

# **Small Business Profile**

### Advocacy: the voice of small business in government

# Kansas

Kansas's small businesses are key to the state's well-being. They account for a significant share of the state's economic production and hiring. This profile from the Office of Advocacy uses the latest available data to illustrate the status and contributions of Kansas small businesses. (Note that a small business is defined as one with fewer than 500 employees.)

• Small businesses totaled 237,543 in the state in 2008. Of these, 59,010 were employers, and they accounted for 53.4% of private-sector jobs in the state (Table 1). Small firms made up 96.8% of the state's employers.

• Kansas's real gross state product increased by 2.2% and private-sector employment decreased by 4.6% in 2009. By comparison, real GDP in the United States grew 0.7% and private-sector employment declined by 5.5%.

• Business ownership is becoming more inclusive in the state. The number of both women and minority business owners has grown. In particular, minority-owned businesses numbered 18,309 in 2007, a 34.2% increase over 2002.

• The state's small business employment has undergone major shifts in recent years (Table 2).

• The state's businesses showed signs of stability and improvement in the fourth quarter of 2009 compared to the first quarter (Table 3).

#### **For Further Information**

- Data on all states and territories is available at **www.sba.gov/advocacy/848**.
- For other small business data and analysis, visit **www.sba.gov/advocacy/847**, call (202) 205-6533, or email **advocacy@sba.gov**.
- Visit http://web.sba.gov/list to subscribe to Advocacy's Listservs.

## Kansas Small Business Facts

	2008*	2007	2000		
Number of Businesses					
Small employers (<500 employees)	59,010	60,147	59,623		
Large employers (500+ employees)	1,979	1,945	1,928		
Nonemployers	178,533	183,555	156,897		
	Level in	% Share	% Change		
	2007*	in 2007	2002-2007		
<b>Business Owner Demographics</b>					
Male-owned	105,406	44.4	-9.2		
Woman-owned	65,252	27.5	9.4		
Equally male/female-owned	57,571	24.3	62.6		
African American-owned	5,647	2.4	26.4		
Asian-owned	4,846	2.0	36.6		
Hispanic-owned	5,775	2.4	38.3		
Native American/Alaskan-owned	2,229	0.9	29.1		
Hawaiian/Pacific Islander-owned	n.a.	n.a.	n.a.		
Veteran-owned	22,963	9.7	n.a.		
	Level in % Chang				
	2009*	2008	2000		
Workforce (Thousands) /Unemploy	ment (%)				
Private-sector employment	1.067	-4.6	-1.5		
Government employment	249	0.5	8.5		
Self-employed (incorp. & uninc.)	180	5.6			
Female self-employment	69	7.8			
Male self-employment	111	4.3	26.6		
Minority self-employment	16	-0.1	80.5		
Veteran self-employment	21	6.8	10.5		
Unemployment rate (%)	6.7	2.3†	2.9†		
	0.7	2.0	2.2		
Business Turnover	12 240	0.2	0.0		
Quarterly establishment openings	12,240	-8.3 -0.4			
Quarterly establishment closings Business bankruptcies	13,227 389	-0.4 54.4	7.4 130.2		
Busiliess balkrupteles					
	2009*	2008	2000		
Income and Finance					
Proprietors' income (\$billion)	10.3	11.4			
Number of bank branches	1,569	1,556	1,398		
No. of bus. loans under \$100,000‡	51,675	75,401	31,274		
Total value of business loans under \$100,000 (\$million);	590	806	438		
Source: U.S. Dept. of Commerce, Census B Dept. of Labor, Bureau of Labor Statistics; A Deposit Insurance Corporation; and U.S. Sn * Latest available data. †Percentage point ch	Admin. Office of nall Business A	of the U.S. Con dmin., Office	urts; Federal of Advocacy.		

# Table 1: Firms and Employment in Kansas by Industry and Firm Size, 2008 Observe 1

(Nonfarm, Thousands)

	_	E	mployer Firm	ıs	Employment		
	Nonemployer		1-19	1-499		1-19	1-499
Industry	Firms	Total	Employees	Employees	Total	Employees	Employees
Total	178.5	61.0	51.5	59.0	1,185.8	215.9	628.2
Forestry, etc. and agriculture support	2.7	0.2	0.2	0.2	0.7	0.5	0.7
Mining	6.1	1.0	0.8	0.9	11.1	3.3	8.1
Utilities	0.1	0.1	0.0	0.1	7.3	0.2	1.9
Construction	20.3	7.8	7.0	7.7	68.1	27.4	58.7
Manufacturing	2.7	2.9	1.9	2.6	183.4	10.7	64.4
Wholesale trade	2.9	3.4	2.4	3.1	60.5	11.0	39.4
Retail trade	19.9	7.7	6.6	7.4	151.3	31.4	68.0
Transportation and warehousing	6.9	2.3	1.9	2.1	47.6	6.8	15.5
Information	2.1	0.8	0.5	0.6	50.1	2.4	9.3
Finance and insurance	7.4	3.7	3.1	3.5	61.2	10.1	29.6
Real estate and rental and leasing	15.2	2.6	2.4	2.5	15.5	6.3	11.2
Professional, scientific, and technical svcs.	21.7	6.7	6.0	6.5	57.2	20.4	43.0
Management of companies and enterprises		0.4	0.1	0.3	21.9	0.2	3.6
Admin., support, waste mgt., remed. svcs.	13.9	3.2	2.6	3.0	74.3	9.6	31.9
Educational services	4.0	0.6	0.5	0.6	19.3	2.1	12.7
Health care and social assistance	16.6	5.8	4.6	5.6	179.7	23.3	103.8
Arts, entertainment, and recreation	8.2	1.0	0.9	1.0	15.0	3.9	12.4
Accommodation and food services	2.4	4.3	3.1	4.1	108.1	19.0	66.3
Other services (except public admin.)	25.7	7.6	7.1	7.6	53.4	27.1	47.5
Unclassified		0.1	0.1	0.1	0.1	0.1	0.1

Source: U.S. Dept. of Commerce, Bureau of the Census, Statistics of U.S. Businesses. (See www.sba.gov/advocacy/849/12162 for data from other years, and for starts, closures, job creation and destruction by industry and by size category.)

#### Table 2: Net Job Change by Firm Size, 2004–2007 (Nonfarm)

	Total Net		Employment Size of Firm					
	New Jobs	1-4	5-9	10-19	20-99	100-499	<500	500+
2004 - 2005	-415	7,319	628	-107	-802	2,223	9,261	-9,676
2005 - 2006	26,299	8,655	1,547	1,942	6,659	5,093	23,896	2,403
2006 - 2007	19,258	8,522	18	-1,490	1,315	3,064	7,829	11,429

Source: U.S. Dept. of Commerce, Bureau of the Census. (For more detailed data see www.sba.gov/advocacy/849/12162.)

#### Table 3: Establishment and Employment Turnover by Quarter, 2009 (Nonfarm, Thousands)

		Establishments				Employment Change Due To:			
	Openings E	Openings Expansions Contractions			Openings	Expansions Co	ntractions	Closings	
Quarter 1	3.1	13.7	16.5	3.6	11.0	44.5	66.3	13.1	
Quarter 2	3.0	13.7	16.8	3.3	12.3	46.7	70.0	11.3	
Quarter 3	3.1	13.8	15.8	2.6	11.3	46.4	59.1	8.5	
Quarter 4	3.0	14.3	15.2	3.7	11.2	51.1	55.8	12.0	

Source: U.S. Dept. of Labor, Bureau of Labor Statistics, Business Employment Dynamics. (For more detailed data see www.bls.gov/bdm/home.htm.)

Note: These figures contain all firm sizes; Census data from 2007 show that 86 percent of establishment births and deaths were in firms with fewer than 500 employees.