U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF ADVOCACY

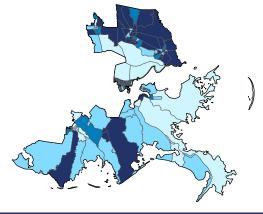
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Louisiana Congressional District 1

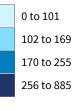
16,454 Small Employer Businesses**94.4%** of Employer Businesses

170,864 Small Business Employees**53.0%** of Employees

\$7.5 billion Small Business Payroll51.0% of Payroll



Number of Self-Employed (Census Bureau ACS, 2017)



District Total: 43,770

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Professional, Scientific, and Technical Services	2,377	97.0	13,846	80.4	879,086	79.8
Health Care and Social Assistance	2,038	96.6	25,782	45.5	1,043,307	37.9
Retail Trade	1,781	89.2	17,044	35.6	573,195	45.9
Construction	1,692	98.6	14,465	84.6	793,669	78.8
Other Services (except Public Administration)	1,520	97.4	12,114	83.7	392,660	81.5
Accommodation and Food Services	1,490	95.3	23,744	63.0	404,260	64.6
Wholesale Trade	973	86.4	9,955	58.3	558,068	54.9
Administrative, Support, and Waste Management	929	93.1	8,925	55.2	330,621	56.9
Finance and Insurance	834	88.2	6,651	45.1	429,803	39.5
Real Estate and Rental and Leasing	809	94.1	5,530	81.6	261,840	78.5
Transportation and Warehousing	640	87.9	8,564	48.2	524,393	46.7
Manufacturing	508	92.7	7,564	47.6	358,437	37.0
Arts, Entertainment, and Recreation	292	96.4	4,323	68.0	276,205	83.7
Educational Services	233	95.9	5,630	48.0	191,640	39.7
Information	140	81.4	1,366	12.8	73,238	32.8
Mining, Quarrying, and Oil and Gas Extraction	122	83.0	3,335	45.3	263,960	37.6
Agriculture, Forestry, Fishing and Hunting	68	98.6	193	99.0	4,580	96.3
Management of Companies and Enterprises	64	53.8	1,671	28.2	96,435	19.6
Industries not classified	31	100.0	70	100.0	715	100.0
Utilities	10	62.5	92	9.7	5,310	7.5
District Total	16,454	94.4	170,864	53.0	7,461,422	51.0

U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF ADVOCACY

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Louisiana Congressional District 2

12,206 Small Employer Businesses**92.9%** of Employer Businesses

156,324 Small Business Employees52.8% of Employees

\$6.5 billion Small Business Payroll45.6% of Payroll

Number of Self-Employed (Census Bureau ACS, 2017) 0 to 48 49 to 94 95 to 171 172 to 679 District Total: 28,242

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Retail Trade	1,769	90.1	13,883	42.8	452,220	52.3
Professional, Scientific, and Technical Services	1,666	95.0	13,784	67.9	1,017,709	68.3
Accommodation and Food Services	1,559	94.6	29,781	57.4	616,951	54.4
Other Services (except Public Administration)	1,452	97.3	10,631	82.4	326,989	79.2
Health Care and Social Assistance	1,260	95.3	19,650	52.4	638,115	40.5
Construction	918	97.3	10,918	71.7	570,231	65.5
Administrative, Support, and Waste Management	592	88.6	11,349	60.8	348,409	56.9
Wholesale Trade	554	85.0	6,939	63.4	379,810	60.2
Real Estate and Rental and Leasing	477	91.6	2,836	54.0	117,120	51.9
Finance and Insurance	473	86.6	4,732	43.5	335,903	36.4
Transportation and Warehousing	473	82.1	7,860	43.2	409,154	41.3
Manufacturing	396	86.3	7,900	31.7	479,441	20.6
Arts, Entertainment, and Recreation	232	94.3	2,975	41.3	184,140	69.6
Educational Services	227	94.2	9,059	54.6	347,981	53.1
Information	132	83.5	1,237	35.4	68,466	32.0
Management of Companies and Enterprises	49	52.1	1,544	33.9	105,896	20.4
Mining, Quarrying, and Oil and Gas Extraction	38	73.1	1,007	59.3	83,483	44.8
Industries not classified	19	100.0	25	100.0	472	100.0
Agriculture, Forestry, Fishing and Hunting	9	90.0	190	86.4	25,605	97.3
Utilities	3	37.5	-	-	-	-
District Total	12,206	92.9	156,324	52.8	6,508,780	45.6

U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF ADVOCACY

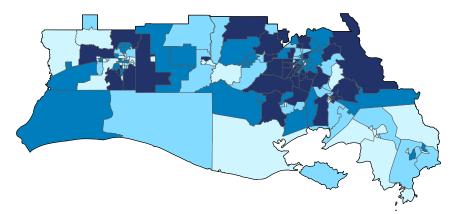
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Louisiana Congressional District 3

15,065 Small Employer Businesses**94.6%** of Employer Businesses

168,369 Small Business Employees58.6% of Employees

\$6.5 billion Small Business Payroll53.0% of Payroll







District Total: 35,964

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Professional, Scientific, and Technical Services	2,175	97.4	12,101	77.3	715,842	72.5
Health Care and Social Assistance	1,907	96.6	28,562	55.8	1,010,766	49.2
Retail Trade	1,806	90.5	18,291	42.6	550,277	50.5
Other Services (except Public Administration)	1,469	97.9	11,478	93.1	313,476	90.1
Construction	1,434	98.2	13,493	76.7	629,453	71.6
Accommodation and Food Services	1,142	94.0	20,886	55.6	306,452	46.2
Real Estate and Rental and Leasing	796	93.1	4,936	66.1	240,882	63.0
Wholesale Trade	795	86.8	9,996	65.9	480,782	58.7
Finance and Insurance	689	91.1	5,228	62.4	246,759	53.5
Administrative, Support, and Waste Management	676	92.3	8,120	65.8	321,442	62.4
Manufacturing	667	90.5	13,497	53.4	706,940	41.4
Transportation and Warehousing	536	87.6	5,101	46.7	254,040	39.0
Mining, Quarrying, and Oil and Gas Extraction	407	89.8	6,325	43.4	402,632	38.1
Arts, Entertainment, and Recreation	244	97.2	2,751	97.1	46,229	97.0
Educational Services	173	96.1	3,818	97.0	103,129	93.7
Information	97	78.9	1,349	35.9	55,237	32.8
Management of Companies and Enterprises	65	64.4	1,667	43.2	112,054	39.1
Agriculture, Forestry, Fishing and Hunting	48	100.0	223	100.0	9,320	100.0
Industries not classified	25	100.0	39	100.0	861	100.0
Utilities	24	72.7	508	39.8	26,570	28.3
District Total	15,065	94.6	168,369	58.6	6,533,143	53.0

U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF ADVOCACY

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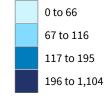
Louisiana Congressional District 4

\$4.0 billion Small Business Payroll49.2% of Payroll

11,176 Small Employer Businesses**92.9%** of Employer Businesses

116,618 Small Business Employees**53.8%** of Employees

Number of Self-Employed (Census Bureau ACS, 2017)



District Total: 24,181

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Retail Trade	1,478	88.3	13,212	38.2	392,821	45.8
Other Services (except Public Administration)	1,407	98.1	9,968	94.4	227,364	91.3
Health Care and Social Assistance	1,330	94.5	22,577	47.7	781,462	37.4
Construction	1,204	98.9	10,637	79.8	479,319	74.8
Professional, Scientific, and Technical Services	1,147	95.5	6,352	80.3	306,067	82.1
Accommodation and Food Services	872	92.2	15,441	54.3	212,082	45.2
Finance and Insurance	563	88.9	5,167	71.3	245,595	66.1
Wholesale Trade	507	81.4	5,911	63.2	273,529	58.3
Administrative, Support, and Waste Management	491	89.6	4,848	46.6	149,235	51.6
Real Estate and Rental and Leasing	464	92.6	2,492	76.5	92,381	74.5
Transportation and Warehousing	426	85.9	3,177	43.8	128,068	34.6
Manufacturing	330	87.5	5,687	30.7	259,522	26.8
Mining, Quarrying, and Oil and Gas Extraction	317	89.0	2,945	62.5	185,315	57.8
Agriculture, Forestry, Fishing and Hunting	215	99.1	1,476	83.8	62,951	91.4
Arts, Entertainment, and Recreation	171	97.2	1,735	67.7	28,302	67.0
Educational Services	125	91.2	2,401	84.0	63,184	79.5
Information	82	80.4	1,257	42.9	56,036	40.9
Utilities	58	87.9	432	21.2	21,425	13.8
Management of Companies and Enterprises	43	66.2	847	55.8	46,832	55.0
Industries not classified	30	100.0	56	100.0	1,730	100.0
District Total	11,176	92.9	116,618	53.8	4,013,220	49.2

U.S. SMALL BUSINESS ADMINISTRATION **OFFICE OF ADVOCACY**

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Louisiana Congressional District 5

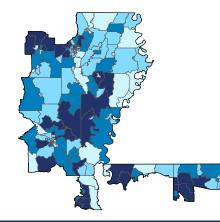


\$4.1 billion Small Business Payroll 54.6% of Payroll

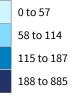
11,566 Small Employer Businesses 94.8% of Employer Businesses

60.6%

127,766 Small Business Employees of Employees



Number of Self-Employed (Census Bureau ACS, 2017)



District Total: 22,299

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Retail Trade	1,746	91.9	15,905	45.2	443,990	50.9
Health Care and Social Assistance	1,631	95.2	34,240	61.7	1,093,844	54.3
Other Services (except Public Administration)	1,566	98.9	9,467	92.7	218,285	87.1
Professional, Scientific, and Technical Services	1,286	97.9	6,369	72.4	293,615	78.3
Construction	1,062	98.8	9,922	88.2	416,439	82.0
Accommodation and Food Services	813	93.3	13,885	59.9	185,437	56.0
Finance and Insurance	604	91.9	5,258	60.5	240,679	57.8
Administrative, Support, and Waste Management	493	92.1	4,807	64.0	139,935	64.5
Real Estate and Rental and Leasing	461	94.9	2,117	71.8	65,325	67.6
Wholesale Trade	439	87.5	6,227	75.1	278,294	74.5
Transportation and Warehousing	363	87.1	2,479	38.0	88,390	29.9
Manufacturing	341	86.8	7,369	43.7	302,536	34.0
Agriculture, Forestry, Fishing and Hunting	202	98.5	1,203	82.5	51,717	86.9
Arts, Entertainment, and Recreation	170	98.8	1,823	99.2	33,372	99.6
Educational Services	127	96.9	3,068	96.8	74,645	97.0
Mining, Quarrying, and Oil and Gas Extraction	124	91.2	1,111	83.5	57,365	76.6
Utilities	77	90.6	452	17.8	17,893	7.5
Information	72	77.4	1,011	24.5	34,385	12.9
Management of Companies and Enterprises	39	63.9	1,026	67.7	38,627	50.5
Industries not classified	18	100.0	27	100.0	500	100.0
District Total	11,566	94.8	127,766	60.6	4,075,273	54.6

U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF ADVOCACY

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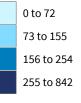
Louisiana Congressional District 6

13,976 Small Employer Businesses**93.2%** of Employer Businesses

159,349 Small Business Employees48.4% of Employees

\$6.4 billion Small Business Payroll41.4% of Payroll

Number of Self-Employed (Census Bureau ACS, 2017)



District Total: 32,277

Employer Businesses, Employment, and Payroll by Industry (Census Bureau SUSB, 2016)

Industry (Ranked by Small Employer Businesses)	Employer Businesses		Employment		Payroll (\$1,000)	
	Small	%	Small	%	Small	%
Professional, Scientific, and Technical Services	2,070	95.7	14,748	62.7	901,149	56.8
Health Care and Social Assistance	1,636	96.1	25,286	55.1	989,526	51.3
Other Services (except Public Administration)	1,592	96.8	12,996	85.4	410,553	76.9
Construction	1,574	97.6	17,130	29.3	992,664	24.7
Retail Trade	1,574	87.6	16,543	35.1	516,574	42.5
Accommodation and Food Services	1,201	93.2	23,750	61.5	361,241	60.2
Finance and Insurance	773	87.0	5,579	41.3	335,079	36.7
Administrative, Support, and Waste Management	725	91.8	9,401	55.0	328,387	49.7
Wholesale Trade	693	83.2	7,641	57.1	468,527	57.5
Real Estate and Rental and Leasing	681	92.3	3,189	63.5	132,061	59.1
Manufacturing	447	88.7	7,530	44.6	426,235	31.9
Transportation and Warehousing	350	85.2	3,483	46.3	179,658	44.0
Arts, Entertainment, and Recreation	231	97.1	3,547	74.2	63,841	73.1
Educational Services	230	95.0	4,806	86.8	136,502	81.7
Information	98	74.8	999	20.6	50,373	20.8
Mining, Quarrying, and Oil and Gas Extraction	78	83.9	802	48.5	40,382	33.5
Management of Companies and Enterprises	48	50.5	973	12.0	70,637	12.2
Agriculture, Forestry, Fishing and Hunting	37	94.9	181	93.8	5,805	95.6
Utilities	18	81.8	750	48.5	34,749	30.2
Industries not classified	15	100.0	15	100.0	535	100.0
District Total	13,976	93.2	159,349	48.4	6,444,478	41.4