

State Rankings by Small Business Economic Indicators

Data corresponds to the 2018 Small Business Profiles for the States and Territories  
www.sba.gov/advocacy/2018-small-business-profiles-states-and-territories

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| Total Number of Small Businesses | | | Percent of All Businesses That Are Small | | Percent of Employment from Small Businesses | | Average Number of Employees per Small Business | | | Percent Change in Private Sector Employment | |
| California | 3,941,201 | | California | 99.85 | Montana | 65.2 | District of Columbia | | 3.3 | Idaho | 3.2 |
| Texas | 2,627,724 | | Florida | 99.81 | Wyoming | 62.6 | North Dakota | | 2.9 | Colorado | 3.0 |
| Florida | 2,471,260 | | New York | 99.78 | Vermont | 59.4 | Wisconsin | | 2.8 | Tennessee | 2.7 |
| New York | 2,143,667 | | Texas | 99.78 | South Dakota | 59.3 | South Dakota | | 2.5 | Georgia | 2.6 |
| Illinois | 1,219,654 | | Michigan | 99.63 | North Dakota | 57.7 | West Virginia | | 2.4 | Utah | 2.6 |
| Georgia | 1,041,515 | | Illinois | 99.62 | Maine | 56.9 | Minnesota | | 2.4 | Arizona | 2.6 |
| Pennsylvania | 1,037,737 | | New Jersey | 99.61 | Idaho | 55.8 | Iowa | | 2.4 | Nevada | 2.6 |
| Ohio | 944,797 | | Georgia | 99.60 | Oregon | 55.0 | Kansas | | 2.4 | Oregon | 2.5 |
| North Carolina | 890,398 | | Pennsylvania | 99.60 | New Mexico | 54.2 | Pennsylvania | | 2.4 | Washington | 2.4 |
| Michigan | 870,301 | | North Carolina | 99.59 | Louisiana | 53.2 | Indiana | | 2.4 | Florida | 2.1 |
| *Source: SUSB, NES, 2015* | | | *Source:  SUSB, NES, 2015* | | *Source:  SUSB, 2015* | | *Source: SUSB, 2015* | | | *Source: CPS, 2018* | |
| Median Income of a Self Employed Individual in an Incorporated Business | | | Median Income of a Self Employed Individual in an Unincorporated Business | | Number of New Establishments | | Number of New Jobs Created by New Establishments | | | Percent of Exporters that Are Small Businesses | |
| District of Columbia | | $66,500 | North Dakota | $36,377 | California | 47,250 | California | 135,472 | | California | 95.7 |
| Connecticut | | $61,776 | District of Columbia | $34,113 | Florida | 20,880 | Florida | 88,109 | | Florida | 95.0 |
| Massachusetts | | $60,670 | South Dakota | $31,506 | Texas | 18,499 | Texas | 80,792 | | New York | 93.9 |
| Alaska | | $60,559 | Alaska | $30,817 | New York | 14,417 | New York | 50,848 | | Texas | 92.9 |
| New Jersey | | $60,462 | Connecticut | $30,812 | Georgia | 7,830 | Georgia | 34,863 | | New Jersey | 91.7 |
| California | | $57,420 | Massachusetts | $30,754 | Illinois | 7,597 | Illinois | 31,194 | | Illinois | 89.7 |
| North Dakota | | $55,127 | New Jersey | $30,032 | Pennsylvania | 7,298 | Pennsylvania | 25,858 | | Washington | 89.3 |
| Maryland | | $53,626 | New Hampshire | $27,201 | North Carolina | 6,878 | New Jersey | 25,490 | | Michigan | 89.3 |
| New Hampshire | | $52,961 | Maryland | $26,691 | New Jersey | 6,199 | North Carolina | 25,006 | | Massachusetts | 89.1 |
| Texas | | $52,359 | Rhode Island | $26,515 | Colorado | 5,898 | Ohio | 20,911 | | Pennsylvania | 88.8 |
| *Source: ACS, 2016* | | | *Source: ACS, 2016* | | *Source: BDM, 3Q 2016* | | *Source: BDM, 3Q 2016* | | | *Source: ITA, 2015* | |

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| Percent of Export Value from Small Businesses | | | State GDP Growth | | State Unemployment Rate | | Share of Manufacturing Employment from Small Businesses | | | Average Number of Employees per Woman-owned Employer Business | |
| District of Columbia | | 79.5 | Delaware | 5.7 | Hawaii | 2.1 | Hawaii | 78.5 | | Alabama | 11.8 |
| Hawaii | | 69.4 | Texas | 5.0 | New Hampshire | 2.6 | District of Columbia | | 77.3 | Ohio | 10.8 |
| Montana | | 65.6 | New Hampshire | 4.4 | North Dakota | 2.6 | Montana | 74.2 | | Texas | 10.5 |
| Wyoming | | 63.0 | Washington | 4.3 | Iowa | 2.9 | Rhode Island | 65.1 | | Louisiana | 10.4 |
| Rhode Island | | 61.6 | New York | 4.0 | Nebraska | 2.9 | New Jersey | 62.2 | | Tennessee | 9.9 |
| Florida | | 58.9 | Utah | 3.9 | Vermont | 2.9 | New York | 59.5 | | Connecticut | 9.9 |
| New York | | 57.0 | Ohio | 3.9 | Colorado | 3.0 | Nevada | 57.5 | | Wisconsin | 9.3 |
| Maine | | 51.2 | Connecticut | 3.9 | Idaho | 3.0 | New Mexico | 56.7 | | Indiana | 9.3 |
| Utah | | 48.9 | Oregon | 3.8 | Maine | 3.0 | Florida | 53.8 | | District of Columbia | 9.3 |
| New Mexico | | 43.2 | Massachusetts | 3.8 | Utah | 3.1 | Massachusetts | 53.8 | | Maryland | 8.9 |
| *Source: ITA, 2015* | | | *Source: BEA, 2017* | | *Source: CPS, 2018* | | *Source: SUSB, 2015* | | | *Source: ASE, 2015* | |
| Average Number of Employees per Veteran-owned Employer Business | | | Average Number of Employees per Minority-owned Employer Business | | Share of Professional Services Employment from Small Businesses | | Share of Mining Employment from Small Businesses | | | Growth of the Number of Proprietors | |
| Nevada | 23.7 | | Hawaii | 12.3 | Wyoming | 89.9 | Hawaii | 100.0 | | District of Columbia | 3.2 |
| New Jersey | 15.0 | | Kentucky | 12.2 | South Dakota | 81.0 | New Hampshire | 92.6 | | Hawaii | 2.7 |
| Kentucky | 14.1 | | Michigan | 12.0 | Maine | 77.3 | Maine | 88.3 | | New Jersey | 2.7 |
| Pennsylvania | 13.8 | | Louisiana | 11.9 | Mississippi | 77.0 | Delaware | 85.9 | | California | 2.7 |
| Wisconsin | 13.0 | | Indiana | 11.9 | Montana | 76.5 | Rhode Island | 76.2 | | New York | 2.6 |
| Delaware | 12.9 | | Tennessee | 11.4 | Hawaii | 74.0 | Massachusetts | 75.8 | | Utah | 2.6 |
| Louisiana | 12.8 | | Minnesota | 11.0 | North Dakota | 73.3 | Nebraska | 72.7 | | Washington | 2.6 |
| Tennessee | 12.2 | | New Mexico | 10.3 | Oklahoma | 71.4 | Iowa | 70.2 | | Florida | 2.6 |
| Illinois | 11.9 | | West Virginia | 10.1 | Arkansas | 71.4 | Kansas | 70.1 | | Arizona | 2.6 |
| Indiana | 11.9 | | Texas | 9.9 | New Hampshire | 71.4 | New York | 66.6 | | Rhode Island | 2.6 |
| *Source: ASE, 2015* | | | *Source: ASE, 2015* | | *Source: SUSB, 2015* | | *Source: SUSB, 2015* | | | *Source: BEA, 2016* | |

Sources and Abbreviations

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| ACS | American Community Survey, US Census Bureau | CPS | Current Population Survey, BLS |
| ASE | Annual Survey of Entrepreneurs, US Census Bureau | ITA | International Trade Administration, US Department of Commerce |
| BEA | Bureau of Economic Analysis, US Department of Commerce | NES | Nonemployer Statistics, US Census Bureau |
| BDM | Business Employment Dynamics, BLS | SUSB | Statistics of US Businesses, US Census Bureau |
| BLS | Bureau of Labor Statistics, US Department of Labor |  |  |

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