

## **Small Business Profile**

Advocacy: the voice of small business in government

## District of Columbia

Small businesses totaled 58,616 in the District of Columbia in 2009. They represent 92.5 percent of all employers and employ 46.6 percent of the private-sector workforce. Being such a large part of the economy, these businesses are central to the district's health and well-being.

This profile uses the latest available data to illustrate the status of the District of Columbia's small businesses. (Note that a small business is defined as one with fewer than 500 employees.)

- The District of Columbia's economy was strong in 2010, with real gross state product increasing 3.4 percent and private-sector employment increasing 0.8 percent (Bureau of Economic Analysis, Bureau of Labor Statistics).
- Most of the District of Columbia's small businesses are very small as 72.1 percent of all businesses did not have employees and most employers have fewer than 20 employees.
- Small businesses employed 217,296 workers in 2009 (Table 1) with most of the employment coming from firms with 20-499 employees.
- While the employment situation in 2008-2009 was weak (Table 2), small businesses in the District of Columbia represented 95.6 percent of the net new private-sector jobs from 2005-2008.
- Self-employment in the District of Columbia surged over the last decade. Minority self-employment fared the best compared with other demographic groups during the decade.\*
- Throughout 2010, the number of opening establishments was lower than closing establishments and the net employment change from this turnover was negative (Table 3).

## For Further Information

- Data on all states and territories are available at www.sba.gov/advocacy/848.
- For other small business data and analysis, visit **www.sba.gov/advocacy/847**, call (202) 205-6533, or email **advocacy@sba.gov**.
- Visit <a href="http://web.sba.gov/list">http://web.sba.gov/list</a> to subscribe to Advocacy's Listservs.
- \* Because of the relatively low number of veterans in the survey data source, the veteran self-employment figure is susceptible to large fluctuations.

<b>District of Columbia</b>	Small	Business	Facts	
	2009*	2008	2000	
Number of Businesses				
Small employers (<500 employees)	15,471	15,627	15,243	
Large employers (500+ employees)	1,257	1,238	1,085	
Nonemployers	43,145	42,683	32,94	
_	Lev	el in 2007* (00	00)	
	Firms	<b>Employment</b>	Receipts(\$1	
<b>Business Owner Demographics</b>				
Male-owned	28	94	15,320	
Woman-owned	19	25	3,16	
Equally male/female-owned	5	9	1,52	
African American-owned	16	19	1,80	
Asian-owned	3	12	1,76	
Hispanic-owned	3	7	89	
Native American/Alaskan-owned	1	0	3	
Hawaiian/Pacific Islander-owned			-	
Veteran-owned	5	16	2,44	
Publicly held, unclassified	4	261	98,67	
	Level in			
	2010*	2009	2000	
Workforce (Thousands)				
Private-sector employment	465	0.8	9.1	
Government employment	246	2.4	9.9	
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Self-employed (incorp. & uninc.)	25	-12.1	52.4	
Self-employed (incorp. & uninc.) Female self-employment			52.4	
Female self-employment	25 10	-5.9	52.4 51.7	
Female self-employment Male self-employment	25 10 15	-5.9 -15.8	52.4 51.7 52.8	
Female self-employment Male self-employment Minority self-employment	25 10 15 12	-5.9 -15.8 -2.4	52.4 51.7 52.8 110.4	
Female self-employment Male self-employment Minority self-employment Veteran self-employment	25 10 15	-5.9 -15.8	52.4 51.7 52.8	
Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment Rate (Percent)	25 10 15 12 2	-5.9 -15.8 -2.4 -52.7	52.4 51.7 52.8 110.4 -49.7	
Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment Rate (Percent) Business Turnover	25 10 15 12 2 9.9	-5.9 -15.8 -2.4 -52.7 0.3†	52.4 51.7 52.8 110.4 -49.7 4.2†	
Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment Rate (Percent) Business Turnover Quarterly establishment openings	25 10 15 12 2 9.9	-5.9 -15.8 -2.4 -52.7 0.3†	52.4 51.7 52.8 110.4 -49.7 4.2†	
Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment Rate (Percent) Business Turnover	25 10 15 12 2 9.9	-5.9 -15.8 -2.4 -52.7 0.3†	52.4 51.7 52.8 110.4 -49.7 4.2† -10.1 -5.7	
Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment Rate (Percent) Business Turnover Quarterly establishment openings Quarterly establishment closings	25 10 15 12 2 9.9 4,495 4,537 115	-5.9 -15.8 -2.4 -52.7 0.3† -6.0 -2.7 8.5	52.4 51.7 52.8 110.4 -49.7 4.2† -10.1 -5.7 98.3	
Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment Rate (Percent) Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies	25 10 15 12 2 9.9 4,495 4,537	-5.9 -15.8 -2.4 -52.7 0.3† -6.0 -2.7	52.4 51.7 52.8 110.4 -49.7 4.2† -10.1 -5.7 98.3	
Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment Rate (Percent) Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies  Income and Finance	25 10 15 12 2 9.9 4,495 4,537 115 <b>2010</b> *	-5.9 -15.8 -2.4 -52.7 0.3† -6.0 -2.7 8.5	52.4 51.7 52.8 110.4 -49.7 4.2† -10.1 -5.7 98.3	
Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment Rate (Percent) Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies  Income and Finance Proprietors' income (\$billion)	25 10 15 12 2 9.9 4,495 4,537 115 <b>2010</b> *	-5.9 -15.8 -2.4 -52.7 0.3† -6.0 -2.7 8.5 <b>2009</b>	52.4 51.7 52.8 110.4 -49.7 4.2† -10.1 -5.7 98.3 <b>2000</b>	
Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment Rate (Percent) Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies  Income and Finance Proprietors' income (\$billion) Number of bank branches	25 10 15 12 2 9.9 4,495 4,537 115 <b>2010*</b>	-5.9 -15.8 -2.4 -52.7 0.3† -6.0 -2.7 8.5 <b>2009</b> 5.2 237	52.4 51.7 52.8 110.4 -49.7 4.2† -10.1 -5.7 98.3 <b>2000</b>	
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Source: U.S. Dept. of Commerce, Census Bureau, Bureau of Economic Analysis; U.S. Dept. of Labor, Bureau of Labor Statistics; Admin. Office of the U.S. Courts; Federal Deposit Insurance Corporation; and U.S. Small Business Admin., Office of Advocacy. \* Latest available data. †Percentage point change. ‡Data are for CRA loans.

Table 1: Firms and Employment in District of Columbia by Industry and Firm Size, 2009 (Nonfarm, Thousands)

	_	Employer Firms			Employment		
	Nonemployer		1-19	1-499		1-19	1-499
Industry	Firms	Total	Employees	Employees	Total	Employees	Employees
Total	43.1	16.7	12.3	15.5	466.6	55.0	217.3
Forestry, etc. and agriculture support	0.0	0.0	0.0	0.0	D	D	D
Mining	0.0	0.0	0.0	0.0	D	D	D
Utilities	0.0	0.0	0.0	0.0	D	0.0	D
Construction	1.7	0.4	0.3	0.4	6.5	1.5	5.3
Manufacturing	0.2	0.1	0.1	0.1	1.8	0.4	1.1
Wholesale trade	0.3	0.3	0.2	0.3	5.1	1.0	2.3
Retail trade	1.6	1.4	1.1	1.3	19.1	4.3	7.1
Transportation and warehousing	1.9	0.2	0.1	0.1	3.1	0.3	1.4
Information	1.5	0.5	0.3	0.4	21.7	1.1	6.0
Finance and insurance	0.9	0.5	0.3	0.4	16.9	1.2	4.8
Real estate and rental and leasing	3.9	0.7	0.5	0.6	9.1	1.9	5.8
Professional, scientific, and technical svcs.	13.2	4.1	3.1	3.8	89.9	12.2	37.6
Management of companies and enterprises		0.2	0.0	0.1	7.2	0.0	1.0
Admin., support, waste mgt., remed. svcs.	2.8	0.8	0.5	0.7	35.1	1.9	17.4
Educational services	2.2	0.5	0.3	0.4	48.4	1.6	13.3
Health care and social assistance	3.7	1.8	1.4	1.7	67.6	6.4	26.6
Arts, entertainment, and recreation	3.8	0.3	0.2	0.2	6.6	0.8	3.9
Accommodation and food services	0.8	1.6	1.1	1.6	55.0	6.3	27.3
Other services (except public admin.)	4.7	3.6	2.8	3.5	71.4	14.1	56.4
Unclassified		0.1	0.1	0.1	D	D	D

Source: U.S. Dept. of Commerce, Bureau of the Census, Statistics of U.S. Businesses. (See www.sba.gov/advocacy/849/12162 for data from other years, and for starts, closures, job creation and destruction by industry and by size category.)

(D) Data suppressed to protect the confidentiality of individual firms.

Table 2: Net Job Change by Firm Size, 2005–2009 (Nonfarm)

	Total Net	Employment Size of Firm						
	New Jobs	1-4	5-9	10-19	20-99	100-499	< 500	500+
2005 - 2006	6,510	2,346	1,431	1,055	5,807	2,155	12,794	-6,284
2006 - 2007	14,248	2,368	775	1,677	357	3,378	8,555	5,693
2007 - 2008	10,809	2,262	568	355	2,764	2,870	8,819	1,990
2008 - 2009	4,252	1,757	260	255	-222	-1,213	837	3,415

Source: U.S. Dept. of Commerce, Bureau of the Census. (For more detailed data see www.sba.gov/advocacy/849/12162.)

Table 3: Establishment and Employment Turnover by Quarter, 2010 (Nonfarm, Thousands)

	Establishments				Employment			
-	Quarter 1 Quarter 2 Quarter 3 Quarter 4		Quarter 4	Quarter 1	Quarter 2	Quarter 3	Quarter 4	
Openings	1.1	1.1	1.1	1.3	3.9	4.8	4.5	6.2
Expansions	4.2	4.6	4.5	4.6	19.5	22.0	20.3	20.9
Contractions	4.5	4.5	4.5	4.4	17.1	18.8	22.7	19.6
Closings	1.1	1.1	1.3	1.0	4.4	4.4	6.0	5.7

Source: U.S. Dept. of Labor, Bureau of Labor Statistics, Business Employment Dynamics. (For more detailed data see www.bls.gov/bdm/.)

Note: These figures contain all firm sizes; Census data from 2009 show that 85 percent of establishment births and deaths were in firms with fewer than 500 employees.