Washington Congressional District 1

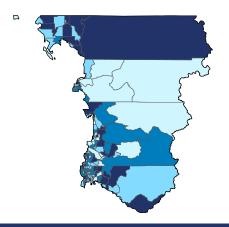


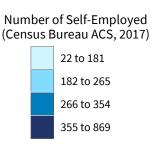
16,692 Small Employer Businesses 95.9% of Employer Businesses

140,717 Small Business Employees of Employees

\$7.0 billion Small Business Payroll

29.7% of Payroll





District Total: 38,683

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Paula de Carell Farala de Paris anna)	Employer	Businesses	Employ	ment	ment Payroll (\$1,0	
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%
Construction	2,977	99.1	21,448	82.3	1,275,356	75.7
Professional, Scientific, and Technical Services	2,455	96.9	17,301	69.8	1,467,183	65.9
Other Services (except Public Administration)	1,536	98.6	9,120	92.5	281,963	92.0
Health Care and Social Assistance	1,523	96.5	14,869	58.4	576,476	47.8
Retail Trade	1,296	91.2	10,930	43.8	386,035	49.1
Accommodation and Food Services	1,152	95.4	15,615	68.0	335,772	66.4
Administrative, Support, and Waste Management	1,082	95.5	10,105	67.8	460,798	63.8
Wholesale Trade	964	90.9	8,975	64.9	566,169	47.6
Real Estate and Rental and Leasing	925	95.9	2,414	59.3	132,482	51.2
Manufacturing	793	93.1	13,091	46.7	730,181	38.3
Finance and Insurance	520	87.2	2,466	40.2	179,592	36.7
Transportation and Warehousing	382	92.0	2,461	46.9	107,162	45.5
Educational Services	324	98.2	4,325	80.3	122,440	81.5
Arts, Entertainment, and Recreation	269	96.1	3,624	60.9	79,329	61.9
Information	253	84.6	2,568	5.2	218,116	1.9
Agriculture, Forestry, Fishing and Hunting	154	100.0	634	100.0	33,471	100.0
Industries not classified	55	100.0	61	100.0	1,051	100.0
Management of Companies and Enterprises	42	51.9	571	13.6	40,370	10.3
Utilities	22	84.6	73	8.9	2,571	3.4
Mining, Quarrying, and Oil and Gas Extraction	14	77.8	66	31.4	4,570	45.7
District Total	16,692	95.9	140,717	51.5	7,001,087	29.7

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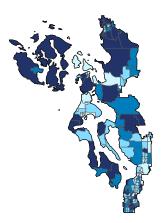
Washington Congressional District 2



16,269 Small Employer Businesses95.1% of Employer Businesses

138,025 Small Business Employees **50.4**% of Employees

\$5.8 billion Small Business Payroll **42.1%** of Payroll



Number of Self-Employed (Census Bureau ACS, 2017) 0 to 150

151 to 215 216 to 310 311 to 800

District Total: 34,448

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Paula de Carall Faralance Paris anna)	Employer	Businesses	Employment		Payroll (\$1	Payroll (\$1,000)	
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%	
Construction	2,775	99.4	18,343	90.6	1,125,931	89.8	
Retail Trade	1,846	87.9	16,524	37.3	599,808	46.4	
Professional, Scientific, and Technical Services	1,779	96.7	8,604	71.7	512,821	66.5	
Health Care and Social Assistance	1,749	96.0	19,334	52.6	770,392	44.4	
Other Services (except Public Administration)	1,654	98.3	10,028	88.8	299,236	85.0	
Accommodation and Food Services	1,506	96.3	19,616	63.7	405,471	59.8	
Administrative, Support, and Waste Management	890	95.1	6,425	59.9	269,337	63.0	
Real Estate and Rental and Leasing	865	95.1	3,219	80.2	129,582	74.4	
Manufacturing	834	93.4	15,656	25.1	768,222	15.6	
Wholesale Trade	654	88.6	6,012	72.1	333,163	72.2	
Finance and Insurance	474	84.3	3,298	32.6	202,342	27.4	
Transportation and Warehousing	370	91.4	2,976	47.7	136,932	43.2	
Arts, Entertainment, and Recreation	307	97.2	2,981	74.1	55,810	69.2	
Educational Services	259	94.2	2,183	79.4	49,055	64.0	
Agriculture, Forestry, Fishing and Hunting	137	99.3	470	97.7	26,975	96.1	
Information	128	85.9	1,468	23.7	86,854	24.8	
Industries not classified	49	100.0	79	100.0	1,683	100.0	
Management of Companies and Enterprises	40	59.7	562	24.2	37,064	24.8	
Utilities	24	88.9	145	38.9	7,882	23.3	
Mining, Quarrying, and Oil and Gas Extraction	10	66.7	102	87.9	6,238	87.2	
District Total	16,269	95.1	138,025	50.4	5,824,798	42.1	

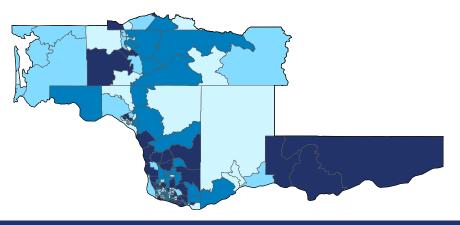
Washington Congressional District 3

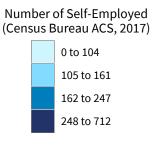


13,419 Small Employer Businesses 95.0% of Employer Businesses

114,848 Small Business Employees **59.1%** of Employees

\$4.7 billion Small Business Payroll **52.0**% of Payroll





District Total: 32,030

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (D. I. II. C. II.E. I. D	Employer Businesses		Employment		Payroll (\$1	Payroll (\$1,000)	
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%	
Construction	2,238	99.2	14,776	88.7	828,525	82.6	
Professional, Scientific, and Technical Services	1,477	96.8	8,660	79.5	478,583	81.5	
Other Services (except Public Administration)	1,408	98.5	7,659	94.0	204,947	91.9	
Health Care and Social Assistance	1,308	95.3	16,962	51.8	640,545	38.2	
Retail Trade	1,303	89.2	11,918	41.7	374,237	45.1	
Accommodation and Food Services	1,128	95.0	13,091	64.3	237,095	62.7	
Administrative, Support, and Waste Management	760	93.7	5,893	55.0	189,784	54.8	
Real Estate and Rental and Leasing	721	96.0	2,798	84.8	106,453	82.3	
Manufacturing	644	90.1	11,932	47.3	595,287	41.4	
Wholesale Trade	643	88.2	5,177	60.1	321,528	44.1	
Transportation and Warehousing	548	91.9	3,596	62.4	183,192	63.5	
Finance and Insurance	447	85.3	2,991	43.7	159,467	30.3	
Agriculture, Forestry, Fishing and Hunting	232	98.3	2,218	85.9	99,979	81.8	
Arts, Entertainment, and Recreation	187	97.9	2,398	64.5	52,873	61.6	
Educational Services	170	98.3	1,910	95.7	43,871	92.1	
Information	131	81.9	1,374	32.4	61,715	27.5	
Industries not classified	66	100.0	53	100.0	1,172	100.0	
Management of Companies and Enterprises	39	44.8	938	30.9	45,591	17.0	
Mining, Quarrying, and Oil and Gas Extraction	21	91.3	287	88.6	19,484	90.2	
Utilities	7	46.7	-	-	-	-	
District Total	13,419	95.0	114,848	59.1	4,663,362	52.0	

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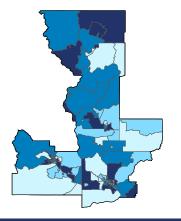
Washington Congressional District 4

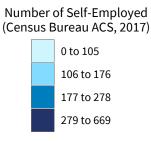


11,347 Small Employer Businesses **94.7**% of Employer Businesses

111,201 Small Business Employees58.1% of Employees

\$4.2 billion Small Business Payroll **50.9**% of Payroll





District Total: 25,625

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Dealed by Corell Freedown Designates)	Employer	Businesses	Employment		Payroll (\$1	Payroll (\$1,000)	
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%	
Construction	1,806	99.1	10,315	86.7	526,104	78.3	
Retail Trade	1,397	90.6	13,396	44.0	420,250	50.5	
Other Services (except Public Administration)	1,279	98.8	6,859	91.9	173,214	91.2	
Health Care and Social Assistance	1,152	94.7	16,643	51.6	711,525	45.7	
Accommodation and Food Services	1,072	95.9	13,805	70.7	239,461	71.4	
Professional, Scientific, and Technical Services	980	95.6	5,521	50.0	314,712	37.4	
Real Estate and Rental and Leasing	644	96.7	2,687	88.3	76,161	83.6	
Administrative, Support, and Waste Management	599	94.0	5,869	45.9	233,024	33.6	
Transportation and Warehousing	547	92.9	4,881	58.6	188,810	53.7	
Manufacturing	474	88.1	10,022	41.4	438,688	36.5	
Wholesale Trade	459	83.6	8,202	66.7	410,780	60.1	
Finance and Insurance	331	84.2	2,416	55.4	131,177	48.5	
Arts, Entertainment, and Recreation	202	98.1	3,290	77.4	65,826	65.6	
Agriculture, Forestry, Fishing and Hunting	160	98.8	3,456	99.8	131,515	99.1	
Educational Services	134	97.1	2,112	97.3	62,288	96.4	
Information	97	80.2	1,099	46.3	34,762	33.3	
Industries not classified	42	100.0	35	100.0	1,073	100.0	
Utilities	27	84.4	207	42.8	14,944	37.9	
Management of Companies and Enterprises	16	43.2	283	32.9	15,073	21.7	
Mining, Quarrying, and Oil and Gas Extraction	10	76.9	103	56.6	4,187	42.5	
District Total	11,347	94.7	111,201	58.1	4,193,574	50.9	

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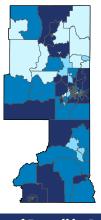
Washington Congressional District 5



13,508 Small Employer Businesses94.2% of Employer Businesses

126,177 Small Business Employees54.1% of Employees

\$5.0 billion Small Business Payroll **50.1%** of Payroll



Number of Self-Employed (Census Bureau ACS, 2017) 5 to 103

District Total: 30,527

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Pauled by Craell Franciscos Divisionas)	Employer	Employer Businesses		Employment		Payroll (\$1,000)	
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%	
Construction	1,988	99.0	12,026	92.7	670,027	90.2	
Health Care and Social Assistance	1,533	95.1	22,423	46.7	996,695	41.0	
Professional, Scientific, and Technical Services	1,519	96.5	8,726	83.3	513,036	84.4	
Other Services (except Public Administration)	1,464	97.9	8,463	84.3	218,479	79.3	
Retail Trade	1,388	88.4	12,523	37.3	396,223	41.1	
Accommodation and Food Services	1,182	95.6	17,218	69.4	308,225	69.1	
Administrative, Support, and Waste Management	752	92.7	6,330	52.1	201,791	49.8	
Real Estate and Rental and Leasing	708	95.2	3,528	84.4	124,306	82.0	
Manufacturing	703	93.7	13,034	61.6	592,973	53.4	
Wholesale Trade	646	82.2	7,100	54.0	362,431	50.6	
Finance and Insurance	553	84.6	3,892	31.5	229,542	28.7	
Transportation and Warehousing	335	86.8	2,611	44.8	105,984	40.3	
Arts, Entertainment, and Recreation	236	98.7	3,081	82.4	56,141	86.7	
Educational Services	178	93.2	2,144	21.4	52,186	21.8	
Information	158	81.9	1,226	26.3	53,044	22.0	
Agriculture, Forestry, Fishing and Hunting	118	97.5	369	92.2	18,671	90.7	
Industries not classified	48	100.0	65	100.0	1,089	100.0	
Management of Companies and Enterprises	39	52.0	1,104	35.3	57,199	23.9	
Mining, Quarrying, and Oil and Gas Extraction	16	80.0	146	23.3	13,796	23.5	
Utilities	12	70.6	168	9.4	15,824	8.4	
District Total	13,508	94.2	126,177	54.1	4,987,662	50.1	

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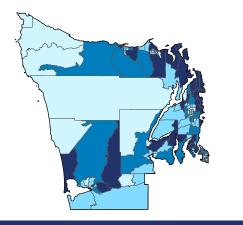
Washington Congressional District 6

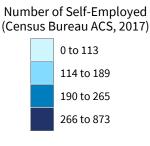


14,330 Small Employer Businesses **95.8**% of Employer Businesses

113,917 Small Business Employees58.5% of Employees

\$4.5 billion Small Business Payroll **55.1%** of Payroll





District Total: 31,946

Employer Businesses, Er	ıployment, an	d Payroll by Industry	(Census Bureau SUSB, 2016)

Industry (D. I. II. C. II.E. I. D)	Employer Businesses		Employment		Payroll (\$1	Payroll (\$1,000)	
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%	
Construction	2,089	99.4	10,181	90.0	549,953	87.9	
Health Care and Social Assistance	1,660	95.4	20,470	43.5	926,605	36.6	
Retail Trade	1,660	90.8	14,452	43.6	496,758	49.8	
Professional, Scientific, and Technical Services	1,646	97.0	8,560	82.7	499,625	83.0	
Other Services (except Public Administration)	1,592	98.1	10,035	91.7	285,533	90.9	
Accommodation and Food Services	1,435	96.4	18,233	70.2	347,025	66.5	
Real Estate and Rental and Leasing	837	97.0	2,953	87.2	109,957	82.9	
Administrative, Support, and Waste Management	788	94.6	4,839	48.0	165,579	47.8	
Manufacturing	536	95.9	6,556	69.8	327,909	71.2	
Wholesale Trade	435	89.9	3,867	80.3	201,165	78.5	
Finance and Insurance	406	84.8	2,927	43.6	181,072	38.3	
Transportation and Warehousing	333	95.7	2,068	55.2	88,913	60.5	
Arts, Entertainment, and Recreation	295	98.7	3,572	75.9	90,639	85.4	
Educational Services	211	96.8	2,020	49.6	58,787	49.8	
Agriculture, Forestry, Fishing and Hunting	204	99.0	982	87.2	52,977	92.6	
Information	138	85.2	1,220	41.2	54,148	38.2	
Industries not classified	52	100.0	79	100.0	2,033	100.0	
Management of Companies and Enterprises	37	64.9	683	16.0	48,378	16.5	
Utilities	23	82.1	160	29.7	9,360	20.6	
Mining, Quarrying, and Oil and Gas Extraction	11	91.7	60	96.8	3,310	96.3	
District Total	14,330	95.8	113,917	58.5	4,499,726	55.1	

Washington Congressional District 7



23,763 Small Employer Businesses 95.2% of Employer Businesses

236,014 Small Business Employees of Employees **51.1%**

\$13.7 billion Small Business Payroll 39.8% of Payroll



Number of Self-Employed (Census Bureau ACS, 2017) 25 to 197 198 to 280 281 to 402 403 to 869

District Total: 48,048

Employer Businesses	, Employment, and Payroll by	y Industry (Census Bureau SUSB, 2016)
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Industric D. I. I. O. II. S. I. S. I.	Employer Businesses		Employ	Employment		Payroll (\$1,000)	
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%	
Professional, Scientific, and Technical Services	5,071	96.5	39,588	66.2	3,724,555	61.6	
Health Care and Social Assistance	2,625	97.0	25,699	38.6	1,131,580	27.1	
Accommodation and Food Services	2,496	96.4	39,373	70.8	1,054,144	70.4	
Other Services (except Public Administration)	2,305	97.4	16,003	77.7	634,546	61.4	
Retail Trade	2,001	90.2	17,833	43.3	697,508	45.9	
Construction	1,832	98.9	14,254	70.0	971,549	61.7	
Real Estate and Rental and Leasing	1,557	96.1	7,758	68.6	499,583	65.3	
Administrative, Support, and Waste Management	1,102	92.8	11,085	60.1	523,362	58.6	
Wholesale Trade	1,051	90.8	10,443	62.4	717,918	55.4	
Manufacturing	767	96.2	12,579	70.7	729,296	71.1	
Finance and Insurance	722	80.7	6,613	30.7	642,182	25.4	
Information	615	85.9	10,246	35.0	988,729	25.4	
Arts, Entertainment, and Recreation	519	96.8	9,856	76.0	295,272	58.9	
Educational Services	504	95.3	6,526	55.6	256,370	63.0	
Transportation and Warehousing	343	86.6	4,108	23.5	245,781	18.1	
Agriculture, Forestry, Fishing and Hunting	143	98.6	1,224	99.7	99,346	99.7	
Management of Companies and Enterprises	117	57.4	2,581	6.7	476,504	8.2	
Industries not classified	113	100.0	122	100.0	2,703	100.0	
Utilities	8	88.9	69	55.2	5,963	49.1	
Mining, Quarrying, and Oil and Gas Extraction	6	75.0	54	84.4	5,551	96.4	
District Total	23,763	95.2	236,014	51.1	13,702,442	39.8	

Washington Congressional District 8

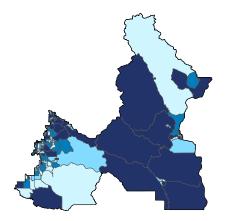


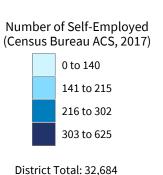
13,325 Small Employer Businesses 95.7% of Employer Businesses

95,962 Small Business Employees **55.3%** of Employees

\$3.9 billion Small Business Payroll

of Payroll 46.1%





Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (D. J. H. O. H.E. J. D	Employer	Businesses	Employ	ment	Payroll (\$1	Payroll (\$1,000)	
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%	
Construction	2,638	99.7	15,253	91.0	855,951	85.5	
Professional, Scientific, and Technical Services	1,443	97.5	5,321	84.4	305,107	74.6	
Health Care and Social Assistance	1,314	96.0	12,195	52.1	481,538	39.2	
Other Services (except Public Administration)	1,301	98.7	7,279	94.1	215,252	92.2	
Retail Trade	1,259	89.2	10,031	38.3	343,721	42.9	
Accommodation and Food Services	1,166	95.5	14,787	71.7	289,825	69.6	
Administrative, Support, and Waste Management	807	96.3	4,427	66.3	157,836	52.2	
Real Estate and Rental and Leasing	698	95.4	2,019	83.5	90,257	82.9	
Wholesale Trade	646	88.5	5,993	47.8	369,325	47.9	
Manufacturing	466	93.2	6,691	38.7	323,725	30.3	
Transportation and Warehousing	444	92.3	2,454	42.6	112,420	38.8	
Finance and Insurance	304	83.3	1,495	47.8	91,072	43.6	
Arts, Entertainment, and Recreation	275	97.2	3,261	39.1	69,796	30.7	
Educational Services	245	99.2	1,978	98.9	38,420	98.7	
Information	133	83.1	1,069	21.5	52,861	14.7	
Agriculture, Forestry, Fishing and Hunting	112	97.4	1,186	54.9	51,143	56.3	
Industries not classified	45	100.0	43	100.0	1,241	100.0	
Utilities	26	86.7	136	-	8,523	-	
Management of Companies and Enterprises	21	44.7	183	4.3	15,257	2.8	
Mining, Quarrying, and Oil and Gas Extraction	18	90.0	161	62.6	9,994	75.4	
District Total	13,325	95.7	95,962	55.3	3,883,264	46.1	

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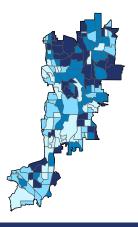
Washington Congressional District 9



17,755 Small Employer Businesses92.9% of Employer Businesses

190,712 Small Business Employees42.7% of Employees

\$10.5 billion Small Business Payroll **35.1%** of Payroll





District Total: 33,511

Emp	loyer Bus	inesses, E	Employme	nt, and Pay	roll by I	ndustry (Census Bureau SUS	B, 2016)

	Employer Businesses		Employment		Payroll (\$1,	yroll (\$1,000) Small %	
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%	
Professional, Scientific, and Technical Services	2,542	95.3	21,970	79.2	1,810,638	74.2	
Health Care and Social Assistance	2,294	96.0	24,639	39.8	1,088,496	30.8	
Construction	1,815	97.7	18,049	80.9	1,259,289	77.3	
Other Services (except Public Administration)	1,765	97.1	12,003	58.9	401,119	56.6	
Accommodation and Food Services	1,549	94.2	21,064	56.9	490,031	56.4	
Retail Trade	1,458	84.5	13,660	33.4	587,741	41.9	
Wholesale Trade	1,260	86.1	16,912	54.6	1,174,451	52.2	
Real Estate and Rental and Leasing	1,079	93.7	5,509	63.3	338,572	63.0	
Administrative, Support, and Waste Management	946	89.8	11,700	30.5	499,658	20.0	
Finance and Insurance	737	83.6	5,375	33.8	492,405	30.8	
Manufacturing	689	88.2	15,061	33.0	841,959	24.8	
Transportation and Warehousing	628	81.7	7,706	26.9	400,290	24.3	
Educational Services	412	94.1	5,553	62.4	195,834	61.4	
Arts, Entertainment, and Recreation	282	95.3	4,656	60.8	140,801	34.0	
Information	252	81.3	4,738	20.9	592,585	14.8	
Management of Companies and Enterprises	84	45.4	1,931	7.1	161,266	6.7	
Industries not classified	58	100.0	56	100.0	2,111	100.0	
Agriculture, Forestry, Fishing and Hunting	22	95.7	63	98.4	5,515	99.6	
Utilities	3	75.0	-	-	-	-	
Mining, Quarrying, and Oil and Gas Extraction	2	50.0	-	-	-	-	
District Total	17,755	92.9	190,712	42.7	10,491,083	35.1	

RESEARCE

UTREACH

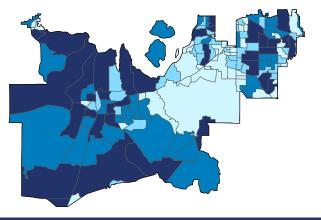
Washington Congressional District 10



11,957 Small Employer Businesses **94.2**% of Employer Businesses

110,345 Small Business Employees54.2% of Employees

\$4.4 billion Small Business Payroll **51.4**% of Payroll





District Total: 25,209

Employer Businesses, Employm	ent, and Payroll by Industry	(Census Bureau SUSB, 2016)
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Industry (Paulod In Carell Familian Purisions)	Employer Businesses		Employment		Payroll (\$1,000)	
Industry (Ranked by Small Employer Businesses)	Small	%	Small	%	Small	%
Construction	1,982	99.3	14,694	91.4	879,256	86.5
Health Care and Social Assistance	1,578	95.8	18,017	55.2	706,928	45.5
Other Services (except Public Administration)	1,420	98.1	9,578	89.9	315,952	90.0
Retail Trade	1,205	88.3	12,379	37.2	496,966	47.0
Professional, Scientific, and Technical Services	1,155	95.5	5,992	67.1	304,499	61.3
Accommodation and Food Services	1,057	95.5	14,401	63.7	256,127	61.7
Administrative, Support, and Waste Management	732	93.8	6,080	58.1	207,858	66.3
Real Estate and Rental and Leasing	705	94.8	2,990	75.9	108,848	70.0
Wholesale Trade	465	83.0	5,274	51.7	269,682	46.4
Manufacturing	377	88.3	6,872	48.2	298,304	39.7
Transportation and Warehousing	375	83.1	3,290	28.4	138,887	26.0
Finance and Insurance	366	84.3	2,656	31.4	143,696	26.2
Arts, Entertainment, and Recreation	186	95.9	3,583	56.0	81,686	47.2
Educational Services	156	94.5	2,219	40.7	60,497	45.6
Information	79	73.8	703	16.5	31,872	15.7
Agriculture, Forestry, Fishing and Hunting	71	97.3	740	89.4	36,197	86.6
Industries not classified	37	100.0	51	100.0	791	100.0
Management of Companies and Enterprises	34	57.6	480	16.3	40,018	22.3
Utilities	18	90.0	207	62.9	13,611	47.3
Mining, Quarrying, and Oil and Gas Extraction	10	83.3	139	38.9	8,796	36.2
District Total	11,957	94.2	110,345	54.2	4,400,471	51.4