

2020 Small Business Profile

U.S. SMALL BUSINESS ADMINISTRATION
OFFICE OF ADVOCACY

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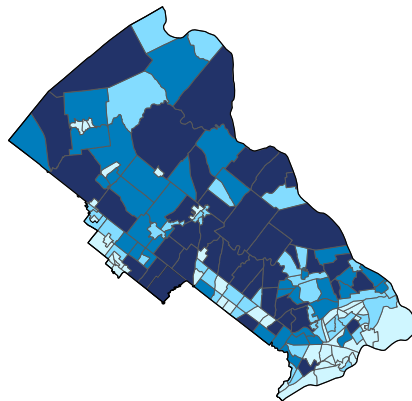
Pennsylvania Congressional District 1



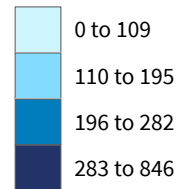
18,012 Small Employer Businesses
95.2% of Employer Businesses

175,334 Small Business Employees
59.4% of Employees

\$8.3 billion Small Business Payroll
59.7% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 35,287

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Construction	2,581	99.4	16,264	91.3	1,094,884	90.9
Professional, Scientific, and Technical Services	2,474	96.9	13,275	69.6	1,011,036	66.2
Other Services (except Public Administration)	1,973	99.0	12,977	94.0	384,152	92.4
Health Care and Social Assistance	1,789	95.3	29,844	55.2	1,224,537	54.3
Retail Trade	1,647	88.5	15,894	36.0	595,632	47.5
Accommodation and Food Services	1,375	96.0	18,794	71.0	308,792	70.6
Wholesale Trade	1,233	90.9	13,693	66.0	926,182	68.7
Administrative, Support, and Waste Management	1,225	94.7	9,810	61.0	419,461	60.9
Manufacturing	1,024	92.8	20,378	58.4	1,145,588	58.7
Finance and Insurance	791	90.4	4,998	53.1	348,694	46.5
Real Estate and Rental and Leasing	591	92.6	2,784	75.8	133,461	74.1
Transportation and Warehousing	586	91.3	3,633	38.7	154,661	36.6
Arts, Entertainment, and Recreation	291	96.0	4,541	63.3	82,105	52.8
Educational Services	258	95.9	5,053	78.4	169,201	79.4
Information	172	83.5	2,157	44.6	183,871	48.4
Management of Companies and Enterprises	50	47.6	1,028	15.6	82,864	13.6
Agriculture, Forestry, Fishing and Hunting	14	100.0	20	100.0	356	100.0
Industries not classified	8	100.0	6	100.0	215	100.0
Mining, Quarrying, and Oil and Gas Extraction	8	80.0	150	57.0	9,078	80.3
Utilities	8	57.1	35	8.4	2,331	4.6
District Total	18,012	95.2	175,334	59.4	8,277,101	59.7

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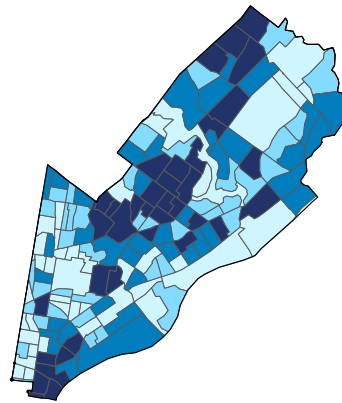
Pennsylvania Congressional District 2



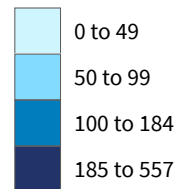
8,480 Small Employer Businesses
94.5% of Employer Businesses

82,860 Small Business Employees
45.7% of Employees

\$3.2 billion Small Business Payroll
40.4% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 19,258

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Retail Trade	1,401	90.0	9,445	38.0	283,991	46.4
Other Services (except Public Administration)	1,205	98.7	6,659	89.2	191,241	85.7
Accommodation and Food Services	1,117	97.1	10,414	73.3	170,341	73.5
Health Care and Social Assistance	1,104	93.2	19,650	35.0	733,205	26.8
Construction	831	99.3	4,961	68.2	325,970	64.3
Wholesale Trade	441	90.2	6,339	72.6	371,665	68.4
Professional, Scientific, and Technical Services	436	93.4	2,407	68.2	118,634	66.9
Transportation and Warehousing	425	94.9	2,237	33.3	69,422	28.1
Manufacturing	377	93.3	8,237	57.6	439,126	58.0
Administrative, Support, and Waste Management	355	92.7	2,721	55.4	87,672	45.8
Real Estate and Rental and Leasing	268	90.8	1,394	72.9	58,574	70.2
Finance and Insurance	227	89.0	1,273	49.1	57,341	45.4
Educational Services	153	93.9	4,600	22.7	186,896	19.4
Arts, Entertainment, and Recreation	106	94.6	1,054	37.7	22,934	26.9
Information	53	74.6	231	14.8	15,183	16.8
Management of Companies and Enterprises	19	54.3	1,232	32.1	75,400	21.3
Industries not classified	5	100.0	5	100.0	62	100.0
District Total	8,480	94.5	82,860	45.7	3,207,672	40.4

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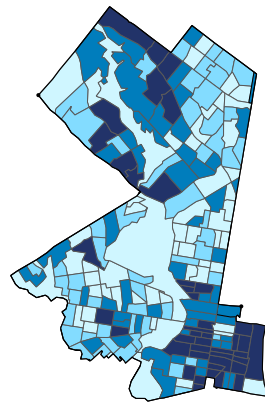
Pennsylvania Congressional District 3



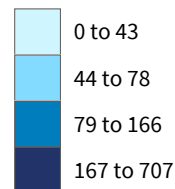
12,133 Small Employer Businesses
93.5% of Employer Businesses

140,786 Small Business Employees
36.8% of Employees

\$7.4 billion Small Business Payroll
29.6% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 21,180

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUBS, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Professional, Scientific, and Technical Services	2,136	93.6	22,309	48.1	2,310,341	48.9
Accommodation and Food Services	1,960	96.4	24,960	61.7	506,219	54.6
Other Services (except Public Administration)	1,769	97.7	13,621	68.8	555,701	72.5
Retail Trade	1,614	91.7	7,336	33.1	212,940	39.8
Health Care and Social Assistance	1,481	94.5	25,617	27.9	1,023,163	20.0
Real Estate and Rental and Leasing	572	92.7	4,971	76.3	328,012	74.8
Construction	423	98.1	2,832	86.9	215,548	74.9
Administrative, Support, and Waste Management	417	84.4	7,760	45.5	314,058	46.4
Finance and Insurance	379	76.9	5,982	21.9	731,361	20.0
Wholesale Trade	297	89.7	2,263	58.0	129,732	43.0
Educational Services	289	90.6	10,476	15.9	450,889	12.0
Arts, Entertainment, and Recreation	274	94.8	4,891	70.4	177,346	76.0
Manufacturing	220	98.7	2,631	94.3	118,620	91.2
Information	190	76.9	2,835	18.4	195,626	8.7
Transportation and Warehousing	108	87.1	1,175	30.3	39,962	15.9
Management of Companies and Enterprises	26	32.1	1,059	14.4	100,881	12.7
Industries not classified	18	100.0	30	100.0	864	100.0
Agriculture, Forestry, Fishing and Hunting	4	100.0	9	100.0	190	100.0
Utilities	3	50.0	29	1.9	2,464	1.4
District Total	12,133	93.5	140,786	36.8	7,413,917	29.6

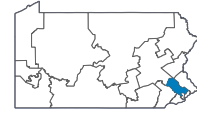
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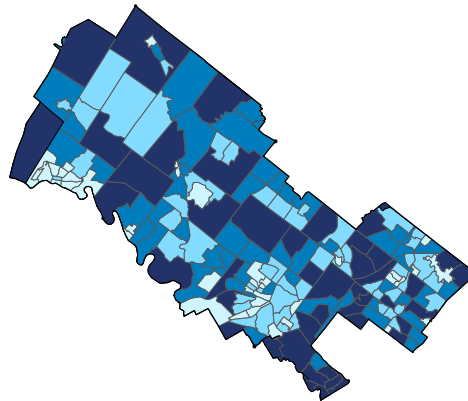
Pennsylvania Congressional District 4



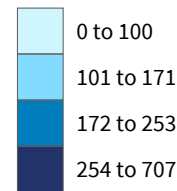
18,017 Small Employer Businesses
93.4% of Employer Businesses

202,634 Small Business Employees
45.2% of Employees

\$11.4 billion Small Business Payroll
39.0% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 36,369

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Professional, Scientific, and Technical Services	3,042	95.7	25,398	58.0	2,298,483	53.7
Other Services (except Public Administration)	2,110	98.2	16,809	94.5	519,076	92.9
Construction	1,975	98.7	16,939	69.4	1,309,542	68.8
Health Care and Social Assistance	1,969	94.7	33,534	46.9	1,473,794	45.9
Retail Trade	1,487	82.2	13,289	26.7	497,203	34.9
Accommodation and Food Services	1,387	93.8	18,101	60.6	316,976	55.7
Administrative, Support, and Waste Management	1,263	90.6	12,805	32.3	688,802	35.4
Wholesale Trade	1,078	89.3	11,522	41.8	889,301	29.8
Finance and Insurance	1,036	86.4	9,773	26.5	981,368	23.4
Manufacturing	743	92.0	15,072	47.1	881,655	36.9
Real Estate and Rental and Leasing	663	93.1	5,350	72.8	401,360	73.7
Educational Services	363	96.5	7,819	66.3	319,474	70.9
Arts, Entertainment, and Recreation	338	96.0	5,051	64.8	132,876	77.5
Transportation and Warehousing	325	91.0	4,370	47.1	171,824	41.5
Information	235	80.5	4,320	31.8	362,539	32.2
Management of Companies and Enterprises	78	43.8	2,044	9.2	144,609	5.2
Mining, Quarrying, and Oil and Gas Extraction	14	93.3	302	93.8	20,959	93.7
Agriculture, Forestry, Fishing and Hunting	12	100.0	39	100.0	1,393	100.0
Industries not classified	12	100.0	23	100.0	614	100.0
Utilities	6	40.0	74	3.1	4,553	1.3
District Total	18,017	93.4	202,634	45.2	11,416,401	39.0

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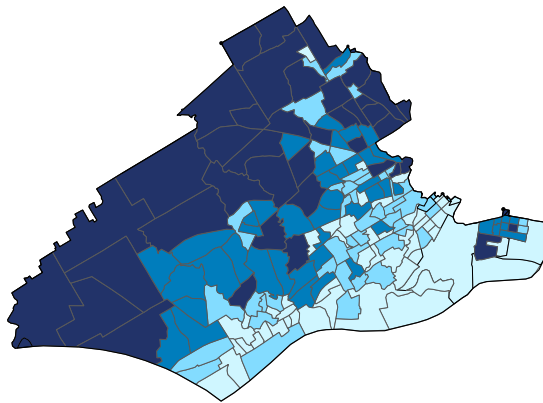
Pennsylvania Congressional District 5



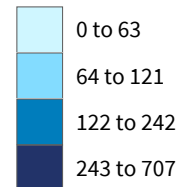
12,991 Small Employer Businesses
93.7% of Employer Businesses

134,945 Small Business Employees
43.6% of Employees

\$6.6 billion Small Business Payroll
39.4% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 27,418

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,702	98.0	12,485	90.8	388,200	91.3
Professional, Scientific, and Technical Services	1,681	96.4	9,628	79.2	676,120	80.4
Health Care and Social Assistance	1,595	94.6	25,555	45.9	1,100,663	41.0
Construction	1,479	99.1	10,875	87.6	778,757	83.5
Retail Trade	1,439	87.3	11,731	33.3	445,258	46.2
Accommodation and Food Services	1,295	94.9	16,529	59.3	287,461	54.9
Administrative, Support, and Waste Management	834	93.5	9,746	49.8	410,512	50.2
Wholesale Trade	621	87.7	7,242	66.6	520,365	66.0
Finance and Insurance	565	87.2	3,977	25.2	390,802	22.3
Real Estate and Rental and Leasing	471	91.1	3,483	68.5	207,967	72.6
Manufacturing	380	92.7	6,810	41.1	449,378	34.7
Transportation and Warehousing	269	77.3	2,967	12.9	158,322	11.8
Educational Services	260	92.9	6,909	33.2	275,115	35.3
Arts, Entertainment, and Recreation	245	92.8	3,973	18.5	233,761	24.5
Information	156	84.8	1,769	24.5	119,086	12.6
Management of Companies and Enterprises	43	46.2	1,173	10.7	106,350	9.1
Industries not classified	12	100.0	56	100.0	334	100.0
Utilities	6	50.0	37	3.3	2,077	1.6
District Total	12,991	93.7	134,945	43.6	6,551,221	39.4

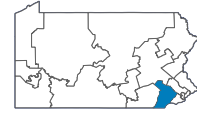
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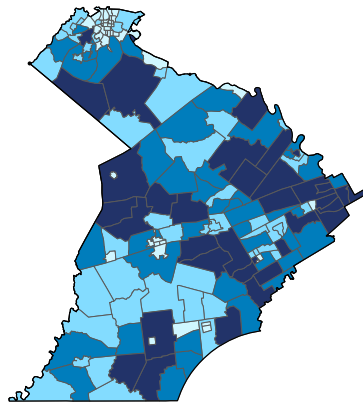
Pennsylvania Congressional District 6



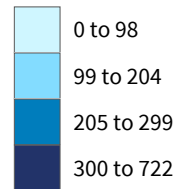
14,917 Small Employer Businesses
94.3% of Employer Businesses

158,375 Small Business Employees
47.5% of Employees

\$8.3 billion Small Business Payroll
38.3% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 32,992

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Professional, Scientific, and Technical Services	2,594	96.3	17,986	64.3	1,564,297	58.0
Other Services (except Public Administration)	1,848	98.7	13,290	84.4	376,822	72.9
Construction	1,680	99.4	11,983	96.6	845,839	95.9
Health Care and Social Assistance	1,453	93.4	22,728	39.5	966,469	35.3
Retail Trade	1,227	86.4	12,782	33.1	500,190	40.1
Accommodation and Food Services	1,138	94.7	16,473	70.6	277,864	68.2
Administrative, Support, and Waste Management	1,091	94.8	11,590	56.4	552,786	58.6
Wholesale Trade	896	90.4	11,801	60.7	883,746	44.1
Finance and Insurance	762	87.7	6,138	20.2	571,908	17.0
Manufacturing	625	92.0	12,711	46.5	731,012	43.4
Real Estate and Rental and Leasing	530	93.0	2,840	43.0	144,595	32.1
Arts, Entertainment, and Recreation	286	95.3	4,114	59.2	97,501	66.0
Educational Services	278	97.5	5,270	69.3	214,539	80.4
Transportation and Warehousing	248	87.3	3,186	40.1	136,735	38.0
Information	202	80.2	3,622	30.9	278,994	21.1
Agriculture, Forestry, Fishing and Hunting	53	100.0	655	100.0	26,759	100.0
Management of Companies and Enterprises	53	38.4	1,037	6.2	110,631	4.6
Mining, Quarrying, and Oil and Gas Extraction	10	76.9	95	43.4	5,705	58.5
Utilities	9	47.4	61	3.1	4,369	2.3
Industries not classified	5	100.0	13	100.0	394	100.0
District Total	14,917	94.3	158,375	47.5	8,291,155	38.3

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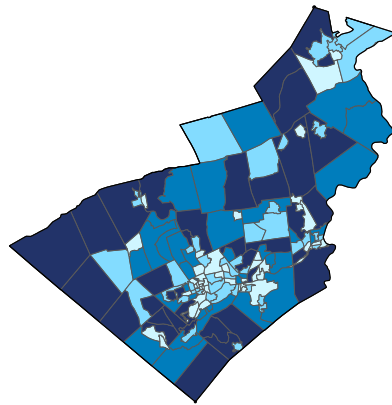
Pennsylvania Congressional District 7



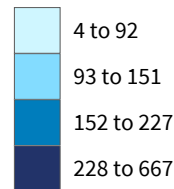
12,615 Small Employer Businesses
93.0% of Employer Businesses

131,526 Small Business Employees
42.3% of Employees

\$5.4 billion Small Business Payroll
35.8% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 25,671

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,821	98.5	11,912	91.8	311,534	89.1
Retail Trade	1,427	86.0	13,143	30.9	446,171	38.0
Professional, Scientific, and Technical Services	1,408	95.8	9,255	72.8	575,487	68.3
Health Care and Social Assistance	1,400	94.7	21,735	35.1	886,270	27.8
Construction	1,366	99.1	9,911	92.3	598,164	90.4
Accommodation and Food Services	1,348	95.9	17,869	60.6	283,049	52.8
Administrative, Support, and Waste Management	762	89.8	7,845	40.2	273,094	42.4
Manufacturing	639	88.5	13,645	41.8	750,835	37.7
Wholesale Trade	606	80.8	7,250	30.7	455,366	25.4
Finance and Insurance	467	84.6	3,978	35.9	253,074	32.7
Real Estate and Rental and Leasing	453	90.4	2,159	72.7	88,671	68.8
Transportation and Warehousing	359	82.0	3,623	21.2	160,220	20.0
Arts, Entertainment, and Recreation	257	95.9	3,320	64.9	72,124	69.5
Educational Services	186	93.5	3,293	26.5	110,105	24.3
Information	127	78.4	1,454	30.5	68,417	21.8
Management of Companies and Enterprises	36	43.9	970	11.4	82,210	8.1
Agriculture, Forestry, Fishing and Hunting	9	100.0	37	100.0	810	100.0
Industries not classified	9	100.0	19	100.0	188	100.0
Mining, Quarrying, and Oil and Gas Extraction	8	80.0	47	38.2	1,968	41.7
Utilities	7	38.9	61	2.2	3,482	0.9
District Total	12,615	93.0	131,526	42.3	5,421,239	35.8

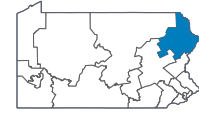
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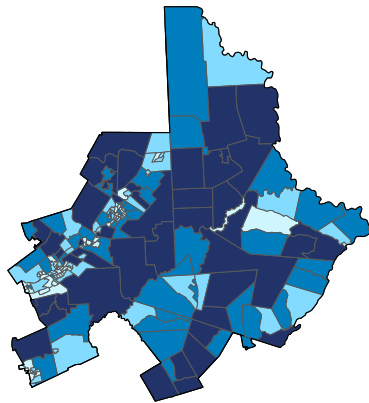
Pennsylvania Congressional District 8



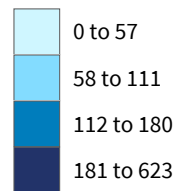
11,660 Small Employer Businesses
93.5% of Employer Businesses

121,448 Small Business Employees
46.3% of Employees

\$4.2 billion Small Business Payroll
41.3% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 25,703

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Retail Trade	1,575	88.0	13,707	35.9	390,621	41.2
Other Services (except Public Administration)	1,528	98.3	8,690	84.3	213,719	81.2
Accommodation and Food Services	1,512	96.3	18,412	64.1	292,593	59.3
Construction	1,348	99.2	8,431	96.6	462,069	94.5
Health Care and Social Assistance	1,280	93.5	20,470	40.1	746,493	32.9
Professional, Scientific, and Technical Services	1,147	96.3	6,240	60.0	323,914	57.5
Administrative, Support, and Waste Management	653	90.2	7,084	42.9	235,819	47.0
Wholesale Trade	501	83.6	6,418	58.0	307,767	54.1
Manufacturing	477	87.4	13,547	47.3	574,749	36.6
Transportation and Warehousing	426	86.2	4,552	25.4	157,210	22.8
Finance and Insurance	385	86.9	3,483	32.2	166,717	23.1
Real Estate and Rental and Leasing	373	90.8	1,836	76.0	73,158	74.9
Arts, Entertainment, and Recreation	220	96.1	3,014	43.9	61,865	51.0
Educational Services	132	90.4	3,019	28.2	93,225	28.0
Information	99	74.4	1,028	21.3	35,643	15.0
Management of Companies and Enterprises	33	49.3	972	32.3	40,113	23.8
Mining, Quarrying, and Oil and Gas Extraction	28	87.5	412	85.1	21,428	80.3
Agriculture, Forestry, Fishing and Hunting	17	100.0	41	100.0	1,121	100.0
Utilities	13	59.1	78	6.2	3,740	3.9
Industries not classified	9	100.0	14	100.0	136	100.0
District Total	11,660	93.5	121,448	46.3	4,202,100	41.3

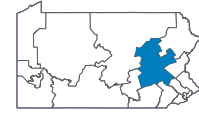
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2020 Small Business Profile

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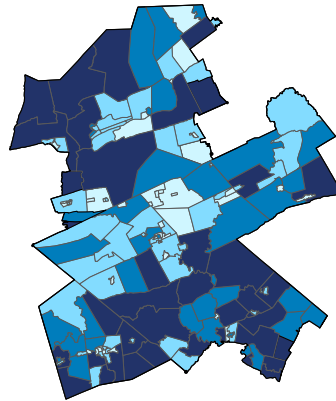
Pennsylvania Congressional District 9



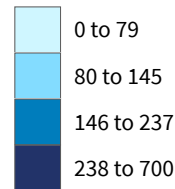
10,615 Small Employer Businesses
94.8% of Employer Businesses

104,723 Small Business Employees
47.3% of Employees

\$3.7 billion Small Business Payroll
41.2% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 26,926

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,777	98.7	8,423	92.7	184,184	89.0
Retail Trade	1,401	92.1	12,334	41.8	367,463	49.4
Construction	1,305	98.9	7,881	91.8	427,479	87.7
Accommodation and Food Services	1,104	96.2	12,864	68.4	175,525	64.7
Health Care and Social Assistance	957	92.3	15,077	37.1	527,568	26.7
Professional, Scientific, and Technical Services	777	96.3	4,728	80.7	222,631	71.5
Manufacturing	678	86.7	17,268	36.8	804,335	35.5
Administrative, Support, and Waste Management	649	94.2	4,506	46.4	149,579	39.2
Wholesale Trade	458	89.8	6,662	64.5	320,400	64.8
Transportation and Warehousing	447	89.6	5,963	33.7	214,285	31.6
Finance and Insurance	301	89.9	2,391	44.7	102,876	37.3
Real Estate and Rental and Leasing	281	90.4	859	61.0	31,347	54.5
Arts, Entertainment, and Recreation	237	99.2	2,106	67.8	63,025	88.4
Information	94	77.7	884	26.9	24,504	18.1
Educational Services	88	89.8	1,142	36.7	25,877	34.1
Mining, Quarrying, and Oil and Gas Extraction	44	93.6	634	79.6	35,864	84.9
Agriculture, Forestry, Fishing and Hunting	39	100.0	257	100.0	10,983	100.0
Management of Companies and Enterprises	27	50.0	610	14.3	47,992	16.0
Utilities	10	52.6	131	4.6	7,962	2.7
Industries not classified	8	100.0	3	100.0	94	100.0
District Total	10,615	94.8	104,723	47.3	3,743,973	41.2

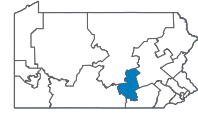
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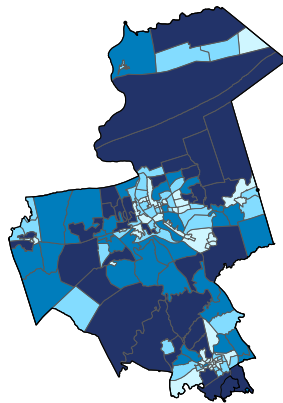
Pennsylvania Congressional District 10



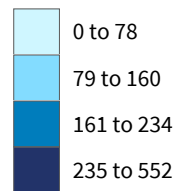
12,320 Small Employer Businesses
91.7% of Employer Businesses

152,276 Small Business Employees
40.3% of Employees

\$6.5 billion Small Business Payroll
36.0% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 24,524

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	2,100	97.9	15,160	90.8	482,651	90.4
Professional, Scientific, and Technical Services	1,576	93.5	13,293	61.5	903,748	56.6
Health Care and Social Assistance	1,329	92.4	24,370	34.7	1,053,518	29.0
Accommodation and Food Services	1,270	94.8	19,208	59.3	308,283	56.1
Retail Trade	1,251	84.4	12,197	25.8	428,995	35.0
Construction	1,147	97.9	13,562	81.2	810,890	79.6
Administrative, Support, and Waste Management	747	88.6	10,341	45.4	339,724	45.0
Wholesale Trade	550	78.0	8,615	50.1	512,045	51.8
Finance and Insurance	525	82.3	4,278	20.1	284,604	20.3
Manufacturing	522	86.6	12,698	38.5	645,275	35.3
Real Estate and Rental and Leasing	481	89.9	3,268	74.7	151,743	73.7
Transportation and Warehousing	322	76.8	4,600	17.5	172,163	14.4
Arts, Entertainment, and Recreation	252	95.5	3,597	45.3	72,018	38.8
Educational Services	179	91.3	2,909	23.8	89,125	24.3
Information	104	68.4	1,768	28.3	71,426	21.3
Management of Companies and Enterprises	57	43.5	1,863	9.6	125,355	6.3
Agriculture, Forestry, Fishing and Hunting	13	100.0	67	100.0	3,939	100.0
Mining, Quarrying, and Oil and Gas Extraction	10	62.5	272	78.2	17,797	75.0
Utilities	7	38.9	199	9.9	19,062	8.6
Industries not classified	3	100.0	-	-	-	-
District Total	12,320	91.7	152,276	40.3	6,492,611	36.0

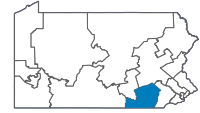
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2020 Small Business Profile

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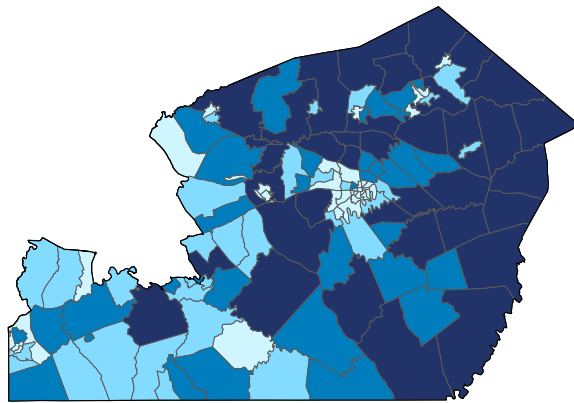
Pennsylvania Congressional District 11



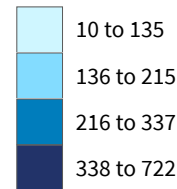
12,929 Small Employer Businesses
94.4% of Employer Businesses

152,027 Small Business Employees
52.9% of Employees

\$5.9 billion Small Business Payroll
48.6% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 34,351

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	2,122	99.0	14,454	92.8	380,156	94.9
Construction	2,106	99.6	17,186	75.0	966,471	73.7
Retail Trade	1,475	86.3	17,116	43.6	523,300	52.1
Professional, Scientific, and Technical Services	1,162	96.9	8,399	60.5	488,750	56.3
Accommodation and Food Services	1,100	95.2	18,195	72.2	277,506	71.5
Health Care and Social Assistance	977	92.2	18,746	42.1	728,050	37.9
Manufacturing	977	91.4	20,920	44.3	993,165	38.9
Administrative, Support, and Waste Management	725	93.5	6,768	52.4	221,106	51.7
Wholesale Trade	599	86.3	10,198	48.5	541,418	48.6
Transportation and Warehousing	467	90.3	5,421	47.1	230,516	49.2
Finance and Insurance	393	87.5	3,210	35.6	212,120	32.6
Real Estate and Rental and Leasing	363	92.1	2,249	82.8	102,354	82.4
Arts, Entertainment, and Recreation	210	95.9	3,683	74.4	68,670	72.2
Educational Services	148	93.7	2,436	33.5	65,014	34.3
Information	111	81.0	1,614	53.7	59,574	45.0
Agriculture, Forestry, Fishing and Hunting	45	100.0	289	100.0	9,955	100.0
Management of Companies and Enterprises	33	44.6	888	20.1	56,808	14.8
Utilities	10	47.6	36	2.7	2,534	1.5
Mining, Quarrying, and Oil and Gas Extraction	6	66.7	215	51.6	12,881	56.2
Industries not classified	4	100.0	4	100.0	36	100.0
District Total	12,929	94.4	152,027	52.9	5,940,384	48.6

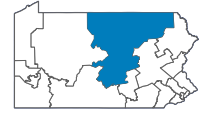
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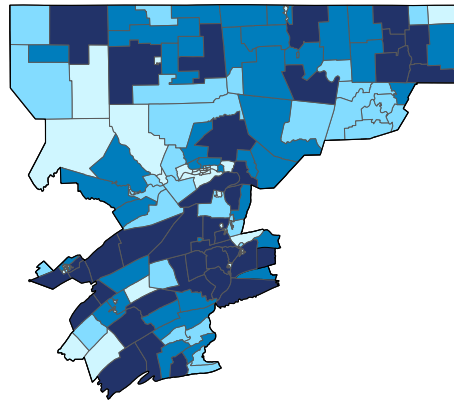
Pennsylvania Congressional District 12



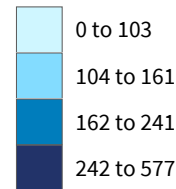
11,702 Small Employer Businesses
94.8% of Employer Businesses

118,200 Small Business Employees
55.6% of Employees

\$3.9 billion Small Business Payroll
48.4% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 27,607

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,884	99.0	9,720	92.3	200,879	90.3
Retail Trade	1,554	91.5	15,153	46.5	416,107	53.1
Construction	1,380	99.2	8,293	88.3	407,969	85.4
Accommodation and Food Services	1,263	96.6	17,246	76.9	244,951	74.3
Health Care and Social Assistance	996	92.1	16,252	40.3	503,238	28.2
Professional, Scientific, and Technical Services	979	96.2	6,032	82.7	309,366	77.6
Manufacturing	724	90.2	14,954	40.9	633,020	35.9
Transportation and Warehousing	595	93.3	6,205	58.5	232,348	51.8
Administrative, Support, and Waste Management	533	92.5	4,320	64.3	127,516	63.7
Wholesale Trade	417	88.2	5,426	79.2	238,701	77.0
Finance and Insurance	367	89.3	3,947	66.6	193,932	63.5
Real Estate and Rental and Leasing	360	92.3	1,915	79.6	72,504	75.4
Arts, Entertainment, and Recreation	214	100.0	2,026	100.0	31,683	100.0
Information	143	81.7	1,741	51.8	82,344	48.2
Mining, Quarrying, and Oil and Gas Extraction	114	82.0	1,654	53.1	104,265	46.4
Educational Services	112	91.8	1,708	26.8	50,241	25.9
Agriculture, Forestry, Fishing and Hunting	91	100.0	539	100.0	22,438	100.0
Management of Companies and Enterprises	28	57.1	719	16.1	48,709	15.5
Utilities	20	62.5	335	33.9	22,158	30.0
Industries not classified	15	100.0	15	100.0	334	100.0
District Total	11,702	94.8	118,200	55.6	3,942,703	48.4

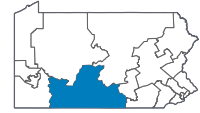
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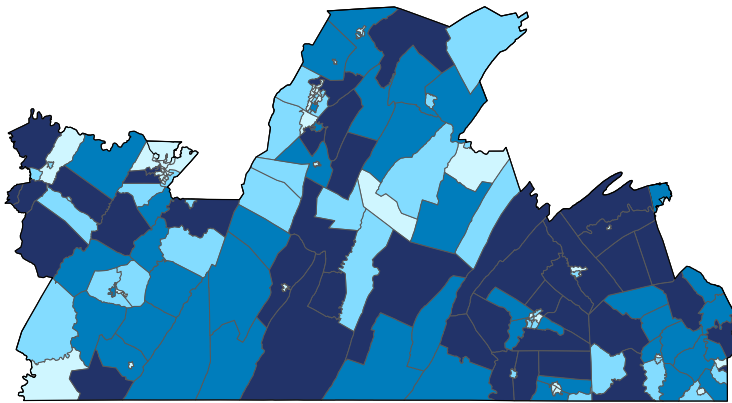
Pennsylvania Congressional District 13



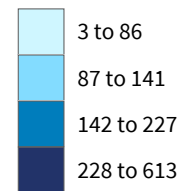
11,302 Small Employer Businesses
94.4% of Employer Businesses

118,413 Small Business Employees
54.4% of Employees

\$4.1 billion Small Business Payroll
49.7% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 27,484

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUBS, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	2,074	99.0	10,275	90.1	222,646	91.3
Construction	1,465	99.6	9,805	92.1	492,821	95.5
Retail Trade	1,431	89.4	13,592	44.4	387,723	50.8
Accommodation and Food Services	1,123	95.3	14,307	62.8	195,433	58.8
Health Care and Social Assistance	1,031	92.4	18,487	42.2	651,364	33.9
Professional, Scientific, and Technical Services	851	96.2	6,752	90.5	330,310	90.7
Manufacturing	664	89.2	17,095	48.3	761,031	42.8
Administrative, Support, and Waste Management	562	92.6	4,294	49.3	119,585	50.9
Transportation and Warehousing	483	88.3	5,600	37.7	181,800	32.4
Wholesale Trade	443	86.9	4,820	66.1	211,922	57.5
Finance and Insurance	355	87.7	3,670	68.3	177,830	63.1
Real Estate and Rental and Leasing	287	91.1	1,281	81.1	43,429	78.4
Arts, Entertainment, and Recreation	267	98.5	2,774	86.0	60,896	88.3
Educational Services	113	95.8	2,213	43.7	63,467	44.4
Information	103	77.4	1,275	38.6	44,846	30.4
Agriculture, Forestry, Fishing and Hunting	54	100.0	230	100.0	8,807	100.0
Management of Companies and Enterprises	36	64.3	957	26.1	61,566	23.5
Mining, Quarrying, and Oil and Gas Extraction	29	74.4	634	45.7	38,624	44.2
Utilities	20	74.1	345	49.9	23,012	42.5
Industries not classified	6	100.0	7	100.0	134	100.0
District Total	11,302	94.4	118,413	54.4	4,077,246	49.7

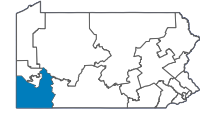
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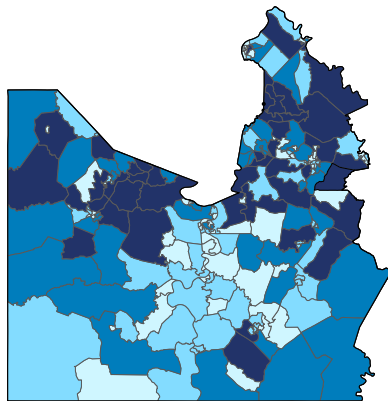
Pennsylvania Congressional District 14



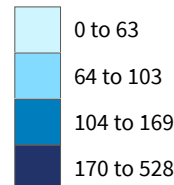
12,431 Small Employer Businesses
94.1% of Employer Businesses

134,740 Small Business Employees
54.3% of Employees

\$5.3 billion Small Business Payroll
47.5% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 23,995

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,973	98.7	10,064	85.9	231,623	74.1
Construction	1,621	99.1	14,732	75.3	887,310	72.9
Health Care and Social Assistance	1,454	94.9	23,469	55.9	768,754	46.3
Retail Trade	1,371	87.7	15,226	44.8	455,415	52.1
Professional, Scientific, and Technical Services	1,213	96.2	7,404	60.6	441,881	59.8
Accommodation and Food Services	1,091	94.0	14,746	56.4	204,014	54.4
Manufacturing	689	92.0	16,747	61.3	834,269	56.6
Administrative, Support, and Waste Management	674	92.7	6,761	56.2	235,461	52.7
Wholesale Trade	604	87.3	7,193	55.4	411,243	55.5
Finance and Insurance	496	90.3	3,159	61.8	157,302	55.5
Real Estate and Rental and Leasing	356	89.0	1,759	67.3	78,607	62.6
Transportation and Warehousing	350	87.5	5,741	47.0	239,015	43.3
Arts, Entertainment, and Recreation	247	95.0	2,306	54.1	47,815	42.5
Educational Services	124	95.4	1,762	36.9	54,114	43.4
Information	102	80.3	983	26.9	41,018	11.1
Mining, Quarrying, and Oil and Gas Extraction	73	73.0	1,386	17.8	90,829	11.4
Management of Companies and Enterprises	54	60.0	1,097	14.6	65,848	9.7
Agriculture, Forestry, Fishing and Hunting	20	100.0	74	100.0	1,640	100.0
Utilities	15	62.5	97	4.8	7,705	4.2
Industries not classified	11	100.0	34	100.0	958	100.0
District Total	12,431	94.1	134,740	54.3	5,254,821	47.5

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2020 Small Business Profile

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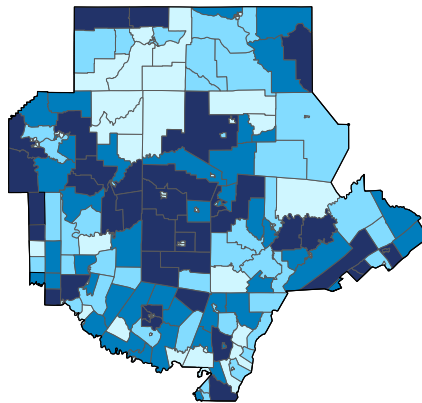
Pennsylvania Congressional District 15



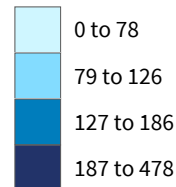
11,509 Small Employer Businesses
95.3% of Employer Businesses

120,483 Small Business Employees
59.9% of Employees

\$4.0 billion Small Business Payroll
53.9% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 24,313

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	2,043	99.0	9,293	87.6	184,933	82.6
Retail Trade	1,506	92.2	14,618	45.3	380,164	48.9
Construction	1,249	99.6	6,839	90.8	336,226	87.1
Health Care and Social Assistance	1,165	93.5	22,646	56.1	753,656	49.4
Accommodation and Food Services	1,143	96.3	14,251	76.3	169,752	71.5
Manufacturing	810	91.2	20,760	55.6	898,400	48.3
Professional, Scientific, and Technical Services	791	97.4	4,639	85.9	188,060	78.2
Transportation and Warehousing	606	93.5	6,680	56.8	213,410	53.4
Administrative, Support, and Waste Management	468	93.0	3,720	66.2	116,501	62.8
Wholesale Trade	397	88.2	4,487	75.3	219,074	75.8
Finance and Insurance	348	89.9	2,758	43.8	121,459	36.3
Real Estate and Rental and Leasing	261	90.9	1,049	69.7	34,454	73.2
Mining, Quarrying, and Oil and Gas Extraction	234	94.7	2,318	62.6	133,652	57.1
Arts, Entertainment, and Recreation	196	98.5	1,822	98.8	27,595	97.6
Information	130	87.8	1,208	64.3	33,228	46.2
Agriculture, Forestry, Fishing and Hunting	107	98.2	318	95.2	10,386	90.2
Educational Services	94	90.4	1,603	34.3	46,553	35.8
Management of Companies and Enterprises	39	56.5	1,080	35.4	63,478	38.6
Utilities	23	62.2	389	17.4	32,750	15.9
Industries not classified	7	100.0	5	100.0	106	100.0
District Total	11,509	95.3	120,483	59.9	3,963,837	53.9

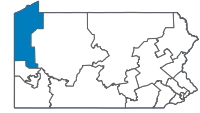
This profile incorporates statistics from the 2018 American Community Survey (ACS) and the 2017 Statistics of US Businesses (SUSB). All sources reflect data collected prior to the COVID-19 pandemic. Small businesses are defined for this profile as firms employing fewer than 500 employees. District lines reflect the 116th Congress. For more information, please visit <http://advocacy.sba.gov>.

2020 Small Business Profile

U.S. SMALL BUSINESS ADMINISTRATION
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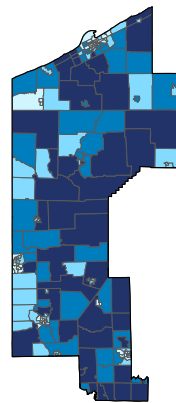
Pennsylvania Congressional District 16



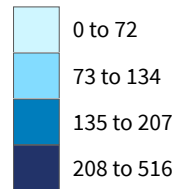
12,159 Small Employer Businesses
93.8% of Employer Businesses

144,054 Small Business Employees
53.7% of Employees

\$5.2 billion Small Business Payroll
49.5% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 27,186

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUBS, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	1,965	98.9	11,294	91.4	252,295	83.6
Construction	1,436	99.2	9,562	96.2	546,782	92.6
Retail Trade	1,380	86.5	14,285	39.4	413,473	46.7
Health Care and Social Assistance	1,296	93.0	27,707	47.6	993,129	41.4
Accommodation and Food Services	1,119	94.7	15,976	61.5	212,976	60.1
Manufacturing	1,075	92.5	26,303	55.4	1,223,175	46.1
Professional, Scientific, and Technical Services	1,003	96.2	6,656	80.0	325,938	85.9
Administrative, Support, and Waste Management	619	91.6	7,285	55.1	202,188	52.3
Wholesale Trade	561	87.0	6,438	67.6	322,332	67.9
Finance and Insurance	446	88.1	3,015	29.5	150,614	22.9
Real Estate and Rental and Leasing	345	91.5	1,919	79.6	65,352	79.2
Transportation and Warehousing	344	87.3	4,089	51.4	158,632	46.6
Arts, Entertainment, and Recreation	269	96.4	3,061	62.9	58,987	65.0
Educational Services	151	92.6	2,801	24.3	68,632	25.9
Information	107	80.5	1,519	41.3	67,802	38.2
Mining, Quarrying, and Oil and Gas Extraction	56	83.6	697	50.7	47,206	47.0
Agriculture, Forestry, Fishing and Hunting	44	100.0	131	100.0	4,287	100.0
Management of Companies and Enterprises	41	52.6	1,153	33.5	56,346	27.0
Utilities	17	70.8	156	12.7	8,599	8.5
Industries not classified	9	100.0	7	100.0	101	100.0
District Total	12,159	93.8	144,054	53.7	5,178,846	49.5

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2020 Small Business Profile

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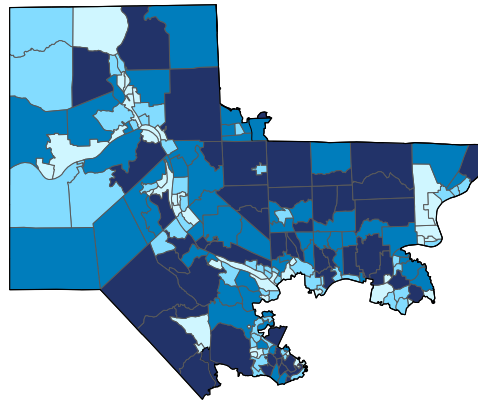
Pennsylvania Congressional District 17



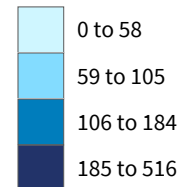
14,159 Small Employer Businesses
92.5% of Employer Businesses

154,285 Small Business Employees
45.4% of Employees

\$6.7 billion Small Business Payroll
42.7% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 27,376

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUBS, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	2,009	98.5	13,871	93.4	386,557	91.3
Professional, Scientific, and Technical Services	1,838	93.9	14,388	56.0	971,676	53.4
Construction	1,683	98.3	14,270	86.5	922,866	81.3
Health Care and Social Assistance	1,564	93.9	21,720	39.5	816,131	34.6
Retail Trade	1,326	84.2	15,752	34.8	457,199	36.5
Accommodation and Food Services	1,227	93.2	16,924	51.3	264,896	50.9
Administrative, Support, and Waste Management	910	89.9	10,466	43.8	370,877	39.9
Wholesale Trade	819	83.1	8,984	55.9	605,274	53.8
Finance and Insurance	696	86.4	4,212	36.4	268,850	34.4
Manufacturing	561	87.4	12,496	46.3	666,607	37.4
Real Estate and Rental and Leasing	493	90.0	2,812	62.9	144,274	68.2
Transportation and Warehousing	323	79.4	5,263	43.0	228,395	39.3
Arts, Entertainment, and Recreation	297	96.7	3,464	84.8	75,405	87.4
Educational Services	233	94.7	5,726	67.3	183,922	61.5
Information	165	77.8	1,819	24.8	110,147	21.0
Management of Companies and Enterprises	72	43.6	1,514	4.8	133,999	8.9
Mining, Quarrying, and Oil and Gas Extraction	37	78.7	540	60.3	52,267	60.7
Industries not classified	9	100.0	10	100.0	492	100.0
Agriculture, Forestry, Fishing and Hunting	7	87.5	27	73.0	454	33.2
Utilities	6	31.6	-	-	-	-
District Total	14,159	92.5	154,285	45.4	6,663,439	42.7

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2020 Small Business Profile

U.S. SMALL BUSINESS ADMINISTRATION
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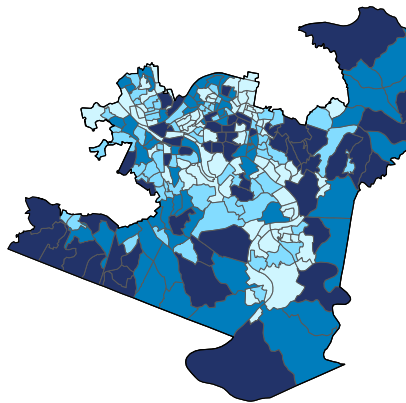
Pennsylvania Congressional District 18



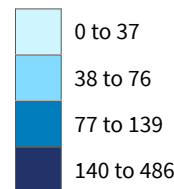
13,339 Small Employer Businesses
92.5% of Employer Businesses

161,049 Small Business Employees
36.8% of Employees

\$7.8 billion Small Business Payroll
31.1% of Payroll



Number of Self-Employed
(Census Bureau ACS, 2018)



District Total: 22,947

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	2,024	97.4	15,702	86.3	462,532	78.1
Professional, Scientific, and Technical Services	1,963	93.4	20,306	49.4	1,649,481	45.9
Accommodation and Food Services	1,572	94.0	20,782	52.1	358,284	48.9
Health Care and Social Assistance	1,450	93.6	24,979	27.9	962,765	19.8
Retail Trade	1,292	85.2	13,621	36.2	410,492	39.4
Construction	1,240	98.6	13,687	86.2	913,734	88.5
Administrative, Support, and Waste Management	710	89.5	9,246	48.8	345,344	50.7
Wholesale Trade	617	83.8	7,065	65.9	437,466	63.8
Finance and Insurance	575	83.2	4,909	11.2	431,974	10.9
Manufacturing	496	94.7	8,666	56.9	461,633	47.8
Real Estate and Rental and Leasing	479	89.2	3,657	62.8	183,069	60.4
Arts, Entertainment, and Recreation	290	94.8	5,022	50.8	453,564	64.1
Educational Services	255	93.1	5,901	12.2	280,460	13.0
Information	185	73.4	2,325	19.9	156,920	13.5
Transportation and Warehousing	181	78.0	3,084	42.0	123,367	40.0
Management of Companies and Enterprises	59	40.7	1,266	6.4	93,465	5.0
Mining, Quarrying, and Oil and Gas Extraction	26	92.9	542	65.8	56,805	82.6
Industries not classified	15	100.0	27	100.0	587	100.0
Utilities	10	47.6	256	8.1	22,722	6.7
Agriculture, Forestry, Fishing and Hunting	4	100.0	6	100.0	335	100.0
District Total	13,339	92.5	161,049	36.8	7,804,999	31.1

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