#### U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF ADVOCACY

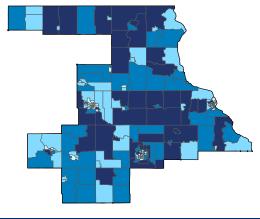
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### **Iowa Congressional District 1**

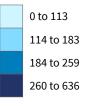
**14,903** Small Employer Businesses**94.8%** of Employer Businesses

165,863 Small Business Employees48.5% of Employees

\$6.5 billion Small Business Payroll43.7% of Payroll



Number of Self-Employed (Census Bureau ACS, 2018)



District Total: 37,636

#### Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Construction	2,042	99.1	14,734	90.5	864,164	88.3
Other Services (except Public Administration)	2,016	98.9	12,544	96.2	304,292	94.1
Retail Trade	1,804	91.1	16,550	36.1	495,390	42.0
Accommodation and Food Services	1,412	95.9	20,277	70.2	272,435	64.6
Health Care and Social Assistance	1,263	95.0	28,089	54.5	1,067,573	48.4
Professional, Scientific, and Technical Services	1,212	95.8	8,910	64.4	498,941	56.3
Finance and Insurance	881	93.2	8,184	39.2	474,963	35.0
Wholesale Trade	784	86.4	11,084	67.5	596,022	65.3
Manufacturing	756	87.7	18,240	28.2	896,718	23.8
Administrative, Support, and Waste Management	731	92.3	6,424	37.8	212,071	39.8
Transportation and Warehousing	657	90.4	4,309	26.8	168,457	28.2
Real Estate and Rental and Leasing	572	94.2	2,426	80.3	92,829	82.0
Arts, Entertainment, and Recreation	343	98.0	4,376	80.4	78,638	73.9
Information	205	82.0	2,815	33.5	148,932	29.8
Educational Services	184	92.9	3,670	29.0	96,557	32.0
Agriculture, Forestry, Fishing and Hunting	93	97.9	337	64.7	15,879	59.6
Management of Companies and Enterprises	68	61.8	1,714	36.3	101,635	29.6
Utilities	21	75.0	387	18.4	27,854	14.4
Mining, Quarrying, and Oil and Gas Extraction	19	90.5	766	95.3	53,992	95.3
Industries not classified	15	100.0	27	100.0	679	100.0
District Total	14,903	94.8	165,863	48.5	6,468,021	43.7

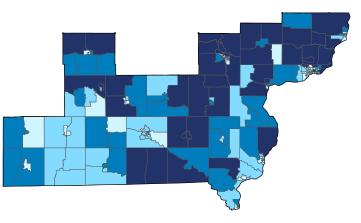
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## **Iowa Congressional District 2**

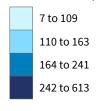
**14,540** Small Employer Businesses**94.6%** of Employer Businesses

**151,020** Small Business Employees **48.0%** of Employees



**\$5.4 billion** Small Business Payroll **42.3%** of Payroll

Number of Self-Employed (Census Bureau ACS, 2018)



District Total: 36,616

#### Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	2,007	99.1	10,539	93.0	266,037	90.6
Construction	1,956	99.0	14,557	90.2	802,787	88.6
Retail Trade	1,650	89.5	15,009	34.3	456,168	41.6
Accommodation and Food Services	1,510	95.8	23,288	72.1	320,214	66.6
Health Care and Social Assistance	1,457	95.0	28,190	47.7	1,018,140	40.0
Professional, Scientific, and Technical Services	1,302	96.5	6,997	59.5	324,465	56.8
Administrative, Support, and Waste Management	741	91.7	6,273	44.9	217,370	51.6
Finance and Insurance	704	91.8	5,717	52.9	290,368	47.6
Wholesale Trade	704	86.2	8,049	65.9	393,183	63.7
Transportation and Warehousing	659	91.9	5,656	38.3	243,811	34.9
Manufacturing	644	85.1	15,462	25.6	729,762	21.6
Real Estate and Rental and Leasing	552	94.2	2,309	78.5	96,117	83.7
Arts, Entertainment, and Recreation	311	99.0	3,119	86.5	56,905	90.6
Information	174	80.9	1,791	29.4	76,899	25.0
Educational Services	159	92.4	2,299	26.7	49,288	18.7
Management of Companies and Enterprises	60	65.9	815	21.4	54,967	17.8
Agriculture, Forestry, Fishing and Hunting	51	96.2	244	42.9	10,144	37.3
Utilities	21	72.4	396	20.6	26,340	17.4
Industries not classified	18	100.0	16	100.0	338	100.0
Mining, Quarrying, and Oil and Gas Extraction	17	81.0	294	47.7	14,303	44.5
District Total	14,540	94.6	151,020	48.0	5,447,606	42.3

#### U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF ADVOCACY

**\$6.9 billion** Small Business Payroll

36.8% of Payroll

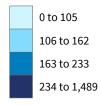
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### **Iowa Congressional District 3**

**15,631** Small Employer Businesses**93.1%** of Employer Businesses

159,748 Small Business Employees42.0% of Employees

Number of Self-Employed (Census Bureau ACS, 2018)



District Total: 35,990

#### Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Construction	2,168	98.5	16,100	78.8	947,627	75.8
Other Services (except Public Administration)	2,083	97.7	13,445	87.9	423,841	82.5
Professional, Scientific, and Technical Services	1,965	95.8	12,290	60.2	820,892	59.3
Health Care and Social Assistance	1,487	93.6	25,444	47.6	1,075,497	40.8
Retail Trade	1,377	85.4	13,649	27.6	464,203	35.4
Accommodation and Food Services	1,337	93.5	21,582	59.5	348,263	54.8
Finance and Insurance	912	86.5	8,854	17.5	644,051	15.2
Administrative, Support, and Waste Management	909	90.3	8,714	45.0	311,502	41.0
Wholesale Trade	833	81.7	10,945	52.7	652,345	52.1
Real Estate and Rental and Leasing	791	94.5	4,202	74.1	199,057	75.4
Transportation and Warehousing	560	87.9	4,270	27.5	189,821	27.7
Manufacturing	465	84.9	9,272	29.6	427,285	27.2
Arts, Entertainment, and Recreation	326	96.7	3,950	59.1	85,036	67.9
Educational Services	212	93.8	2,887	35.0	59,810	28.0
Information	195	78.6	1,729	18.8	90,692	15.6
Management of Companies and Enterprises	77	55.0	1,847	12.4	118,814	10.8
Agriculture, Forestry, Fishing and Hunting	60	98.4	174	81.7	9,938	83.2
Industries not classified	18	100.0	14	100.0	1,070	100.0
Utilities	8	57.1	200	10.7	14,047	6.6
Mining, Quarrying, and Oil and Gas Extraction	5	71.4	180	70.9	7,906	62.5
District Total	15,631	93.1	159,748	42.0	6,891,697	36.8

#### U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF ADVOCACY

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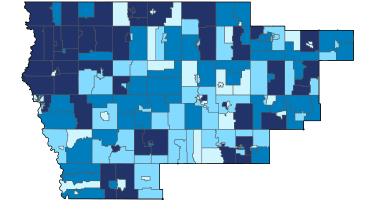
## **Iowa Congressional District 4**

**17,267** Small Employer Businesses

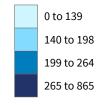
96.3% of Employer Businesses

172,141 Small Business Employees60.4% of Employees

**\$6.3 billion** Small Business Payroll **57.0%** of Payroll



Number of Self-Employed (Census Bureau ACS, 2018)



District Total: 46,750

#### Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2017)

Industry	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Other Services (except Public Administration)	2,506	99.4	11,768	98.1	291,319	97.6
Construction	2,434	99.5	13,900	92.4	755,275	89.6
Retail Trade	2,051	93.5	16,671	41.0	469,956	48.0
Accommodation and Food Services	1,473	95.6	20,954	80.9	301,393	81.0
Health Care and Social Assistance	1,425	95.2	32,092	60.9	1,132,081	55.5
Professional, Scientific, and Technical Services	1,303	97.7	7,008	81.7	334,990	77.0
Transportation and Warehousing	1,208	96.2	6,199	48.3	259,263	48.2
Finance and Insurance	915	95.5	8,361	79.6	432,587	76.4
Wholesale Trade	884	90.4	11,853	60.3	603,582	59.4
Manufacturing	822	87.1	21,943	40.4	1,003,245	37.8
Administrative, Support, and Waste Management	771	95.8	6,188	68.0	174,147	67.6
Real Estate and Rental and Leasing	584	95.7	2,103	82.1	81,363	83.1
Arts, Entertainment, and Recreation	405	99.8	3,311	98.0	59,711	99.5
Information	230	87.8	3,055	53.4	118,063	45.1
Educational Services	153	96.8	3,798	67.9	105,993	69.6
Agriculture, Forestry, Fishing and Hunting	140	97.2	773	54.5	41,801	56.4
Management of Companies and Enterprises	50	70.4	1,184	43.0	62,367	29.1
Utilities	33	78.6	687	34.6	53,055	32.9
Industries not classified	26	100.0	23	100.0	410	100.0
Mining, Quarrying, and Oil and Gas Extraction	25	89.3	270	57.1	16,962	56.3
District Total	17,267	96.3	172,141	60.4	6,297,563	57.0