Small Business Profile



Advocacy: the voice of small business in government

Michigan

Small businesses totaled 805,902 in Michigan in 2009. They represent 98.3 percent of all employers and employ 52.3 percent of the private-sector workforce. Being such a large part of the state's economy, these businesses are central to Michigan's health and well-being.

This profile uses the latest available data to illustrate the status of Michigan's small businesses. (Note that a small business is defined as one with fewer than 500 employees.)

• Michigan's economy was mixed in 2010, with real gross state product decreasing 3.7 percent and private-sector employment remaining flat (Bureau of Economic Analysis, Bureau of Labor Statistics).

• Most of Michigan's small businesses are very small as 78.2 percent of all businesses did not have employees and most employers have fewer than 20 employees.

• Small businesses employed 1.8 million workers in 2009 (Table 1) with most of the employment coming from firms with 20-499 employees.

• The employment situation in 2008-2009 was weak (Table 2); small businesses in Michigan had a net job loss from 2005-2008.

• Self-employment in Michigan declined over the last decade. Minority self-employment fared the best compared with other demographic groups during the decade.*

• Throughout 2010, the number of opening establishments was lower than closing establishments and the net employment change from this turnover was negative (Table 3).

For Further Information

• Data on all states and territories are available at www.sba.gov/advocacy/848.

• For other small business data and analysis, visit www.sba.gov/advocacy/847, call (202) 205-6533, or email advocacy@sba.gov.

• Visit http://web.sba.gov/list to subscribe to Advocacy's Listservs.

* Because of the relatively low number of veterans in the survey data source, the veteran self-employment figure is susceptible to large fluctuations.

| Michigan Small Business Facts | | | | | | | |
|--|----------------------|---------------|--------------|--|--|--|--|
| | 2009* | 2008 | 2000 | | | | |
| Number of Businesses | | | | | | | |
| Small employers (<500 employees) | 173,284 | 179,525 | 190,738 | | | | |
| Large employers (500+ employees) | 3,019 | 3,081 | 3,123 | | | | |
| Nonemployers | 632,618 | 640,719 | 526,958 | | | | |
| | Level in 2007* (000) | | | | | | |
| _ | Firms | Employment | Receipts(\$M | | | | |
| Business Owner Demographics | | | | | | | |
| Male-owned | 412 | 1,250 | 225,907 | | | | |
| Woman-owned | 248 | 244 | 26,446 | | | | |
| Equally male/female-owned | 131 | 223 | 24,579 | | | | |
| African American-owned | 73 | 31 | 3,591 | | | | |
| Asian-owned | 22 | 66 | 7,069 | | | | |
| Hispanic-owned | 11 | 19 | 3,636 | | | | |
| Native American/Alaskan-owned | 6 | 5 | 637 | | | | |
| Hawaiian/Pacific Islander-owned | 0 | 1 | 265 | | | | |
| Veteran-owned | 97 | 219 | 39,713 | | | | |
| Publicly held, unclassified | 26 | 1,797 | 558,181 | | | | |
| r ushery held, unclussified | Level in | % Change from | | | | | |
| | 2010* | 2009 2000 | | | | | |
| Workforce (Thousands) | | | | | | | |
| Private-sector employment | 3,226 | 0.0 | -19.3 | | | | |
| Government employment | 636 | -1.7 | -6.7 | | | | |
| Self-employed (incorp. & uninc.) | 337 | -26.7 | -27.1 | | | | |
| | 140 | -20.7 | -27.1 | | | | |
| Female self-employment | | -35.6 | -37.1 | | | | |
| Male self-employment | 197 | | | | | | |
| Minority self-employment | 66 | -6.3 | -1.2 | | | | |
| Veteran self-employment | 23 | -53.8 | -48.8 | | | | |
| Unemployment Rate (Percent) | 12.5 | -0.8† | 8.8† | | | | |
| Business Turnover | 10.00- | | | | | | |
| Quarterly establishment openings | 40,397 | -2.1 | -12.2 | | | | |
| Quarterly establishment closings | 43,017 | -11.7 | -1.3 | | | | |
| Business bankruptcies | 1,876 | -9.9 | 225.1 | | | | |
| | 2010* | 2009 | 2000 | | | | |
| Income and Finance | | | | | | | |
| Proprietors' income (\$billion) | 22.8 | 19.7 | 19.9 | | | | |
| Number of bank branches | 3,008 | 3,085 | 2,967 | | | | |
| No. of bus. loans under \$100,000‡ | 97,919 | 174,811 | 126,071 | | | | |
| Total value of business loans under \$100,000 (\$million); | 1,522 | 2,168 | 1,760 | | | | |
| | | | | | | | |

Source: U.S. Dept. of Commerce, Census Bureau, Bureau of Economic Analysis; U.S. Dept. of Labor, Bureau of Labor Statistics; Admin. Office of the U.S. Courts; Federal Deposit Insurance Corporation; and U.S. Small Business Admin., Office of Advocacy. * Latest available data. †Percentage point change. ‡Data are for CRA loans.

Table 1: Firms and Employment in Michigan by Industry and Firm Size, 2009(Nonfarm, Thousands)

| | _ | Employer Firms | | | Employment | | |
|---|-------------|----------------|-----------|-----------|------------|-----------|-----------|
| | Nonemployer | | 1-19 | 1-499 | | 1-19 | 1-499 |
| Industry | Firms | Total | Employees | Employees | Total | Employees | Employees |
| Total | 632.6 | 176.3 | 153.2 | 173.3 | 3,383.6 | 638.8 | 1,769.1 |
| Forestry, etc. and agriculture support | 5.3 | 0.5 | 0.5 | 0.5 | 3.0 | 1.6 | 2.9 |
| Mining | 2.3 | 0.3 | 0.3 | 0.3 | 5.7 | 1.0 | 3.0 |
| Utilities | 0.3 | 0.1 | 0.1 | 0.1 | D | 0.2 | 1.7 |
| Construction | 75.4 | 19.4 | 18.2 | 19.3 | 116.4 | 54.6 | 105.3 |
| Manufacturing | 10.9 | 11.6 | 8.2 | 11.1 | 470.9 | 47.2 | 233.5 |
| Wholesale trade | 10.9 | 9.6 | 7.5 | 9.0 | 158.5 | 32.0 | 97.2 |
| Retail trade | 55.4 | 23.4 | 20.9 | 22.9 | 448.1 | 88.5 | 182.5 |
| Transportation and warehousing | 25.5 | 4.5 | 3.7 | 4.3 | 96.2 | 12.8 | 38.2 |
| Information | 7.7 | 1.7 | 1.2 | 1.5 | 73.3 | 5.5 | 17.9 |
| Finance and insurance | 17.6 | 7.0 | 6.1 | 6.8 | 156.2 | 21.3 | 61.2 |
| Real estate and rental and leasing | 46.1 | 6.0 | 5.5 | 5.9 | 51.2 | 16.6 | 35.7 |
| Professional, scientific, and technical svcs. | 80.1 | 20.2 | 18.2 | 19.8 | 241.0 | 60.3 | 140.4 |
| Management of companies and enterprises | | 1.1 | 0.1 | 0.7 | 100.5 | 0.4 | 15.0 |
| Admin., support, waste mgt., remed. svcs. | 54.9 | 10.2 | 8.4 | 9.9 | 264.4 | 29.0 | 139.5 |
| Educational services | 17.4 | 2.0 | 1.5 | 1.9 | 69.7 | 7.3 | 32.4 |
| Health care and social assistance | 72.4 | 20.6 | 17.7 | 20.4 | 568.5 | 93.5 | 274.6 |
| Arts, entertainment, and recreation | 29.8 | 3.4 | 2.9 | 3.3 | 51.7 | 11.2 | 36.9 |
| Accommodation and food services | 8.8 | 14.9 | 11.7 | 14.7 | 327.9 | 69.4 | 207.6 |
| Other services (except public admin.) | 111.8 | 21.5 | 20.0 | 21.4 | 157.7 | 85.2 | 142.5 |
| Unclassified | | 0.8 | 0.8 | 0.8 | 1.2 | 1.0 | 1.2 |

Source: U.S. Dept. of Commerce, Bureau of the Census, Statistics of U.S. Businesses. (See www.sba.gov/advocacy/849/12162 for data from other years, and for starts, closures, job creation and destruction by industry and by size category.)

Table 2: Net Job Change by Firm Size, 2005–2009 (Nonfarm)

| | Total Net | Total Net Employment Size of Firm | | | | | | |
|-------------|-----------|-----------------------------------|--------|---------|---------|---------|---------|----------|
| | New Jobs | 1-4 | 5-9 | 10-19 | 20-99 | 100-499 | <500 | 500+ |
| 2005 - 2006 | 33,930 | 22,051 | -277 | 420 | 8,047 | -4,121 | 26,120 | 7,810 |
| 2006 - 2007 | -128,786 | 19,366 | -5,347 | -11,596 | -23,533 | -34,749 | -55,859 | -72,927 |
| 2007 - 2008 | -30,672 | 19,159 | -4,432 | -5,050 | -9,843 | -4,294 | -4,460 | -26,212 |
| 2008 - 2009 | -257,612 | 20,790 | -3,553 | -12,857 | -42,586 | -57,530 | -95,736 | -161,876 |

Source: U.S. Dept. of Commerce, Bureau of the Census. (For more detailed data see www.sba.gov/advocacy/849/12162.)

Table 3: Establishment and Employment Turnover by Quarter, 2010 (Nonfarm, Thousands)

| | | Establishments | | | | Employment | | | |
|--------------|-----------|----------------|-----------|-----------|-----------|------------|-----------|-----------|--|
| | Quarter 1 | Quarter 2 | Quarter 3 | Quarter 4 | Quarter 1 | Quarter 2 | Quarter 3 | Quarter 4 | |
| Openings | 9.8 | 9.9 | 9.8 | 10.8 | 34.2 | 42.2 | 37.5 | 41.1 | |
| Expansions | 37.4 | 40.0 | 40.1 | 39.3 | 149.4 | 179.1 | 179.1 | 165.9 | |
| Contractions | 40.8 | 37.8 | 37.9 | 39.1 | 151.2 | 143.5 | 144.6 | 166.7 | |
| Closings | 11.3 | 9.8 | 11.6 | 10.3 | 39.9 | 40.5 | 46.9 | 46.8 | |

Source: U.S. Dept. of Labor, Bureau of Labor Statistics, Business Employment Dynamics. (For more detailed data see www.bls.gov/bdm/.)

Note: These figures contain all firm sizes; Census data from 2009 show that 85 percent of establishment births and deaths were in firms with fewer than 500 employees.