

Small Business Profile

Advocacy: the voice of small business in government

Kentucky

341,110 Small Businesses

66,051 Small Businesses with Employees

275,059 Small Businesses without Employees (Nonemployers)

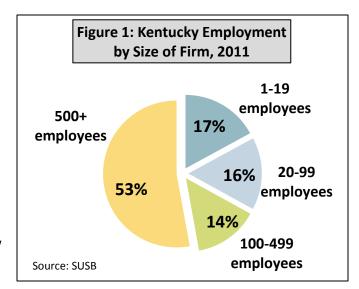
689,662 Workers Employed by Small Businesses

State Economy Overall

- Kentucky's economy grew at a slower rate than the United States in 2012. Kentucky's real gross state
 product increased by 1.4 percent compared to 2.5 percent for U.S. gross domestic product. (Source: BEA)
- The employment situation in Kentucky has improved. The unemployment rate in Kentucky modestly declined from **8.1 percent** in December 2012 to **8 percent** in December 2013. This is above the national average of **6.7 percent**. (Source: BLS)

Employment

- Kentucky's small businesses employed about half or
 689,662 of the state's private workforce in 2011.
- Almost all firms with employees are small. They
 make up 96.5 percent of all employers in the state.
 Table 3 offers further industry detail on small firms.
- Firms with fewer than 100 employees have the largest share of small business employment. Figure 1 offers further detail.
- The three industries with the most small business employment were: health care & social assistance, accommodation & food services, and retail trade (Table 4).
- In Kentucky, small businesses created 2,552 net new jobs in 2011. The biggest gain was in the smallest firm size category of 1-4 employees. (Source: BDS)



- The number of people who were primarily self-employed decreased in 2012. For demographic detail on the state's self-employment, see **Figure 2**.
- The state's private-sector employment increased in 2013 by **1.0 percent,** which was below the national average growth rate of **2.1 percent**. (Source: BEA, BLS)

The Small Business State and Territory Profiles report on the economic status of small business from 2010 to 2013. They include information on the number of firms, employment, demographics and other topics using the most recently available government data. They are a reference tool for researchers, policymakers, and small entities who are interested in how small firms are performing regionally or nationally. Note that this report defines small businesses as firms with fewer than 500 employees.

Income and Finance

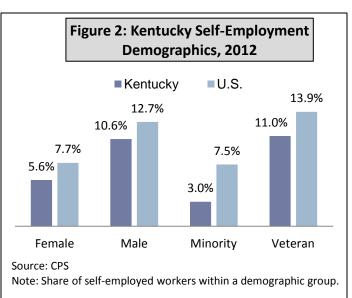
- Most small businesses are sole proprietors. Annual income from sole proprietorships increased 6.6 percent in the 3rd quarter of 2013 and totaled \$11.5 billion. (Source: BEA)
- The Federal Deposit Insurance Corporation tracks banks and bank branches and publishes annual data for each state. For more detailed information see www2.fdic.gov/sod/sodSummary.asp?barItem=3.
- In 2012, **53,491** loans under \$100,000 (and valued at **\$664.7 million**) were issued by Community Reinvestment Act lending institutions in Kentucky. (Source: FFIEC)

Business Owner Demographics

• In 2011, there were an estimated **88,000** woman-owned businesses and **21,000** minority-owned businesses. For additional business demographic information, see **Table 1** and **Figure 2**.

Table 1. Demographics of All Kentucky					
Businesses, 2011					
	Number of All Businesses ^e	Share of All Businesses (%)*			
Male Owned	177,000	51.6			
Woman Owned	88,000	25.6			
Equally Male and Female Owned	67,000	19.6			
Minority Owned	21,000	6.0			
Veteran Owned	32,000	9.3			

e = Advocacy estimate. *2007 SBO. Note: This estimate is based on the share of business owners in the 2007 SBO. This share is multiplied by the total number of businesses in 2011 (employer + nonemployer firms). These shares will not be updated to 2012 until fall 2015. Thus, the 2011 estimates assume the 2011 shares are the same as 2007. For more information, visit www.sba.gov/sites/default/files/files/ky10.pdf.



Business Turnover

- **Table 2** gives Kentucky's establishment survival rates over an eight-year period, 2002-2010.
- In the 2nd quarter of 2013, 4,393 establishments opened and 3,871 closed in the state of Kentucky. (Source: BED)
- Business bankruptcies declined in net from 2010 to 2013, signaling a stronger state economy. (Source: U.S. Courts)

Table 2. Survival Rates of					
Establishments in Kentucky					
	Establishments	Share Surviving			
	Opened*	Until 2012 (%)			
2002	6,715	35.2			
2007	6,925	48.8			
2010	5,460	67.6			
Source: BLS, BED. *Data year ending in March.					

International Trade

A total of 4,569 companies exported goods from the state in 2012. Of these, 3,634 or 79.5 percent were small firms; they generated over one-quarter (26.3 percent) of the state's total known export value. (Source: ITA)

Table 3: Number of Kentucky Small Firms by Industry, 2011							
(ranked by number of small employer firms)							
	Employer Firms	Employer Firms	Nonemployer	Total Small			
Industry	With 1-499 Employees	With 1-19 Employees	Firms	Firms			
Retail trade	9,265	8,260	27,188	36,453			
Other services (except public admin.)	8,790	8,215	48,817	57,607			
Health care & social assistance	7,892	6,791	18,297	26,189			
Professional, scientific, & tech. svcs.	7,289	6,779	28,005	35,294			
Construction	7,256	6,619	40,461	47,717			
Accommodation & food services	5,199	3,858	3,245	8,444			
Admin., supp., waste mgt., remed. svcs.	3,150	2,745	28,374	31,524			
Wholesale trade	3,051	2,388	4,303	7,354			
Manufacturing	2,917	2,027	3,649	6,566			
Finance & insurance	2,790	2,481	7,302	10,092			
Real estate & rental & leasing	2,641	2,458	26,297	28,938			
Transportation & warehousing	2,220	1,934	12,770	14,990			
Arts, entertainment, & recreation	1,165	981	11,516	12,681			
Educational services	716	563	5,388	6,104			
Information	659	527	2,627	3,286			
Unclassified	601	601	0	601			
Mining	441	318	1,830	2,271			
Management of comp. & enterprises	246	49	0	246			
Forestry, etc. & agriculture support	210	195	4,811	5,021			
Utilities	76	49	179	255			
Total	66,051	57,776	275,059	341,110			

Table 4: Employment in Kentucky by Industry and Firm Size, 2011						
(ranked by small firm employment)						
	Employme	Employment				
Industry	Small Firms	Total Firms	Industry Employment (%)			
Health care & social assistance	111,059	243,151	46			
Accommodation & food services	91,063	153,236	59			
Retail trade	79,153	216,132	37			
Manufacturing	70,652	205,978	34			
Construction	56,707	62,146	91			
Other services (except public admin.)	53,244	64,218	83			
Professional, scientific, & tech. svcs.	45,235	63,721	71			
Wholesale trade	35,092	67,615	52			
Admin., supp., waste mgt., remed. svcs.	34,901	84,763	41			
Finance & insurance	26,381	64,484	41			
Transportation & warehousing	19,549	83,628	23			
Educational services	15,352	28,291	54			
Arts, entertainment, & recreation	13,529	16,880	80			
Real estate & rental & leasing	12,070	17,316	70			
Information	8,532	31,880	27			
Mining	8,509	21,816	39			
Management of comp. & enterprises	3,779	27,317	14			
Utilities	2,576	8,274	31			
Forestry, etc. & agriculture support	1,663	1,711	97			
Unclassified	616	616	100			
Total	689,662	1,463,173	47			

Source, Tables 3 and 4: SUSB

See www.sba.gov/advocacy/847/841921 for more detailed data.

Note: Small firms are defined as nonfarm firms having fewer than 500 employees.

Abbreviations and Resources

BEA Bureau of Economic Analysis, U.S. Department of Commerce, www.bea.gov.

BED Business Employment Dynamics, U.S. Department of Labor, Bureau of Labor Statistics, www.bls.gov/bdm.

BDS Business Dynamics Statistics, U.S. Census Bureau, www.census.gov/ces/dataproducts/bds.

BLS Bureau of Labor Statistics, U.S. Department of Labor, www.bls.gov.

CPS Current Population Survey, U.S. Census Bureau, and U.S. Department of Labor, Bureau of Labor Statistics,

www.census.gov/cps.

FDIC Federal Deposit Insurance Corporation, www.fdic.gov.

FFIEC Federal Financial Institutions Examination Council, **www.ffiec.gov**.

ITA International Trade Administration, U.S. Department of Commerce, www.trade.gov.

SBO Survey of Business Owners, U.S. Census Bureau, www.census.gov/econ/sbo.

SUSB Statistics of U.S. Businesses, U.S. Census Bureau, www.census.gov/econ/susb.

U.S. Courts Administrative Office of the U.S. Courts, www.uscourts.gov.