

Small Business Profile

Advocacy: the voice of small business in government

Missouri

Missouri's small businesses are key to the state's well-being. They account for a significant share of the state's economic production and hiring. This profile from the Office of Advocacy uses the latest available data to illustrate the status and contributions of Missouri small businesses. (Note that a small business is defined as one with fewer than 500 employees.)

- Small businesses totaled 498,930 in the state in 2008. Of these, 117,286 were employers, and they accounted for 49.1% of private-sector jobs in the state (Table 1). Small firms made up 97.6% of the state's employers.
- Missouri's real gross state product increased by 1.3% and private-sector employment decreased by 4.9% in 2009. By comparison, real GDP in the United States grew 0.7% and private-sector employment declined by 5.5%.
- Business ownership is becoming more inclusive in the state. The number of both women and minority business owners has grown. In particular, minority-owned businesses numbered 42,939 in 2007, a 44.6% increase over 2002.
- The state's small business employment has undergone major shifts in recent years (Table 2).
- The state's businesses showed signs of stability and improvement in the fourth quarter of 2009 compared to the first quarter (Table 3).

For Further Information

- Data on all states and territories is available at www.sba.gov/advocacy/848.
- For other small business data and analysis, visit www.sba.gov/advocacy/847, call (202) 205-6533, or email advocacy@sba.gov.
- Visit http://web.sba.gov/list to subscribe to Advocacy's Listservs.

| Missouri Small | Busines | ss Facts | 5 |
|--|--|---|--|
| | 2008* | 2007 | 2000 |
| Number of Businesses | | | |
| Small employers (<500 employees) | 117,286 | 119,778 | 115,244 |
| Large employers (500+ employees) | 2,859 | 2,795 | 2,819 |
| Nonemployers | 381,644 | 394,913 | 311,786 |
| | Level in 2007* | % Share in 2007 | % Change 2002–2007 |
| Business Owner Demographics | 2007 | m 2007 | 2002 2007 |
| Male-owned | 236,909 | 47.3 | 0 |
| Woman-owned | 130,749 | 26.1 | 8.6 |
| Equally male/female-owned | 115,223 | 23.0 | 69.5 |
| African American-owned | 24,697 | 4.9 | 47.4 |
| Asian-owned | 9,774 | 1.9 | 53.3 |
| Hispanic-owned | 6,177 | 1.2 | 69.1 |
| Native American/Alaskan-owned | 2,896 | 0.6 | -11.7 |
| Hawaiian/Pacific Islander-owned | 458 | 0.1 | 377.1 |
| Veteran-owned | 48,204 | 9.6 | n.a. |
| | Level in | % Chai | nge from |
| | 2009* | 2008 | 2000 |
| Workforce (Thousands) /Unemplo | r.mont (0/) | | |
| WOLKIOLCE (THOUSANUS)/CHEMDIO | vment (70) | | |
| | 2,173 | -4.9 | -4.3 |
| Private-sector employment | • | -4.9 1.0 | |
| Private-sector employment Government employment | 2,173 | | |
| Private-sector employment Government employment Self-employed (incorp. & uninc.) | 2,173 430 | 1.0 | 6.8 3.7 |
| Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment | 2,173 430 265 | 1.0 -10.2 | 6.8 3.7 14.4 |
| Private-sector employment Government employment Self-employed (incorp. & uninc.) | 2,173 430 265 86 | 1.0 -10.2 -0.6 | 6.8 3.7 14.4 -0.8 |
| Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment | 2,173 430 265 86 178 | 1.0 -10.2 -0.6 -14.2 | 6.8 3.7 14.4 -0.8 29.1 |
| Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment | 2,173 430 265 86 178 22 | 1.0 -10.2 -0.6 -14.2 1.8 | 6.8 3.7 14.4 -0.8 29.1 |
| Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) | 2,173 430 265 86 178 22 31 | 1.0 -10.2 -0.6 -14.2 1.8 -12.6 | 6.8 3.7 14.4 -0.8 29.1 -5.3 |
| Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover | 2,173 430 265 86 178 22 31 9.3 | 1.0 -10.2 -0.6 -14.2 1.8 -12.6 3.2† | 6.8 3.7 14.4 -0.8 29.1 -5.3 6.0† |
| Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover Quarterly establishment openings | 2,173 430 265 86 178 22 31 | 1.0 -10.2 -0.6 -14.2 1.8 -12.6 | 6.8 3.7 14.4 -0.8 29.1 -5.3 6.0† |
| Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover | 2,173 430 265 86 178 22 31 9.3 | 1.0 -10.2 -0.6 -14.2 1.8 -12.6 3.2† | 6.8 3.7 14.4 -0.8 29.1 -5.3 6.0† -5.6 -1.7 |
| Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover Quarterly establishment openings Quarterly establishment closings | 2,173 430 265 86 178 22 31 9.3 | 1.0 -10.2 -0.6 -14.2 1.8 -12.6 3.2† -3.6 9.7 | 6.8 3.7 14.4 -0.8 29.1 -5.3 6.0† -5.6 -1.7 |
| Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies | 2,173 430 265 86 178 22 31 9.3 20,586 24,332 833 | 1.0 -10.2 -0.6 -14.2 1.8 -12.6 3.2† -3.6 9.7 23.2 | 6.8 3.7 14.4 -0.8 29.1 -5.3 6.0† -5.6 -1.7 125.7 |
| Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies Income and Finance | 2,173 430 265 86 178 22 31 9.3 20,586 24,332 833 2009* | 1.0 -10.2 -0.6 -14.2 1.8 -12.6 3.2† -3.6 9.7 23.2 | 6.8 3.7 14.4 -0.8 29.1 -5.3 6.0† -5.6 -1.7 125.7 |
| Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies Income and Finance Proprietors' income (\$billion) | 2,173 430 265 86 178 22 31 9.3 20,586 24,332 833 2009* | 1.0 -10.2 -0.6 -14.2 1.8 -12.6 3.2† -3.6 9.7 23.2 2008 | 6.8 3.7 14.4 -0.8 29.1 -5.3 6.0† -5.6 -1.7 125.7 2000 |
| Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies Income and Finance Proprietors' income (\$billion) Number of bank branches | 2,173 430 265 86 178 22 31 9.3 20,586 24,332 833 2009* | 1.0 -10.2 -0.6 -14.2 1.8 -12.6 3.2† -3.6 9.7 23.2 2008 | 6.8 3.7 14.4 -0.8 29.1 -5.3 6.0† -5.6 -1.7 125.7 2000 |
| Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies Income and Finance Proprietors' income (\$billion) | 2,173 430 265 86 178 22 31 9.3 20,586 24,332 833 2009* | 1.0 -10.2 -0.6 -14.2 1.8 -12.6 3.2† -3.6 9.7 23.2 2008 | 6.8 3.7 14.4 -0.8 29.1 -5.3 6.0† -5.6 -1.7 125.7 2000 |

Source: U.S. Dept. of Commerce, Census Bureau, Bureau of Economic Analysis; U.S. Dept. of Labor, Bureau of Labor Statistics; Admin. Office of the U.S. Courts; Federal Deposit Insurance Corporation; and U.S. Small Business Admin., Office of Advocacy. * Latest available data. †Percentage point change. ‡Data are for CRA loans.

Table 1: Firms and Employment in Missouri by Industry and Firm Size, 2008 (Nonfarm, Thousands)

| | | Employer Firms | | | Employment | | | |
|---|-------------|----------------|-----------|-----------|------------|-----------|-----------|--|
| | Nonemployer | | 1-19 | 1-499 | | 1-19 | 1-499 | |
| Industry | Firms | Total | Employees | Employees | Total | Employees | Employees | |
| Total | 381.6 | 120.1 | 102.9 | 117.3 | 2,472.9 | 420.7 | 1,200.1 | |
| Forestry, etc. and agriculture support | 5.1 | 0.2 | 0.2 | 0.2 | 1.4 | 0.6 | 1.3 | |
| Mining | 0.5 | 0.2 | 0.1 | 0.2 | 4.4 | 0.6 | 2.9 | |
| Utilities | 0.3 | 0.1 | 0.0 | 0.1 | 16.5 | 0.2 | 3.3 | |
| Construction | 55.8 | 15.7 | 14.3 | 15.6 | 144.4 | 55.5 | 118.8 | |
| Manufacturing | 5.7 | 6.2 | 4.3 | 5.8 | 291.2 | 24.0 | 114.0 | |
| Wholesale trade | 6.2 | 6.8 | 5.0 | 6.3 | 130.5 | 22.7 | 74.8 | |
| Retail trade | 38.2 | 14.3 | 12.2 | 13.8 | 319.1 | 56.1 | 129.0 | |
| Transportation and warehousing | 19.7 | 4.3 | 3.6 | 4.0 | 88.8 | 13.1 | 36.1 | |
| Information | 4.6 | 1.3 | 0.9 | 1.2 | 73.8 | 4.2 | 16.8 | |
| Finance and insurance | 14.7 | 6.1 | 5.2 | 5.8 | 138.5 | 15.6 | 48.3 | |
| Real estate and rental and leasing | 39.5 | 5.3 | 4.8 | 5.1 | 40.5 | 13.0 | 26.9 | |
| Professional, scientific, and technical svcs. | 42.6 | 12.6 | 11.3 | 12.3 | 144.0 | 39.1 | 82.6 | |
| Management of companies and enterprises | | 0.8 | 0.1 | 0.5 | 73.5 | 0.3 | 8.4 | |
| Admin., support, waste mgt., remed. svcs. | 31.8 | 6.6 | 5.6 | 6.3 | 163.5 | 20.3 | 64.3 | |
| Educational services | 8.3 | 1.4 | 1.0 | 1.4 | 68.4 | 5.0 | 30.7 | |
| Health care and social assistance | 28.6 | 12.3 | 10.4 | 12.1 | 368.5 | 48.3 | 172.6 | |
| Arts, entertainment, and recreation | 17.6 | 2.0 | 1.7 | 2.0 | 40.8 | 6.8 | 21.6 | |
| Accommodation and food services | 4.7 | 8.9 | 6.5 | 8.7 | 247.2 | 38.3 | 146.7 | |
| Other services (except public admin.) | 57.8 | 14.7 | 13.5 | 14.6 | 115.7 | 54.9 | 99.0 | |
| Unclassified | | 2.3 | 2.3 | 2.3 | D | D | D | |

Source: U.S. Dept. of Commerce, Bureau of the Census, Statistics of U.S. Businesses. (See www.sba.gov/advocacy/849/12162 for data from other years, and for starts, closures, job creation and destruction by industry and by size category.)

Table 2: Net Job Change by Firm Size, 2004–2007 (Nonfarm)

| | Total Net | Employment Size of Firm | | | | | | |
|-------------|-----------|-------------------------|-------|--------|--------|---------|--------|--------|
| | New Jobs | 1-4 | 5-9 | 10-19 | 20-99 | 100-499 | < 500 | 500+ |
| 2004 - 2005 | 11,032 | 16,687 | 2,152 | -2,148 | -7,853 | -1,390 | 7,448 | 3,584 |
| 2005 - 2006 | 43,552 | 15,632 | 3,713 | 7,641 | 3,380 | 272 | 30,638 | 12,914 |
| 2006 - 2007 | -10,672 | 15,101 | -546 | -2,675 | -8,098 | -7,268 | -7,186 | -3,486 |

Source: U.S. Dept. of Commerce, Bureau of the Census. (For more detailed data see www.sba.gov/advocacy/849/12162.)

Table 3: Establishment and Employment Turnover by Quarter, 2009 (Nonfarm, Thousands)

| | Establishments | | | | Employment Change Due To: | | | |
|-----------|----------------------------------|------|----------|----------|--------------------------------|-------|----------|------|
| | Openings Expansions Contractions | | Closings | Openings | Expansions Contractions | | Closings | |
| Quarter 1 | 5.1 | 26.2 | 34.1 | 7.1 | 21.6 | 100.3 | 133.2 | 29.9 |
| Quarter 2 | 4.7 | 26.9 | 32.9 | 5.8 | 23.6 | 104.0 | 136.4 | 23.2 |
| Quarter 3 | 5.5 | 26.6 | 31.5 | 5.9 | 23.2 | 103.0 | 120.0 | 25.1 |
| Quarter 4 | 5.3 | 27.9 | 30.4 | 5.6 | 20.5 | 101.8 | 113.1 | 19.3 |

Source: U.S. Dept. of Labor, Bureau of Labor Statistics, Business Employment Dynamics. (For more detailed data see www.bls.gov/bdm/home.htm.)

Note: These figures contain all firm sizes; Census data from 2007 show that 86 percent of establishment births and deaths were in firms with fewer than 500 employees.

⁽D) Data suppressed to protect the confidentiality of individual firms.