

## Small Business Profile

Advocacy: the voice of small business in government

## South Dakota

South Dakota's 21,233 small employers and 57,777 nonemployers make significant contributions to the state's economy, and they bring innovative products and services to the marketplace.\* They are an important source of employment and opportunity throughout the state. This profile by the Office of Advocacy uses the latest statistics to describe the small business contribution in the greatest possible detail. (Note: A small business is defined as one with fewer than 500 employees.)

- South Dakota's real gross state product increased by 3.5% and private-sector employment increased by 1.4% in 2008. By comparison, real GDP growth in the United States was 0.7% and private-sector employment declined by 0.7%.
- The retail trade industry was the state's largest small business employer in 2006; health care and social assistance was the largest overall employer (Table 1).
- Small businesses are a major force in the state's net job change, as shown in Table 2.
- The number of small employers in South Dakota was 21,233 in 2006, accounting for 96.8% of the state's employers and 63.2% of its private-sector employment. (Source: U.S. Dept. of Commerce: Bureau of the Census.)

## **For Further Information**

- Data on all states and territories is available at **www.sba.gov/advo/research/profiles**.
- For other small business data and analysis, visit **www.sba.gov/advo/research**, call (202) 205-6533, or email **advocacy@sba.gov**.
- Visit <a href="http://web.sba.gov/list">http://web.sba.gov/list</a> to subscribe to listservs for Advocacy's newsletter, press releases, regulatory news, and research reports.
- For RSS feeds, visit www.sba.gov/advo/rsslibrary.html
- \* Small employer data from 2006; nonemployer from 2007.

South Dakota Small Business Facts							
	2007†	2006	2000				
Number of Businesses	•						
Small employers (<500 employees)	n.a.	21,233	19,897				
Large employers (500+ employees)	n.a.	692	661				
Nonemployers	57,777	56,015	48,177				
	2002†	% Share in 2002	% Change 1997–2002				
<b>Business Owner Demographics</b>							
Male-owned	38,040	54.7	20.0				
Woman-owned	15,573	22.4	10.3				
Equally male/female-owned	11,960	17.2	-34.0				
African American-owned	122	0.2	-18.7				
Asian-owned	300	0.4	-				
Hispanic-owned	355	0.5	36.0				
Native American/Alaskan-owned	1,303	1.9	n.a.				
Hawaiian and Pacific Islander-owned	13	0.0	333.3				
	2008†	% Change from					
	2000	2007	2000				
		2007	2000				
Workforce (Thousands) /Unemployn	nent (%)	2007	2000				
Workforce (Thousands) /Unemployn Private-sector employment	nent (%) 327	1.4	7.1				
Private-sector employment	327	1.4	7.1				
Private-sector employment Government employment	327 70	1.4 1.0	7.1 19.4				
Private-sector employment Government employment Self-employed (incorp. & uninc.)	327 70 69	1.4 1.0 -3.2	7.1 19.4 18.4				
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment	327 70 69 23	1.4 1.0 -3.2 0.5	7.1 19.4 18.4 17.5				
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment	327 70 69 23 46	1.4 1.0 -3.2 0.5 -5.0	7.1 19.4 18.4 17.5 18.9				
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment	327 70 69 23 46 1	1.4 1.0 -3.2 0.5 -5.0 -11.5	7.1 19.4 18.4 17.5 18.9 -22.0				
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%)	327 70 69 23 46 1	1.4 1.0 -3.2 0.5 -5.0 -11.5	7.1 19.4 18.4 17.5 18.9 -22.0 -21.2				
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment	327 70 69 23 46 1	1.4 1.0 -3.2 0.5 -5.0 -11.5	7.1 19.4 18.4 17.5 18.9 -22.0 -21.2				
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover	327 70 69 23 46 1 7 3.0	1.4 1.0 -3.2 0.5 -5.0 -11.5 -27.9	7.1 19.4 18.4 17.5 18.9 -22.0 -21.2 0.3				
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%)  Business Turnover Quarterly establishment openings	327 70 69 23 46 1 7 3.0	1.4 1.0 -3.2 0.5 -5.0 -11.5 -27.9 0.1	7.1 19.4 18.4 17.5 18.9 -22.0 -21.2 0.3				
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%)  Business Turnover Quarterly establishment openings Quarterly establishment closings	327 70 69 23 46 1 7 3.0	1.4 1.0 -3.2 0.5 -5.0 -11.5 -27.9 0.1	7.1 19.4 18.4 17.5 18.9 -22.0 -21.2 0.3				
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%)  Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies	327 70 69 23 46 1 7 3.0 4,428 4,453 96	1.4 1.0 -3.2 0.5 -5.0 -11.5 -27.9 0.1 0.4 7.3 6.7	7.1 19.4 18.4 17.5 18.9 -22.0 -21.2 0.3 2.3 6.5 -27.8				
Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%)  Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies  Income and Finance	327 70 69 23 46 1 7 3.0 4,428 4,453 96	1.4 1.0 -3.2 0.5 -5.0 -11.5 -27.9 0.1 0.4 7.3 6.7	7.1 19.4 18.4 17.5 18.9 -22.0 -21.2 0.3 2.3 6.5 -27.8				
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Private-sector employment Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%)  Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies  Income and Finance Proprietors' income (\$billion)	327 70 69 23 46 1 7 3.0 4,428 4,453 96 <b>2008</b> †	1.4 1.0 -3.2 0.5 -5.0 -11.5 -27.9 0.1 0.4 7.3 6.7 <b>2007</b>	7.1 19.4 18.4 17.5 18.9 -22.0 -21.2 0.3  2.3 6.5 -27.8  2000				

Source: U.S. Dept. of Commerce, Bureau of the Census and Bureau of Economic Analysis; U.S. Dept. of Labor, Bureau of Labor Statistics; Administrative Office of the U.S. Courts; Federal Deposit Insurance Corporation; and U.S. Small Business Administration, Office of Advocacy (www.sba.gov/advo/research/sbl\_08study.pdf, Table 4b.) n.a. not available.

† Latest available data; certain figures are economywide. ‡Data are for CRA loans.

Table 1. Firms and Employment in South Dakota by Industry and Firm Size, 2006 and 2007 (Nonfarm, Thousands)

		Employer Firms (2006)			Employment (2006)			
	Nonemployer	1-19		1-499		1-19	1-499	
Industry	Firms (2007)	Total	Employees	Employees	Total	Employees	Employees	
Total	57.8	21.9	18.9	21.2	325.1	77.8	205.5	
Forestry, etc. and agriculture support	1.8	0.1	0.1	0.1	(D)	0.3	(D)	
Mining	0.1	0.1	0.0	0.1	0.9	(D)	(D)	
Utilities	0.1	0.1	0.0	0.1	(D)	0.3	(D)	
Construction	7.6	3.3	3.1	3.3	18.9	11.0	18.5	
Manufacturing	0.9	0.9	0.6	0.9	42.2	3.2	19.3	
Wholesale trade	0.9	1.1	0.7	1.0	14.7	3.6	11.7	
Retail trade	7.6	3.3	2.8	3.2	51.5	14.1	30.1	
Transportation and warehousing	3.1	1.0	0.9	0.9	8.5	2.7	6.1	
Information	0.6	0.3	0.2	0.3	6.9	1.0	3.4	
Finance and insurance	2.7	1.2	1.0	1.1	27.2	3.3	9.2	
Real estate and rental and leasing	4.9	0.8	0.7	0.8	4.2	2.0	3.6	
Professional, scientific, and technical svcs.	5.5	1.7	1.5	1.6	10.2	5.3	8.4	
Management of companies and enterprises		0.1	0.0	0.1	4.3	0.0	1.5	
Admin., support, waste mgt., remed. svcs.	3.6	0.9	0.8	0.9	10.9	2.6	7.1	
Educational services	1.3	0.2	0.1	0.2	8.0	0.7	6.1	
Health care and social assistance	5.2	1.8	1.4	1.7	57.3	7.0	28.9	
Arts, entertainment, and recreation	3.0	0.6	0.6	0.6	6.5	2.4	6.1	
Accommodation and food services	0.9	2.1	1.6	2.0	36.1	8.8	29.7	
Other services (except public admin.)	8.1	2.6	2.4	2.6	14.3	9.2	13.5	
Unclassified		0.1	0.1	0.1	(D)	(D)	(D)	

Source: U.S. Dept. of Commerce, Bureau of the Census, Statistics of U.S. Businesses. (See www.sba.gov/advo/research/data.html for data from other years, and for starts, closures, job creation and destruction by industry and by size category.)

Table 2: Net Job Change by Firm Size, 2003–2006 (Nonfarm)

	Total Net	Employment Size of Firm						
	New Jobs	1-4	5-9	10-19	20-99	100-499	< 500	500+
2003 - 2004	8,432	3,329	1,180	365	773	1,592	7,239	1,193
2004 - 2005	3,358	3,082	1,052	353	-488	441	4,440	-1,082
2005 - 2006	12,859	3,790	489	765	550	2,585	8,179	4,680

Source: U.S. Dept. of Commerce, Bureau of the Census. (For more detailed data see www.sba.gov/advo/research/data.html.)

Table 3: Establishment and Employment Turnover by Quarter, 2008 (Nonfarm, Thousands)

		Establishments				Employment Change Due To:				
	Openings Expansions Contractions		ntractions	Closings	Openings	Expansions (	Closings			
Quarter 1	1.1	5.8	5.7	1.2	3.1	18.9	16.3	3.1		
Quarter 2	1.1	5.6	5.8	1.1	4.2	17.1	18.2	3.5		
Quarter 3	1.1	5.7	5.7	1.0	3.9	17.2	17.9	2.9		
Quarter 4	1.1	5.4	6.0	1.1	3.5	17.4	18.9	3.8		

Source: U.S. Dept. of Labor, Bureau of Labor Statistics, Business Employment Dynamics. (For more detailed data see <a href="https://www.bls.gov/bdm/home.htm">www.bls.gov/bdm/home.htm</a>.)

Note: These figures contain all firm sizes; Census data from 2006 show that 86 percent of establishment births and deaths were in firms with fewer than 500 employees.

<sup>(</sup>D) Data suppressed to protect the confidentiality of individual firms.