

State Rankings by Small Business Economic Indicators

Data corresponds to the 2018 Small Business Profiles for the States and Territories
www.sba.gov/advocacy/2018-small-business-profiles-states-and-territories

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| Total Number of Small Businesses | Percent of All Businesses That Are Small | Percent of Employment from Small Businesses | Average Number of Employees per Small Business | Percent Change in Private Sector Employment |
| California |  3,941,201  | California | 99.85 | Montana | 65.2 | District of Columbia | 3.3 | Idaho | 3.2 |
| Texas |  2,627,724  | Florida | 99.81 | Wyoming | 62.6 | North Dakota | 2.9 | Colorado | 3.0 |
| Florida |  2,471,260  | New York | 99.78 | Vermont | 59.4 | Wisconsin | 2.8 | Tennessee | 2.7 |
| New York |  2,143,667  | Texas | 99.78 | South Dakota | 59.3 | South Dakota | 2.5 | Georgia | 2.6 |
| Illinois |  1,219,654  | Michigan | 99.63 | North Dakota | 57.7 | West Virginia | 2.4 | Utah | 2.6 |
| Georgia |  1,041,515  | Illinois | 99.62 | Maine | 56.9 | Minnesota | 2.4 | Arizona | 2.6 |
| Pennsylvania |  1,037,737  | New Jersey | 99.61 | Idaho | 55.8 | Iowa | 2.4 | Nevada | 2.6 |
| Ohio |  944,797  | Georgia | 99.60 | Oregon | 55.0 | Kansas | 2.4 | Oregon | 2.5 |
| North Carolina |  890,398  | Pennsylvania | 99.60 | New Mexico | 54.2 | Pennsylvania | 2.4 | Washington | 2.4 |
| Michigan |  870,301  | North Carolina | 99.59 | Louisiana | 53.2 | Indiana | 2.4 | Florida | 2.1 |
| *Source: SUSB, NES, 2015* | *Source:  SUSB, NES, 2015* | *Source:  SUSB, 2015* | *Source: SUSB, 2015* | *Source: CPS, 2018* |
| Median Income of a Self Employed Individual in an Incorporated Business | Median Income of a Self Employed Individual in an Unincorporated Business | Number of New Establishments | Number of New Jobs Created by New Establishments | Percent of Exporters that Are Small Businesses |
| District of Columbia |  $66,500  | North Dakota |  $36,377  | California |  47,250  | California |  135,472  | California | 95.7 |
| Connecticut |  $61,776  | District of Columbia |  $34,113  | Florida |  20,880  | Florida |  88,109  | Florida | 95.0 |
| Massachusetts |  $60,670  | South Dakota |  $31,506  | Texas |  18,499  | Texas |  80,792  | New York | 93.9 |
| Alaska |  $60,559  | Alaska |  $30,817  | New York |  14,417  | New York |  50,848  | Texas | 92.9 |
| New Jersey |  $60,462  | Connecticut |  $30,812  | Georgia |  7,830  | Georgia |  34,863  | New Jersey | 91.7 |
| California |  $57,420  | Massachusetts |  $30,754  | Illinois |  7,597  | Illinois |  31,194  | Illinois | 89.7 |
| North Dakota |  $55,127  | New Jersey |  $30,032  | Pennsylvania |  7,298  | Pennsylvania |  25,858  | Washington | 89.3 |
| Maryland |  $53,626  | New Hampshire |  $27,201  | North Carolina |  6,878  | New Jersey |  25,490  | Michigan | 89.3 |
| New Hampshire |  $52,961  | Maryland |  $26,691  | New Jersey |  6,199  | North Carolina |  25,006  | Massachusetts | 89.1 |
| Texas |  $52,359  | Rhode Island |  $26,515  | Colorado |  5,898  | Ohio |  20,911  | Pennsylvania | 88.8 |
| *Source: ACS, 2016* | *Source: ACS, 2016* | *Source: BDM, 3Q 2016*  | *Source: BDM, 3Q 2016* | *Source: ITA, 2015* |

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| Percent of Export Value from Small Businesses | State GDP Growth | State Unemployment Rate | Share of Manufacturing Employment from Small Businesses | Average Number of Employees per Woman-owned Employer Business |
| District of Columbia | 79.5 | Delaware | 5.7 | Hawaii | 2.1 | Hawaii | 78.5 | Alabama | 11.8 |
| Hawaii | 69.4 | Texas | 5.0 | New Hampshire | 2.6 | District of Columbia | 77.3 | Ohio | 10.8 |
| Montana | 65.6 | New Hampshire | 4.4 | North Dakota | 2.6 | Montana | 74.2 | Texas | 10.5 |
| Wyoming | 63.0 | Washington | 4.3 | Iowa | 2.9 | Rhode Island | 65.1 | Louisiana | 10.4 |
| Rhode Island | 61.6 | New York | 4.0 | Nebraska | 2.9 | New Jersey | 62.2 | Tennessee | 9.9 |
| Florida | 58.9 | Utah | 3.9 | Vermont | 2.9 | New York | 59.5 | Connecticut | 9.9 |
| New York | 57.0 | Ohio | 3.9 | Colorado | 3.0 | Nevada | 57.5 | Wisconsin | 9.3 |
| Maine | 51.2 | Connecticut | 3.9 | Idaho | 3.0 | New Mexico | 56.7 | Indiana | 9.3 |
| Utah | 48.9 | Oregon | 3.8 | Maine | 3.0 | Florida | 53.8 | District of Columbia | 9.3 |
| New Mexico | 43.2 | Massachusetts | 3.8 | Utah | 3.1 | Massachusetts | 53.8 | Maryland | 8.9 |
| *Source: ITA, 2015* | *Source: BEA, 2017* | *Source: CPS, 2018* | *Source: SUSB, 2015* | *Source: ASE, 2015* |
| Average Number of Employees per Veteran-owned Employer Business | Average Number of Employees per Minority-owned Employer Business | Share of Professional Services Employment from Small Businesses | Share of Mining Employment from Small Businesses | Growth of the Number of Proprietors |
| Nevada | 23.7 | Hawaii | 12.3 | Wyoming | 89.9 | Hawaii | 100.0 | District of Columbia | 3.2 |
| New Jersey | 15.0 | Kentucky | 12.2 | South Dakota | 81.0 | New Hampshire | 92.6 | Hawaii | 2.7 |
| Kentucky | 14.1 | Michigan | 12.0 | Maine | 77.3 | Maine | 88.3 | New Jersey | 2.7 |
| Pennsylvania | 13.8 | Louisiana | 11.9 | Mississippi | 77.0 | Delaware | 85.9 | California | 2.7 |
| Wisconsin | 13.0 | Indiana | 11.9 | Montana | 76.5 | Rhode Island | 76.2 | New York | 2.6 |
| Delaware | 12.9 | Tennessee | 11.4 | Hawaii | 74.0 | Massachusetts | 75.8 | Utah | 2.6 |
| Louisiana | 12.8 | Minnesota | 11.0 | North Dakota | 73.3 | Nebraska | 72.7 | Washington | 2.6 |
| Tennessee | 12.2 | New Mexico | 10.3 | Oklahoma | 71.4 | Iowa | 70.2 | Florida | 2.6 |
| Illinois | 11.9 | West Virginia | 10.1 | Arkansas | 71.4 | Kansas | 70.1 | Arizona | 2.6 |
| Indiana | 11.9 | Texas | 9.9 | New Hampshire | 71.4 | New York | 66.6 | Rhode Island | 2.6 |
| *Source: ASE, 2015* | *Source: ASE, 2015* | *Source: SUSB, 2015* | *Source: SUSB, 2015* | *Source: BEA, 2016* |

Sources and Abbreviations

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| ACS | American Community Survey, US Census Bureau | CPS  | Current Population Survey, BLS |
| ASE  | Annual Survey of Entrepreneurs, US Census Bureau | ITA  | International Trade Administration, US Department of Commerce |
| BEA  | Bureau of Economic Analysis, US Department of Commerce | NES  | Nonemployer Statistics, US Census Bureau |
| BDM  | Business Employment Dynamics, BLS | SUSB  | Statistics of US Businesses, US Census Bureau |
| BLS  | Bureau of Labor Statistics, US Department of Labor |  |  |

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