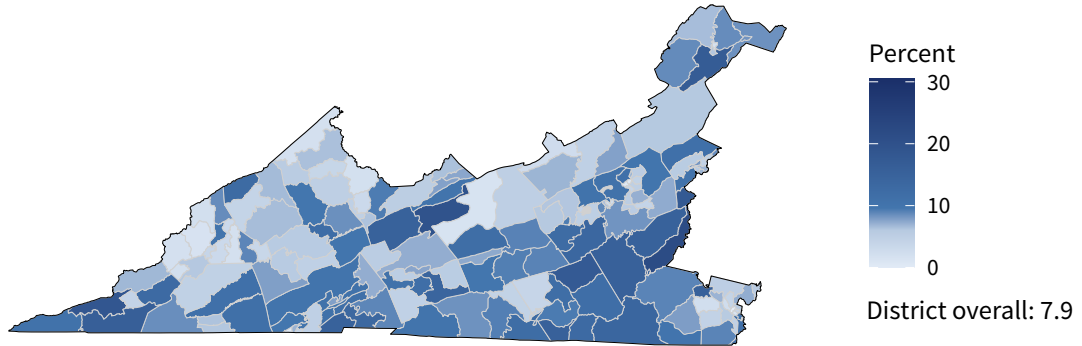
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Virginia Congressional District 9



10,308 small businesses with employees
93.8 percent of district employers

99,549 employees of small businesses
48.4 percent of district employees



Share of workers self-employed by census tract

Source: [American Community Survey](#), 2019 5-Year Estimates (Census)

Small business employment and payroll by industry

Industry	Employers		Employees		Payroll (\$1,000s)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,690	98.5	8,142	92.7	194,666	90.4
Retail Trade	1,469	91.0	11,890	35.7	320,124	39.7
Construction	1,095	98.6	7,332	90.7	299,446	88.2
Health Care and Social Assistance	1,050	93.1	15,638	42.6	566,291	34.9
Professional, Scientific, and Technical Services	1,031	96.0	6,014	76.4	310,276	77.0
Accommodation and Food Services	875	91.6	14,050	57.6	204,537	58.5
Manufacturing	509	85.0	12,927	32.3	509,445	24.9
Transportation and Warehousing	431	91.5	3,108	45.2	125,042	43.8
Real Estate and Rental and Leasing	427	93.4	1,398	70.9	50,087	67.7
Administrative, Support, and Waste Management	412	90.5	3,350	40.7	96,414	50.3
Finance and Insurance	396	90.0	3,407	58.0	156,392	52.5
Wholesale Trade	376	82.8	4,185	55.4	186,349	48.0
Arts, Entertainment, and Recreation	169	97.7	1,819	88.3	33,323	92.4
Educational Services	119	98.3	2,421	80.8	84,281	76.2
Information	114	78.6	1,459	40.5	60,360	35.8
Agriculture, Forestry, Fishing and Hunting	81	100.0	522	100.0	15,229	100.0
Mining, Quarrying, and Oil and Gas Extraction	75	85.2	1,445	34.2	77,826	24.1
Industries not classified	23	100.0	18	100.0	355	100.0
Management of Companies and Enterprises	22	56.4	338	22.4	26,650	27.2
Utilities	8	53.3	86	10.0	5,516	6.9
Total	10,308	93.8	99,549	48.4	3,322,609	42.3

Source: [Statistics of US Businesses](#), 2018 (Census)

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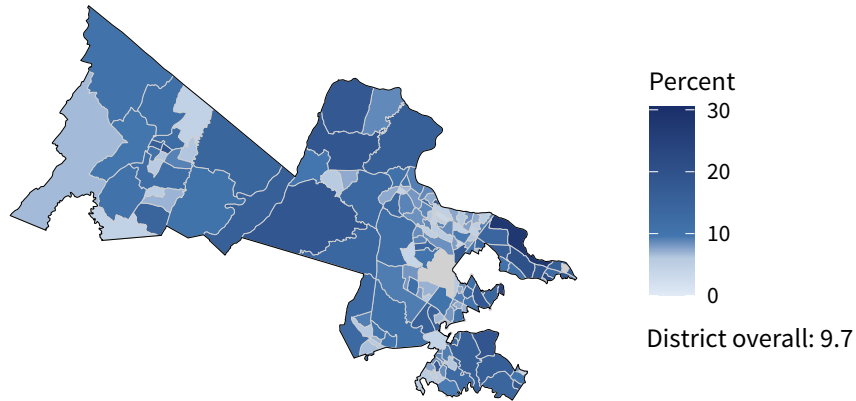
REGULATION • RESEARCH • OUTREACH

Virginia Congressional District 10



19,218 small businesses with employees
94.5 percent of district employers

182,216 employees of small businesses
49.8 percent of district employees



Share of workers self-employed by census tract

Source: [American Community Survey](#), 2019 5-Year Estimates (Census)

Small business employment and payroll by industry

Industry	Employers		Employees		Payroll (\$1,000s)	
	Small	%	Small	%	Small	%
Professional, Scientific, and Technical Services	5,383	97.7	39,743	53.1	3,653,465	50.2
Construction	2,258	98.5	22,106	78.9	1,332,204	71.5
Other Services (except Public Administration)	1,901	97.9	14,530	88.9	528,160	79.7
Health Care and Social Assistance	1,837	95.1	19,579	48.8	930,707	45.5
Retail Trade	1,330	82.3	12,504	29.4	490,339	37.1
Accommodation and Food Services	1,310	91.9	19,978	55.0	398,776	50.9
Administrative, Support, and Waste Management	1,186	93.9	16,724	56.7	722,778	52.2
Real Estate and Rental and Leasing	905	94.7	2,707	59.3	159,804	60.9
Wholesale Trade	574	85.3	5,916	59.2	384,271	58.7
Finance and Insurance	506	84.5	3,149	28.2	269,360	26.6
Transportation and Warehousing	486	85.7	4,188	24.0	208,901	24.3
Educational Services	437	97.8	5,292	64.7	166,484	64.5
Manufacturing	396	89.2	6,853	36.7	306,071	21.4
Arts, Entertainment, and Recreation	352	96.2	3,767	59.8	79,811	22.4
Information	274	80.4	3,923	28.3	353,112	21.7
Management of Companies and Enterprises	46	43.0	776	10.5	63,484	9.6
Agriculture, Forestry, Fishing and Hunting	45	100.0	227	100.0	8,132	100.0
Industries not classified	37	100.0	61	100.0	1,532	100.0
Utilities	8	66.7	67	19.3	5,270	13.7
Mining, Quarrying, and Oil and Gas Extraction	7	77.8	126	32.2	12,373	33.1
Total	19,218	94.5	182,216	49.8	10,075,034	44.7

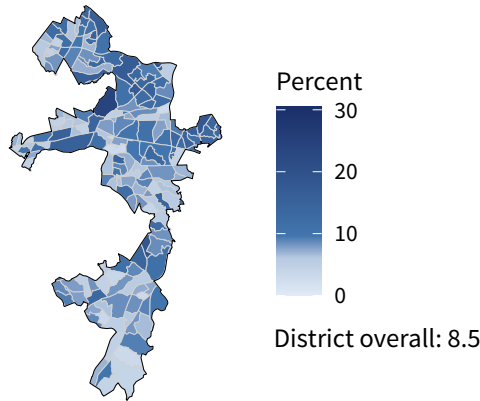
Source: [Statistics of US Businesses](#), 2018 (Census)

Virginia Congressional District 11



17,009 small businesses with employees
93.4 percent of district employers

194,363 employees of small businesses
42.2 percent of district employees



Share of workers self-employed by census tract

Source: [American Community Survey](#), 2019 5-Year Estimates (Census)

Small business employment and payroll by industry

Industry	Employers		Employees		Payroll (\$1,000s)	
	Small	%	Small	%	Small	%
Professional, Scientific, and Technical Services	5,014	96.0	66,046	45.2	6,480,235	41.1
Health Care and Social Assistance	2,133	95.5	24,847	52.3	1,356,650	48.6
Other Services (except Public Administration)	1,766	98.0	14,898	87.2	682,877	83.1
Construction	1,504	98.6	9,281	68.0	588,027	60.2
Accommodation and Food Services	1,269	92.6	16,278	46.6	347,441	45.9
Retail Trade	1,094	79.2	10,751	26.4	417,131	32.4
Administrative, Support, and Waste Management	878	90.3	14,326	37.3	769,114	35.3
Real Estate and Rental and Leasing	734	91.9	3,438	47.1	309,827	53.0
Finance and Insurance	697	83.2	6,296	23.9	647,174	18.4
Educational Services	436	96.2	6,871	82.8	321,979	75.0
Information	392	77.0	9,288	26.5	1,120,127	22.5
Wholesale Trade	343	82.9	2,907	26.3	265,892	15.1
Transportation and Warehousing	263	92.6	1,812	47.1	104,116	53.0
Arts, Entertainment, and Recreation	248	92.5	2,785	35.7	77,367	32.0
Manufacturing	208	95.9	2,246	65.1	122,539	57.6
Management of Companies and Enterprises	59	38.8	2,134	11.6	177,495	8.1
Industries not classified	29	100.0	17	100.0	682	100.0
Agriculture, Forestry, Fishing and Hunting	4	100.0	130	100.0	13,112	100.0
Mining, Quarrying, and Oil and Gas Extraction	4	80.0	5	11.4	212	3.9
Utilities	4	50.0	7	1.4	465	0.9
Total	17,009	93.4	194,363	42.2	13,802,462	35.6

Source: [Statistics of US Businesses](#), 2018 (Census)