# Small Business Profile



Advocacy: the voice of small business in government

## Missouri

Small businesses totaled 490,763 in Missouri in 2009. They represent 97.6 percent of all employers and employ 48.1 percent of the private-sector workforce. Being such a large part of the state's economy, these businesses are central to Missouri's health and well-being.

This profile uses the latest available data to illustrate the status of Missouri's small businesses. (Note that a small business is defined as one with fewer than 500 employees.)

• Missouri's economy struggled in 2010, with real gross state product decreasing 0.7 percent and private-sector employment decreasing 1.6 percent (Bureau of Economic Analysis, Bureau of Labor Statistics).

• Most of Missouri's small businesses are very small as 76.0 percent of all businesses did not have employees and most employers have fewer than 20 employees.

• Small businesses employed 1.1 million workers in 2009 (Table 1) with most of the employment coming from firms with 20-499 employees.

• While the employment situation in 2008-2009 was weak (Table 2), small businesses in Missouri represented 71.4 percent of the net new private-sector jobs from 2005-2008.

• Self-employment in Missouri declined over the last decade. Minority self-employment fared the best compared with other demographic groups during the decade.\*

• Throughout 2010, the number of opening establishments was lower than closing establishments and the net employment change from this turnover was negative (Table 3).

#### **For Further Information**

• Data on all states and territories are available at www.sba.gov/advocacy/848.

• For other small business data and analysis, visit www.sba.gov/advocacy/847, call (202) 205-6533, or email advocacy@sba.gov.

• Visit http://web.sba.gov/list to subscribe to Advocacy's Listservs.

\* Because of the relatively low number of veterans in the survey data source, the veteran self-employment figure is susceptible to large fluctuations.

Missouri Small Business Facts								
	2009*	2008	2000					
Number of Businesses								
Small employers (<500 employees)	115,688	117,286	115,244					
Large employers (500+ employees)	2,814	2,859	2,819					
Nonemployers	375,075	381,644	311,780					
	Lev	Level in 2007* (000)						
	Firms	Employment	Receipts(\$M					
<b>Business Owner Demographics</b>								
Male-owned	237	749	147,691					
Woman-owned	131	140	17,820					
Equally male/female-owned	115	205	26,850					
African American-owned	25	19	1,97					
Asian-owned	10	25	3,375					
Hispanic-owned	6	10	1,215					
Native American/Alaskan-owned	3	3	354					
Hawaiian/Pacific Islander-owned	0	0	20					
Veteran-owned	82	195	39,357					
Publicly held, unclassified	19	1,260	347,62					
	Level in	% Chan						
	2010*	2009	2000					
Workforce (Thousands)								
Private-sector employment	2,197	-1.6	-5.4					
Government employment	451	-0.2						
Self-employed (incorp. & uninc.)	273	1.9						
Female self-employment	273 90	0.7						
Male self-employment	183	2.5						
	183 34	38.8						
Minority self-employment								
Veteran self-employment	39	59.1						
Unemployment Rate (Percent)	9.6	0.3†	6.3†					
Business Turnover	20.240							
Quarterly establishment openings	20,349	-1.4						
Quarterly establishment closings	21,733	-10.3						
Business bankruptcies	772	-7.3	109.2					
	2010*	2009	2000					
Income and Finance								
Proprietors' income (\$billion)	20.1	18.3	14.2					
Number of bank branches	2,436	2,447	2,096					
No. of bus. loans under \$100,000‡	27,450	112,997	71,165					
Total value of business loans under \$100,000 (\$million)‡	498	1,279	995					

Source: U.S. Dept. of Commerce, Census Bureau, Bureau of Economic Analysis; U.S. Dept. of Labor, Bureau of Labor Statistics; Admin. Office of the U.S. Courts; Federal Deposit Insurance Corporation; and U.S. Small Business Admin., Office of Advocacy. \* Latest available data. †Percentage point change. ‡Data are for CRA loans.

## Table 1: Firms and Employment in Missouri by Industry and Firm Size, 2009(Nonfarm, Thousands)

	_	E	mployer Firn	18	Employment		
Industry	Nonemployer Firms	Total	1-19 Employees	1-499 Employees	Total	1-19 Employees	1-499 Employees
Total	375.1	118.5	101.9	. ·		406.4	1,135.6
	5.0	0.2			2,358.7 1.4	400.4	1,155.0
Forestry, etc. and agriculture support							2.3
Mining	0.4	0.2			3.7	0.6	
Utilities Construction	0.3	0.1 14.4	0.0		16.7	0.3	3.2
	53.4		13.2		128.0	48.9	101.7
Manufacturing	5.6	5.8	4.1		259.2	22.9	100.6
Wholesale trade	6.0	6.6	4.8		124.3	22.1	71.4
Retail trade	36.3	13.8	11.8		308.0	53.7	120.6
Transportation and warehousing	18.6	4.1	3.4	3.8	83.8	12.4	32.7
Information	4.5	1.3	0.9	1.1	66.3	4.2	15.0
Finance and insurance	14.0	5.8	4.9	5.5	131.3	15.3	47.0
Real estate and rental and leasing	36.4	5.0	4.5	4.9	36.5	12.1	25.8
Professional, scientific, and technical svcs.	42.8	12.4	11.1	12.1	144.0	38.4	79.4
Management of companies and enterprises		0.8	0.1	0.5	73.9	0.2	8.6
Admin., support, waste mgt., remed. svcs.	31.5	6.6	5.6	6.3	147.1	20.2	59.8
Educational services	8.5	1.4	1.0	1.3	69.1	5.0	29.9
Health care and social assistance	29.3	12.6	10.6	12.4	373.3	48.6	175.1
Arts, entertainment, and recreation	17.7	2.0	1.6	1.9	39.4	6.7	21.7
Accommodation and food services	4.6	8.8	6.5	8.6	235.9	37.4	139.5
Other services (except public admin.)	60.2	14.6	13.4	14.4	113.7	53.6	96.8
Unclassified		4.0	4.0	4.0	D	D	D

Source: U.S. Dept. of Commerce, Bureau of the Census, Statistics of U.S. Businesses. (See www.sba.gov/advocacy/849/12162 for data from other years, and for starts, closures, job creation and destruction by industry and by size category.) (D) Data suppressed to protect the confidentiality of individual firms.

## Table 2: Net Job Change by Firm Size, 2005–2009 (Nonfarm)

	Total Net		Employment Size of Firm					
	New Jobs	1-4	5-9	10-19	20-99	100-499	<500	500+
2005 - 2006	43,552	15,632	3,713	7,641	3,380	272	30,638	12,914
2006 - 2007	-10,672	15,101	-546	-2,675	-8,098	-7,268	-3,486	-7,186
2007 - 2008	16,299	11,196	-1,516	-4,356	-5,940	8,570	7,954	8,345
2008 - 2009	-114,746	10,086	-5,703	-9,183	-27,904	-29,368	-62,072	-52,674

Source: U.S. Dept. of Commerce, Bureau of the Census. (For more detailed data see www.sba.gov/advocacy/849/12162.)

## Table 3: Establishment and Employment Turnover by Quarter, 2010 (Nonfarm, Thousands)

	Establishments					Employment			
	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Quarter 1	Quarter 2	Quarter 3	Quarter 4	
Openings	3.9	5.3	5.6	5.6	15.2	22.0	24.0	22.5	
Expansions	27.2	29.5	28.0	28.7	108.0	109.1	104.8	103.5	
Contractions	29.6	29.3	29.6	29.6	103.2	108.6	104.1	104.7	
Closings	4.7	6.7	5.6	4.7	26.0	21.4	20.4	17.7	

Source: U.S. Dept. of Labor, Bureau of Labor Statistics, Business Employment Dynamics. (For more detailed data see www.bls.gov/bdm/.)

Note: These figures contain all firm sizes; Census data from 2009 show that 85 percent of establishment births and deaths were in firms with fewer than 500 employees.