

Small Business Profile

Advocacy: the voice of small business in government

Hawaii

Small businesses totaled 115,186 in Hawaii in 2009. They represent 96.5 percent of all employers and employ 54.6 percent of the private-sector workforce. Being such a large part of the state's economy, these businesses are central to Hawaii's health and well-being.

This profile uses the latest available data to illustrate the status of Hawaii's small businesses. (Note that a small business is defined as one with fewer than 500 employees.)

- Hawaii's economy was mixed in 2010, with real gross state product increasing 0.4 percent and private-sector employment decreasing 0.9 percent (Bureau of Economic Analysis, Bureau of Labor Statistics).
- Most of Hawaii's small businesses are very small as 77.8 percent of all businesses did not have employees and most employers have fewer than 20 employees.
- Small businesses employed 266,478 workers in 2009 (Table 1) with most of the employment coming from firms with 20-499 employees.
- While the employment situation in 2008-2009 was weak (Table 2), small businesses in Hawaii represented 54.8 percent of the net new private-sector jobs from 2005-2008.
- Self-employment in Hawaii declined over the last decade. Male self-employment fared the best compared with other demographic groups during the decade.*
- Throughout 2010, the number of opening establishments was lower than closing establishments and the net employment change from this turnover was negative (Table 3).

For Further Information

- Data on all states and territories are available at www.sba.gov/advocacy/848.
- For other small business data and analysis, visit www.sba.gov/advocacy/847, call (202) 205-6533, or email advocacy@sba.gov.
- Visit http://web.sba.gov/list to subscribe to Advocacy's Listservs.
- * Because of the relatively low number of veterans in the survey data source, the veteran self-employment figure is susceptible to large fluctuations.

| Hawaii Small | Busines | s Facts | | | |
|-------------------------------------|----------|----------------|---------------|--|--|
| | 2009* | 2008 | 2000 | | |
| Number of Businesses | | | | | |
| Small employers (<500 employees) | 24,838 | 25,478 | 23,526 | | |
| Large employers (500+ employees) | 908 | 882 | 799 | | |
| Nonemployers | 90,348 | 93,704 | 73,810 | | |
| _ | Leve | l in 2007* (00 | 0) | | |
| | Firms 1 | Employment 1 | Receipts(\$M) | | |
| Business Owner Demographics | | | | | |
| Male-owned | 57 | 168 | 26,099 | | |
| Woman-owned | 37 | 37 | 3,881 | | |
| Equally male/female-owned | 21 | 32 | 4,249 | | |
| African American-owned | 1 | 2 | 298 | | |
| Asian-owned | 57 | 112 | 16,371 | | |
| Hispanic-owned | 4 | 4 | 555 | | |
| Native American/Alaskan-owned | 2 | 1 | 283 | | |
| Hawaiian/Pacific Islander-owned | 11 | 16 | 2,032 | | |
| Veteran-owned | 16 | 40 | 6,919 | | |
| Publicly held, unclassified | 5 | 258 | 58,716 | | |
| | Level in | % Chang | % Change from | | |
| | 2010* | 2009 | 2000 | | |
| Workforce (Thousands) | | | | | |
| Private-sector employment | 462 | -0.9 | 5.7 | | |
| Government employment | 125 | -0.6 | 9.1 | | |
| Self-employed (incorp. & uninc.) | 60 | -15.6 | -12.0 | | |
| Female self-employment | 23 | -17.2 | -20.7 | | |
| Male self-employment | 38 | -14.5 | -5.8 | | |
| Minority self-employment | 40 | -20.2 | -6.0 | | |
| Veteran self-employment | 4 | -19.8 | -19.2 | | |
| Unemployment Rate (Percent) | 6.6 | -0.2† | 2.6† | | |
| Business Turnover | | | | | |
| Quarterly establishment openings | 5,095 | -7.1 | 0.2 | | |
| Quarterly establishment closings | 6,730 | 6.2 | 47.5 | | |
| Business bankruptcies | 156 | 38.1 | 147.6 | | |
| | 2010* | 2009 | 2000 | | |
| Income and Finance | | | | | |
| Proprietors' income (\$billion) | 3.6 | 3.2 | 3.4 | | |
| Number of bank branches | 284 | 290 | 305 | | |
| No. of bus. loans under \$100,000‡ | 17,320 | 27,726 | 12,562 | | |
| Total value of business loans under | • | - | | | |

Source: U.S. Dept. of Commerce, Census Bureau, Bureau of Economic Analysis; U.S. Dept. of Labor, Bureau of Labor Statistics; Admin. Office of the U.S. Courts; Federal Deposit Insurance Corporation; and U.S. Small Business Admin., Office of Advocacy. * Latest available data. †Percentage point change. ‡Data are for CRA loans.

Table 1: Firms and Employment in Hawaii by Industry and Firm Size, 2009 (Nonfarm, Thousands)

| | Employer Firms | | | ns | Employment | | |
|---|----------------|-------|-----------|-----------|------------|-----------|-----------|
| | Nonemployer | | 1-19 | 1-499 | | 1-19 | 1-499 |
| Industry | Firms | Total | Employees | Employees | Total | Employees | Employees |
| Total | 90.3 | 25.7 | 21.8 | 24.8 | 488.4 | 93.6 | 266.5 |
| Forestry, etc. and agriculture support | 1.7 | 0.0 | 0.0 | 0.0 | 0.3 | D | 0.3 |
| Mining | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | D | D |
| Utilities | 0.1 | 0.0 | 0.0 | 0.0 | 3.1 | 0.1 | 0.5 |
| Construction | 7.2 | 2.8 | 2.5 | 2.8 | 29.5 | 10.3 | 25.6 |
| Manufacturing | 1.9 | 0.8 | 0.7 | 0.8 | 12.9 | 3.5 | 9.7 |
| Wholesale trade | 2.5 | 1.6 | 1.2 | 1.4 | 19.0 | 5.4 | 14.2 |
| Retail trade | 8.6 | 3.0 | 2.5 | 2.8 | 67.0 | 11.9 | 27.6 |
| Transportation and warehousing | 2.6 | 0.7 | 0.5 | 0.6 | 25.5 | 2.4 | 10.5 |
| Information | 1.1 | 0.3 | 0.2 | 0.3 | 9.4 | 0.9 | 2.8 |
| Finance and insurance | 2.8 | 0.8 | 0.6 | 0.7 | 19.2 | 2.2 | 7.0 |
| Real estate and rental and leasing | 10.1 | 1.6 | 1.5 | 1.6 | 14.2 | 4.3 | 8.0 |
| Professional, scientific, and technical svcs. | 13.5 | 3.0 | 2.7 | 2.9 | 23.2 | 9.1 | 17.5 |
| Management of companies and enterprises | | 0.2 | 0.0 | 0.1 | 6.0 | 0.1 | 2.0 |
| Admin., support, waste mgt., remed. svcs. | 7.7 | 1.6 | 1.3 | 1.5 | 47.1 | 5.3 | 21.0 |
| Educational services | 2.2 | 0.5 | 0.4 | 0.5 | 19.3 | 1.9 | 8.7 |
| Health care and social assistance | 7.2 | 2.9 | 2.6 | 2.8 | 65.0 | 11.5 | 34.6 |
| Arts, entertainment, and recreation | 5.6 | 0.5 | 0.3 | 0.5 | 10.3 | 1.5 | 9.2 |
| Accommodation and food services | 1.4 | 2.7 | 2.0 | 2.6 | 92.0 | 12.4 | 45.6 |
| Other services (except public admin.) | 14.0 | 3.1 | 2.8 | 3.1 | 25.2 | 10.7 | 21.5 |
| Unclassified | | 0.1 | 0.1 | 0.1 | D | D | D |

Source: U.S. Dept. of Commerce, Bureau of the Census, Statistics of U.S. Businesses. (See www.sba.gov/advocacy/849/12162 for data from other years, and for starts, closures, job creation and destruction by industry and by size category.)

(D) Data suppressed to protect the confidentiality of individual firms.

Table 2: Net Job Change by Firm Size, 2005–2009 (Nonfarm)

| | Total Net | | Employment Size of Firm | | | | | |
|-------------|-----------|-------|-------------------------|--------|--------|---------|---------|---------|
| | New Jobs | 1-4 | 5-9 | 10-19 | 20-99 | 100-499 | < 500 | 500+ |
| 2005 - 2006 | 20,970 | 4,744 | 1,842 | 1,374 | 2,606 | 4,123 | 14,689 | 6,281 |
| 2006 - 2007 | 6,690 | 4,565 | 518 | -709 | -1,634 | -1,673 | 1,067 | 5,623 |
| 2007 - 2008 | -1,185 | 3,352 | -310 | -750 | -1,937 | -1,607 | -1,252 | 67 |
| 2008 - 2009 | -28,951 | 2,136 | -1,321 | -3,046 | -7,938 | -7,034 | -17,203 | -11,748 |

Source: U.S. Dept. of Commerce, Bureau of the Census. (For more detailed data see www.sba.gov/advocacy/849/12162.)

Table 3: Establishment and Employment Turnover by Quarter, 2010 (Nonfarm, Thousands)

| | | Establishments | | | | Employment | | | |
|--------------|-----------|----------------|---------------------|-----|-----------|------------|-----------|-----------|--|
| | Quarter 1 | Quarter 2 | Quarter 3 Quarter 4 | | Quarter 1 | Quarter 2 | Quarter 3 | Quarter 4 | |
| Openings | 1.2 | 1.2 | 1.2 | 1.5 | 4.0 | 4.1 | 5.1 | 4.7 | |
| Expansions | 6.1 | 5.9 | 6.3 | 6.4 | 19.7 | 19.0 | 22.5 | 21.3 | |
| Contractions | 6.7 | 6.6 | 6.2 | 6.0 | 20.1 | 20.8 | 19.5 | 17.9 | |
| Closings | 1.6 | 1.8 | 1.7 | 1.6 | 5.0 | 6.2 | 6.0 | 5.3 | |

Source: U.S. Dept. of Labor, Bureau of Labor Statistics, Business Employment Dynamics. (For more detailed data see www.bls.gov/bdm/.)

Note: These figures contain all firm sizes; Census data from 2009 show that 85 percent of establishment births and deaths were in firms with fewer than 500 employees.